Coffee Board of Kenya

Annual Report

Sheet & Accounts for the year ended 30th September 1996

1 Statement from the Chairman

Mr. J.N. Zacharia
Chairman

Introduction

My statement for the year under review, 1995/96, highlights only the general issues. The year started with my predecessor Mr. Pithon Mwangi at the helm. He was the Chairman of Iyego Farmers' Co-operative Society in Murang'a and he became a Board member on 20th May, 1984 representing Murang'a district as a Co-operative Delegate. He was appointed the Chairman of the Board of Directors on 22nd January, 1988 and served in that capacity until he died in office on 22nd February 1996. During his tenure, he presided over the liberalisation period and steered the industry successfully through a difficult time. He will be best remembered for his cheerfulness and love of his colleagues whom he helped whenever the need arose.

A detailed account of the Board's operations and other activities will be in the main body of the Report and Accounts compiled by various Heads of Departments.

Major Highlight

The year under review continued being quite active within the industry. The coffee prices continued being stable without any major fluctuations and this greatly encouraged the farmers. Consequently there was an observable improvement in crop husbandry practices, which led to a higher production over the previous year.

The production of clean coffee stood at 97,580 metric tonnes which was 1.85 per cent higher over the previous year. This gave a realisation from the auction of US$267,569,138.66 with an average price of US$117.24 per 50 kg bag of clean coffee. This performance reflected a 35.4% increase in quantity auctioned and a 5.0% decrease in auction value. Out of this, a near record 1,894,880 bags were exported to all destinations which realised KShs.16,956,375,240 FOB Mombasa which represents a 43.1% increase in quantity and a 17.7% increase in export value.

On the global scene, the coffee industry continued to survive without export quotas and the ICA '94 which was an administrative pact. With the help of the APROMA, my Board continued to strengthen the Coffee Safaris and the exhibitions in foreign countries as the Kenya Coffee continued to be targeted at the "Speciality" sector.

During the year, plans intensified for the holding of a world coffee science meeting in Nairobi (ASIC'97) while every effort was made to promote Kenya coffee through instruments of promotion such as exhibitions, media e.t.c.

Future Outlook

During the year, the industry was generally stable nationally, providing an opportunity for the Kenya Coffee Flag to continue flying high in the world market. This enabled the farmers to continue reaping good prices. For yet another year running, the Federal Republic of Germany, topped the list of the coffee importers. It is the commitment of my Board to continue making relentless efforts to increase our market share in countries such as the USA. Our main aim and commitment is to continue offering our consumers the best of our world reknown quality Kenya coffee, which will translate into better prices and higher production from our farmers.

My Board has encountered several challenging problems in the course of steering the coffee industry forward, in a liberalised environment. With the entrance into the milling field of three more commercial millers, namely; Thika Coffee Mills, Socfinaf Coffee Mills and Gatatha Farmers Mill in a field hitherto monopolised by the K.P.C.U since the 1930's, posed the greatest challenge. However, I am glad to say that with the support we received from the various agencies and organisations with a stake in the industry, we managed to resolve them. The support accorded us by the government and the growers in our endeavour was invaluable.

The contribution of the Coffee Research Foundation in the coffee research matters is immeasurable. My gratitude also goes to all the Millers and the Mild Coffee Trade Association (MCTA) with whose contribution we achieved our success. The members of my Board boldly embraced the task of both policy formulation and implementation to show the way forward. All these changes were handled without compromising the quality of our commitment to farmers, dealers and consumers. This wouldn't have been possible without the co-operation of our mother Ministry of Agriculture Livestock Development and Marketing and other relevant government departments who worked hand in hand with us in our endeavour.

I am happy to reiterate that the implementation and management of our phased liberalisation programme went on smoothly without interrupting our day-to-day operations. Farmers have continued receiving their payments regularly while consumers continued receiving their beloved brand of Kenya Coffee throughout the year. This gives me great pleasure to confidently assure everybody on behalf of the entire coffee industry that my Board is their most faithful servant.

The members of staff under the able leadership of the General Manager gave their selfless individual commitment to the successful fulfilment of the Board's objectives. This was made possible by the team spirit portrayed by all which made them offer their best contribution to the Board's operations. To all of them I extend my thanks.

It is my greatest hope that with the same spirit prevailing, we shall confidently move together into the new year and the future ahead of us.

MR. J. N ZACHARIAH
CHAIRMAN

Committees of the Board

Marketing Committee

1. Pithon Mwangi- Chaiman C B K(Committee Chairman)
2. John Ngari Zachariah
3. Washington Nderitu
4. Julius Mimano
5. Marclus Njiru
6. Titus Musyimi
7. Samuel Kibathi
8. Jacob Apuoyo Odoyo
9. Abraham Mwangi
10. Aineah Makokha
11. John Mwiti
12. Mike Harries
13. PS- Ministry of Agriculture
14. PS- Treasury
15. Director of Agriculture
16. Commissioner for Co-operatives
17. Director of Research- CRF

Tender Committee

1. Pithon Mwangi
2. John Ngari Zachariah
3. Jacob Apuoyo Odoyo
4. Washington Nderitu (Committee Chairman)
5. Peter Amdany Cheptoo
6. Abraham Mwangi
7. Herman Kingóri Maingi
8. Titus Musyimi
9. PS- Ministry of Agriculture
10. PS- Treasury
11. Director of Agriculture
12. Commissioner for Co-operatives
13. Director of Research - CRF

Executive Committee

1. Pithon Mwangi
2. John Ngari Zachariah
3. Samuel Kibathi (Committee Chairman)
4. Marclus Njiru
5. Abraham Mwangi
6. Julius Mimano
7. Simon Maringa
8. Titus Musyimi
9. Washington Nderitu
10. PS- ministry of Agriculture
11. PS- Treasury
12. Director of Agriculture
13. Commissioner for Co-operatives
14. Director of Research- CRF

Staff Committee

1. Pithon Mwangi
2. John Ngari Zachariah (Committee Chairman)
3. Abraham Mwangi
4. Marclus Njiru
5. James Ongera
6. Ezekiel Barngetuny
7. Samuel Kibathi
8. PS - Ministry of Agriculture
9. PS - Treasury
10. Director of Agriculture
11. Commisioner for Co-operatives
12. Director of Research - CRF

Licensing Advisory Commitee

1. Pithon Mwangi
2. John Ngari Zachariah
3. Abraham Mwangi (Committee Chairman)
4. 3 Representatives from MCTA
5. PS - Ministry of Agriculture

Standing Joint Commitee

1. John Ngari Zachariah
2. Titus Musyimi
3. Marclus Njiru

Coffee Board Committee Meetings 1995/1996

I) MARKETING COMMITTEE
13/01/95
24/02/95
30/05/95
31/05/95

ii) SPECIAL MARKETING COMMITTEE
21/06/95
5/07/95
15/09/95
27/10/95
17/01/96
26/06/96
14/08/96

iii) STAFF COMMITTEE
26/07/95
1/11/96

iv) SPECIAL STAFF COMMITTEE
14/02/95
7/06/95
25/10/95
17/11/95
14/02/96
24/04/96

v) CHAIRMANS STAFF SUB-COMMITTEE
27/06/95

vi) TENDER COMMITTEE
10/02/95
21/04/95
19/09/95
19/01/96
9/02/96

vii) SPECIAL TENDER COMMITTEE
17/02/95
2/05/96

viii) TENDER SUB-COMMITTEE
17/02/95
6/06/95
22/11/95
1/02/96
18/09/96

ix) SUB-TENDER SUB-COMMITTEE
7/04/95
30/05/95
11/04/95
25/07/95
9/08/95
3/11/95
8/09/96

x) CHAIRMAN'S TENDER SUB-COMMITTEE
10/02/95

xi) EXECUTIVE COMMITTEE
1/02/95
26/05/95
9/08/95

xii) SPECIAL EXECUTIVE
29/09/95
12/06/96
18/09/96
1/11/96

xiii) LICENSING ADVISORY COMMITTEE
14/06//95
20/12/95
19/06/96

xiv) SPECIAL LICENSING ADVISORY COMMITTEE
27/06/95

xv) FULL BOARD MEETINGS
17/05/96
26/08/96
4/09/96
5/11/96
17/12/96

xvi) SPECIAL FULL BOARD
8/03/95
29/03/95
22/11/95
6/12/95
7/02/96
26/02/96
5/03/96
1/04/96
3/05/96

7/06/96
15/08/96
15/10/96
18/10/96

xvii) COFFEE PAYMENTS MARKETING SUB-COMMITTEE

12/01/95
23/02/95
9/05/95
30/05/95
4/07/95
14/09/95
26/10/95
9/02/96
25/06/96
6/09/96
11/10/96
29/10/96
8/11/96
14/11/96
19/11/96
29/11/96
17/12/96

xviii) COFFEE LIBERALIZATION SUB-COMMITTEE

24/05/95
13/09/96

xix) ILLEGAL DEALINGS SUB-COMMITTEE

1/11/95
6/07/96

xx) BOARD OF TRUSTEES MEETING

13/06/95
14/11/95
24/09/96

xxi) DELEGATES CONFERENCE

22/03/96

xxii) JOINT COMMUNIQUE K.P.C.U. & C.B.K.

2/04/96

xxiii) SPECIAL DELEGATES CONFERENCE

6/05/96
15/08/96

xxiv) DELEGATES SEMINAR

18/10/96

xxv) DELEGATES MEETING

5/11/96

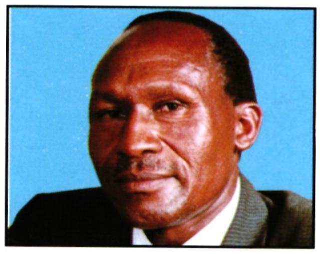
Members of the Board


Mr. J.N. Zacharia
Chairman


Mr. S. M. Kibathi
Vice-Chairman


Mr. A. M. Mwangi


Mr. M. Njiru


Mr. T. Musyimi


Mr. W. Nderitu


Mr. P. C. Amdany


Mr. H. Kingori


Eng. J. Mimano


Hon. E. Barngetuny


Mr. J. Mwiti


Mr. A. Makokha


Mr. J. M. Ongera

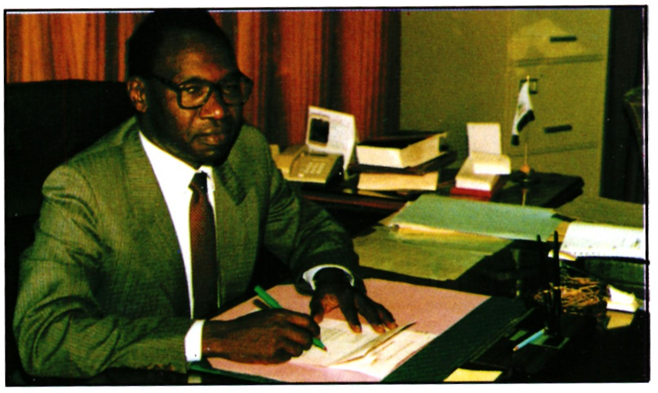

Mr. S. M. Maringa


Mr. J. A. Odoyo


Mr. M. Harries


Dr. W. O. Opile

2 Statement by the General Manager



General

The year 1995/96 would be termed as a good coffee year. Coffee exports to all destinations increased to a total of 1,894,880 bags of 60Kgs from 1,324,703 bags which were exported in 1994/95 year.

The gross realisation from the exports was Kshs 16,956,375,240 F.O.B. Mombasa. The increase in both quantities sold and the gross realisation could be attributed to a general increase in consumption world wide as a result of lower retail prices which had prevailed in the market in the previous two years.

The year under review also witnessed an increase in crop to 97,580 metric tons from 95,806 metric tons produced in the previous year.

During the year, the Board continued promoting Kenya Coffee both locally and in the international market through exhibitions, trade fairs, shows, and Coffee Safari.

Coffee Deliveries

The total deliveries for 1995/96 year was 97,580 metric tons of clean coffee.

This reflected an increase of 1.8% over 1994/95 year which produced 95,806 metric tons.

The Co-operative Sector produced 56,885 metric tons while Plantations Sector accounted for 40,109 metric tons. The balance of 586 metric tons were from sweepings and miscellaneous coffee.

The Co-operative Sector registered a decrease of 9.08% from 1994/95 year.

The Plantations Sector registered an increase of 21.5% over 1994/95 year. The increase in production could be attributed to good crop husbandry as a result of good coffee payments to growers in the previous year.

Coffee Handling and Storage

At the Board's Warehouse, there was a total gross stock movement of 3.98 million bags. This was made up of receipts of 1,890,360 bags and despatches of 2,091,881 bags. This was an increase of 17.24% over the previous year.

The peak storage periods were in the months of March and April 1996 when 685,279 and 659,872 bags were in stock respectively.

Kahawa House as usual recorded the highest storage followed by Ghala One and Yarrow Road with 40.95%, 18.42% and 18.26% per mode respectively. Dandora stores recorded 11.4%.

Classification

The year under review saw an improvement in coffee quality with 16.48% of the coffee falling within class one to three (1-3) compared with 13.9% in 1994/95.

The Co-operative Sector maintained its traditional lead in quality with 25.27% of its coffee falling within classes 1-3. While Plantation Sector realised 4.02% of its coffee falling within the same class category.

A total of 17,087 outturns were classified during the year under review.

Sales and Marketing of Coffee

A total of 47 auctions were held during the 1995/96 with 1,901,886 bags auctioned.

The total realisation from the auctions was US$ 267,569,138.66 with overall auction average price of US$ 117.24 per 50 Kg bag. This compared with 1,405,067 bags auctioned the previous year which realised US$ 281,505,268.94 with an overall auction average price of US$ 137.56 per 50 Kg bag.

Exports

A total of 1,894,880 bags were exported to all destinations in 1995/96 coffee year which realised Kshs 16,956,375,240 F.O.B. Mombasa. This is compared with 1,324,703 bags exported the previous year with a gross realisation of Kshs 14,411,208,240.

The Federal Republic of Germany remained the chief destination of our coffee with a total of 774,791 bags, compared to 519,163 bags exported the previous year.

Management of Coffee Stocks

The stock held at the beginning of the year amounted to 12,014 tonnes valued at US$ 162,977,328. Production during the year was higher than that of the previous year.

Acknowledgement

The outgoing year 1995/96 was generally a busy year with farmers being very active in learning and participating in the liberalisation of the coffee industry. The Government, Board Members and the Delegates were a source of great inspiration as they provided the necessary policy guidelines without which the various achievement could not have been realised. Other organisations such as Coffee Research Foundation, Commercial Millers, Commission Agents and Mild Coffee Trade Associations played a useful role of which I would like to express my great appreciation.

The role played by our coffee buyers cannot be over emphasised, without their participation, Coffee Industry could not have grown.

Last but not least, I would like to say a word of thanks to the staff of the Board for working tirelessly and ensuring that the year's activities were carried out with a lot of success.

A. O. MURUNGA
GENERAL MANAGER

Management and Senior Staff

Mr. A. Ole Murunga
General Manager

Mr. M. H. Ngutu
Deputy General Manager

Mr. I. N. Kiragu
Financial Controller

Mr. G. K. Musoga
Pers. & Adm. Manager

Mr. S. R. Onchere
Overseas Representative

Mr. J. K. Kinoti
Field Services Manager

Mr. W. Karanja
Warehousing Manager

Mr. Paul Kivila
Public Relations Manager

Mr. L.P. Mugambi
Marketing Executive

Mr. G. Otieno
Computer Manager

Mr. C. Gatere
Ag. Chief Liquorer

Mr. J.C. Irungu
Deputy PR Manager

Mr. John Magu
Chief Accountant

Mr. Peter Kimani
Senior Admin. Officer

Mr. S. K. Karumba
Asst. Field Service Manager

Mr. Peter Kalutu
Senior Accountant

Mr. J. M. Muteti
Internal Auditor

Mr. J. J. Kahenya
Snr. Executive Officer (L)

3 Coffee Production

3.1 General Review

In the year 1995/96, a total of 97,580 metric tonnes of clean coffee was realised. This was higher by 1.85% when compared to 95,806 metric tonnes achieved in 1994/95 year. The Co-operative sector registered a decrease while the plantation sector registered an increase compared to the previous year.

The national average yield per hectare increased from 592Kgs to 597Kgs clean coffee.

Coffee quality at the national level, classes 1-3 improved from 13.9% in 1994/95 to 16.48% in 1995/96.

3.2 Weather and its effect

The amount of rainfall received in the year 1995/96 was almost the same as last year, and was evenly distributed throughout the year.

During the year, Coffee Berry Disease, leaf rust and pest infestation was high due to low spray cover. This was due to high spraying chemical prices which most farmers could not afford.

3.3 Quantities Delivered

A total of 97,580 metric tonnes was realised during the year 1995/96 (Table 1). The Co-operative sector produced 56,885 metric tonnes while the plantation sector produced 40,109 metric tonnes.

The balance of 586 metric tonnes were sweepings and miscellaneous coffee. Generally the year 1995/96 registered an increase in production of 1,774 metric tonnes which was 1.85% higher than 1994/95 year.

The Co-operative sector recorded a decrease in production of 5,682 metric tonnes which is equivalent to 9.08% from 1994/95 crop.

The annual coffee production per district in the last four years is as shown in Tables 2A and 2B for both estates and Co-operative sectors respectively. For the Co-operative sector, the four leading districts in terms of quantity produced are shown below:-

1. Muranga - 10,875m.tonnes(an increase of .0.36% over 1994/95 year)
2. Nyeri - 9255m. tonnes (an increase of 0.36% over 1994/95 year).
3. Kirinyaga - 8,809m. tonnes (a decrease of 13.83% below 1994/95 year).
4. Kiambu - 6,488m. tonnes (a decrease of 5.01% below 1994/95 year).

Within the plantation sector, the four leading coffee districts recorded the following figures:-

1. Ruiru - 9,128m. tonnes (an increase of 21.36% over 1994/95 year)
2. Lower Kiambu - 8,501m. tonnes (an increase of 20.0% over 1994/95 year)
3. Thika - 7,974m. tonnes (an increase of 12.95% over 1994/95 year)
4. Mitubiri - 2,688m. tonnes (an increase of 9.98% over 1994/95 year)

3.3.1. Co-operative Sector

The districts which recorded a substantial increase over 1994/95 crop are as shown below:-

1. Laikipia - 28m.tonnes (an increase of 833.3%).
2. Kitui - 4m. tonnes (an increase of 344.4%).
3. Trans-Nzoia- 53m. tonnes (an increase of 89.29%)
4. Bungoma- 2,257m. tonnes (an increase of 78.98%)
5. Kericho - 314m. tonnes (an increase of 77.40%)
6. Kisumu - 14m. tonnes (an increase of 75%).

3.3.2 Estate Sector

In the estate sector, the four districts which recorded a reasonable increase in production over 1994/95 are as shown below:-

1. Bungoma	-	35m. tonnes (an increase of 483.33%).
2. Busia	-	4m. tonnes (an increase of 471.43%)
3. Fort Ternana	-	120m. tonnes (an increase of 160.875%)
4. Nakuru	-	1732m. tonnes (an increase of 147.78%)
5. Nyeri	-	1855m. tonnes (an increase of 144.4%).
6. Trans-Nzoia	-	280m. tonnes (an increase of 139.32%).

3.4 Coffee Yield per Hectare.

The National average yield increased from 592Kgs/ha in 1994/95 to 597kgs/ha. This was an increase of 0.84% over the previous year.

The Plantation sector continued to maintain the traditional lead in yield per hectare.

In 1995/96, an average of 1,009Kgs of clean coffee per hectare was realised in the plantation sector compared to 597Kgs of clean coffee per hectare realised in the Co-operative sector.

Tables 3A, 3B, and 3C show the details of average yield levels for national production, Co-operative and Estate respectively. In the Co-operative sector, the first four leading coffee districts in terms of yield per hectare are as shown below:-

1. Nyeri	-	797Kgs/hec
2. Kirinyaga	-	714Kgs/hec
3. Muranga	-	695Kgs/hec
4. Embu	-	611Kgs/hec

Within the estate sector, the first four leading coffee districts in terms of yield per hectare of coffee are as shown below:-

1. Ruiru	-	1,496Kgs/hec
2. Mitubiri	-	1,270Kgs/hec
3. Thika	-	1,269Kgs/hec
4. Donyo Sabuk	-	1,130Kgs/hec

3.5 Coffee Quality Performance.

The analysis of coffee quality is shown under tables 4,5,6A & 6B at the national level, classes 1-3 recorded an increase from 13.9% in 1994/95 to 16.48% in 1995/96 Classes 4-6 recorded a notable increase from 57.9% in 1994/95 to 62.43% in 1995/96.

The volume of mbuni decreased notably from 23.5% in 1994/95 to 13.53% in 1995/96.

Generally, the coffee quality for the year 1995/96 was almost the same as the previous year in classes 1-6 while the volume of mbuni production decreased compared to the previous year.

The Co-operative sector maintained the lead in coffee quality with 25.27% of its coffee falling under classes 1-3 while the estate sector realised 4.02% of the coffee falling under the same class category.

The coffee quality as depicted by coffee grades, indicates that 40.15% of the coffee realised fell under grade AB which was almost about half of the total crop realised.

Within the Co-operative sector, the first four leading districts in terms of quality performance were in classes 1-3 were:-

1. Nyeri	-	41.21%
2. Kirinyaga	-	30.68%
3. Kiambu	-	29.99%
4. Muranga	-	28.35%

Nyeri Co-operatives took the lead in coffee quality followed by Kirinyaga Co-operatives. In the plantation sector, the first four leading districts in terms of quality in classes 1-3 were as shown below.

1. Kisumu	-	28.52%
2. Kirinyaga	-	17.93%
3. Nyeri	-	15.43%
4. Meru North	-	15.41%

Kisumu plantation took over the lead from Nyeri plantations which led during 1994/95 season.

3.6.1 Programmes and Services-Coffee Research Services.

The Coffee Research Foundation (CRF) continued to undertake Coffee Research.

The Research Extension linkage was enhanced by the Research Liaision and Advisory Department of CRF.

The Research recommendations were passed on to farmers by the extension agents of the Ministry of Agriculture and Coffee Board of Kenya field staff.
Farmers field days organised by the Research Liaison Department and Liberalisation Seminars organised by CBK

reinforced the efforts of extension agents in transmitting the research findings and liberalisation of coffee Industry issues to the coffee farmers.

Leaf and soil samples from farmers in various coffee growing districts were analysed and recommendations were given accordingly.

New chemicals from different manufacturing Companies were also screened in order to enable the farmers to get the best results.

3.6.2 Highlights in coffee farming

During the year 1995/96 coffee production increased by 1,774 metric tonnes over 1994/95 season.

This was due to improvement in coffee management standards as a result of good coffee prices and prompt payments.

Demand for Ruiru 11 seed was very high while the supply was low. A total of 306.5Kgs Ruiru II seed was sold to the farmers during the year.

There was little expansion in Robusta Coffee hectarage and production during the year due to inadequate Robusta seedlings in Western Kenya.

3.6.3 Field Services.

The Field Advisory Services were provided by our Field Services staff, the Advisory Services section of the Coffee Research Foundation and the Ministry of Agriculture Extension staff.

There was also field days, shows liberalisation of Coffee Industry Seminars that were used as means of transmitting the vital farming issues relevant to our Coffee farmers all over the country.

In addition to advisory services, the Board's field staff continued to issue movement permits and No Objection letters to farmers. The field staff also spent considerable time monitoring seed/seedlings movement, inspecting coffee nuseries with a view to dertemine the actual demand for Ruiru 11 and Coffee expansion in hectarage in general.

They inspected farms and factories with a view to enforce the coffee cultivation and processing rules.

They also compiled field reports on all applications for Planters' Licences, Special Cases, and other categories of licences required by the farmers and data for crop estimates.

The Coffee Working Groups continued to be the main centre for co-ordinating all the coffee activities at the district level.

The Coffee Working Group also acted as the advisory committee to the Coffee Board of Kenya in matters pertaining to all categories of licences.

3.6.4 Coffee Processing

The total operational pulping stations in the Co-operative sector were 827. In the Estate sector, the total operational pulping stations were 1071 as opposed to 1051 in the year 1994/95.

In the Co-operative sector, the two leading districts in pulping stations distribution were as below:-

1. Muranga - 139
2. Nyeri - 103

In the estate sector, the two leading districts in pulping station distribution were as below:-

1. Kiambu - 545
2. Muranga - 273

3.6.5 Other issues

Table 8 shows seed distribution by district. There was a drop in Ruiru 11 seed procurement and an increase in conventional varieties seed procurement.

The conventional varieties seed procurement increased from 593Kgs in 1994/95 to 1222 Kgs in 1995/96.

This may be attributed to low Ruiru 11 production during the year as a result of low Ruiru 11 seed demand the previous year.

Table 9 shows the distribution of coffee plantations based on hectarage. Out of 1,600 Estates, 234 estates (14.62%) had over 50 hectares of coffee. Some 187 estate had coffee hectarage ranging between 21-50 hectares (11.69%.) While a further 1179 estates had less than 20 hectares of coffee (73.69%.)
Cases of applications seeking authority to uproot coffee in favour of other enterprises were approved during the year. Some farmers uprooted conventional variety coffee and planted Ruiru 11 variety instead.

TABLE 1: PRODUCTION BY SECTOR
1991/92 TO 1995/96
IN METRIC TONNES

SECTOR	1995/96	1994/95	1993/94	1992/93	1991/92
COOPERATIVES	56,885	62,567	39,747	42,426	51,977
ESTATES	40,109	32,895	33,037	32,781	37,584
SWEEPINGS/MISC	586	444	732	698	761
NATIONAL TOTAL	97,580	95,806	73,516	79,905	90,322

TABLE 2A: ESTATE QUANTITIES PRODUCTION BY INDIVIDUAL DISTRICT 1995/96 COMPARED TO FOUR PREVIOUS YEARS (IN METRIC TONNES)

CBK REP	ESTATE	1995/96	1994/95	1993/94	1992/93	1991/92
AA	LOWER KIAMBU	8501	7080	7220	6486	7949
AB	THIKA	7974	7060	6999	7518	7818
AC	RUIRU	9128	7520	7369	7732	6874
AD	MITUBIRI	2688	2444	2506	2187	2660
AE	MAKUYU	1660	1285	1452	1260	1543
AF	DONYO SABUK	2315	2017	1764	1699	2412
AG	NYERI	1855	759	808	1627	1327
AH	LIMURU	117	83	62	57	64
AI	UPPER KIAMBU	1743	1409	1651	1214	1202
AJ	KIRINYAGA	286	221	166	156	155
BA	MERU NORTH	346	892	449	540	271
BB	MERU CENTRAL	270	154	91	135	108
BC	MERU SOUTH	63	49	22	63	14
BD	EMBU	227	265	124	137	107
BF	MACHAKOS	288	253	186	300	387
CA	NAKURU	1732	699	1365	940	1240
CB	TRANS NZOIA	280	117	245	198	258
CC	SONGHOR	61	56	42	58	38
CD	SOTIK	15	7	1	5	2
CE	TURBO/KIPKAREN	12	13	8	20	38
CF	NANDI	8	6	6	15	1
CG	KORU	86	95	61	94	115
CH	FORT TERNAN	120	46	142	70	154
CI	KIPKELION	103	71	68	55	101
CJ	KAJIADO	4	2	1	2	3
CK	NAROK	0	0	-	0.1	0
CL	LAIKIPIA	0	3	0	4	3
CM	BARINGO	11	-	20	26	-
DA	KAKAMEGA	1	2	2	5	5
DB	BUNGOMA	35	6	20	26	25
CD	BUSIA	4	0.7	6	2	12
EA	KISUMU	6	8	10	8	9
EB	KISII	13	‘17	5	15	15
EC	SOUTH NYANZA	2	2	3	4	11
FA	KABETE	151	157	174	149	196
ED	SIAYA	4	-	0.06	-	-
	SUB TOTAL	**40.109**	**32,795**	**33,781**	**33,781**	**35,160**

TABLE 2B COOPERATIVE QUANTITIES PRODUCED BY INDIVIDUAL DISTRICTS 1995/96 COMPARED TO FOUR PREVIOUS YEARS (IN METRIC TONNES)

CBK REF	COOPERATIVE	1995/96	1994/95	1993/94	1992/93	1990/91
XAA	KIAMBU	6488	6813	5021	3437	4071
XAB	MURANGA	10875	10834	6358	8092	8610
XAC	NYERI	9255	6949	3878	5013	4792
XAD	KIRINYAGA	8809	10,027	6148	5559	7089
XBA	MERU CENTRAL	5143	6691	5012	4843	985
XBB	MERU NORTH	403	671	500	537	7582
XBC	MERU SOUTH	2534	3643	2403	2709	3732
XBD	EMBU	5266	6039	3081	3737	4539
XBE	MACHAKOS	3354	5881	2916	4003	4927
XBF	KITUI	4	0.9	2	0.8	5
XCA	NAKURU	4	0	3	1	16
XCB	WEST POKOT	10	5	8	8	5
XCC	KAJIADO	10	6	8	6	6
XCD	BARINGO	97	60	78	73	105
XCE	KERICHO	314	177	226	193	178
XCF	NANDI	83	64	61	62	67
XCH	LAIKIPIA	28	3	25	8	12
XCI	TRANS-NZOIA	53	28	34	12	-
XCJ	UASIN GISHU	2	0	1	0	-
XDA	BUNGOMA	2257	1261	1908	1454	1679
XCK	KEIYO MARAKWET	9	9	0	0	-
XDB	KAKAMEGA	172	225	141	297	326
XDC	BUSIA	5	0	4	12	42
XEA	KISII	1535	3025	1786	2168	2394
XEB	SOUTH NYANZA	129	141	107	164	213
XEC	SIAYA	14	0	13	10	6
XED	KISUMU	14	8	8	12	9
XGA	TAITA	18	16	10	14	21
	SUB TOTAL	**56,885**	**62,567**	**39,747**	**42,426**	**51,411**
	AND ESTATES	**40,109**	**32,795**	**33,037**	**32,781**	**35,160**
	GRAND TOTAL	**96,994**	**95,362**	**72,784**	**75,207**	**86,571**

TABLE 3A ESTIMATED YIELD PER HECTARE (HA) (IN KGS)

SECTOR	MATURE COFFEE AREA (HA)	PRODUCTION 1995/96	YIELD PER HECTARE (IN KGS)			
			1995/96	1994/95	1993/94	1992/93
COOPERATIVE	122,660	56,885	464	510	288	352
ESTATES	39,750	40,109	1009	854	861	859
NATIONAL	162,410	96,994	597	592	417	474

TABLE 3B COOPERATIVE ESTIMATED YIELD PER HECTARE BY DISTRICT

DISTRICT	MATURE COFFEE AREA (HA)	TOTAL YIELD 1995/96 (MT)	AVERAGE YIELD PER HECTARE (IN KGS)			
			1995/96	1994/95	1993/94	1992/93
KIAMBU	13158	6488	493	518	382	261
MURANGA	15640	10875	695	693	407	507
NYERI	11616	9255	797	598	324	470
EMBU	8612	5266	611	700	358	434
KIRINYAGA	12344	8809	714	812	442	585
KISII	5550	1535	277	545	223	391
BUNGOMA	5516	2257	409	229	238	305
KAKAMEGA	2429	172	71	93	58	198
TAITA	280	14	50	57	36	53
MACHAKOS	9496	3354	353	619	307	324
SOUTH NYANZA	1811	129	71	78	82	105
KITUI	29	4	138	31	68	53
KERICHO	1721	314	182	103	131	304
KAJIADO	45	10	222	133	178	126
BARINGO	675	97	144	89	115	146
KISUMU	199	14	70	40	40	84
NANDI	798	83	104	80	76	74
WEST POKOT	66	10	152	56	121	124
MERU	16,733	5143	307	400	287	349
THARAKA-NITHI	6873	2534	369	530	350	399
NYAMBENE	7352	403	55	91	29	73
SIAYA	50	14	280	-	54	100
BUSIA	431	5	12	-	11	43
LAIKIPIA	8	3	375	375	500	112
NAKURU	331	4	12	-	7	2
TRANSNZOIA	331	53	160	85	100	-
UASIN GISHU	22	2	91	-	56	-
KEIYO MARAKWET	161	9	56	-	23	-
TOTAL	**122,660**	**56,856**	**464**	**510**	**289**	**352**

TABLE 3C: ESTATE ESTIMATED YIELD PER HECTARE BY DISTRICTS

DISTRICT	AREA UNDER MATURE COFFEE (HAC)	TOTAL YIELD (MT) 1995/96	AVERAGE YIELD PER HECTARE (IN KGS)			
			1995/96	1994/95	1993/94	1992/93
UPPER KIAMBU	1793	1743	972	786	921	441
LOWER KIAMBU	8455	8501	1005	837	851	951
THIKA	6284	7974	1269	1123	1114	1249
RUIRU	6103	9128	1496	1232	1207	1521
MITUBIRI	2116	2688	1270	1155	1184	1191
MAKUYU	1674	1660	989	768	867	665
DONYO SABUK	2048	2315	1130	985	862	786
NYERI	1840	1855	1008	413	439	928
KABETE	334	151	452	470	520	323
LIMURU	244	117	480	340	255	287
MACHAKOS	685	288	420	369	272	500
SONGHOR	261	61	234	215	0	223
NAKURU	2569	1732	674	272	531	361
TURBO/KIPKAREN	146	12	82	89	55	157
KORU	100	86	860	950	610	946
FORT-TERNAN	875	120	137	46	53	1164
KIPKELION	225	103	456	314	500	244
NANDI	186	8	43	32	118	177
MERU	340	270	794	453	168	1045
THARAKA-NITHI	93	63	677	527	237	653
NYAMBENE	1250	346	277	714	359	1059
KIRINYAGA	315	286	908	702	527	494
EMBU	319	227	712	831	389	443
BUNGOMA	40	35	875	150	500	512
KISII	25	13	520	680	299	572
KAJIADO	9	4	444	222	111	278
SOUTH NYANZA	20	2	100	100	152	266
SOTIK	7	15	143	100	154	332
TRANS NZOIA	1169	280	240	100	152	268
KAKAMEGA	50	1	20	40	40	231
KISUMU	15	6	400	533	667	937
LAIKIPIA	7	0	0	429	-	608
BUSIA	28	4	143	25	213	85
NAROK	4	0	0	-	-	24
BARINGO	59	11	186	-	102	-
SIAYA	62	4	65	-	-	-
TOTAL	**39,750**	**40,109**	**1009**	**852**	**862**	**859**

TABLE 4: SUMMARY OF QUALITY PERFORMANCE BY SECTOR

1991/92 – 1995/96

CLASS PERCENTAGE COMPOSITION

SECTOR	CLASS	1995/96	1994/95	1993/94	1992/93	1991/92
COOPERATIVE	1-3	25.27	20.5	18.86	17.76	15.60
	4-6	51.45	47.8	56.33	57.31	53.76
	7-10	6.07	3.7	10.74	8.26	12.37
	BUNI	17.21	28	14.07	16.67	18.27
TOTAL		100	100	100	100	100
	1-3	4.02	7.3	1.42	4.92	4.29
ESTATE	4-6	78.00	68	77.67	78.17	74.49
	7-10	9.69	5.7	12.92	10.17	14.47
	BUNI	8.29	19	7.99	6.74	6.66
TOTAL		100	100	100	100	100
NATIONAL	1-3	16.48	13.9	10.14	12.05	10.77
	4-6	62.43	57.9	67.01	66.20	62.12
	7-10	7.56	4.7	11.83	9.45	13.63
	BUNI	13.53	23.5	11.03	12.30	12.41
TOTAL		100	100	100	100	100

TABLE 5: QUALITY DEPICTED BY COFFEE GRADES (%)

COFFEE GRADE	1995/96	1994/95	1993/94	1992/93	1991/92
PB	2.92	1.7	1.05	1.48	1.33
AA	16.51	13.1	9.75	15.79	11.97
AB	40.15	50	40.48	43.49	40.3
C	0.7	0.45	0.53	0.18	0.21
E	5.99	5	3.24	3.45	3.41
TT	2.06	2	2.73	108	2.13
UG	10.44	0.5	16.76	12.08	17.07
MBUNI	13.62	17.17	11	12.27	13.45
ROBUSTA	0.07	0.08	0.09	0.06	-
TOTAL	**100**	**100**	**100**	**100**	**100**

TABLE 6A COOPERATIVES: COFFEE QUALITY PERFORMANCE BY DISTRICTS

1994/95 – 1995/96

CLASS PERFORMANCE %

District	1995/96				1994/95			
	1-3	4-6	7-10	MBUNI	1-3	4.6	7-10	MBUNI
KIAMBU	29.99	45.28	6.54	18.19	28.33	48.01	5.03	18.57
MURANGA	28.35	53.31	5.72	12.62	26.31	52.51	7.78	13.30
NYERI	41.21	39.94	2.97	15.88	42.72	37.67	3.10	16.49
KIRINYAGA	30.68	40.63	6.03	22.66	25.71	46.65	7.87	20.75
MERU NORTH	3.63	72.41	10..75	13.21	8.26	76.01	8.83	6.88
MERU CENTRAL	12.22	65.50	9.34	12.94	16.75	67.22	4.66	11.35
MERU SOUTH	4.95	70.50	13.73	10.82	8.99	74.67	7.15	9.17
EMBU	22.65	50.30	5.33	21.72	18.87	58.28	7.85	14.99
MACHAKOS	20.41	59.29	4.37	15.93	29.80	49.38	1.64	19.17
KITUI	0	0	0	100	0	0	0	100
NAKURU	0	0	0	100	0	0	0	0
WEST POKOT	0	67.33	2.99	29.68	0	57.72	4.69	41.58
KAJIADO	0	41.92	0.56	57.52	0	36.88	2.45	60.65
BARINGO	0	50.88	3.28	45.84	0	48.58	1.84	49.56
KERICHO	0.58	70.29	.3.33	25.80	1.26	65.53	4.36	28.83
NANDI	0	62.41	2.95	34.64	19.60	38.33	8.19	33.36
LAIKIPIA	0	1.66	0.25	98.09	0	0	0	100
BUNGOMA	7.55	70.12	11.08	11.25	13.09	69.46	6.41	11.02
KAKAMEGA	0.21	50.59	2.76	46.44	0	55.27	7.02	37.69
BUSIA	0	0	0	100	0	0	0	0
SOUTH NYANZA	0	79.15	3.76	17.09	0	73.67	5.42	20.90
KISII	0.15	70.8	3.31	25.74	-	-	-	-
SIAYA	0	0	0	0	0	0	0	0
KISUMU	0	24.44	0	75.56	0	32.22	0.64	-
TAITA	0	88.45	0.51	11.04	0	81.52	4.92	13.50
TRANS NZOIA	0	47.72	1.81	50.43	2.15	50.08	2.30	41.45
UASIN GISHU	0	88.45	0.51	11.04	0	0	0	0

TABLE 6B: ESTATE COFFEE PERFORMANCE BY DISTRICT

1994/95 – 1995/96

CLASS PERFORMANCE

DISTRICT	1995/96				1994/95			
	1-3	4-6	7-10	MBUNI	1-3	4-6	7-10	MBUNI
UPPER KIAMBU	10.63	72.75	10.75	5.84	7.67	76.26	8.36	7.7
LOWER KIAMBU	5.40	74.85	11.04	8.71	7.94	77.32	12.56	2.16
THIKA	1.80	80.89	9.68	7.63	2.43	83.24	7.97	6.34
RUIRU	2.55	83.43	8.61	5.41	3.05	85.05	7.68	4.19
MITUBIRI	0.69	80.95	8.66	9.70	0	80.93	7.10	8.80
MAKUYU	0.84	84.01	9.56	5.59	0.15	80.79	11.92	7.28
DONYO SABUK	0.36	83.02	8.71	7.91	0.72	82.96	7.89	8.40
NYERI	15.43	62.73	13.78	8.06	19.60	59.25	10.74	10.39
LIMURU	6.69	67.48	10.99	14.84	8.48	75.20	3.93	12.56
KABETE	3.29	82.20	9.11	5.40	0	75.57	15.71	8.70
MACHAKOS	0.59	71.66	11.31	16.44	12.04	61.14	7.24	19.57
TRANS NZOIA	1.22	69.17	7.54	11.07	0	73.17	10.65	16.18
SONGHOR	0.73	78.29	2.79	18.19	0.25	81.69	3.17	14.88
NAKURU	5.17	72.94	11.62	10.27	15.27	63.24	8.53	12.94
TURBO/KIPKAREN	0	91.95	3.69	4.36	0	82.86	2.43	14.69
NANDI	0	80.54	1.10	18.36	0	29.99	16.10	53.90
KORU	1.18	82.53	4.04	12.25	1.04	84.43	5.83	8.51
FORT-TERNAN	0	84.22	3.13	12.65	0	84.19	4.57	11.22
SOUTH NYANZA	0	42.56	13.39	44.05	0	36.62	3.74	58.31
LAIKIPIA	0	82.80	3.79	13.41	0	86.73	0.76	12.50
KIRINYAGA	17.93	51.83	3.72	5.61	17.96	54.66	5.36	22.01
EMBU	9.62	57.54	3.24	29.60	0.44	71.06	5.68	32.79
BUNGOMA	0	42.56	3.55	48.59	8.80	37.28	6.48	47.42
SOTIK	0	58.67	0.15	41.18	0	52.16	0.80	47.03
MERU SOUTH	0.16	60.00	9.15	30.69	2.84	68.71	7.03	21.40
MERU CENTRAL	11.47	56.80	4.26	27.47	5.79	56.13	3.14	34.92
MERU NORTH	15.41	72.05	5.61	6.93	1.56	52.38	23.65	22.39
KAJIADO	0	89.58	2.34	8.08	0	41.72	14.55	43 71
KAKAMEGA	0	0	0	0	0	94.39	2.39	3.20
KISII	11.59	76.71	4.58	7.12	22.87	65.23	2.94	7 94
BUSIA	0	0	0	0	0	0	0	100
KISUMU	28.52	8.86	70.62	-	0	81.52	2.11	16.35
LUMBWA/KIPKELION	0.1	75.49	6.65	17.76	0	71.84	4.16	23.99
NAROK	0	0	0	0	0	0	0	0

TABLE 7: FACTORY DISTRIBUTION

DISTRICT	OPERATING PULPING STATION		APPROVED/UNDER CONSTRUCTION		
	COOPERATIVES	ESTATES	PRIVATE	COOPERATIVE	TOTAL
KIAMBU	69	545	26	-	26
MURANGA	139	273	7	-	7
NYERI	103	52	-	-	-
NYAMBENE	28	6	-	-	-
MERU	94	16	7	2	9
THARAKA NITHI	54	10	17	-	17
EMBU	51	28	14	-	14
KISII	39	1	-	-	-
NYAMIRA	11	1	-	-	-
BUNGOMA	19	3	-	-	-
TAITA TAVETA	5	0	-	-	-
KAKAMEGA	4	2	1	-	1
MACHAKOS	49	30	1	1	2
RACHUONYO/HOMA BAY	5	1	-	-	-
KURIA	4	0	-	-	-
SIAYA	2	0	0	-	-
KISUMU	1	2	-	-	-
KIRINYAGA	72	45	17	-	17
KITUI	0	0	-	-	-
NANDI	6	1	-	-	-
BARINGO/ KOIBATEK	7	0	2	-	2
KERICHO	24	8	1	-	1
BOMET					
WEST POKOT	1	0	-	-	-
KAJIADO	1	0	2	-	2
LAIKIPIA	0	1	-	-	-
UASIN GISHU	0	2	1	1	2
TRANS-NZOIA	4	15	5	1	6
NAKURU	7	27	1	0	1
BUSIA	0	0	0	-	-
MT. ELGON	6	1	1	1	2
MAKUENI	12	0	-	-	-
ELGEYO MARAKWET	00	0	0	0	0
VIHIGA	10	1	-	-	-
TOTAL	**827**	**1071**	**103**	**6**	**109**

TABLE 8: SEED MOVEMENT (KGS) BY DISTRICT 1995/96

DISTRICT	RUIRU II	K7 SL34 SL28 ROBUSTA	LICENCED COFFEE NURSERIES
KIAMBU	42.5	-	47
MURANGA	8	27	66
THIKA	22	155	2
NYERI	10	27	39
LIMURU	-	-	UNDER KIAMBU
RUIRU	-	-	UNDER THIKA
MAKUYU	-	-	-DO-
MITUBIRI	-	-	-DO-
MACHAKOS	6	110	21
NDONYO SABUK	-	-	UNDER MACHAKOS
KITUI	-	3	1
EMBU	9	31	28
KIRINYAGA	17	113	23
NAKURU	3	87	17
TRANS-NZOIA	18	31	31
KISII/NYAMIRA	29	6	24
SOUTH NYANZA	8	-	6
SIAYA	1	-	6
KAKAMEGA	5	-	8
VIHIGA	1	-	5
BUNGOMA'	6	22	19
MT. ELGON	5	39	7
KISUMU	12	26	3
MERU	19	393	49
NYAMBENE	-	-	6
THARAKA NITHI	11	22	14
MAKUENI	-	17	4
BARINGO	8	-	11
WEST POKOT	4	-	12
KERICHO/BOMET	25	101	13
NANDI	29	-	9
KAJIADO	1	10	1
UASIN GISHU	4	2	6
BUSIA	-	-	5
LAIKIPIA	-	-	4
ELGEYO MARAKWET	-	-	3
TAITA TAVETA	3	-	1
TOTAL	**306.5**	**1222**	**500**

TABLE 9 ESTATE DISTRIBUTION BY SIZE (ACRES) PER DISTRICT

REF.NO	DISTRICT	OVER 50	20 TO 50	LESS THAN 20	TOTAL
A1	UPPER KIAMBU	20	10	48	78
AA	LOWER KIAMBU	37	35	503	575
AB	THIKA	61	47	186	294
AC	RUIRU	30	16	26	72
AD	MITUBIRI	12	7	4	23
AE	MAKUYU	14	6	11	31
AF	DONYO SABUK	11	1	4	16
AG	NYERI	7	11	46	64
FA	KABETE	3	1	17	21
AH	LIMURU	0	5	7	12
BF	MACHAKOS	3	4	17	24
CB	TRANS NZOIA	3	15	78	96
CC	SONGHOR	1	3	4	8
CD	SOTIK	0	0	4	4
CA	NAKURU	25	14	35	74
CE	TURBO KIPKAREN	1	0	8	9
CF	NANDI	0	0	6	6
CG	KORU	1	0	6	7
CH	FORT TERNAN	2	3	5	10
CI	LUMBWA/KIPKELION	1	1	5	7
DA	KAIMOSI	0	0	3	3
CL	LAIKIPIA	0	0	1	1
BB.BA BC	MERU/NYAMBENE THARAKA NITHI	2	1	36	39
AJ	KIRINYAGA	0	1	44	45
BD	EMBU	0	3	36	39
DB	BUNGOMA	0	0	19	19
CJ	KAJIADO	0	0	8	8
EC	SOUTH NYANZA	0	0	4	4
CK	NAROK	0	0	1	1
EB	KISII/NYAMIRA	0	0	1	1
CM	BARINGO	0	2	1	3
ED	SIAYA	0	1	2	3
DC	BUSIA	0	0	3	3
	TOTAL	**234**	**187**	**1179**	**1600**

4 Coffee Market Report

4.1 Nairobi Auctions

A total of 47 auctions were held during the year under review with 1,901,886 bags sold. The Total realisation from these auction sales amounted to US $ 267,569,138.66. This compares with a total of 1,405,067 bags sold in the previous year realising US $ 281,505,268.94 thus showing an increase in quantity auctioned of 35.4% and a drop in value of 5.0% respectively.

The lower sales value realised from a higher quantity sold could be attributed to a general decline in auction prices during the year to an annual average of US $ 117.24 per 50 KGS with the highest average auction price of US $137.56 registered in sale No.27 of 23rd April 1996 while the lowest average price was US$82.42 which was registered in sale No.12 of 9th January 1996.

4.2 Exports

During the year 1995/96 a total of 1,894,880 bags were exported to all destinations which realised KShs.16,956,375,240 F.O.B Mombasa. In the previous year 1994/95 a total of 1,324,703 bags were exported and realised KShs.14,411,208,240. This indicates a 43.1% rise in quantity exported and a17.7% rise in value of exports.

The increase in both quantities sold and the gross realisation could be attributed to a general increase in consumption world wide as a result of lower retail prices which had prevailed in the market in the previous two years.
As seen from the export statistics below Germany continued to be the main destination of our coffee with a total of 774,791 bags exported during the year under review compared with 519,163 bags exported the previous year 1994/95.

The figures indicate that the bulk of our coffee is imported by western countries with lesser amounts going to North Africa, the Middle East, Eastern Europe, North Africa, Japan and Austrialia.

Domestic Market

4.4.1 Roasting Plant

During the year 1995/96, the roasting plant recorded an improved sales performance over the previous year. Total of both Kenya Coffee House blend and Kahawa No.1 amounted to Kshs 6,531,050.84 which was 27.95% above the previous year's sales value of Kshs 5,104,340.95. Kenya Coffee House Blend sales rose by 28.73% from Kshs 3,967,678.95 to Kshs 5,107,986.84 while Kahawa No.1 sales rose by 98.5% from Kshs 646,812 to Kshs 1,283,733 in the year under review.

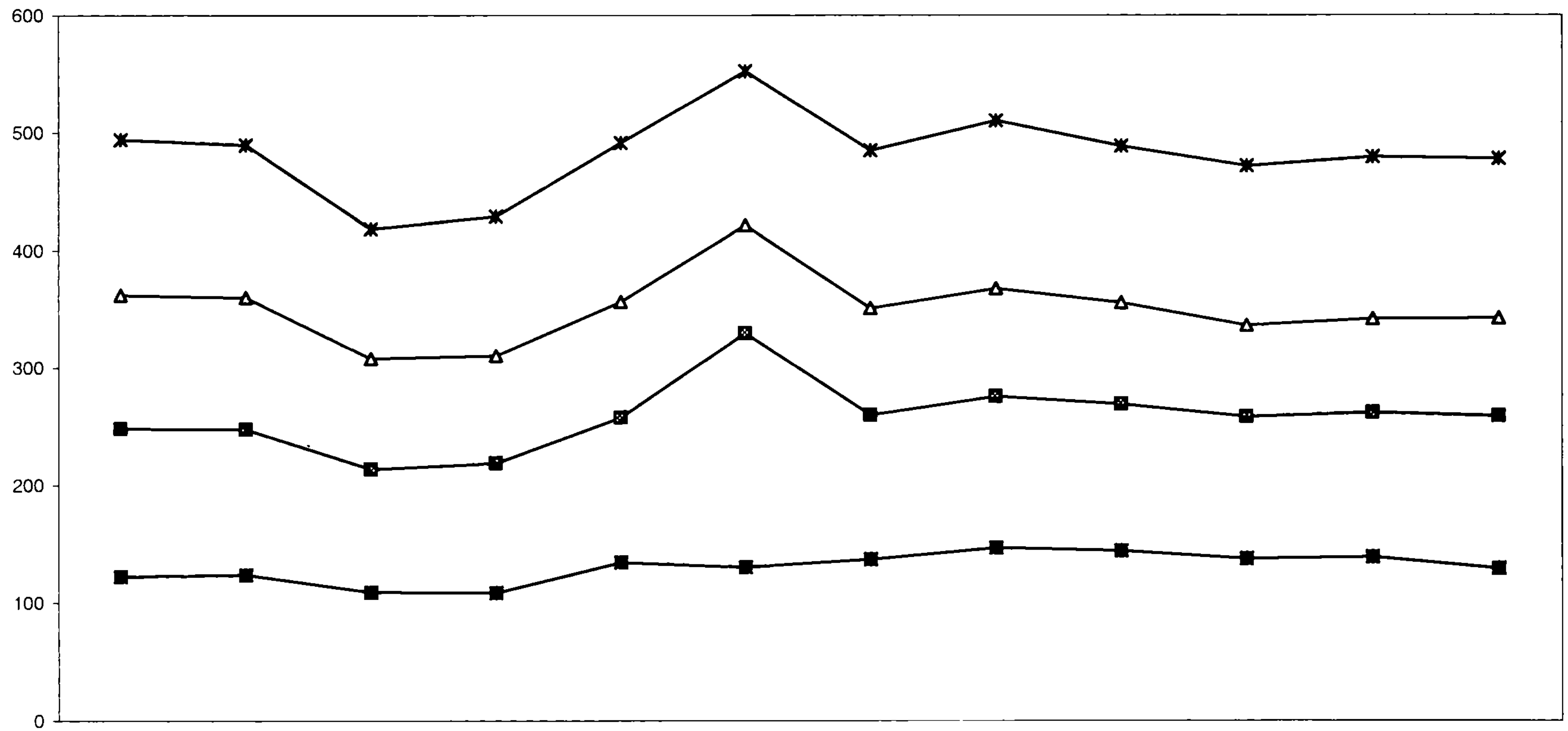
The total sales performance of the Roasting Plant improved. This was mainly due to lower prices at the auction than the previous year. The lower auction prices led to a downward revision of coffee prices, thus making it affordable to many consumers.

Table 4.4.1 **Coffee Sales from the Roasting Plant**

Blend	1994/95(Kshs)	1995/96(Kshs)	%Change
K.C.H.B.	3,967,678.95	5,107,986.84	28.73
K.No.1	646,812.00	1,283,733.00	98.5
TOTALS	4,614,490.95	6,391,719.84	38.5

AV AUCTION PRICES FOR ALL GRADES (CLS 4) Vs OTHERS COFFEES AT NEW YORK

FROM OCT 1995 TO SEPTEMBER 1999



MONTHS	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AGU	SEPT
KENYA ARABICA(CLS 4)	122.22	124.00	109	108.66	134.5	130.5	137.2	146.75	144.25	137.5	138.97	129.22
OTHER MILLS	125.38	123.23	103.99	109.38	122.71	199.05	122.01	128.56	124.46	120.47	122.49	128.93
ROBUSTAS	114.15	112.79	94.72	91.99	98.99	91.99	91.45	92.1	86.46	78.14	80.16	83.75
COLUMBIANS MILDS	132.08	129.09	110.47	119.08	134.94	130.6	134.31	142.56	133.25	135.39	137.68	135.54

Table 4.1 Nairobi Coffee Auctions 1995-96

SALE NO.	DATE	AVERAGE	KILOS	BAGS	VALUE (US$)
CBK 1	03.10.95	114.66	1,890,240	31,504	4,334,473.20
CBK 2	11.10.95	109.69	1,869,900	31,165	4,102,083.60
CBK 3	17.10.95	113.83	1,888.020	31,467	4,298,222.40
CBK 4	24.10.95	120.96	1,939,160	30,632	4,447,069.20
CBK 5	31.10.95	115.49	1,880,040	31,334	4,342,648.80
CBK 6	07.11.95	117.97	1,932,180	32,203	4,559,059.80
CBK 7	14.11.95	122.92	1,957,140	32,619	4,811,498.40
CBK 8	21.11.95	109.43	1,917,240	31,954	4,196,336.40
CBK 9	28.11.96	109.43	1,951,620	32,527	4,128,562.80
CBK 10	05.12.95	91.50	2,005,740,740	33,429	3,670,507.20
CBK 11	13.12.95	95.16	2,015,520	33,592	3,835,896.00
CBK 12	09.01.96	82.42	2,369,420	41,157	4,070,572.80
CBK 13	16.01.96	85.24	2,447,280	40,788	4,172,306.40
CBK 14	23.01.96	101.37	2,503,260	41,721	5,074,664.40
CBK 15	30.01.96	118.56	2,468,460	41,141	5,852,952.00
CBK 16	06.02.96	119.05	2,456,300	40,940	5,848,161.60
CBK 17	13.02.96	136.27	2,513,400	41,890	6,849,650.00
CBK 18	20.02.96	132.85	2,744,340	45,739	7,291,587.60
CBK 19	27.02.96	126.96	2,744,460	45,741	6,968,270.40
CBK 20	05.03.96	121.91	2,55,020	45,917	6,717,322.80
CBK 21	12.03.96	123.60	2,747,580	45,793	6,791,997.60
CBK 22	19.03.96	127.85	2,732,760	45,546	6,987,463.20
CBK 23	26.03.96	127.39	2,743,500	45,725	6,990,056.40
CBK 24	02.04.96	126.07	2,759,940	45,999	6,958,629.60
CBK 25	10.04.96	123.32	2,727,906	45,465	6,727,895.46
CBK 26	16.04.96	122.03	2,749,620	45,827	6,701,919.60
CBK 27	23.04.96	137.56	2,739,900	45,665	7,537,581.60
CBK 28	30.04.96	122.34	2,712,180	45,203	6,636,184.80
CBK 29	07.05.96	130.25	2,724,120	45,402	7,095,846.00
CBK 30	14.05.96	130.89	2,712,540	45,209	7,101,043.20
CBK 31	21.05.96	133.85	2,748,540	45,809	7,358,368.80
CBK 32	29.05.96	131.28	2,708,760	45,146	7,112,468.40
CBK 33	04.06.96	118.83	2,726,940	45,449	6,481,022.40
CBK 34	11.06.96	119.30	2,704,500	45,075	6,453,352.00
CBK 35	18.06.96	113.51	2,680,980	44,683	6,086,732.40
CBK 36	25.06.96	116.17	2,708,280	45,138	6,292,911.60
CBK 37	02.07.96	108.11	2,378,700	39,645	5,143,561.20
CBK 38	09.07.96	115.46	2,413,560	40,226	5,573,617.20
CBK 39	16.07.96	105.36	2,420,880	40,348	5,101,515.60
CBK 40	23.07.96	101.71	2,437,740	40,614	4,958,922.00
CBK 41	30.07.96	98.92	2,376,420	39,607	4,701,854.40
CBK 42	06.08.96	100.84	2,052,420	34,207	4,119,884.40
CBK 43	27.08.96	131.00	2,463,480	41,058	6,454,537.20
CBK 44	03.09.96	122.43	2,435,460	40,591	5,963,515.20
CBK 45	10.09.96	120.11	2,441,880	40,698	5,866,318.80
CBK 46	17.09.96	116.47	2,414,942	40,249	5,625,755.20
CBK 47	24.09.96	109.07	2,448,240	40,804	5,340,194.40
OVERALL AVERAGE		**117.24**	**114,113,228**	**1,901,886**	**267,569,138.66**

4 4.2 COFFEE EXPORTS AND THEIR F.O.B VALUES MOMBASA IN 1995/96 COMPARED TO 1994/95

	1995/96			1994/95		
DESTINATION	**QUANTITY 60 KGS BAGS**	**VALUE K. POUNDS**	**% VALUE OF TOTAL**	**QUANTITY 60 KGS BAGS**	**VALUE K. POUNDS**	**% VALUE OF TOTAL**
Germany	774791	354590168	41.82	519163	277027412	38.45
Netherlands	151066	65070266	7.68	91274	47751759	6.63
Sweden	120298	58147607	6.86	128197	75002507	10.41
Belgium	117500	48264068	5.69	86440	44336125	6.15
U.K.	96969	46973477	5.54	96889	58444971	8.11
Finland	91673	42358891	5.00	67050	37191961	5.16
Italy	64503	29991036	3.54	21567	12263892	1.70
Spain	57949	22239511	2.62	25650	11743434	1.63
France	40366	15885500	1.87	37736	190655701	2.65
Switzerland	25924	11810554	1.39	43789	25474143	3.53
SUB-TOTAL	1541039	695331078	82.01	1117755	608301905	84.42
Others	90248	40536753	4.78	45714	24959793	3.46
Totals	1631287	735867831	86.90	1163469	633261698	87.88
Non-Members	263593	110950931	13.10	161234	87298714	12.12
Grand – Total	**1894880**	**846818762**	**100**	**1324703**	**720560412**	**100**

COMPARATIVE MARKETING COMMISSIONS VS REALISATION

YEAR	MARKETING COMMISSION KSHS'000	TOTAL SALES PROCEEDS KSHS'000	%
1995/96	408,189	13,383,484	3.05
1994/95	530,828	15,546,432	3.41
1993/94	336,365	15,573,062	2.16
1992/93	345,490	10,990,434	3.14
1991/92	438,434	4,676,685	9.37

5 Liquoring Department Services

Liquoring Department is the Board's Quality Analysis Centre handling all the farmers coffee in both Co-operative and Estate Sectors hence offering technical services to determine coffee qualities as required by the Planters to meet the market realization of their coffee.

In this era of coffee liberalization, the department continued to harmonize its operations vis-aviz other departments by interacting with commercial millers, private millers and with any other registered coffee hullers to give the services required towards coffee quality analysis.

The year under review saw three licensed commercial millers namely Thika Coffee Mills, Socfinaf Coffee Mills, and Gatatha Farmers handle the farmers coffee in secondary processing i.e. hulling, polishing, grading, and sorting which, there before had been undertaken by only one mill i.e K.P.C.U Ltd since 1930's. This was in conformity with the liberalized milling in a competitive environment as contained in the coffee milling and management rules gazatted in 1994.

During 1995/96 season, a total of 17,087 out turns were classified as compared to 18,651 for 1994/95 coffee year. This reflects a 8.39% decrease in the volume of work handled by the department. It should be noted that during the year, there was less bulking of small lots as sellable lots were decreased from 40 bags to 30 bags for all coffee types, thereby increasing single straight sellable lots in the catalogue and hence less volume of work for the department. Otherwise, the national coffee production went up from 95,806 metric tonnes the previous year to 96,971 metric tonnes in 1995/96.

The coffee classification reports for each out turn were prepared and sent to the respective planters through their agents. Other copies of the same were sent to the ministry of Agriculture, Coffee Research Foundation (C.R.F), Coffee Board of Kenya Field staff for information dissemination, to facilitate improvement in husbandry, production and quality of Kenya Coffee.

The department continued giving services to the farmers and C.R.F. by doing organoleptic analysis on the pre-milling and research samples respectively for effective research results and advice to the farmers on how to achieve top quality coffee, for better monetary returns to the farmers.

The following is the breakdown of the various out turns and Advisory samples analysed in the coffee year under review as compared to the previous coffee year 1994/95.

	1995/96	1994/95
STRAIGHT OUTTURNS FROM MILLERS	5,848	5,495
PARCHMENT BULKS	6,768	7,715
MBUNI BULKS	2,277	2,466
SMALL BULKS	984	1,864
PB BULKS	216	143
E BULKS	33	68
T BULKS	228	180
POCKET BULKS	75	61
ESTATE CURED	303	179
SWEEPING - LDS, KHS, KCA, MILLERS	60	45
RESEARCH & PLANTERS ADVISORY SAMPLES	295	435
TOTAL	**17,087**	**18,651**

Included in the above Outturns were Bulks of all the Parchment small lots and the clean coffee types of **PB, E and T grades.** All these were bulked at their respective coffee mills as before and the resultants bulk outturns delivered to C.B.K.'s Liquoring Department for the final classification, auctioning and eventual payment to the individual farmers. The bulking process was monitored by the department to ensure that there were no delays caused in the process and quality was maintained during the bulking.

Out of the total outturns analyzed in the coffee year the biggest proportion comprising proportion comprising 72.78% was received from K.P.C.U Ltd, 13.46% was from Thika Coffee Mills, 10.56% was from Socfinaf Coffee Mills, 0.25% was from Gatatha Farmers Coffee Mills and the rest 2.95% was received from the Estate Cured Coffee.

Small lots, i.e less than 30 bags of **AA, AB, TT** and **C, grades and** pockets or clean coffee from the main Outturns were bulked by the C.B.K's Warehouse department with the instructions from the Liquoring Department depending on the grades and qualities of the clean coffee and eventually offered for sale through the weekly coffee auctions.

A total of **forty seven (47)** Coffee Auctions were held in the coffee year 1995/96 with the quantities offered in each sale ranging from **30,730 to 45, 999** Bags as compared to the previous year's **forty three (43)** Auctions with quantities ranging from **21, 052 to 40, 978 Bags.**

An Evaluation for each lot offered in each sale was done based on the coffee type, quality and prevailing world market prices and an estimated or reserve price allocated to each lot as a guide to the auctioneer. The department continued to balance the coffee types, quantities, and qualities of coffee offered in each sale's catalogue in order to meet the dealer's demands and supply.

The Coffee quality for the year under review was quite satisfactory in both sectors i.e co-operatives and plantations as farmers showed signs of awareness on the benefits of liberalization of the industry. As a result, an increase of coffee production and improved quality are anticipated in the following coffee year **1996/97.**

As the need arises from the Board's Marketing Department, the department continued to make the premium blend of K.C.H.B. as well as Kahawa No.1 for the Board's clients all though this has been substantially low as the Board is moving from the commercial roasting of coffee to promotional aspects.

Therefore, the Department met its set obligations and objectives for the year 1995/96 by serving the Coffee Industry at the farming level, trading level, nationally and the whole world, asserting its impact to the growth of the Coffee Industry in Kenya.

6 Warehousing and Operations Department

Introduction:
The department realised a total gross stock movement of 3.98 million bags of 60 Kgs each..
This was made up of receipts of 1,890,360 bags and despatches of 2,091,881 bags. The 1995/96 crop movement was 17.24% more than the same for the previous year.

6.2. Receipts
The department received a total of 1,890,360 bags each weighing 60Kgs. The 1995/96 receipts were 4.61% more than the same for the previous year. The highest registered receipts occurred in the months of January, February and March 1996, when the bags received totalled 219,993, 265,791, and 315,543 bags respectively. The lowest recorded receipts occurred in the months of November and December, 1995 when the bags received totalled 79,741 bags and 46,959 bags respectively. As usual the highest mode of receipts was registered at Kahawa House.

6.3 Despatches
The total number of bags despatched to all destinations was 2,091,881 bags at 60Kgs net each. The despatches were 31.60% more than the same for the previous year. The highest levels of despatches were recorded in the months of April, May, June, and July 1996, when 206,315 bags 191,791 bags, 259,115 bags and 213,748 bags were despatched respectively. The lowest levels were recorded in the months of December 1995 and September 1996 when 117,977 and 143,455 bags were despatched respectively. Despatches to Mombasa accounted for 63.61% of the total despatches while the Inland Container Depot (Embakasi) and the local dealers in Nairobi accounted for 16.56% and 19.83% respectively.

6.4 Coffee Bulks
The total number of bags bulked were 539,154 bags as compared to 484,221 for the last season which shows that there was an increase of 11.34%. Peak bulking periods were in July and September 1996, when 59,702 bags and 57,074 bags were bulked respectively as compared to 72,446 bags and 63,352 bags for July and August 1995 respectively in the previous season.

6.5 Storage:
The peak storage periods were in the months of March and April 1996 when 685,279 and 659,872 bags were in stock respectively. Kahawa House as usual recorded the highest storage followed by Ghala One and Yarrow Road with 40.95, 18.42 and 18.26 percentage per mode respectively. Dandora, Runyenjes Road Stores and Lusengeti Road stores recorded 11.40, 5.63 and 5.34 percentage per mode respectively.

6.6 Cost of hired godowns
There were only six hired godowns though only three operated for the full season namely:-

(i) Dandora Stores
(ii) Yarrow Road Stores (Plot No.209/8727).
(iii) Lusengeti Road Stores (PlotNo.209/9360).

Ghala One and R & K Stores operated upto and including August 1996 while Runyenjes Road Stores were hired in April 1996. Lusengeti Road Stores were used for the storage of both coffee and Empty sisal gunny bags while the other five stores were entirely for coffee storage.

6.7 Training of staff:
The department trained 94 employees in various courses. These included:-

(i) Stock control and Stock Management.
(ii) Basic computer training.
(iii) Effectiveness and standards in the Warehouse.

1995/96
COST OF HIRING GODOWNS

NAME OF STORE	PERIOD	QUATERLY RATE (KSHS)	AMOUNT PAID (KSHS)
Lusengeti Road Stores (Plot No.209/9360)	1st October 1995 to 30th September 1996	1,183,200.00	4,732,800.00
Yarrow Road Stores (Plot No.209/8227)	1st October 1995 to 30th September 1996	4,026,000.00	16,104,000.00
Runyenjes Road Stores (Plot No. 209/862	1st April 1996 to 30th September 1996	-	5,832,000.00
R and Stores	1st October 1995 to 31st August 1996	-	764,236.00
Ghala One	1st October, 1995 to 31st August 1996	-	5,240,384.00
Dandora Stores	1st October 1995 to 30th September 1996	1,369,368.00	5,477,472.00
TOTAL PAYMENTS		**6,786,996.00**	**38,220,373.00**

SCHEDULE I
COFFEE RECEIVED FROM 1ST 1995 TO 30TH SEPTEMBER, 1996
(IN 60KG BAGS)

Date	12th FLOOR	Ghala OE	3RD FLOOR	DANDORA	ESTATE	MISC TRADERS	THIKA COFFEE MILLS (ICL)	SOCFINAF COFFEE MILLS	GATATHA COFFEE MILLS	TOTAL BAGS	METRIC TONNES	% PER MONTH	1994/1995 % KWA MWEZI	1994/1995 METRIC TONNES	1994/1995 % PER MONTH
OCT 1995	25,318	22,968	-	28,010	1,007	17,047	8,758	7,318	-	110426	6625 56	5 84	135,446	8,126.76	7 50
NOV 1995	15,088	13,227	-	17,548	436	13,411	5,945	14,086	-	79741	4784 46	4.22	47,254	2,835.24	2 62
DEC 1995	14,087	3,277	-	1,438	599	11,242	2,128	14,188	-	46,959	2817.54	2.48	21,095	1,265.70	1.17
JAN 1996	130,886	26,906	-	3,218	1,906	9,295	18,873	28,909	-	219,993	13199 58	11 64	109,737	6,584 22	6.07
FEB 1996	115,214	45,353	-	22,962	2,722	20,743	39,032	19,765	-	265,791	15947 46	14.06	151,624	9,097.44	8.39
MAR 1996	110 917	55,425	-	28,859	5,078	14,421	67,306	33,537	-	315,543	18932.58	16 69	224,215	13,452..90	12 41
APR 1996	47 437	45,211	-	33,372	5,403	21,358	11,722	9,175	215	173,893	10433.58	9 20	181,333	10,879..98	10.03
MAY 1996	26,326	32,801	-	43,480	4,005	22,970	11,662	2,856	-	144,100	8646 00	7.62	224,654	13,479.24	12.43
JUN 1996	28,811	31,995	-	18,784	4,596	22,854	9,842	6,990s	-	123,872	7432 32	6.55	222,248	13,334.88	12.30
JUL 1996	40,236	29,826	-	20,317	3,062	32,181	13,637	9,885	128	149,272	8956 32	7.90	186,707	11,202.42	10.33
AUG 1996	42,872	18,777	-	11,952	4,573	28,580	12,316	11,159	162	130,391	7823.46	6.90	196,834	11,810.04	10.89
SEP 1996	20,494	-	27,456	8,367	6,239	23,420	23,491	20,912	-	130,379	7822 74	6 90	105.879	6,352.74	5.86
TOTAL	**617,686**	**325,766**	**27,456**	**238,307**	**39,626**	**237,522**	**224,712**	**178,780**	**505**	**1,890,360**	**113421.60**	**100.00**	**1,807,026**	**108,421.56**	**100.00**
% PER MODE	32.67	17.23	1 45	12 61	2.10	12.56	11 89	9 46	0 03	100.00					

SCHEDULE II
ANALYSIS OF COFFEE BULKS FROM 1ST OCTOBER 1995 TO 30TH SEPTEMBER, 1996
(IN 60 KG. BAGS)

DATE	TRADERS BULKS	S LOT BULKS	T/BULKS	K.NO. 1	K.C H B	POCKET BULKS	ESTATE BULKS	TOTAL BULKS	METRIC TONNES	% PER MONTH	1994/95 TOTAL BAGS	1994/95 METRIC TONNES	1994/95 % PER MONTH
OCT 1995	24,337	14,511	-	-	-	107	2,631	41,586	2,495 16	7 71	33,391	2,003.46	6.90
NOV 1995	17,675	22,402	809	-	-	-	468	41,354	2,481 24	7 67	42,903	2,574.18	8.86
DEC 1995	13,606	5,770	-	-	-	333	602	20,311	1,218 66	3 77	19,566	1,173 96	4.04
JAN 1996	31,990	3,587	-	-	-	-	519	36,096	2,165 76	6.69	8,546	512 76	1.77
FEB 1996	21,339	17,426	-	-	-	126	2,687	41,578	2,494 68	7 71	25,792	1,547.52	5.33
MAR 1996	22,222	10,390	588	-	-	-	1,084	34,284	2,057 04	6 36	27,424	1,645.44	5 66
APR 1996	28,676	13,431	589	-	-	-	8,620	51,316	3,078.96	9 52	35,746	2,144.76	7.38
MAY 1996	27,921	18,031	743	-	-	-	3,316	50,011	3,000.66	9 28	55,038	3,302 28	11.37
JUNE 1996	36,209	13,235	340	-	-	-	3,377	53,161	3,189 66	9 86	49,799	2,987.94	10.28
JULY 1996	42,729	12,607	474	-	-	-	3,892	59,702	3,582 12	11.07	72,446	4,346 76	14 96
AUG 1996	35,782	13,493	980	-	-	-	2,426	52,681	3,160.86	9 77	63,352	3,801.12	13.08
SEP 1996	34,567	16,516	576	-	-	-	5,415	57,074	3,424 44	10 59	50,218	3,013 08	10.37
TOTAL	**337,053**	**161,399**	**5,099**	**-**	**-**	**566**	**35,037**	**539,154**	**32,349.24**	**100.00**	**484,221**	**29,053.26**	**100.00**
% PER MODE	62 51	29 94	0.95	-	-	0.10	6 50	100 00					
1994/95 MODE	52.79	39 63	-	-	-	-	7 58	100 00					

SCHEDULE III
MONTHLY STORAGE ANALYSIS FROM 1ST OCTOBER 1995 TO 30TH SEPTEMBER 1996
(IN 60 KG. BAGS)

										1994/1995		
DATE	KAHAWA HOUSE	GHALA ONE	DANDORA STORES	YARROW RD STORES	LUSENGETI RD STORES	RUNYENJES RD STORES	TOTAL BAGS	METRIC TONNES	% PER MONTH	TOTAL BAGS	METRIC TONNES	% PER MONTH
OCT 1995	192,921	113,582	75,437	121,801	34,328	-	538,069	32,284 14	9 07	351,263	21,075.78	6.76
NOV 1995	154,277	96,217	64,001	129,476	32,754	-	476,725	28,603 50	8 04	274,670	16,480.20	5.29
DEC 1995	141,571	78,164	52,524	105,111	30,729	-	408,099	24,485.94	6 88	202,129	12,127.74	3.89
JAN. 1996	262,558	76,666	32,310	78,176	28,303	-	478,013	28,680 78	8.06	225,819	13,549 14	4.35
FEB 1996	311,696	104,949	32,739	109,816	26,801	-	586,001	35,160.06	9 88	305,040	18,302.40	5.87
MAR 1996	312,017	133,523	53,660	145,360	40,719	-	685,279	41,116.74	11 55	422,663	25,359 78	8 13
APR 1996	264,924	136,244	69,759	114,146	33,534	41,265	659,872	39,592 32	11 13	479,561	28,773 66	9.23
MAY 1996	219,396	131,760	88,366	69,975	24,923	60,175	594,595	35,675 70	10 02	527,184	31,631.04	10 14
JUN 1996	158,502	110,946	79,684	26,246	11,921	65,703	453,002	27,180 12	7 64	600,105	36,003.30	11 55
JUL 1996	152,414	84,332	56,689	20,977	5,910	66,006	386,328	23,179 68	6.51	610,242	36,614 52	11.74
AUG 1996	153,356	26,099	39,827	71,637	23,753	55,481	370,153	22,209.18	6 24	617,336	37,040.16	11 88
SEP 1996	105,431	-	31,150	90,700	22,866	45,427	295,574	17,734 44	4.98	580,266	34,815 96	11.17
TOTAL	**2,429,063**	**1,092,482**	**676,146**	**1,083,421**	**316,541**	**334,057**	**5,931,710**	**355,902.60**	**100.00**	**5,196,278**	**311,776.68**	**100.00**
% PER MODE	40 95	18.42	11 40	18.26	5 34	5 63	100 00					

Schedule IV
COFFEE DESPATCHED FROM 1ST OCTOBER, 1995 TO 30TH SEPTEMBER, 1996
(IN 60 KG. BAGS)

DATE	KILINDINI PORT (MSA)	I. C. D EMBAKASI	DEALERS' GODOWNS (Nairobi)	DEALERS GODOWNS (Mombasa)	TOTAL BAGS	METRIC TONNES	% PER MONTH	1994/1995		
								TOTAL BAGS	METRIC TONNES	% PER MONTH
OCT 1995	858	22,162	34,083	89,244	146,347	8,780.82	6 99	118,356	7,101.36	7.45
NOV 1995	2,812	16,932	24,841	105,640	150,225	9,013.50	7 18	123,006	7,380.36	7.74
DEC 1995	1,240	12,740	17,155	86,842	117,977	7,078 62	5 64	94,407	5,664.42	5 94
JAN 1995	1,751	16,450	30,494	110,028	158,723	9,523 38	7.59	82,069	4,924.14	5.16
FEB. 1996	550	23,002	33,194	89,618	146,364	8,781 84	7.00	75,716	4,542.96	4 76
MAR 1996	3,093	21,569	41,312	106,209	172,183	10,330 98	8 23	101,952	6,117 12	6.42
APR 1996	5,835	38,951	31,941	129,588	206,315	12,378 90	9 86	138,659	8,319 54	8 72
MAY 1996	4,684	34,942	39,245	112,920	191,791	11,507.46	9 17	174,736	10,484.16	10 99
JUNE 1996	9,439	29,295	42,838	177,543	259,115	15,546.90	12 39	146,256	8,775 36	9 20
JULY 1996	4,776	49,107	40,770	119,095	213,748	12,824 88	10 22	192,007	11,520.42	12 08
AUG 1996	7,742	42,355	37,281	98,260	185,638	11,138 28	8 87	187,437	11,246 22	11.79
SEP 1996	3,292	38,893	41,679	59,591	143,455	8,607.30	6 86	154,970	9,298.20	9.75
TOTAL	**46,072**	**346,398**	**414,833**	**1,284,578**	**2,091,881**	**12,512,.86**	**100.00**	**1,589,571**	**95,374.26**	**100.00**
% PER MODE	2 20	16.56	19 83	61 41	100 00					

7 London Office

(1) The year under review, saw a near record export of coffee to all destinations i.e. 1,895,000 60kg bags; the previous high being approximately 2 mil lion bags in 88/89 coffee year i.e. following the collapse of ICA '83 negotiations. As usual the bulk of these exports went to the traditional markets of Northwestern Europe. The appended chart and table depict the above assertions

(2) The operations of the Association of Coffee Producing countries (ACPC), the Coffee Retention plan (CRP), Inter African Coffee Organisation (IACO) etc, continued with IACO co-ordinating African Arabicas and African Robustas as separate exports.

(3) Kenya coffee continued to be targeted at the "Speciality" sector by the assistance of APROMA and other internal resources. In this regard, Coffee Safaris were strengthened and exhibitions in foreign lands improved.

(4) During the year under review, the planning for holding a Coffee Science (ASIC'97) meeting in Nairobi, Kenya was intensified. The ASIC Conference has already been held elsewhere and is regarded by many as being professionally well handled and executed.

(5) During the year under review, every effort was made to promote Kenya Coffee through traditional and new approaches. Some of these are mentioned for the 1996/97 Annual Report (in preparation)

(6) Buyers who visited Kenya during the 1996 Coffee Safari were delighted to learn that a Kenya Coffee Task Force had recommended the continued existence and further improvement, of the Nairobi Coffee Auctions.

KENYA COFFEE EXPORTS (1995/1996)
[60Kg. Bags]

A]	**To EU (total)**		**1,395,966**
	Germany	-	702,940
	Netherlands	-	137,146
	Sweden	-	111,778
	Bel/Lux	-	107,830
	UK.	-	77,234
	Finland	-	74,392
	Italy	-	57,403
	Spain	-	50,004
	France	-	37,686
	Denmark	-	18,846
	Portugal	-	14,257
	Ireland	-	2,400
	Greece	-	2,250
	Austria	-	1,800
B]	**To Others (Total)**		**283,975**
	Saudi Arabia	-	43,798
	Canada	-	26,759
	Switzerland	-	22,054
	Japan	-	18,787
	Jordan	-	16,930
	Norway	-	15,915
	Poland	-	13,060
	Australia	-	11,867
	Tunisia	-	8,562
	Former Yugoslavia	-	6,186
	U.A.E	-	6,035
	Israel	-	4,530
	Former Czechoslovakia	-	3,465
	Lebanon	-	3,300
	Syria	-	3,311
	New Zealand	-	3,210
	Sudan	-	2,860
	Singapore	-	2,833
	Rumania	-	2,620
	South Africa	-	1,800
	Yemen	-	1,550
	Djibouti	-	1,400
	Bahrain	-	867
	Oman	-	847
	Morocco	-	300
	Qatar	-	292
C]	**Unspecified**	-	**101,081**
	To all destinations [A + B + C]	-	**1,781,022**

8 Administration

8.1 Administration Department

As a service Department, we have sufficiently responded both proactively and reactively to the needs of other departments and the entire Organisation.

Placement of staff was done following advertisements and subsequent interviews by the Staff Committee.

Welfare and other Benefit Programmes were run consonant to regulations.

Employees were exposed to new trends through appropriate training in the year.

8.2 Labour Force

The Workforce aggregated to employees by the end of September 1996, comprising of Management staff and Unionisable employees.

The following left the Board during the year:-

Retirement:

Name	Department	Date
Laban Mwangi (PN/599	W/House	31 12 95
Mwangi Murithi (PN/549)	"	"
Gaitano Ovinya (PN/605)	"	"
Teresia Wanjiku (PN/638)	"	"
Wanjiku Karanja (PN/709)	"	"
Japhet Mutindwa	"	"
Philip Kariuki (PN/1299)	"	"
Charles Mwea (PN/145)	Agriculture	06 03 96

Dismissal

John Rando (PN/1123)	Admin	11 10 95
Robert Karanja (PN/1462)	Warehouse	11 10 95
Samuel Mwangi (PN/1383)	"	23 01 96
Patric Gitonga (PN/1280)	"	26 05 96
Davis Muthembwa (PN/1037	"	06 06 96
Shadrack Mbwika (PN/1256)	"	06 09 96
Joseph Kilonzi (PN/1102)	Warehouse	06 09 96
Duncan Thoithi (PN/1157)	Finance	18 10 95
Jim Gitonga (PN/1112)	"	18 10 95
Anthony Gachanja (PN/957	"	18 10 95

The following were employed during 1995/1996 Year -

Richard Wahome (PN/1541)	Agriculture	02 10.95
Lawrence Musyoki (PN/1542)	"	02.10 95
Charles Nyamwea (PN/1543)	"	02.10 95
Wycliffe Mwathi (PN/1549)	"	27.11 95
Duncan Jairus (PN/1553)	"	08.01.96
Esther Muturi (PN/1544)	Computer	02.10 95
Kavuwa Mwilu (PN 913)	"	"
Dominic Kopilo (PN/800)	"	"
Philip Regenga (PN791)	"	"

Deaths

Boniface Kasembeli (PN/1453)	Warehouse	26 10 95
Gabriel Akech (PN/1101)	"	27 04 96
Chris Onyango (PN/1386)	"	29 04 96
Alice Kiptalam (PN/133)	Admin	16 03 96
Pancracio Mucee (PN/1540)	Publicity	25 03 96
Samuel Gitau (PN/395)	Finance	15 07 96
Rosemary Wafula (PN/1144)	"	30 09 96

Resignations

Renson Mutisya (PN/1272)	Warehouse	24 11 95
Martin Karanja (PN/164)	"	31 12 95
Regina Abuga (PN/164)	"	01 03 96
Gerald Karanja (PN/1020)	"	31 05 96
Hilder Mwai (PN/1104)	Liqouring	23 02 96
Samuel Mungai (PN/1336)	"	03 09 96
William Muchogu (PN/1548)	"	25 09 96
Grace Mwangi (PN/1215)	"	30 07 96
Gabriel Mbugua (PN/747)	"	31 07 96
Ephraim Omulepu (PN/1551)	"	27 12 95
Picoty Soyko (PN/1563)	"	13 05 96
Francis Mitebogeri (PN/1545)	Admin	16 10 95
Peter Mwangi (PN/1564)	"	24 6 96
Anthony Munge (PN/1567)	"	23 0996
Dennis Epaye (PN/1568)	"	23 09 96
Kennedy Ochieng (PN1569)	"	19 02 96

Paul Rono (PN/1570)	"	03.03 96
Gilbert Barua (PN/1571)	"	03 03.96
Lawrence Karanı (PN/1572)	Admın	01 03 96
Paul Muthamıa (PN/1573)	"	10 3 96
Charles Kıdıavaı (PN/1574)	"	10 03 96
George Kırichu (PN/1575)	"	01 07 96
Prıscilla Mwanguka (PN/1546)	Warehouse	16 10.95
John Kaharu (PN/1547)	"	01 11 95
Moses Otıeno (PN/1550)	"	11 12 95
Wıllıam Muchogu (PN/1548)	Lıqourıng	13 11 95
Adour Agasso (PN/1554)	"	26 02 96
Peter Thugu (PN/1562)	"	01 04 96
Bernard Ochıeng (PN/1561)	"	01 04 96
Davıd Muranga (PN/1560)	"	01 04 96
Tom Osıema (PN/1555	"	27 02 96
John Nyamu (PN/1557)	"	04 03 96
Kennedy Otıeno (PN/1557)	"	04 03 96
Humphrey Kaarıa (PN/1558)	"	20 02 96
Joseph Mugı (PN/1559)	"	26 02 96
Nelıus Karıukı	Fınance	01 11 96
Lıly Kasembelı (PN/1565)	"	15 08 96
Jım Chelotı (PN/1566)	"	14 08 96

Training

Both on-the-job and external training of employees was undertaken. This activity continues as an ongoing process of the business.

Projections

The Department has a vision of tirelessly improving service to all and sundry.

9 Computer Department

In 1995/96 Coffee year the Department Installed a new payroll system to replace the Boroughs based package that had been in use early eighties. The personnel and payroll management system became operational from January 1995 running on Wang Vs6000 miniframe computer.

The personnel and payroll management system is capable of processing the following reports:-

a) Employee personal and payroll details - the personal details of an employee includes working experience, educational background and how the employee has been promoted over the years.

b) Payslips and payroll listing.

c) Bank pay advises (Statements).

d) Payroll Control totals.

e) Payroll deductions listing.

f) Negative pay report.

g) Leave Days Analysis Report.

h) Loans reconciliation Report.

i) End of years P9 and P39

i) Reports.

j) Overtime Analysis Report.

10 The Public Relations Department

During the year under review of 1995/96, a lot of changes have continued to take place in the whole industry precipitated by the ongoing reforms in the sector. This has created a greater need for our participation as a department in boosting the understanding between the Board and it's publics both within and outside. The need to boost the understanding of these changes for our producers was of primary importance to us in order to equip them for better decision making.

Local Publicity

All the available instruments of upholding the corporate image were employed throughout the year. Together with other departments, greater interpersonal relationship especially with our farmers was aggressively promoted through farmers' visits both to the Board's premises and in the field.

Vital contributions by the Coffee Research Foundation continued being published monthly in our " Kenya Coffee Bulletin" throughout the year. This served as a medium for the exchange of knowledge with other coffee researchers in the world, and also a farmer education tool. With a growing interest in the articles on better coffee farming techniques, the demand for this publication has continued to rise.

The idea earlier muted of a farmers' coffee information centre started being realised with the identification of an office space. This will be a powerful organ of the Board to serve as a one-stop information office and an education centre, primarily for the farmers and other interested parties.

The radio programme "KAHAWA WIKI HII" continued attracting more listeners as a tool for educating farmers on topical issues concerning coffee farming. The volume of letters received from our listeners every week seeking clarification, giving opinions or simply congratulating us are increasing.

Shows

Tremendous success was recorded during the Agricultural Shows in various parts of the country. This was made possible by the tireless combined efforts of the Coffee Research Foundation and the Board's staff who participated in these events, netting a total of 14 first – score trophies. The show theme, just as in the previous year was FEED THE NATION AND EXPORT.

Local Visits and Tours

During the year under review of 1995/96, we saw yet another Bi-annual Safari visitors from as far as the United States of America and Europe. The visitors had the privilege of tapping the step-by-step story of the world reknown quality Kenya coffee right from the source – the farmers themselves. They were immensely impressed by the efforts expended to produce our coffee.

Welfare

The department's welfare section came in handy to boost the spirit of mutual understanding and goodwill especially among the employees of different cadres and departments within the Board. Through the choir, football and netball clubs; as they participated in various leagues and festivals, the personality gaps were closed in unison as brothers and sisters working together as a team.

11 Financial Report

1995/96 Season

The following is a summary of the initial rates and subsequent payments for washed coffee, hulled mbuni and hulled robusta during the year:

	PER TONNE US$
Initial rate of payment at the beginning	1,280.00
1st interim payment on classification up to 11/3/96	180.00
	1,460.00
2nd interim payment on classification up to 27/5/96	190.00
	1,650.00
3rd interim payment on classification up to 13/8/96	200.00
	1,850.00
Final payment for the year	440.00
	2,290.00
Sweepings for the year	14.00
Total payment for washed coffee, Hulled Mbuni & Hulled Robusta	2,304.00

Payments to Planters 1995/96

The following rates of payment were applied at the beginning of the year:

Parchment Advance:	Rates Per Bag US$	Clean Equivalent Per tonne US$
Heavy parchment only	12.00	300.00
Part Payments		
Firsts only	20.00	500.00
Seconds only	12.00	300.00
Thirds & Lights	8.50	255.00
Cherry Mbuni	5.00	250.00
Unhulled Robusta	5.00	250.00

During the year the above rates were revised for the first time effective 15.3.96 as follows:

Parchment Advances:		
Heavy parchment only	13.00	325.00
Part Payments		
Firsts only	25.00	625.00
Seconds only	15.00	375.00
Thirds & lights	10.00	300.00
Cherry Mbuni	6.00	300.00
Unhulled Robusta	6.00	300.00

12 Statistics

SALES VALUE EX-STORE NAIROBI

	1995/96		1994/95	
	TONNES	K£	TONNES	K£
Auction sales as at 30.9.96	114,114	573,335,823.00	84,315	610,931,150.00
Valuation of stocks unsold as at 30.9.96	12,014	162,977,328.00	28,856	164,192,250.00
TOTAL	**126,128**	**736,313,151.00**	**113,171**	**775,123,400.00**
Average realisation per tonne		K£5,838		K£ 6,849

PRODUCTION BY SECTOR: 1995/95

	POOL	OUTSIDE POOL	TOTAL
Sector	TONNES	TONNES	TONNES
Societies	9,077	46,761	55,838
Estates	5,580	35,356	40,936
Misc. Coffee	33	3	36
Sweepings	451	0	451
National Total	**15,141**	**82,120**	**97,261**

COFFEE PRODUCTION BY TONNES AND PERCENTAGE IN EACH GRADE

GRADE	TONNES	%
PB	2,825	1.06
AA	16,019	9.84
AB	38,934	40.77
C	7,321	14.18
E	678	0.32
TT	5,808	3.27
T	2,461	2.76
UG	10,319	16.38
MBUNI	13,034	11.34
ROBUSTA	69	0.08
TOTAL	**97,468**	**100.0**

STATISTICS OF KENYA COFFEE CROP 1995/96
STATEMENTS SHOWING STANDARD PERCENTAGE IN EACH STANDARD

STANDARD	1	2	3	4	5	6	7	8	9	10	MBUNI 1	MBUNI 11	MBUNI 111	ROBUSTA 1	ROBUSTA 11
GRADE	%	%	%	%	%	%	%	%	%	%					
PB		3.41	4.23	4.56	2.66	1.22	0.40	0.14							
AA	100.00	52.24	37.15	22.92	8.07	2.83	0.83	0.45							
AB		43.28	56.96	66.48	33.85	12.27	3.43	2.46							
C				2.53	28.72	11.52	6.75	1.92	0.21						
E		0.96	1.05	0.87	0.86	0.62	0.19	0.03							
TT		0.11	0.61	2.60	20.95	9.65	5.96	0.94	0.16						
T				0.01	2.68	11.94	7.88	7.27	12.26	4.59					
F															
UG				0.03	2.21	49.95	74.56	86.79	87.37	95.41					
MBUNI											100.00	100.00	100.00		
ROBUSTA														100.00	100.00
TOTAL	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00

STATISTICS OF KENYA COFFEE CROP 1995/96

STATEMENTS SHOWING TONNES AND PERCENTAGE OF CROP IN EACH GRADE STANDARD

STANDARD	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	TOTAL
GRADE	TON	TON	TON	TON	TON	TON	TON	TON	TON	TON						TONNES
PB		100	553	1,751	486	96	15	4								2,825
AA	10	1,529	4,851	7,892	1,470	224	30	13								
AB		1,267	7,437	22,891	6,169	972	125	73								
C				871	5,235	912	245	57	1							
E		28	137	301	156	49	7									
TT		3	80	897	3,818	764	217	28	1							
T		439		2	488	946	286	216	80	4						
F																
UG				7	405	3,956	2,706	2,590	569	86						
MBUNI											8,505	4,336	193			
ROBUSTA														34	35	69
TOTAL TONNE	10	3,366	13,058	34,432	18,227	7,919	3,631	2,981	651	90	8,055	4,336	193	34	35	97,468
% OF CROP	0.01	3.45	13.40	35.33	18.70	8.12										
							3.73	3.06	0.67	0.09	8.73	4.45	0.20	0.03	0.04	100.00

STATISTICS OF KENYA COFFEE CROP 1995/96

STATEMENT SHOWING TONNES AND PERCENTAGE OF CROP IN EACH GRADE AND STANDARD

STANDARD	1	2	3	4	5	6	7	8	9	10	MBUNIN 1	MBUNI II	MBUNI III	ROBUSTA 1	ROBUSTA 11	TOTAL
GRADE	%	%	%	%	%	%	%	%	%	%	%	%	%	%	%	%
PB		3.54	19.58	55.61	17.20	3.40	0.53	0.14								100.00
AA	0.06	9.54	30.28	49.27	9.18	1.40	0.19	0.08								100.00
AB		3.25	19.1	58.79	15.84	2.50	0.32	0.19								100.00
C				11.90	71.51	12.46	3.35	0.78	0.01							100.00
E		4.13	20.21	44.40	23.01	7.23	1.03									100.00
TT		0.05	1.38	15.44	65.74	13.15	3.74	0.48	0.02							100.00
T		17.84		0.08	19.83	38.44	11.62	8.78	3.25	0.16						100.00
UG				0.07	3.92	38.34	26.22	25.10	5.51	0.83						100.00
MBUNI											65.25	33.27	1.48			100.00
ROBUSTA														49.28	50.72	100.00

COFFEE PRODUCTION BY DISTRICTS - 1995/96 SEASON (ESTATES POOL)

DIST REF	DISTRICT NAME	CLEAN COFFEE (KGS)	CLEAN MBUNI (KGS)	CLEAN ROBUSTA(KGS)	TOTAL PROD.(KGS)	VALUE CLEAN COFFEE US $	VALUE CLEAN MBUNI US$	VALUE CLEAN ROBUSTA US $	TOTAL VALUE US$
AA	LOWER KIAMBU	1,956,533	329,745		2,286,278	4,889,727	505,765		5,395,492
AB	THIKA	577,000	65,178		642,178	1,374,242	95,952		1,470,194
AC	RUIRU	415,535	21,882		437,417	990,747	31,917		1,022,664
AD	MITUBIRI	93,091	5,192		98,283	217,778	7,728		225,506
AE	MAKUYU	207,208	18,545		225,753	499,084	24,752		523,836
AF	DONYO SABUK	149,700	43,532		193,232	360,530	64,858		425,388
AG	NYERI	211,407	40,767		252,174	509,070	62,528		571,598
AH	LIMURU	8,994	3,326		12,320	20,391	5,074		25,465
AI	UPPER KIAMBU	78,659	11,635		90,294	189,827	17,373		207,200
AJ	KIRINYAGA	45,267	11,806		57,073	111,491	17,990		129,461
BA	NYAMBENE	15,487	882		163,369	37,619	1,154		38,773
BB	MERU	84,415	14,502		98,917	207,659	22,562		230,221
BC	THARAKA-NITHI	8,310	1,088		9,398	20,044	1,362		21,406
BD	EMBU	46,352	21,323		67,675	112,280	32,429		144,709
BF	MACHAKOS	115,748	29,607		145,355	271,091	46,002		317,093
CA	NAKURU	375,069	57,440	44	432,553	919,575	81,550	78	1,001,203
CB	TRANS NZOIA	156,418	43,824		200,242	388,166	66,031		454,197
CC	SONGHOR	40,266	9,178		49,444	101,774	14,176		115,950
CD	SOTIK	1,364	32		1,396	3,403	47		3,450
CE	TURBO-KIPKARREN	3,170	301		3,471	7,316	442		7,758
CF	NANDI	4,784	85		4,869	12,436	106		12,542
CG	KORU	44,085	5,706		50,341	113,855	9,011		122,856
CH	FORT TERNAN	56,127	8,709		64,836	142,499	13,531		156,030
CI	KERICHO KIPKELION	53,885	15,454		70,269	151,070	15,714		166,784
CJ	KAJIADO	3,327	10,464		3,619	8,172	461		8,633
CK	NAROK								
CL	LAIKIPIA	640	9		649	1,271	12		1,283
DA	KAKAMEGA								0
SUBTOTAL		4,759,311	755,050	44	5,514,405	11,661,117	1,138,527	78	12,799,722

Continued on next page

Continued from previous page

DB	BUNGOMA	11,520	9,555		21,075	26,081	14,656		40,737
DC	BUSIA			206	206			245	245
EA	KISUMU	158	25	3,776	3,959	390	34	4,964	5,388
EB	KISII	2,408	14		2,422	5,982	22		6,004
EC	SOUTH NYANZA	1,170	921		2,091	2,494	1,359		3,853
ED	NYAMIRA				0				
FA	KABETE	31,927	4,325		36,252	78,319	6,690		85,009
	ESTATE TOTALS	**4,806,494**	**769,890**	**4,026**	**5,580,410**	**11,774,383**	**1,161,288**	**5,287**	**12,940,958**
ZAS	MISC COFFEE	4,698	19,099	8,741	32,538	10,972	29,575	11,147	51,694
ZC001	K.P.C.U MILLS SWEEPINGS				0				
ZC002	KAHAWA HSE SWEEPINGS	442,174	8,640		450,814	911,887	15,656		927,543
ZC003	LIQ. DEPT SAMPLES				0				
ZC004	HULLED EARS & PODS				0				
	TOTALS	**446,872**	**27,739**	**8,741**	**483,352**	**922,859**	**45,231**	**11,147**	**979,237**

ESTATE TOTAL	4,806,494.00	769,890	4,026	5,580,410	11,774,383	1,161,288	5,287	12,940,958
SOCIETIES TOTAL	7,764,647	1,263,041	49,467	9,077,155	18,820,633	1,946,806	74,900	20,842,339
MISC COFFEE	4,698	19,099	8,741	32,538	10,972	29,575	11,147	51,694
SWEEPINGS	442,174	8,640		450,814	911,887	15,656		927,543
GRAND- TOTAL	13,018,013	2,060,670	62,234	15,140,917	31,517,875	3,153,325	91,334	34,762,534

COFFEE PRODUCTION BY DISTRICTS 1995/96 SEASON SOCIETIES - OUTSIDE POOL

DIST REF	DISTRICT NAME	CLEAN COFFEE (KGS)	CLEAN MBUNI (KGS)	CLEAN ROBUSTA (KGS)	TOTAL PRODUCTION (KGS)	VALUE CLEAN COFFEE (US$)	VALUE CLEAN MBUNI (US$)	VALUE CLEAN ROBUSTA (US$)	TOTAL VALUE (US$)
XAA	KIAMBU	3,437,952	922,286		4,360,238	9,029,159.30	1,314,167.20		10,343,326.50
XAB	MURANGA	8,870,771	1,358,587		10,229,358	23,501,130.64	1,966,772.20		25,467,902.84
XAC	NYERI	7,180,845	1,467,565		8,648,410	20,573,753.96	2,092,545.48		22,666,299.44
XAD	KIRINYAGA	6,297,261	1,969,621		8,266,882	16,463,067.90	2,664,008.40		19,127,076.30
XBA	MERU NORTH	314,158	51,673		365,831	778,988.94	68,130.16		847,119.10
XBB	MERU CENTRAL	3,874,645	637,469		4,512,114	9,816,905.36	859,407.60		10,676,312.96
XBC	MERU SOUTH	2,061,229	252,875		2,314,104	4,942,834.64	335,833.70		5,278,668.34
XBD	EMBU	3,847,417	1,133,330		4,980,747	10,213,489.74	1,208,705.84		11,422,195.58
XBE	MACHAKOS	2,102,862	410,927		2,513,789	5,522,326.82	584,894.60		6,107,221.42
XBF	KITUI	0	0		0	0.00	0.00		0.00
XCI	TRANS NZOIA	721	3,387		4,106	1,776.20	5,283.88		7,060.08
XCB	WEST POKOT	7,997	1,607		9,604	23,035.90	2,231.62		25,267.52
XCC	KAJIADO	0	3,559		3,559	0.00	4,103.70		4,103.70
XCD	BARINGO	1,481	4,646		6,127	3,791.18	6,447.16		10,238.34
XCE	KERICHO	169,217	34,527		203,744	450,656.92	51,288.10		501,945.02
XCF	NANDI	16,320	5,580		21,900	47,496.00	9,237.60		56,733.60
XCH	LAIKIPIA	0	0		0	0.00	0.00		0.00
XDA	BUNGOMA	146,177	25,315		171,492	337,792.58	35,562.16		413,354.74
XDB	KAKAMEGA	973	3,726		4,699	2,416.62	5,792.16		8,253.78
XDC	BUSIA	0	0		0	0.00	0.00		0.00
XEA	KISII	82,977	28,752		111,729	217,519.82	42,685.68		260,205.50
XEB	SOUTH NYANZA	0	0		0	0.00	0.00		0.00
XEC	CENTRAL NYANZA	0	727	2577	3,304	0.00	549.54	3396.62	3,946.16
XED	KISUMU	2135	10074		12,209	5,166.70	15,542.04		20,708.74
XGA	TAITA	14,988	1962		16,950	42,375.84	1,937.90		44,313.74
XCA	NAKURU	0	0		0	0.00	0.00		0.00
	SOCIETY TOTALS	38,430,126	8,328,195	2,577	46,760,898	102,013,730.06	11,275,126.72	3,396.62	113,292,253.40
	ESTATE TOTALS	32,726,958	2,624,963	4,147	35,356,068	82,169,539.88	3,460,526.58	5,096.80	85,635,163,26
	MISCELLANEOUS COFFEE	0	3,028		3,028		4,030.52		4,030.52
	SWEEPINGS								
	OVERALL	71,157,084	10,956,186	6,724	82,119,994	184,183,269.94	14,739,683.82	8,493.42	198,931,447.18

COFFEE PRODUCTION BY DISTRICTS 1995/96 SEASON (ESTATES - OUTSIDE POOL)

DIST REF	DISTRICT NAME	CLEAN COFFEE	CLEAN MBUNI	CLEAN ROBUSTA	TOTAL PRODUCTION	VALUE CLEAN COFFEE US$	VALUE CLEAN MBUNI US$	VALUE CLEAN ROBUSTA US$	TOTAL VALUE $
AA	LOWER KIAMBU	6,642,133	510,181	0	7,152,314	16,445,810.64	650,842.30	0.00	17,096,652.94
AB	THIKA	6,782,673	536,901	0	7,319,574	17,023,267.36	732,444.26	0.00	17,755,711.62
AC	RUIRU	8,169,889	476,445	0	8,646,334	20,493,108.42	590,653.28	0.00	21,083,761.70
AD	MITUBIRI	2,334,902	255,021	0	2,589,923	5,893,608.04	413,954.22	0.00	6,307,562.26
AE	MAKUYU	1,363,340	75,963	0	1,439,303	3,420,247.10	93,793.10	0.00	3,514,040.20
AF	DONYO SABUKU	1,926,428	142,699	0	2,069,127	4,867,230.66	173,935.42	0.00	5,041,166.08
AG	NYERI	1,495,406	107,838	0	1,603,244	3,783,867.90	133,587.04	0.00	3,917,454.94
AH	LIMURU	90,286	13,948	0	104,234	222,428.78	19,585.78	0.00	242,014.56
AI	UPPER KIAMBU	1,559,452	89,884	0	1,649,336	4,046,424.78	108,489.98	0.00	4,154,914.76
AJ	KIRINYAGA	167,478	60,957	0	228,435	444,948.40	82,501.68	0.00	527,450.08
BA	MERU NORTH	306,760	23,043	0	329,803	797,877.58	29,244.60	0.00	827,122.18
BB	MERU CENTRAL	111,366	59,418	0	170,784	290,304.54	90,519.14	0.00	380,823.68
BC	MERU SOUTH	35,563	18,327	0	53,890	85,564.60	22,121.42	0.00	107,686.02
BD	EMBU	109,593	49,693	0	159,286	284,549.68	56,839.90	0.00	341,389.58
BF	MACHAKOS	125,153	17,766	0	142,919	308,698.04	21,520.10	0.00	330,218.14
CA	NAKURU	1,175,712	122,604	240	1,298,556	2,906,695.88	152,152.38	408	3,059,256.26
CB	TRANS NZOIA	61,538	17,821	0	79,359	157,385.84	24,917.06	0.00	182,302.90
CC	SONGHOR	9,785	1,953	0	11,738	26,137.80	2,663.22	0.00	28,801.02
CD	SOTIK	7,253	5,998	0	13,251	20,315.88	8,205.98	0.00	28,521.86
CE	TURBO KIPKARREN	8,720	240	0	8,960	23,573.38	278.52	0.00	23,851.90
CF	NANDI	1,555	1,339	0	2,894	4,242.28	1,750.58	0.00	5,992.86
CG	KORU	30,706	4,791	0	35,497	80,879.16	7,441.46	0.00	88,320.62
CH	FORT TERNAN	48,482	6,420	0	54,902	131,415.24	8,984.40	0.00	140,399.64
CI	LUMBWA-KIPKARREN	24,881	7,764	0	32,645	65,704.90	10,841.28	0.00	76,546.18
CJ	KAJIADO	0	0	0	0	0.00	0.00	0.00	0.00
CK	NAROK	0	0	0	0	0.00	0.00	0.00	0.00
CL	LAIKIPIA	8,640	1,426	0	10,066	21,030.00	2,096.08	0.00	23,126.08
DA	KAKAMEGA	0	0	0	0	0.00	0	0.00	0.00
DB	BUNGOMA	6,516	7,481	0	13,997	15,715.34	10,072.76	0.00	25,788.10
DC	BUSIA	0	0	3,907	3,907	0.00	0	4,688.80	4,688.80
EA	KISUMU	1,531	4,285	0	5,816	4,069.46	4,359.12	0.00	8,428.58
EB	KISII	10,062	940	0	11,002	26,272.94	1,341.74	0.00	27,614.68
EC	SOUTH NYANZA	0	0	0	0	0.00	0.00	0.00	0.00
FA	KABETE	111,155	3,817	0	114,972	278,165.26	5,389.78	0.00	283,555.04
	ESTATE TOTALS	**32,726,958**	**2,624,963**	**4,147**	**35,356,068**	**82,169,539.88**	**3,460,526.58**	**5,096.80**	**85,635,163.26**

ANALYSIS OF MARKETING EXPENSES AND DISBURSEMENTS TOGETHER WITH PERCENTAGE REALISATION FOR THE YEAR 1995/96 COMPARED WITH 1994/95 SEASON

Marketing expenses	Amount	PERCENTAGE OF REALISATION 1995/96	PERCENTAGE OF REALISATION 1994/95	1995/96 PER TONNE ON 97,279 TONNES	1994/95 PER TONNE ON 95, 833 TONNES
	K£	%	%	KSHS. CTS	KSHS CTS
Warehousing and bulking	3,428,428	0.43	0.48	942.61	1,066.11
Brokerage & Sales expenses	1,017,179	0.13	0.09	279.66	200.41
Overheads	7,243,550	0.90	0.66	1,991.55	1,463.06
Interest on Overdraft	0	0.00	0.00	0.00	0.00
Interest on Loan	0	0.00	0.10	0.00	227.19
Computer Expenses	1,721,080	0.21	0.16	472.92	359.54
Compensation for Coffee losses	175,087	0.02	0.03	48.14	71.03
Miscellaneous	1,035,512	0.13	0.04	284.70	94.31
Total Marketing	14,619,836	1.82	1.56	4,019.59	3,481.65
Deduct interest accrued	0	0.00	0.00	0.00	0.00
Insurance of Coffee Crop	1,841,063	0.23	0.11	506.18	235.55
Pool Bagging	2,659,203	0.33	1.28	731.12	2,831.02
Total Expenses	19,120,102	2.38	2.95	5,256.89	6,548.22
Disbursements					
3% Levy to planters less recoveries from outpool	(74,196)	(0.01)	0.25	(20.40)	546.31
Contribution to I.C.O promotion fund	336,931	0.04	0.02	92.64	51.57
Contribution to I.C.O administrative budget	0	0.04	0.00	79.21	0.00
Expenses of membership to I.C.O	0	0.00	0.00	0.00	0.00
Contribution to I.C.O special fund		0.00	0.00	0.00	0.00
I.A.C.O expenses of membership	288,113	0.04	0.03	0.00	74.16
TOTAL DISBURSEMENTS	550,848	496.16	0.30	151.45	672.04
Total deduction from gross proceeds	19,670,950	498.54	3.25	5,408.34	7,220.26
REALISATION (IN £) DELIVERIES TO THE POOL IN TONNES				**669,969.844**	**777,595,292**
DELIVERIES TO THE POOL IN TONNES				**97,279**	**95,833**

COFFEE PRODUCTION BY DISTRICTS 1995/96 SEASON (SOCIETIES - POOL)

DIST REF	DISTRICT NAME	CLEAN COFFEE KGS	CLEAN MBUNI (KGS)	CLEAN ROBUSTA (KGS)	TOTAL PROD. (KGS)	VALUE CLEAN COFFEE (US$)	VALUE CLEAN MBUNI (US$)	VALUE CLEAN ROBUSTA (US$)	TOTAL VALUE (US$)
XAA	KIAMBU	986,211	183,661		1,169,872	2,478,059	293,431		2,771,490
XAB	MURANGA	606,882	10,197		617,079	1,451,249	14,749		1,465,998
XAC	NYERI	597,654	7,917		605,571	1,474,005	11403		1,485,408
XAD	KIRINYAGA	501,878	12,032		513,910	1,203,875	17026		1,220,901
XBA	NYAMBENE	36,115	1,529		37,644	77,807	1,892		79,699
XBB	MERU	590,400	34,250		624,650	1,319,237	48,840		1,368,077
XBC	THARAKA-NITHI	202,348	16,660		219,008	457,624	18,495		476,119
XBD	EMBU	281,882	9,213		291,095	651,024	11,487		662,511
XBE	MACHAKOS	705,820	131,550		837,370	1,720,338	204,008		1,924,346
XBF	KITUI		3,550		3,550		5,498		5,498
XCA	NAKURU		117		117		130		130
XCB	WEST POKOT	4,858	3,815		8,673	11,398	6,030		17,428
XCC	KAJIADO	4,064	1,942		6,006	10,022	2,991		13,013
XCD	BARINGO	52,246	38,992		91,238	127,317	60,329		187,646
XCE	KERICHO	64,003	46,496	108	110,607	160,445	72,941	190	233,576
XCF	NANDI	37,790	23,087		60,877	91,792	35,289		127,081
XCH	LAIKIPIA	537	27,463		28,000	1,259	43,725		44,984
XDA	BUNGOMA	1,812,991	225,307	25,642	2,063,940	4,352,974	348,897	45,785	4,747,656
XDB	KAKAMEGA	86,543	72,110	8,465	167,118	215,718	112,236	9,818	337,772
XDC	BUSIA			4,522	4,522			5,797	5,797
XEA	KISII	1,056,899	365,933		1,422,832	2,674,989	566,321		3,241,310
XEB	SOUTH NYANZA	107,188	22,076		129,264	270,203	34,322		304,525
XEC	CENTRAL NYANZA		14	10,730	10,744		22	13,310	13,332
XED	KISUMU	1,265	436		1,701	3,275	678		3,953
XGA	TAITA	948	13		961	2,298	19		2,317
XCJ	UASIN GISHU	518	1,296		1,814	1,116	1,894		3,010
XCI	TRANS NZOIA	25,607	23,385		48,992	64,609	34,153		98,762
	SUB -TOTAL	**7,764,647**	**1,263,041**	**49,467**	**9,077,115**	**18,820,633**	**1,946,806**	**74,900**	**20,842,339**

AVERAGE PAYMENTS IN US DOLLARS ($) PER KG OF COFFEE

FOR THE LAST FIVE (5) YEARS (91/92 TO 95/96)

	1995/96		1994/95		1993/94		1992/93		1991/92	
	US $	%	US $	%	US $	%	US $	%	KSHS .CT	%
INITIAL PAYMENT	1.280	55 56	1 62	56.870	0.900	28 27	0 978	25 68	18 65	39.45
1ST INTERIM	0 180	7 81	0 39	13 69	0 300	9.42	0.195	4 92	5.77	12.21
2ND INTERIM	0.190	8.25	0.54	18.96	0 410	12 88	0 235	5.93	7.18	15.19
3RD INTERIM	0 200	8 68	0.28	9 83	0 650	20 41	0	0	6.58	13.92
4TH INTERIM	0.000	0.00	0.00	0 00	0 450	14 13	0.564	14.23	6.82	14.43
5TH INTERIM	0.000	0.00	0.00	0.00	0.300	9.42	0.308	7.77	0	0
FINAL PAYMENT	0.44	19.10	0.006	0 21	0.160	5 03	1.666	42.04	2.270	4.80
SWEEPINGS	0 014	0 60	0 0125	0.44	0 014	0 44	0.017	0.43	0	0
TOTAL	**2.304**	**100.00**	**2.8485**	**100.00**	**3.184**	**100.00**	**3.963**	**100.00**	**47.27**	**100.00**

ANALYSIS OF INITIAL AND FINAL PAYMENTS TO PLANTERS FOR 1995/96 SEASON (POOL)

COFFEE STANDARD	RATES OF PAYMENTS AFTER FINAL PAYMENT		SWEEPINGS PAYMENT		OVERALL RATES OF PAYMENT	
	PER KG	PER 50KGS	PER KG	PER 50 KGS	PER KG	PER 50 KGS
1	2 850	142 500	0 014	0.700	2 864	143.200
2	2 800	140.000	0.014	0.700	2.814	140.700
3	2 700	135.000	0.014	0 700	2 714	135.700
4	2 650	132 500	0 014	0 700	2 664	133.200
5	2 550	127 500	0 014	0.700	2 564	128.200
1----5	2.624	131 200	0 014	0.700	2.638	131.900
6	2 100	105 000	0 013	0 650	2 113	105.650
7	1 700	85 000	0 013	0 650	1 713	85 650
8	1 150	57 500	0.013	0 650	1 163	58 150
9	0 800	40 000	0 013	0 650	0 813	40.650
10	0 550	27 500	0 013	0 650	0 563	28 150
6----10	1 820	90 890	0 013	0 650	1 833	91 540
1----10	2 420	121 000	0 014	0 687	2 434	121 687
1	1 800	90 000	0 012	0 600	1 812	90 600
11	1 100	55 000	0 012	0 600	1 112	55 600
111	0 900	15 000	0 012	0 600	0 912	45 600
1---111	1 520	112 350	0 012	0 600	1 532	76 460
TOTAL/ARABICA	2 290	141 950	0 014	0 675	2 304	115 345
R1	1 750	125 100	0 012	0 600	1 762	88 100
R11	0 800	62 60	0 012	0 600	0 812	40 600
R111	0 450	35 10	0 012	0 600	0 462	23 100
R1--111	1 260	90 95	0 012	0 600	1 272	63.680
OVERALL TOTAL	**2.290**	**141.95**	**0.014**	**0.700**	**2.304**	**115.150**

POOL

	1995/96		1994/95	
WASHED COFFEE STANDARD	DELIVERIES TONNES	%	DELIVERIES TONNES	%
1	3.00	0.02	0.00	0.00
2	203	1.38	46	0.31
3	1.408	9.59	1.61	10.89
4	4.314	29.37	4,225	28.59
5	3.466	23.59	3.44	23.27
1--5	9.394	63.95	9.321	63.06
6	1.836	12.5	2,182	14.76
7	771	5.26	829	5.61
8	462	3.14	395	2 67
9	94	0.64	67	0 45
10	18	0.12	11	0 08
6--10	3.182	21 66	3,484	23.57
1--10	12.576	85.61	12.805	86.63
HULLED				
MBUNI				
I	1,230	8.37	1,153	7.8
II	796	5 42	797	5.39
III	26	0.18	19	0.13
I--III	2,052	13 97	1,969	13.32
OVERALL ARABICA	14,628	99.58	14,774	99.95
ROBUSTA				
RI	30	0.20	4	0 02
RII	32	0.22	4	0.03
RIII	0	0.00	0	0.00
RI-RIII	62	0.42	8	0.05
OVERALL	14.690	100.00	14,782	100.00

COUNTY COUNCIL CESS - 1995/96

COUNTY COUNCIL	KSH	US$
KIAMBU COUNTY	14,859,324.35	261,239.88
KIAMBU TOWN	6,738,676.55	118,471.81
MURANG'A TOWN	24,696,230.65	434,181.27
NYERI COUNTY	12,289,096.90	216,053.04
MERU COUNTY	7,636,755.45	134,260.82
MERU MUNICIPAL	209,465.70	3,682.59
EMBU COUNTY	7,201,779.30	126,613.56
MACHAKOS COUNTY	2,331,868.40	40,996.28
MACHAKOS TOWN	1,616,520.50	28,419.84
KIRINYAGA COUNTY	10,424,999.40	183,280.58
NAKURU COUNTY	1,475,594.05	25,942.23
CHUKA TOWN	1,210,528.10	21,282.14
KERUGOYA KUTUS TOWN	492,793.55	8,663.74
RUIRU TOWN	7,484,662.30	131,586.89
TALA KANGUNDO TOWN	2,912,016.55	51,195.79
NYERI MUNICIPAL	1,433,514.20	25,202.43
NZOIA COUNTY	88,739.60	1,560.12
THARAKA NITHI COUNTY	2,308,155.70	40,579.39
OTHAYA TOWN	376,476.75	6,618.79
RUNYENJES TOWN	1,747,734.70	30,726.70
KAPSOKWONY TOWN	53,927.35	948.09
CHOGORIA URBAN	1,060,025.90	18,636.18
MAKUENI COUNTY	694,764.20	12,214.56
NYAMBENE COUNTY	1,557,126.95	27,375.65
THIKA COUNTY	3,292,330.45	57,882.04

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THIKA MUNICIPAL	243,565.85	4,282.10
GUSII COUNTY	167,220.95	2,939.89
TAITA TAVETA COUNTY	23,518.75	413.48
BUNGOMA COUNTY	185,899.75	3,268.28
KIPSIGIS COUNTY	384,969.55	6,768.10
NANDI COUNTY	44,653.10	785.04
MURANG'A MUNICIPAL	24,951.55	438.67
MAUA TOWN	12,713.25	223.51
KISUMU COUNTY	10,816.30	190.16
KAKAMEGA COUNTY	4,221.10	74.21
	115,295,637.70	**2,026,997.85**

COMPARATIVE MARKETING COMMISSIONS VS REALISATION

YEAR	MARKETING COMMISSION KSHS'000	TOTAL SALES PROCEEDS KSHS'000	%
1995/96	408,189	13,383,484	3.05
1994/95	530,828	15,546,432	3.41
1993/94	336,365	15,573,062	2.16
1992/93	345,490	10,990,434	3.14
1991/92	438,434	4,676,685	9.37

PRODUCTION AND REALIZATION

COFFEE YEAR	PRODUCTION (TONNES)	AMOUNT REALISED (KSHS)
1995/96	97,261	11,847,680,000.00
1994/95	95,648	12,218,623,000.00
1993/94	72,743	11,798,103,000.00
1992/93	75,946	7,517,712,174.50
1991/92	89,694	2,861,106,000.00

THE ANNUAL STOCKHOLDINGS IN THE LAST 10 YEARS 1995/1996

	COFFEE YEAR	STOCKS (TONNES)	VALUE (K£)
1	1995/96	12,014	74,948,950
2	1994/95	28,856	164,192,250
3	1993/94	17,340	187,783,300
4	1992/93	28,238	170,568,950
5	1991/92	37,022	87,753,213
6	1990/91	33,124	74,322,021
7	1989/90	45,980	86,748,395
8	1988/89	72,564	109,015,624
9	1987/88	65,017	147,578,518
10	1986/87	26,813	50,469,881

QUANTITIES PRODUCED BY INDIVIDUAL DISTRICTS
1995/1996 SEASON ESTATES

REF	DISTRICT NAMES	POOL TONNES	OUTPOOL TONNES	TOTAL TONNES
AA	LOWER KIAMBU	2,286	7,152	9,438
AB	THIKA	642	7,320	7,962
AC	RUIRU	436	8,646	9,084
AD	MITUBIRI	98	2,590	2,688
AE	MAKUYU	226	1,439	1,665
AF	DONYO SABUK	193	2,069	2,262
AG	NYERI	252	1,603	1,855
AH	LIMURU	12	104	116
AI	UPPER KIAMBU	90	1,649	1,739
AJ	KIRINYAGA	57	228	285
BA	MERU NORTH	16	330	346
BB	MERU CENTRAL	99	171	270
BC	MERU SOUTH	10	54	64
BD	EMBU	68	143	227
BE	MACHAKOS	145	143	288
CA	NAKURU	433	1,299	1,732
CB	T NZOIA	200	79	297
CC	SONGOR	50	12	62
CD	SOTIK	1	13	14
CE	TURBO-KIPKARREN	3	9	12
CF	NANDI	5	3	8
CG	KORU	51	36	87
CH	FORT TERNAN	65	55	120
CI	LUMBWA/KIPKELION	70	33	103
CJ	KAJIADO	4	0	4
CK	NAROK	0	0	0
CL	LAIKIPIA	1	10	11
DA	KAKAMEGA	0	0	0
DB	BUNGOMA	21	14	35
DC	BUSIA	0	4	4
EA	KISUMU	4	6	10
EB	KISII	2	11	13
EC	S. NYANZA	2	0	2
FA	KABETE	36	115	151
	TOTAL	**5,580**	**35,356**	**40,936**

QUANTITIES PRODUCED BY INDIVIDUAL DISTRICTS

1995/96 SEASON CO-OPERATIVES

REF	DISTRICT NAMES	POOLS TONNES	OUTPOOL TONNES	TOTAL TONNES
XAA	KIAMBU	1,170	4,360	5,530
XAB	MURANGA	617	10,229	10,846
XAC	NYERI	605	8,648	9,253
XAD	KIRINYAGA	514	8,267	8,781
XAB	MERU NORTH	38	366	404
XBB	MERU CENTRAL	625	4,512	5,137
XBC	MERU SOUTH	219	2,314	2,533
XBD	EMBU	291	4,981	5,272
XBE	MACHAKOS	837	2,514	3,351
XBF	KITUI	3	0	3
XCA	NAKURU	0	0	0
XCB	WEST POKOT	0	10	10
XCC	KAJIADO	6	4	10
XCD	BARINGO	91	6	97
XCE	KERICHO	111	204	315
XCF	NANDI	61	22	83
XCH	LAIKIPIA	28	0	28
XCI	TRANS NZOIA	49	4	53
XDA	BUNGOMA	2,064	171	2,235
XDB	KAKAMEGA	167	5	172
XDC	BUSIA	4	0	4
XEA	KISII	1,423	112	1,535
XEB	SOUTH NYANZA	129	0	129
XEC	CENTRAL NYANZ	11	3	14
XED	KISUMU	2	12	14
XGA	TAITA	2	0	2
XCJ	UASIN GISHU	2	0	2
	TOTAL	9,077	46,761	55,838
	SOCIETY TOTAL	9077	46761	55836
	ESTATE TOTAL	5580	35356	40936
	MISC. COFFEE	33	3	36
	SWEEPING	451		451
	GRAND TOTAL	15141	82120	97261

Auditor's Report

REPORT OF THE AUDITOR-GENERAL (CORPORATIONS) ON THE ACCOUNTS OF COFFEE BOARD OF KENYA FOR THE YEAR ENDED 30 SEPTEMBER 1996

I have examined the accounts of Coffee Board of Kenya for the year ended 30 September 1996 in accordance with the provisions of Section 29 (2) of the Exchequer and Audit Act (Cap 412). I have obtained all the information and explanations that I have required for the purpose of the audit. Proper books of account have been kept by the Board and the accounts which have been prepared under the historical cost convention are in agreement therewith and comply with the Coffee Act (Cap 333).

Subject to the reservations set out herebelow, in my opinion, the accounts, when read together with the notes thereon, give a true and fair view of the financial state of affairs of the Board as at 30 September 1996 and of its surplus and source and application of funds for the year then ended.

1. EXPORT DUTY

As previously reported, the Debtors and Prepayments Balance Sheet figure as at 30 September 1996 includes KShs.175,801,645 due from Treasury in respect of overpayment of export duty in prior years. On the other hand an amount of KShs.175,000,000 which is a balance from KShs.405,000,000 released by Treasury for onward transmission to KPCU and which ought to have been returned to Treasury is being held by the Board under the current liabilities short term loan balance of Kshs 257,161,000 on account of the said Export duty. Although in its 5th report the Public Investments Committee recommended a follow up with the Treasury with a view to effecting a waiver of this amount by 30 June 1995, I have not seen any waiver so far.

2. COFFEE PROCEEDS DISTRIBUTION – KSHS.47,000,000

Included in the payments to planters figure of KShs.13,010,945,000 in the Statement of Marketing Revenue and Expenditure is KShs.47,000,000 being distribution of coffee proceeds for previous years. There was no documentary evidence confirming that the amount distributed had actually been paid to the planters. In the circumstances, I am unable to confirm the propriety of the distribution of the coffee proceeds of KShs.47,000,000.

3. DEBTORS AND PREPAYMENTS

3.1. Examination of debtors and Prepayments accounts revealed that an amount of KShs.3,631,359 which had not been provided for in the provision for the bad and doubtful debts had been written off during the year. Out of this amount, KShs.548,290 relates to debts owed by the Board's employees who were still in employment. Also included in the total amount written off were two amounts of KShs.247,312 and KShs.69,374 being debts owed by Ministries of Agriculture and Culture and Social Services respectively. No approval for the write off from the Board and Parent Ministry was made available for audit verification.

3.2. Further, an amount of KShs.10,177,404 owing from former employees have been outstanding for a considerable period of time and the Board does not appear to have made any recovery efforts. In addition, inspite of the Board's explanation that it holds similar amount against terminal benefits of the employees concerned, no schedule of such employees and amount involved was produced for audit examination.

3.3. The following credit balances appeared in debtors accounts as at 30 September 1996:-

	KShs.
Debtors for coffee deliveries – dollar ledger	200,476,352
Debtors on Railage Charges – dollar ledger	5,341,821
Part payments	4,119,669
	209,937,842

Although it was explained that the credit balances constituted amount received in dollars and against which immediate payments were made for planters in Kenya shillings, no reconciliation between the two accounts have been made available for audit verification. Consequently, I am unable to confirm what the credit balances totalling KShs.209,937,842 represent and whether or not the Balance Sheet debtors and prepayments figure of KShs.896,592,000 is fairly stated.

4. CREDITORS AND ACCRUALS

Included in the Balance Sheet Creditors and Accruals figure of KShs.1,775,021,000 are creditors totalling KShs.436,002,591 whose accounts have remained unsettled for a considerable period of time and without satisfactory explanation for the stalemate;-

		KShs.
i)	Coffee deliveries outside pool	189,933,606
ii)	Coffee deliveries c.c. cess	44,627,660
iii)	Government – Inland Revenue P.I.T.	144,607,527
iv)	County Council Cess	53,235,971
v)	Development Levy – CBK Levy	3,597,827
		436,002,591

W. K. KEMEI
AUDITOR - GENERAL (CORPORATIONS)

9th February 1999

13 Balance Sheet as at 30th September 1996

	NOTE	1996	1995
ASSETS EMPLOYED			
		Kshs: 000	Kshs: 000
Fixed Assets	5	389,571	403,763
Investments	6	389	389
		389,960	**404,152**
CURRENT LIABILITIES			
Stocks	7	1,568,438	3,324,170
Debtors and Prepayments		896,592	997,866
Short Term Loans		82,161	127,268
Cash in Hand and at Banks		504,683	88,433
		3,051,874	**4,537,737**
CURRENT LIABILITIES:			
Short Term Loan		257,161	302,268
Provision for Outstanding Payments to Planters		617,868	249,929
Bank overdraft (Secured)	8	531,482	151,969
Creditors and Accruals		-	2,829
Provision for Taxation		3,161,532	4,681,403
NET CURRENT ASSETS/(LIABILITIES)		**(109,658)**	**(143,666)**
NET ASSETS/(LIABILITIES)		**280,302**	**260,486**
REPRESENTED BY COFFEE FARMERS' FUNDS AS FOLLOWS			
Fixed Assets Reserve	9	88,865	88,865
Coffee Research Reserve		1,400	1,400
Fixed Assets Revaluation Reserve		284,128	284,128
APPROPRIATION ACCOUNTS			
MARKETING	10	7,562	7,552
NON MARKETING	11	(101,653)	(121,459)
		280,302	**260,486**

All amounts in these Accounts are expressed in 000 Kenya Shillings

....Chairman

.... Secretary

The notes on pages 69 to 72 form part of these Accounts.

STATEMENT OF NON-MARKETING REVENUE AND EXPENDITURE FOR THE YEAR ENDED 30TH SEPTEMBER, 1996

	NOTE	1996	1995
REVENUE		Ksh: 000	Ksh: 000
Ad Valorem Levy	**4(B)**	396,918	291,705
Dividends Received		3,315	4,258
Interest Income		76	-
Agency Fees		1,036	1554
Rental Income		5,678	5,390
Other Income		1,145	1,130
		408,168	**304,037**
EXPENDITURE			
Office Expenses	**A**	46,542	31,796
Board Expenses		9,273	3,907
Agricultural Expenses		25,752	22,126
Coffee Conf. & Delegates' Meetings		10,262	-
Local Publicity	**B**	47,404	40,161
International Publicity		2,341	2,195
London Office Expenses		21,711	15,037
Research Expenses	**C**	225,077	199,501
TOTAL EXPENSES		**388,362**	**314,723**
(DEFICIT)\SURPLUS FOR THE YEAR		**19,806**	**(10,686)**

The notes on pages 69 to 72 form part of these Accounts.

STATEMENT OF MARKETING REVENUE AND EXPENDITURE
FOR THE YEAR ENDED 30TH SEPTEMBER 1996

	NOTE	1996	1995
REVENUE		Ksh: 000	Ksh: 000
Coffee Sales Proceeds		15,132,359	15,984,123
Less:Opening Stocks of Unsold Coffee		(3,283,845)	(3,755,666)
		11,848,514	12,228,457
Add: Stocks of Unsold Coffee		1,514,523	3,283,845
SUB-TOTAL		**13,363,037**	**15,512,302**
Samples		2,705	-
Interest on Parchment Advances		31,527	34,000
Marketing Commission	4 (c)	408,189	530,828
TOTAL REVENUE		**13,805,458**	**16,077,130**
EXPENDITURE			
Direct Expenses	D	223,888	353,384
Overheads	E	137,688	122,954
International Coffee Organisation	F	6,736	3,751
Inter African Coffee Organisation	G	5,762	5,395
Provision for Bad & Doubtful Debts		23,511	-
TOTAL EXPENSES		**397,585**	**485,484**
NET REVENUE		**13,407,873**	**15,591,646**
Less: Ad Valorem Levy on			
Payments to Planters	4 (b)	(396,918)	(291,705)
Payments to Planters	4(a)	(13,010,945)	(15,294,468)
SURPLUS FOR THE YEAR		**10**	**5,473**

The notes on pages 69 to 72 form part of these Accounts.

CASH FLOW STATEMENT
FOR THE YEAR ENDED 30TH SEPTEMBER 1996

	1996 Kshs. 000	1995 Kshs. 000
(Deficit)\Surplus for the year	19,816	(5,213)
Depreciation	29,502	2 5,713
(Gain)\ Loss On Disposal Of Fixed Asset	1	-
Decrease\(Increase) in Stocks	1,755,732	522,583
Decrease\(Increase) in Debtors	101,274	193,907
(Decrease)\Increase in Provision for outstanding surplus to Planters	367,939	(110,648)
(Decrease)\Increase in Creditors	(2,222,216)	(968,333)
Net Cash Outflow From Operating Activities	52,048	(341,991)
INVESTING ACTIVITIES		
Disposal of Fixed Assets	12	-
Purchase of Fixed Assets	(15,323)	(45,952)
Net (decrease)/Increase in Cash	36,737	(387,943)

	1996 Kshs.000	1995 Kshs. 000	Change in the Year Kshs. 000
Cash and Bank Balance	504,683	88,433	416,250
Bank Overdraft	(531,482)	(151,969)	(379,513)
	(26,799)	**(63,536)**	**36,737**

The notes on pages 69 to 72 form part of these Accounts

SCHEDULES TO NON-MARKETING REVENUE AND EXPENDITURE STATEMENT FOR THE YEAR ENDED 30TH SEPTEMBER, 1996

	1996 Ksh: 000	1995 Ksh: 000
A. OFFICE EXPENSES		
Staff	25,915	18,232
Administration	14,043	6,934
Establishment	6,584	6,630
	46,542	**31,796**
B. LOCAL PUBLICITY		
Staff and Office Expenses	20,902	18,639
Shows and Stand Expenses	11,485	11,262
Roasting Plant Expenses	1,644	308
Kenya Coffee Bulletin	2,113	1,857
Other Local Expenses	7,233	4,037
Sports	4,027	4,058
	47,404	**40,161**
C. RESEARCH EXPENSES		
Coffee Research Foundation	218,583	188,563
C.B.D. Research	5,308	6,714
B.B.D. Research	1,186	4,224
	225,077	**199,501**

SCHEDULES TO MARKETING REVENUE AND EXPENDITURE STATEMENT FOR THE YEAR ENDED 30TH SEPTEMBER, 1996

		1996 Ksh: 000	1995 Ksh: 000
D.	**DIRECT EXPENSES:**		
	Computer Expenses	35,015	26,154
	Warehousing and Bulking	70,166	77,552
	Insurance of Coffee	20,851	17,135
	Brokerage and Sales Expenses	20,344	14,579
	Pool Bagging Costs	58,038	205,937
	Compensation for Loss of Coffee	3,771	5,167
	Miscellaneous Marketing Expenses	15,703	6,860
		223,888	**353,384**
E.	**OVERHEADS:**		
	Salaries & Wages	39,623	31,437
	Staff Leave & Travelling Expenses	4,698	3,012
	Other Staff Expenses	20,527	13,005
	Remun. & Expenses of Board Members	3,657	1,769
	Rental, Power & Lighting	1,010	1,149
	Stationery & Printing	8,202	4,409
	Postage & Telephone	3,993	2,790
	Bank Charges & Interest on Overdraft	24,523	44,484
	Audit & Professional Fees	5,332	2,118
	Depreciation	6,883	6,066
	Sundry Expenses	19,240	12,715
		137,688	**122,954**
F.	**INTERNATIONAL COFFEE ORGANIZATION:**		
	Contribution to Admin. Budget	2,544	2,399
	Expenses of Membership	3,402	643
	Executive Meetings	790	709
		6,736	**3,751**
G.	**INTER AFRICAN COFFEE ORGANIZATION:**		
	Contribution to Admin. Budget	5,437	5,395
	Expenses of Membership	325	-
		5,762	**5,395**

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 30TH SEPTEMBER 1996

1. ACCOUNTING POLICIES

The following paragraphs describe the main accounting policies adopted by the Board:-

(a) Accounting Convention

The accounts have been prepared on a historical cost basis modified to include the revaluation of certain fixed assets.

(b) Investments

Investments are stated at cost

(c) Stocks and Stores

Stocks of clean coffee have been valued at their estimated net realisable value in the normal course of trading. Other store items are valued at cost.

(d) Depreciation

Depreciation is calculated on a straight line basis at annual rates estimated to write off carrying values of the assets over their expected useful lives. The annual rates used are

Land and Building	Over the unexpired lease period
Plant and Machinery	20.00%
Furniture, Fixtures Fittings and Equipment	10.00% - 20.00%
Motor Vehicles and Cycles	25.00%

(e) Translation Of Foreign Currencies

Transactions during the year are converted into Kenya shillings at average rates. Assets and Liabilities at the balance sheet date which are expressed in foreign currencies are translated into Kenya Shillings at the average rate. This treatment eliminates any exchange gains or losses which may never be realised as receipts and disbursements to planters effected by the Board are in foreign currency except for a small percentage of the administration expenses.

(f) Deferred Taxation

Provision for deferred taxation is made only when the directors consider that a tax benefit or charge is likely to crystallise in the foreseable future. The provision is determined using the liability method.

(g) Recognition of Costs

The accounts reflect the acquisition and disposal of the 1995/96 season crop and the consequent distribution of proceeds to planters. For accounts purposes the cost relating to that portion of the 1995/96 season crop which was not milled until after 30th September, 1996, has been accrued and the coffee treated as being part of the stocks held at 30th September, 1996.

(h) Direct Overhead Absorption

Direct expenses have been allocated to Marketing and Non-Marketing accounts and overheads have been apportioned as follows:

Marketing	70%
Non-Marketing	30%

2. NET (DEFICIT)/SURPLUS BEFORE TAXATION.

(Deficit) Surplus before taxation is arrived at after charging:-

	1996 Ksh 000	1995 Kshs. 000
Depreciation	29,502	25,713
Directors Emoluments	52	106
Auditors Remuneration (inclusive of VAT)		
- Current year	1,500	1,150
- Prior year underprovision	-	360
Interest payable	24,523	44,224

3. TAXATION

	1996 Ksh 000	1995 Ksh. 000
Charge for the Year at 35% (1995 – 35%)	-	-

No tax charge during the year due to cumulative tax losses realised. As at 30 September 1996, unutilised tax losses, per self assessment amounted to Ksh:62,048,105 (1995-Ksh:92,870,694).

4(a) PAYMENT TO PLANTERS

	1996 Kshs. 000	1995 Kshs. 000
Actual Payments to Planters	13,438,710	15,523,507
Exchange difference arising from US Dollars translation	(30,849)	22,926
Total Ad Valorem Levy accrued		
- 3% of Payment to Planters	396,918	465,705
Less: Direct Recoveries from outturn Payments	(396,916)	(425,965)
	2	39,740
Total Ad Valorem Levy accrued -3% of Payment to Planters	(396,918)	(465,705)
Less: Marketing Rebate	-	174,000
	(396,918)	(291,705)
	13,010,945	**15,294,468**

(b) AD VALOREM LEVY:-

	1996	1995
3% On Payment to Planters	396,918	465,705
Less; Rebate towards Marketing Commission	-	(174,000)
	396,918	**291,705**

(c) MARKETING COMMISSION

	1996	1995
Marketing Commission for the year	408,189	356,828
Add: Rebate from Ad Valorem Levy	-	174,000
	408,189	**530,828**

5. FIXED ASSETS

	LAND AND BUILDINGS	PLANT AND MACHINERY	FURNITURE EQUIPMENT & FITTINGS	MOTOR VEHICLES	TOTALS
COST:	Ksh: 000	Ksh: 000	Ksh: 000	Ksh: 000	Ksh: 000
At 1st October, 1995	368,108	9,518	101,625	35,849	515,100
Additions during the year	-	-	6,763	8,560	15,323
Disposals during the year	-	-	(9)	(62)	(71)
Adjustments	-	-	(110)	-	(110)
At 30th September, 1996	**368,108**	**9,518**	**108,269**	**44,347**	**530,242**
DEPRECIATION:					
At 1st October, 1995	40,578	8,619	43,672	18,468	111,337
Charge for the Year	6,331	216	16,642	6,313	29,502
On disposals	-	-	(4)	(54)	(58)
Adjustments	-	-	(110)	-	(110)
At 30th September, 1996	**46,909**	**8,835**	**60,200**	**24,727**	**140,671**
NET BOOK VALUE					
At 30th September, 1996	**321,199**	**683**	**48,069**	**19,620**	**389,571**
At 30th September, 1995	**327,530**	**899**	**57,953**	**17,381**	**403,763**

Land and Buildings were professionally revalued by Bagein Karanja Mbuu Ltd registered professional valuers on the basis of open market value for existing purposes use at 30 September, 1990. The surplus arising from the revaluation has been credited to the revaluation reserves.

6. INVESTMENTS IN SUBSIDIARY

	1996	1995
	Ksh: 000	Ksh: 000
Unqouted at cost	**389**	**389**

The investments comprise the Board's 65% Shareholding in Kenya Coffee Auctions Ltd. Group accounts have not been prepared since in the opinion of the board members, the expense involved would be out of proportion to the value to the farmers. The gross attributable dividend dealt with, and retained earnings not dealt with, in the Board's accounts are:-

	1996	1995
	Ksh. 000	Ksh. 000
Attributable dividend	3,315	3,315
Attributable retained earnings:	651	221

7. STOCKS:

	1996	1995
Stocks consist of:	Ksh, 000	Ksh: 000
Coffee Stocks	1,514,523	3,283,845
Bags	28,406	8,409
Miscellaneous	25,509	31,916
	1,568,438	**3,324,170**

8. BANK OVERDRAFT:

The Board has negotiated overdraft facilities with a consortium of banks to a maximum amount of Kshs1 billion. The overdraft is secured by a floating charge on the Board's coffee stocks.

9. FIXED ASSETS RESERVE:

	1996	1995
	Ksh: 000	Ksh: 000
Balance brought forward / carried forward	88,865	88,865

The balance is a transfer from Non-Marketing Appropriation Account – representing the investment at cost in fixed assets of the Board.

A Balance of KShs. 157,249,000 has not been transferred to this account due to lack of reserves and will be transferred from future years reserves as appropriate.

10. APPROPRIATION ACCOUNT

- MARKETING	1996	1995
	Ksh. 000	Ksh: 000
As at 1 October 1995	7,552	2,079
Surplus for the Year	10	5,473
As at 30 September 1996	**7,562**	**7,552**

11. APPROPRIATION ACCOUNT

- NON – MARKETING	1996	1995
	Ksh. 000	Ksh: 000
As at 1 October 1995	(121,459)	(110,773)
(Deficit) Surplus for the year	19,806	(10,686)
As at 30 September 1996	**(101,653)**	**(121,459)**

1 Taarifa ya Mwenyekiti

Mr. J.N. Zacharia
Chairman

Utangulizi
Taarifa yangu ya mwaka unaochunguzwa 1995/96 itatilia mkazo tu maswala ya jumla. Mwaka ulipoanza aliyenitangulia ni Bwana Pithon Mwangi kama Mwenyekiti. Bwana Mwangi alikuwa amechaguliwa kama mwakilishi wa wakulima wa vyama vya ushirika katika wilaya ya Murang'a ambako pia alikuwa mwenye kiti wa Iyego Farmers's Co-operative Society. Alichaguliwa kuwa Mwenye kiti wa halmashuri ya kahawa ya Kenya mnamo tarehe 22 Januari 1986, mamlaka aliyoshikilia hadi kifo chake mnamo tarehe 22, Februari, 1996.
Chini ya usimamizi wake, aliweza kuiongoza kikamilifu shughuli ya kuiweka huru sekta ya kahawa. Marehemu atakumbukwa kwa uchangamfu wake na upendo kwa wenzake ambao aliwasaidia wakati wowote ule walipatwa na shida.
Maelezo kamili ya shughuli za Halmashauri yapo katika kiini cha ripoti kuu na hesabu za pesa zilizotayarishwa na wakuu wa idara mbalimbali.

Maelezo Muhimu
Mwaka unaoelezwa uliendelea kuwa na pilikapilika nyingi katika shughuli za kahawa. Bei za kahawa ziliendelea kuwa thabiti bila mabadiliko yo yote makubwa na kuwapa wakulima motisha zaidi. Ni kutokana na ufanisi huu wa kuonekana kwa mbinu za usimamizi wa zao hilo, ndipo pia mavuno makubwa yalipatikana kuliko mwaka uliotangulia.

Mavuno ya kahawa safi yalifikia tani metriki 97,580 ambayo yalikuwa Asilimia 1.85% kuzidi mwaka uliotangulia. Mavuno hayo, kupitia minada ya kahawa, yalileta dola $267,569,138.66 za Kimarekani pamoja na bei kwa wastani wa dola $117.24 za Kimarekani kwa kila gunia moja la uzani wa kilo 50 la kahawa safi. Matokeo hayo yalinakilisha ongezeko la Asilimia 35.4% katika kiasi cha kahawa iliyonadiwa na teremko la Asilimia 0.5% katika thamani ya kahawa iliyonadiwa. Kati ya hii, magunia 1,894,880 ya kukaribia kuvunja rekodi yaliuzwa ng'ambo katika sehemu zote zinazohusika na kuleta KSh. 16,956,375,240 kupitia FOB, Mombasa, yanayowakilisha ongezeko la Asilimia 43.1% katika kiasi cha kahawa iliyonadiwa na ongezeko la Asilimia 17.7% katika thamani ya kahawa iliyouzwa ng'ambo.

Katika upeo wa ulimwenguni, shughuli za kahawa ziliendelea kustahimilika bila mpango wa kwota wa uuzaji ng'ambo wa kahawa na Muafaka wa Kahawa Ulimwenguni, ICA '94, uliotumiwa kama utaratibu wa usimamizi. Pamoja na usaidizi wa APROMA, Halmashauri yangu iliendelea kuimarisha zaidi safari za kahawa na maonyesho katika nchi za kigeni huku kahawa ya Kenya ikiendelea pia kuwa maarufu zaidi na kupendwa katika sekta ya ubora. Katika mwaka huo, matayarisho yalipamba moto ya kuandaa mkutano wa sayansi wa kahawa ulimwenguni mjini Nairobi (ASIC '97) huku kila juhudi ikifanywa kutangaza zaidi na kuuza kahawa ya Kenya kupitia mbinu za kawaida na mpya.

Matarajio ya Siku za Usoni
Katika mwaka huo, shughuli hizo kwa jumla zilikuwa thabiti nchini na ulimwenguni zikitoa nafasi kwa bendera ya kahawa ya Kenya kuendelea kupeperuka juu masokoni ulimwenguni. Hii iliwezesha wakulima kuendelea kunufaika na bei nzuri. Kwa mwaka mwingine tena mfululizo, Jamhuri ya Shirikisho ya Ujerumani iliongoza tena orodha ya wanunuzi wa kahawa ya Kenya katika sekta ya wanachama wa masoko ya kahawa ilhali Marekani iliongoza sekta ya wasio wanachama. Kutokana na bei nafuu za reja reja nchini, matumizi ya juu ya kahawa yalishuhudiwa. Ni ari ya Halmashauri yangu kuendelea bila kujilegeza na juhudi za kupanua zaidi mgawo wetu wa masoko katika sekta ya wanachama na sekta ya wasio wanachama kama vile Marekani. Lengo letu na lengo letu la pekee na ari ni kuendelea kuwapa wateja wetu kahawa yetu bora ya Kenya inayojulikana kwa natija yake hivi kwamba kuvutia bei bora na pia kuongeza mavuno makubwa kutoka kwa wakulima wetu.

Halmashauri yangu imekumbana na matatizo kadha katika wajibu wake wa kusimamia mwelekeo wa mbele wa shughuli za kahawa katika mazingira yaliyofunguliwa huru. Kutokana na kuwasili katika nyanja ya usagaji kwa makampuni matatu mapya zaidi ya usagaji wa kahawa, hasa Thika Coffee Mills, Socfinaf Coffee Mills na Gatatha Farmers katika shughuli ambazo awali zilisimamiwa na Kenya Planters Co-operativer Union (KPCU) pekee tangu miaka ya thelathini, kulileta mazingira mapya ya ushindani. Hata hivyo, nina furaha kusema kwamba kutokana na usaidizi tuliopata kutoka kwa makundi mbali mbali na mashirika yanayohusika na shughuli hizo, tuliweza kuyasuluhisha. Usaidizi tuliopewa na Serikali na wakulima katika juhudi zetu ni za kuthaminika sana.

Wajibu wa Coffee Research Foundation (CRF) katika maswala ya utafiti ya kahawa hauna upeo. Shukrani zangu pia zinawaendea wasagaji wote wa kahawa na Mild Coffee Trade Association (MTCA) ambao kutokana na wajibu wao tulifikia mafanikio haya. Wanachama wa Halmashauri yangu walitekeleza kwa ujasiri jukumu la kutayarisha na kuanzisha maongozi ya kusonga mbele. Mabadiliko haya yalisimamiwa bila kusahau natija ya ari ya wakulima, mabazazi na watumiaji kahawa. Hii haingewezekana bila ushirikiano wa Wizara ya Kilimo, Ustawi wa Mifugo na Uuzaji ambayo tupo chini yake na idara nyingine zinazohusika za Serikali ambazo zilishirikiana nasi katika juhudi zetu.

Nina furaha kukariri kwamba utekelezaji na usimamizi wa mpango wetu wa kufungua huru shughuli za kahawa uliendelea taratibu bila kukatizwa shughuli zetu za kawaida za kila siku. Wakulima waliendelea kupokea malipo yao mara kwa mara huku watumiaji wa kahawa wakiendelea kupokea pia chapa bora ya kahawa ya Kenya kote katika mwaka huo. Hii inanipa furaha nyingi sana kuhakikishia kwa imani kila mtu, kwa niaba ya shughuli zote za kahawa, kwamba Halmashauri yangu ndiyo mtumishi wao mwaminifu kabisa.

Wafanya kazi chini ya usimamizi thabiti wa Meneja Mkuu walijitolea kwa dhati na kibinafsi kuhakikisha kwamba Halmashauri hii imefaulu katika kutimiza madhamiria yake. Hii iliwezekana kutokana na moyo wao wa umoja ambao uliwafanya wajitolee mhanga kutoa michango yao bora zaidi katika shughuli za Halmashauri hii. Kwao wote nawapa shukrani zangu.

Ni matumaini yangu makubwa kwamba kutokana na moyo huo unaodumika, tutasonga mbele pamoja kwa imani kuingia katika mwaka mpya na kutimiza pia kikamilifu wajibu unaotukabili mbele yetu.

MR. J. N. ZACHARIAH
CHAIRMAN

2 Taarifa ya Meneja Mkuu

1 **Kwa Ujumla**
Kipindi cha 1995/96 kitaweza kutajwa kuwa cha ufanisi kuhusu unzaji za kahawa. Unzaji wa kahawa katika nchi za kigeni ~iongezeka na kufikia jumla ya magunia 1,894,880 ya kilo 60 yakilinganishwa na magunia 1,324,703 ya kilo 60 yaliyouzwa nje mnamo mwaka wa 1994/95.

Jumla ya mapato kutokana na uuzaji huu wa kahawa yalikuwa ni Ksh16,956,375,240 kuambatana na bei wakati wa upakiaji katika bandari ya Mombasa. Ongezeko la kiasi kilichouzwa nje na la mapato linaweza kutokana na ongezeko la unywaji wa kahawa ulimwenguni baada yabei za kahawa za reja reja kushuka katika kipindi cha miaka miwili.

Mwaka unaozungumziwa kadhaika ulishuhudia ongezeko]a zcio kuttka tsni 95,806 za metric hadi tani 97,580 kwa kulinganisha na niwaka uliotanguim.

Katika kipindi hicho cha 1995/96, Bodi iliendelea kutangaza kahawa ya Kenya humu nchini na masoko ya kimataifa kwa kuandaa maonyesho na kushiriki katika tamasha za kibiashara na Safari za Kahawa.

2. **Uzalishaji wa Kahawa**
Jumla ya kahawa ihyopelekewa Bodi mnamo 1995/96 katika mwaka unaojadiliwa ilikuwa ni tani 97,580 za kahawa safi.

Hili lilikuwa ongezeko la asilimia 1.8 kuliko mwaka wa 1994/95 ambapo tani 95,806 za metric zilipatikana.

Vyama vya ushirika vilizalisha tani 56,885 za metri hali mashamba makubwa yalitoa tani 40,109 za metric. Kiasi kilichosalia cha tani 586 kilitokana na mabaki.

Kiasi cha kahawa kilichotolewa na vyama vya ushirika kilipungua kwa kiwango cha asilimia 9.08 kikilinganishwa na mwaka uliotangulia wa 1994/95.

Mashamba makubwa ya kahawa nayo yalionyesha ongezeko la zao la asilimia 21,5 kuliko mwaka uliotangulia wa 1994/95. Ongezeko hilo huenda lilitokana na ulimaji bora wa kahawa kufuatia malipo ya jun katika mwaka uliotangulia.

3. **Ushughulikiaji wa Kahawa na Uhifadhi**
Jumla ya magunia 3.98 milioni ya kilo 60 kila moja yalishughulikiwa katika mabohari ya Bodi. Haya yalihusu inagunia 1,890,360 yahyopokelewa huko na 2,091,881 yaliyosafirishwa nje. Kiasi hiki chaonyesha ongezeko la asilimia 17.24 kuliko mwaka uliotangulia.

Miezi ambayo kiasi kikubwa cha kahawa kilihifadhjwa katika mabohari ya Bodi kiliknwa ni Machi na Aprili 1996 wakati magunia 685,279 na 659,872 yalihifadhiwa kulinganana miezi hiyo.

Kama kawaida, Bohari la Kahawa House, lilihifadhi kiasi kingi zaidi cha kahawa likifliatiwa na Ghala One na Yarrow Road yakiwa na kiasi cha asilimia 40.95, 18.42 na 18.26 kama yanavyofliatana hali katika Dandora, asilimia 11.4 ya kahawa ilihifadhiwa huko.

4. **Uwekaji viwango vya ubora wa Kahawa**
Ubora za kahawa uhimarika katika mwaka uliojadiliwa. Katika kipindi cha 1995/96, asilimia 16.48 ya kahawa iliwekwa katika kiwango cha nioja hadi tatn (1-3) nkilinganishwa na asilimia 13.9 mnamo 1994/95 ya kiwango hicho hicho.

Vyama vya ushirika viliendelea kuongoza katika ubora wa kahawa ambapo asilimia 25.27 ya zao la vyama hivyo ilikuwa katika kiwango cha kiwango cha 1-3. Mashamba makubwa yalikuwa na kiwango cha asilimia 4.0 katika kiwango hicho hicho.

Jumfa ya viwango vya kahawa 17,087 vilishughulikiwa katika mwaka uliojadiliwa.

5. **Mauzo na uuzaji wa Kahawa**
Junda ya minada 47 ilifanywa katika kipindi cha 1995/96 ambapo magunia 1,901,886 yalinadiwa

Jumla ya mapato katika minada hii yalifikia dola za Marekani 267,569,138.66 ambapo kadiri ya bei ya gunia la kilo 50 ilikuwa dola za Marekani 117.24. Mwaka uliotangulia, gunia kama hilo lilikuwa na kiwango cha dola za Marekani 137.56 ambapo jumla ya magunia 1,405,067 yalinadiwa na kuleta dola za Marekani 281,505,268.94.

Bei katika mnada wa kitaifa iliteremka katika mwaka uliojadiliwa.

6. **Mauzo ya Nje**

Jumla ya magunia 1,894,880 yaliuzwa katika nchi mbali mbali ulimwenguni mnamo 1995/96 na kuleta KSh16,956,375,240 kulingana na bei ya upakiaji katika bandari ya Mombasa. Hii inalinganishwa na magunia 1,324,703 yaliyouzwa nje mwaka uliotangulia na kuleta jumla ya Ksh 14,411,208,240.

Shirikisho la Jamhuri ya Ujerumani iliendelea kuwa mnunuzi mkubwa wa kahawa ya Kenya ikinunna magunia 774,791 yakilinganishwa na magunia 519,163 mwaka uliotangulia.

7. **Usimamizi wa zao la Kahawa**

Kiasi cha kahawa kilichohifadhiwa mwanzoni mwa mwaka kilikuwa ni tani 12,014 yenye thamani ya dola za Marekani 162,977,328. Zao la kahawa lilikuwa la juil zaidi kuliko la mwaka uliotangulia.

8. **Shukrani**

Wakulima walikuwa na shughuli nyingi mnamo mwaka uliotangulia wa 1995/96 ambapo walijifunza na kushiriki katika utaratibu wa kulegeza masharti ya biashara ya kahawa. Serikali, wanachama wa Bodi na Wajumbe walisaidia kwa kutoa mashauri ya kimaongozi arnbayo bila kuyafuata, hatungepata ufanisi tuliopata. Mashirika mengine kama Kituo cha Utafiti wa Kilimo cha Kahawa, watengenezaji wa kibinafsi wa kahawa, maajenti wa uuzaji na Vyama vya Unzaji Kahawa (Mild Coffee Trade Associations) yalitekeleza wajibu muhimu na ningependa kutoa shukrani kwao.

Wajibu uliotekelezwa na wanunuzi wa kahawa yetu pia ni muhimu kwa sababu bila ya ushirikiano wao, shughuli za kahawa hazingestawi.

Mwisho, ningependa kuserna shukrani kwa wafanya kazi wa Bodi kwa kujitolea kazini na kuhakikisha kwamba mwaka huu ulikuwa wa ufanisi.

A.O. MURUNGA
Meneja Msimamizi

3 Mavuno ya Kahawa

3.1. Maelezo kwa Jumla
Katika mwaka wa 1995/96, jumla ya tani metriki 97580 za kahawa safi zilivunwa. Hii ilikuwa juu kwa Asilimia 1.85% wakati wa kulinganishwa na tani metriki 95,806 zilizovunwa 1994/95. Sekta ya ushirika ilinakilisha teremko hali sekta ya mashamba makubwa ikanakilisha ongezeko ikilinganishwa na mwaka uliotangulia.

Mavuno ya kitaifa kwa wastani katika kila sekta yaliongezeka kutoka kilo 592 hadi kilo 597 ya kahawa safi.

Natija ya kahawa katika kiwango cha kitaifa, ngazi 1-3, iliongezeka kutoka Asilimia 13.9% mnamo 1994/95 hadi Asilimia 16.48% mnamo 1995/96.

3.2. Majira na Athari Zake
Kiasi cha mvua mnamo mwaka wa 1995/96 kilikaribia kuwa sawa na mwaka jana. Mvua hiyo ilisawazika kote katika mwaka huo.

Katika mwaka huo, ugonjwa wa mbuni wa kahawa, kutu ya majani na magonjwa ya kutokana na wadudu yalikuwa juu kutokana na unyunyizaji wa chini wa madawa katika kahawa. Hii ilitokana na bei ghali za kemikali za unyunyizaji ambazo wakulima walishindwa kununua.

3.3. Kiasi cha Kahawa iliyopokewa
Jumla ya tani metriki 97,580 za kahawa zilivunwa katika mwaka wa 1995/96 (Ratiba 2). Sekta ya ushirika ilitoa tani metriki 56,885 ilhali sekta ya mashamba makubwa ikatoa tani metriki 40,109 za kahawa.

Masalio ya tani metriki 586 yalikuwa kahawa mseto na mavuno mengine ya kahawa. Kwa jumla mwaka wa 1995/96 ulinakilisha ongezeko katika mavuno ya tani metriki 1,774 ambazo zilikuwa Asilimia 1.85% kuzidi mwaka wa 1994/95.

Sekta ya ushirika ilinakilisha teremko katika mavuno ya tani metriki 5,682 ambazo zilikuwa sawa na Asilimia 9.99% kutoka zao la 1994/95.

Mavuno kwa mwaka wa kahawa kwa kila wilaya katika muda wa miaka minne iliyopita ni kama zinavyoonyeshwa katika Ratiba 3A na 3B kuhusu sekta zote mbili za makampuni na ushirika. Kwa sekta ya ushirika, wilaya nne za kwanza zinazoongoza kuambatana na kiasi cha kahawa iliyovunwa ni kama zinavyoonyeshwa hapa chini:

1. Muranga -Tani Metriki 10,875 (ongezeko la Asilimia 0.36% kuzidi mwaka wa 1994/95).

2. Nyeri -Tani Metriki 9,255 (ongezeko la Asilimia 33.1% kuzidi mwaka wa 1994/95).

3. Kirinyaga -Tani Metriki 8,809 (teremko la Asilimia 13.38% chini ya mwaka wa 1994/95).

4. Kiambu - Tani Metriki 6,488 (teremko la Asilimia 5.01% chini ya mwaka wa 1994/95).

Katika sekta ya mashamba makubwa, wilaya nne za kwanza zinazoongoza za ukuzaji kahawa zinanakilisha hesabu zifuatazo:

1. Ruiru - Tani Metriki 9,128 (ongezeko la Asilimia 21.36% kuzidi mwaka wa 1994/95).

2. Kiambu Kusini-Tani Metriki 8,501 (ongezeko la Asilimia 20.0% kuzidi mwaka wa 1994/95).

3. Thika -Tani Metriki 7,974 (ongezeko la Asilimia 12.95% kuzidi mwaka wa 1994/95).

4. Mitubiri -Tani 2,688 (ongezeko la Asilimia 9.98 kuzidi mwaka wa 1994/95).

3.3.1. Sekta ya Ushirika
Wilaya ambazo zinanakilisha ongezeko zuri katika mavuno kuzidi zao la 1994/95 ni kama zilivoonyeshwa hapa chini:

1. Laikipia - Tani Metriki 28 (ongezeko la Asilimia 833.3%).

2. Kitui - Tani Metriki 4 (ongezeko la Asilimia 344.4%0.

3. Trans Nzoia -Tani Metriki 43 (ongezeko la Asilimia 89.29%).

4. Bungoma -Tani Metriki 2,257 (ongezeko la

Asilimia 78.98%).

5. Kericho -Tani Metriki 314 (ongezeko la Asilimia 77.40%).

6. Kisumu - Tani Metriki 14 (ongezeko la Asilimia 75%).

3.3.2. Sekta ya Makampuni

Katika sekta ya makampuni, wilaya nne zilizonakilisha ongezeko zuri katika mavuno kuzidi 1994/95 ni kama zilivyoonyeshwa hapa chini:

1. Bungoma -Tani Metriki 35 (ongezeko la Asilimia 483.33%).

2. Busia -Tani Metriki 4 (ongezeko la Asilimia 471.43%).

3. Fort Ternan- Tani Metriki 120 (ongezeko la Asilimia 160.87%).

4. Nakuru -Tani Metriki 1,732 (ongezeko la Asilimia 147.78%).

5. Nyeri -Tani Metriki 1,855 (ongezeko la Asilimia 144.4%).

6. Trans Nzoia-Tani Metriki 280 (ongezeko la Asilimia 139.32%).

3.4. Mavuno ya Kahawa kwa hekta

Mavuno ya kitaifa kwa wastani yaliongezeka kutoka kilo 592 kwa ekta mnamo 1994/95 hadi kilo 597 kwa ekta. Hili lilikuwa ongezeko la Asilimia 0.84% kuzidi mwaka uliotangulia.

Sekta ya mashamba ya kibinafsi iliendelea kudumisha mtindo wake wa kawaida wa kuongoza katika mavuno kwa kila ekta.

Mnamo 1995/96, mavuno kwa wastani wa kilo 1,009 ya kahawa safi kila ekta yalipatikana katika sekta ya mashamba ya kibinafsi ikilinganishwa na kilo 597 ya kahawa safi kwa kila ekta kaytika sekta ya ushirika. Ratiba 4A, 4B na 4C zinaonyesha maelezo kamili ya mavuno kwa wastani ya viwango vya kitaifa, sekta za ushirika na mashamba ya kibinafsi. Katika sekta ya ushirika, wilaya nne za kwanza zinazoongoza kuambatana na mavuno kwa kila ekta ni kama zilivyoonyeshwa hapa chini:

1. Nyeri - Kilo 797 kila ekta.
2. Kirinyaga - Kilo 714 kila ekta.
3. Murang'a - Kilo 695 kila ekta.
4. Embu - Kilo 611 kila ekta.

Katika sekta ya makampuni, wilaya nne za kwanza zinazoongoza za ukuzaji kahawa kuambatana na mavuno ya kahawa kwa kila ekta ni kama zilivyoonyeshwa hapa chini:

1. Ruiru - Kilo 1,496 kila ekta.
2. Mitubiri - Kilo 1,270 kila ekta.
3. Thika - Kilo 1,269 kila ekta.
4. Donyo Sabuk- Kilo 1,130 kila ekta.

3.5. Matokeo ya Natija ya Kahawa

Uchambuzi wa natija ya kahawa unaonyeshwa chini ya ratiba 5, 6, 7A na 7B.

Katika kiwango cha kitaifa, ngazi 1-3 zilinakilisha ongezeko kutoka Asilimia 13.9% mnamo 1994/95 hadi Asilimia 16.48 mnamo 1995/96. Ngazi 4-6 zilinakilisha ongezeko la kuonekana kutoka Asilimia 57.9% mnamo 1994/95 hadi Asilimia 62.43% mnamo 1995/96.

Kimo cha mbuni kilipunguka sana kutoka Aslimia 23.5% mnamo 1994/95 hadi Asilimia 13.53% mnamo 1995/96.

Kwa jumla, natija ya kahawa kwa mwaka wa 1995/96 ilikaribia kuwa sawa na mwaka uliotangulia katika ngazi 1-6 ilhali kimo cha mavuno ya mbuni kilipunguka ikilinganishwa na mwaka uliotangulia.

Sekta ya ushirika ilidumisha uongozi katika natija ya kahawa huku Asilimia 25.27% ya kahawa yake ikiwa katika ngazi 1-3 ilhali sekta ya makampuni ikawa na Asilimia 4.02 ya kahawa yake katika ngazi hizo.

Natija ya kahawa kama ilivyoonyeshwa na gredi za kahawa, zinadhihirisha kwamba Asilimia 40.15% ya kahawa iliyovunwa ilikuwa chini ya gredi AB ambayo ilikuwa karibu nusu ya jumla ya mavuno yaliyopatikana.

Katika sekta ya ushirika, wilaya nne za kwanza zinazoongoza kuambatana na mavuno ya kahawa ni kama zilivyoonyeshwa hapa chini:

1. Nyeri - Asilimia 41.21%.
2. Kirinyaga - Asilimia 30.68%.
3. Kiambu - Asilimia 29.99%.
4. Murang'a - Asilimia28.35%.

Sekta ya ushirika katika wilaya ya Nyeri iliongoza kwa natija ya kahawa ikifuatiwa na Kirinyaga. Katika sekta ya mashamba ya kibinafsi, wilaya nne za kwanza zinazoongoza kuambatana na natija katika ngazi 1-3 ni kama zilivyoonyeshwa hapa chini:

1. Kisumu - Asilimia 28.52%.
2. Kirinyaga - Asilimia 17.93%
3. Nyeri - Asilimia 15.43%.
4. Meru Kaskazini - Asilimia 15.41%.

Mashamba ya kibinafsi wilayani Kisumu yalichukua uongozi kutoka kwa mashamba makubwa wilayani Nyeri yaliyoongoza katika msimu wa 1994/95.

3.6.1. Mipango na Huduma - Huduma za Utafiti za Kahawa

Coffee Research Foundation (CRF) iliendelea kujishughulisha na utafiti wa kahawa.

Uhusiano wa Upanuzi wa Utafiti uliimarishwa na Idara ya Mawasiliano na Ushauri ya Coffee Research Foundation.

Mapendekezo ya utafiti yalijulishwa wakulima kupitia kwa maajenti wa Wizara ya Kilimo na maafisa wa nyanjani wa Halmashauri ya Kahawa ya Kenya.

Siku za mafunzo na maonyesho ya wakulima zilitayarishwa na Idara ya Mawasiliano ya Utafiti. Semina za kufungua uhuru shughuli za kahawa zilizoandaliwa na CBK zilitumiwa samba samba pamoja na juhudi za maajenti wa nyanjani katika kuwaelimisha wakulima habari kuhusu matokeo ya utafiti na na maswala ya kufunguliwa huru kwa shughuli za kahawa.

Sampuli za majani na udongo kutoka kwa wakulima katika wilaya mbali mbali za ukuzaji kahawa zilichunguzwa na kisha mapendekezo kutolewa ipasavyo.

Madawa mapya kutoka kwa makampuni mbali mbali ya kemikali yalichunguzwa ili kuhakikisha kwamba yanawapa wakulima matokeo bora.

3.6.2. Maswala Muhimu kuhusu Ukuzaji wa Kahawa

Katika mwaka wa 1995/96, mavuno ya kahawa yaliongezeka kwa tani metriki 1,774 kuzidi msimu wa 1994/95. Hii ilitokana na uimarishaji katika mbinu za usimamizi wa kahawa na bei nzuri za kahawa na malipo ya haraka.

Mahitaji ya mbegu za Ruriru II yalikuwa juu sana ilhali ugawaji ulikuwa chini. Jumla ya kilo 306 za mbegu za Ruriru II iliuziwa wakulima katika mwaka huo.

Kulikuwa na upanuzi mdogo wa mashamba na mavuno ya kahawa ya Robusta kutokana na upungufu wa mbegu za Robusta katika Magharibi mwa Kenya.

3.6.3. Huduma za Nyanjani

Huduma za ushauri za nyanjani zilitolewa na maafisa wetu wa huduma za nyanjani, idara ya huduma ya ushauri ya Coffee Research Foundation na maafisa wa huduma za nyanjani wa Wizara ya Kilimo.

Kulikuwa pia na siku za mafunzo na maonyesho ya wakulima ambazo zilitumiwa kama mbinu za kuwapatia wakulima kote nchini mawaidha kuhusu teknolojia muhimu za kisasa za kilimo.

Pamoja na huduma za ushauri, maafisa wa nyanjani wa Halmashauri ya Kahawa ya Kenya waliendelea kuwapa wakulima leseni za usafirishaji kahawa na hakuna barua za kuwakataza wakulima kusafirisha kahawa ziliandika. Maafisa wa nyanjani pia walitumia wakati wao mwingi wakichunguza mashamba na viwanda kwa madhumuni ya kutekeleza kanuni za ukuzaji na utayarishaji wa kahawa.

Walitayarisha pia ripoti kuhusu maombi yote ya leseni za wakuzaji, kesi maalumu na viwango vingine vya leseni zinazohitajiwa na wakulima pamoja na takwimu za makisio ya mavuno.

Makundi ya kushughulikia maendeleo ya kahawa yaliendelea kuwa kielelezo kikuu cha kuratibisha shughuli zote za kahawa katika kiwango cha wilaya.

Makundi hayo pia yalitumiwa kama majukwaa ya ushauri ya Halmashauri ya Kahawa ya Kenya katika maswala yote yanayohusiana na viwango vyote vya leseni.

3.6.4. Utayarishaji wa Kahawa

Viwanda vinavyofanya kazi vya upondaji wa kahawa katika sekta ya ushirika kwa jumla vilikuwa 827. Katika sekta ya makampuni viwanda vilivyokuwa vikifanya kazi vya upondaji kahawa kwa jumla vilikuwa 1,071 ikilinganishwa na viwanda 1,051 mnamo mwaka wa 1994/95.

Katika sekta ya ushirika, wilaya mbili zinazoongoza na idadi kubwa ya viwanda vya upondaji wa kahawa ni kama zilivyoonyeshwa hapa chini:

1. Murang'a - 139.

2. Nyeri - 103.

Katika sekta ya makampuni wilaya mbili zinazoongoza na idadi kubwa ya viwanda vya upondaji wa kahawa ni kama zilivyoonyeshwa hapa chini:

1. Kiambu - 545.

2. Murang'a - 273.

3.6.5. Maswala Mengine

Ratiba 9 inaonyesha msambao wa mbegu katika kila wilaya. Kulikuwa na teremko katika ununuzi wa mbegu za Ruiru II na ongezeko katika ununuzi wa mbegu za kawaida.

Ununuzi wa mbegu za kawaida uliongezeka kutoka kilo 593 mnamo 1994/95 hadi kilo 1,222 mnamo 1995/96.

Hii huenda ikawa ilitokana na mavuno ya chini ya mbegu za Ruiru II katika mwaka huo kwa sababu ya mahitaji ya chini ya mbegu za Ruiru II katika mwaka uliotangulia.

Ratiba 10 inaonyesha msambao wa mashamba ya kahawa kutegemea ekta. Kati ya makampuni 1,600, makampuni 234, Asilimia 14.62%, yalikuwa na zaidi ya ekta 50 za kahawa. Makampuni mengine 187 yalikuwa na kahawa kuenea kati ya ekta 21 hadi 50, Asilimia 11.69%, ilhali makampuni mengine 1,179 yalikuwa na chini ya ekta 20 za kahawa, Asilimia 73.69%.

Kesi za maombi za kutaka idhini ya kung'oa kahawa mashambani ili kubadilisha na shughuli nyingine ziliidhinishwa mwaka huo. Wakulima wengine waling'oa mashambani mwao kahawa ya mbegu za kawaida na badala yake kupanda mbegu za Ruiru II. (Ratiba 1-10).

Table 2: MAVUNO KISEKTA 1991/92 To 1995/96

(TANI)

SEKTA	1995/96	1994/95	1993/94	1992/93	1991/92
MASHIRIKA	56,885	62,567	39,747	42,426	51,977
MASHAMBA MAKUBWA	40,109	32,895	33,037	32,426	37,584
MAPAKIZO/MSETO	586	444	732	698	761
JUMLA KITAIFA	**97,580**	**95,806**	**73,516**	**79,905**	**90,322**

RATIBA 3A: MASHAMBA MAKUBWA: KIASI KILICHOTOLEWA IKILINGANISHWA NA MIAKA MINNE ILIYOPITA (TANI)

CBK REP	MASHAMBA MAKUBWA	1995/96	1994/95	1993/94	1992/93	1991/92
AA	LOWER KIAMBU	8501	7080	7220	6486	7949
AB	THIKA	7974	7060	6999	7518	7818
AC	RUIRU	9128	7520	7369	7732	6874
AD	MITUBIRI	2688	2444	2506	2187	2660
AE	MAKUYU	1660	1285	1452	1260	1543
AF	DONYO SABUK	2315	2017	1764	1699	2412
AG	NYERI	1855	759	808	1627	1327
AH	LIMURU	117	83	62	57	64
AI	UPPER KIAMBU	1743	1409	1651	1214	1202
AJ	KIRINYAGA	286	221	166	156	155
BA	MERU NORTH	346	892	449	540	271
BB	MERU CENTRAL	270	154	91	135	108
BC	MERU SOUTH	63	49	22	63	14
BD	MERU	227	265	124	137	107
BF	MACHAKOS	288	253	186	300	387
CA	NAKURU	1732	699	1365	940	1240
CB	TRANS NZOIA	280	117	245	198	258
CC	SONGHOR	61	56	42	58	38
CD	SOTIK	15	7	1	5	2
CE	TURBO/KIPKAREN	12	13	8	20	38
CF	NANDI	8	6	6	15	1
CG	KORU	86	95	61	94	115
CH	FORT TERNAN	120	46	142	70	154
CI	KIPKELION	103	71	68	55	101
CJ	KAJIADO	4	2	1	2	3
CK	NAROK	0	0	-	0.1	0
CL	LAIKIPIA	0	3	0	4	3
CM	BARINGO	11	-	20	26	-
DA	KAKAMEGA	1	2	2	5	5
DB	BUNGOMA	35	6	20	26	25
CD	BUSIA	4	0.7	6	2	12
EA	KISUMU	6	8	10	8	9
EB	KISII	13	‘17	5	15	15
EC	SOUTH NYANZA	2	2	3	4	11
FA	KABETE	151	157	174	149	196
ED	SIAYA	4	-	0.06	-	-
	JUMLA NDOGO	**40.109**	**32,795**	**33,781**	**33,781**	**35,160**

RATIBA 3B SEKTA YA USHIRIKA: KIASI KILICHOTOLEWA 1995/96 IKILINGANISHWA NA MIAKA MINNE ILIYOPITA (TANI)

CBK REF	MASHIRIKA	1995/96	1994/95	1993/94	1992/93	1990/91
XAA	KIAMBU	6488	6813	5021	3437	4071
EAB	MURANGA	10875	10834	6358	8092	8610
XAC	NYERI	9255	6949	3878	5013	4792
XAD	KIRINYAGA	8809	10,027	6148	5559	7089
XBA	MERU CENTRAL	5143	6691	5012	4843	985
XBB	MERU NORTH	403	671	500	537	7582
XBC	MERU SOUTH	2534	3643	2403	2709	3732
XBD	EMBU	5266	6039	3081	3737	4539
EBE	MACHAKOS	3354	5881	2916	4003	4927
EBF	KITUI	4	0.9	2	0.8	5
ECA	NAKURU	4	0	3	1	16
XCB	WEST POKOT	10	5	8	8	5
XCC	KAJIADO	10	6	8	6	6
XCD	BARINGO	97	60	78	73	105
XCE	KERICHO	314	177	226	193	178
XCF	NANDI	83	64	61	62	67
XCH	LAIKIPIA	28	3	25	8	12
ECI	TRANS-NZOIA	53	28	34	12	-
ECJ	UASIN GISHU	2	0	1	0	-
EDA	BUNGOMA	2257	1261	1908	1454	1679
XCK	KEIYO MARAKWET	9	9	0	9	-
XDB	KAKAMEGA	172	225	141	297	326
XDC	BUSIA	5	0	4	12	42
XEA	KISII	1535	3025	1786	2168	2394
XEB	SOUTH NYANZA	129	141	107	164	213
XEC	SIAYA	14	0	13	10	6
XED	KISUMU	14	8	8	12	9
XGA	TAITA	18	16	10	14	21
	JUMLA	**56,885**	**62,567**	**39,747**	**42,426**	**51,411**
	JUMLA NDOGO	**40,109**	**32,795**	**33,037**	**32,781**	**35,160**
	JUMLA KUBWA	**96,994**	**95,326**	**72,784**	**75,207**	**86,571**

RATIBA 4A KIASI KILICHOKISIWA KIHEKTA (KILO) (KILO)

SEKTA	MIKAHAWA ILIYOKOMAA ENEO (HEKTA)	MAVUNO 1995/96 (TANI)	MAVUNO KIHEKTA KILO			
			1995/96	1994/95	1993/94	1992/93
USHIRIKA	122,660	56,885	464	510	288	352
MASHAMBA	39,750	40,109	1009	854	861	859
KITAIFA	162,410	96,994	597	592	417	474

RATIBA 4B MASHIRIKA: KIASI KILICHOKISIWA KIHEKTA

WILAYA	ENEO LA MIKAHAWA ILIYOKOMAA (HEKTA)	MAVUNO (TANI)	MAVUNO WASTANI KIHEKTA (KILO)			
			1995/96	1994/95	1993/94	1992/93
KIAMBU	13158	6488	493	518	382	261
MURANGA	15640	10875	605	693	407	507
NYERI	11616	9255	797	598	324	470
EMBU	8612	5266	611	700	358	434
KIRINYAGA	12344	8809	714	812	442	585
KISII	550	1535	277	545	223	391
BUNGOMA	5516	2257	409	229	238	305
KAKAMEGA	2429	172	71	93	58	198
TAITA	280	14	50	57	36	53
MACHAKOS	9496	3354	353	619	307	324
SOUTH NYANZA	1811	129	71	78	82	105
KITUI	29	4	138	31	68	53
KERICHO	1721	314	182	103	131	304
KAJIADO	45	10	222	133	178	126
BARINGO	675	97	144	89	115	146
KISUMU	199	14	70	40	40	84
NANDI	798	83	104	80	76	74
WEST POKOT	66	10	152	56	121	124
MERU	16,733	5143	307	400	287	349
THARAKA-NTHI	6873	2534	369	530	350	399
NYAMBENE	7352	403	55	91	29	73
SIAYA	50	14	280	-	54	100
BUSIA	431	5	12	-	11	43
LAIKIPIA	8	3	375	375	500	112
NAKURU	331	4	12	-	7	2
TRANS NZOIA	331	53	160	85	100	-
UASIN GISHU	22	2	91	-	56	-
KEIYO MARAKWET	161	9	56	-	23	-
JUMLA	**122,660**	**56,856**	**464**	**510**	**289**	**352**

TABLE 4C: MASHAMBA: KIASI KILICHOKISIWA
HEKTA KIWILAYA

WILAYA	ENEO LA MIKAHAWA ILIYOKOMAA (HEKTA)	JUMLA YA MAVUNO 1995/96	MAVUNO WASITANI KIHEKTA (KILO)			
			1995/96	1994/95	1993/94	1992/93
UPPER KIAMBU	1793	1743	972	786	921	441
LOWER KIAMBU	8455	8501	1005	837	851	951
THIKA	6284	7974	1269	1123	1114	1249
RUIRU	6103	9128	1496	1232	1207	1521
MITUBIRI	2116	2688	1270	1155	1184	1191
MAKUYU	1674	1660	989	768	867	665
DONYO SABUK	2048	2315	1130	985	862	786
NYERI	1840	1855	1008	413	439	928
KABETE	334	151	452	470	520	323
LIMURU	244	117	480	340	255	287
MACHAKOS	685	288	420	369	272	500
SONGHOR	261	61	234	215	0	223
NAKURU	2569	1732	674	272	531	361
TURBO/KIPKAREN	146	12	82	89	55	157
KORU	100	86	860	950	610	946
FORT-TERNAN	875	120	137	46	53	1164
KIPKELION	225	103	456	314	500	244
NANDI	186	8	43	32	118	177
MERU	340	270	794	453	168	1045
THARAKA-NITHI	93	63	677	527	237	653
NYAMBENE	1250	346	277	714	359	1059
KIRINYAGA	315	286	908	702	527	494
EMBU	319	227	712	831	389	443
BUNGOMA	40	35	875	150	500	512
KISII	25	13	520	680	299	572
KAJIADO	9	4	444	222	111	278
SOUTH NYANZA	20	2	100	100	152	266
SOTIK	7	15	143	100	154	332
TRANS NZOIA	1169	280	240	100	152	268
KAKAMEGA	50	1	20	40	40	231
KISUMU	15	6	400	533	667	937
LAIKIPIA	7	0	0	429	-	608
BUSIA	28	4	143	25	213	85
NAROK	4	0	0	-	-	24
BARINGO	59	11	186	-	102	-
SIAYA	62	4	65	-	-	-
JUMLA	**39,750**	**40,109**	**1009**	**852**	**862**	**859**

RATIBA 5: UCHAMBUZI WA MAFUNGO

KISEKTA 1991/92 – 1995/96

SEKITA	CLASS	1995/96	1994/95	1993/94	1992/93	1991/92
MASHIRIKA	1-3	25.27	20.5	18.86	17.76	15.60
	4-6	51.45	47.8	56.33	57.31	53.76
	7-10	6.07	3.7	10.74	8.26	12.37
	BUNI	17.21	28	14.07	16.67	18.27
JUMLA		100	100	100	100	100
	1-3	4.02	7.3	1.42	4.92	4.29
	4-6	78.00	68	77.67	78.17	74.49
	7-10	9.69	5.7	12.92	10.17	14.47
	BUNI	8.29	19	7.99	6.74	6.66
JUMLA		100	100	100	100	100
KITAIFA	1-3	16.48	13.9	10.14	12.05	10.77
	4-6	62.43	57.9	67.01	66.20	62.12
	7-10	7.56	4.7	11.83	9.45	13.63
	BUNI	13.53	23.5	11.03	12.30	12.41
JUMLA		100	100	100	100	100

4 Masoko ya Kahawa

4.1 **Minada ya Nairobi**
Jumla ya minada 47 ilifanywa katika mwaka unaozungumziwa ambapo magunia 1,901,886 yalinadiwa. Pesa zilizopatikana katika minada hii zilikuwa ni dola za Marekani 267,569,138.66 au kiwango cha dola za Marekani 117.24 kwa kilo 50 za kabawa. Mwaka uliotangulia, jumla ya magunia 1,405,067 yalinadiwa na kuleta dola za Marekani 281,505,268.94 au kiwango cha dola za Marekani 166.97 kwa kilo 50 na hapo, kuonyesha ongezeko la asilimia 35.4 ya kahawa ihyonadiwa na pia, kushuka kwa thamani kwa kiwango cha asilimia 0.5.

Kushuka kwa viwango hivi licha ya kiasi kikubwa cha kahawa iliyouzwa kulitokana na kupungua kwa bei katika minada kutoka dola za Marekani 166.97 kipindi cha 194/95 hadi kufikia kiwango cha kila mwaka cha dola za Marekani 117.24 kwa kilo 50 za kahawa mnamo kipindi cha 1995/96. Kiwango cha juu zaidi katika mnada kilifikia dola za Marekani 137.56 kuhusu ninada nambari 27 wa Aprili 23, 1996 bali kiwango cha chini zaidi kilikuwa dola za Marekani 82.42 kuhusu mnada nambari 12 wa Januari 9, 1996.

4.2 **Mauzo ya Nje**
Katika kipindi cha 1995/96, jumla ya magunia 1,894,880 ya kahawa yaliuzwa katika nchi mbali mbali na kuleta Ksh16,956,240 kulingana na bei ya shehena bandarini Mombasa. Katika mwaka uliotangulia wa 1994/95, jumla ya niagunia 1,324,703 yaliuzwa nje na kuleta Ksh14,411,208,240. Rili lilikuwa ongezeko la asilimia 43.1 la kiasi kilicbouzwa nje na ongezeko la thamani la asilimia 17.7 likilinganishwa na mwaka uliotangulia.

Ongezeko la kiasi kilichouzwa pamoja na jumla ya mapato yahyopatikana lilitokaa na ongezeko la unywaji wa kahawa ulimwenguni kutokana na kushuka kwa bei za rejareja zilizokuweko katika kipindi cha miaka miwili.

Kuingana na twakimu za uuzaji nje zilizoonyeshwa katika aya ya 4.2, Ujerumani ilizidi kuwa mnunuzi mkubwa zaidi wa kahawa ikinunua jumla ya magunia 774,791 katika mwaka unaozungumziwa yakilinganishwa na magunia 519,163 yahyonunuliwa mwaka uliotangulia wa 1994/95.

Twakimu hizi zaonyesha kwamba kiasi kikubwa cha kahawa yetu hununuliwa na ncbi za Maharibi na kiasi kidogo kikinunuliwa na Marekani kaskazini, Mashariki ya Kati, Ulaya Mashariki, Afrika Kaskazini, Japan na Australia.

Soko la humu Nchini

4.4.1 **Kiwanda cha Kutengeneza Kahawa**
Katika mwaka wa 1995/96, kiwanda cha kukausha kahawa kilionyesha ongezeko la kahawa iliyouzwa ikilinganishwa na mwaka uliotangulia. Jumla ya kahawa iliyouzwa na Kenya Coffee House Blend na Kahawa No.1 ilifikia Ksh6,531,050.84 au kiwango cha asilimia 27.95 zaidi ya thamani ya kahawa iliyouzwa mwaka uliotangulia ya KSh 5,104,340.95. Mauzo ya Kenya Coffee House Blend yaliongezeka kwa asilimia 28.73 kutoka KSh 3,967,678.95 hadi Ksh 5,107,986.84 hali mauzo ya Kahawa No.1 yaliongezeka kwa asilimia 98.5 kutoka KSh 646,812 badi KSh 1,283,733 katika inwaka unaozungumnwa.

Jumla ya mauzo ya kiwanda cha kutengeneza kahawa ihimarika na hasa kutokana na bei nafuu katika mnada zikilinganishwa na zamwaka uliotangulia. Kushuka kwa bei katika mnada kulisababisha kuteremka pia kwa bei za kahawa na hapo, kuwezesha watu zaidi kuinunua.

1.1.1 **Mauzo kutoka kiwanda cha kutengeneza Kahawa**

Blend	1994/95(Kshs)	1995/96(Kshs)	Badiliko la%
K.C.H.B.	3,967,678.95	5,107,986.84	28.73
K.No.1	646,812.00	1,283,733.00	98.5
JUMLA	4,614,490.95	6,391,719.84	38.5

5 Huduma za Idara ya Upimaji Ladha Kahawa

Idara hiyo ndiyo Kituo cha pekee cha Uchambuzi wa Natija ya Kahawa cha Halmashauri hii na hupokea kahawa yote ya wakulima kutoka sekta za ushirika pamoja na makampuni na hivyo kutoa huduma zinazohitajika za kiufundi kuamua natija za kahawa kama zinavyohitajika na wakulima ili kutosholeza mahitaji yao ya masoko ya kahawa.

Katika enzi hili la shughuli zilizofunguliwa huru za kahawa, idara hii iliendelea kutimiza wajibu wake samba samba na idara nyingine kwa kuchanganyikana na wasagaji wa kahawa na kutekeleza kanuni zinazohitajika katika uchambuzi wa natija ya kahawa.

Katika mwaka unaoelezwa, makampuni mapya matatu ya wasagaji kahawa hasa Thika Coffee Millers, Socfinaf Coffee Millers na Gatatha Farmers yalipokea leseni kupokea kahawa ya wakulima katika awamu ya pili ya utayarishaji wao yaani uambuaji, ung'arishaji, kupanga gredi na uchambuzi ambao awali ulisimamiwa na KPCU pekee tokea miaka ya thelathini. Hii iliambatana na maongozi ya kufungua huru shughuli za kahawa katika mazingira ya ushindani kama ilivyoruhusiwa katika notisi ya Serikali iliyochapishwa mnamo 1994 ya kanuni za usagaji na usimamizi wa kahawa.

Katika msimu wa 1995/96, jumla ya mafungu 17,087 ya kahawa ilianishwa ikilinganishwa na mafungu 18,651 katika mwaka wa kahawa wa 1994/95. Hii inanakilisha teremko la Asilimia 8.39% katika kimo cha kazi iliyofanywa na idara hii. Inapasa kujulikana kwamba katika mwaka huo, mapakizo ya mafungu madogo kama mafungu ya kuuzika yalipunguzwa kutoka magunia 40 hadi 30 kwa kahawa aina zote na hivyo kuongeza mapakizo ya mafungu ya kuuzika moja kwa moja katika orodha na hivyo kimo cha chini cha kazi katika idara hii. Ama sivyo, mafungu ya kitaifa ya kahawa yaliongezeka kutoka tani metriki 95,806 mnamo mwaka uliotangulia hadi tani metriki 96,971 mnamo 1995/96.

Ripoti za uainishaji wa kahawa kwa kila mafungu yalitayarishwa na kupelekewa wakulima wanaohusika kupitia kwa maajenti wao. Nakili nyingine za ripoti hizo zilipelekewa Wizara ya Kilimo, Coffee Research Foundation (CRF), maafisa wa nyanjani wa Halmashauri ya Kahawa ya Kenya ili kutumiwa kuwaelimisha wakulima kusaidia katika uimarishaji wa mbinu za usimamizi wa kahawa, mavuno na natija ya kahawa ya Kenya.

Idara hii iliendelea kupatia huduma wakulima na CRF kwa kufanya uchambuzi asilia kuhusu sampuli za kahawa kabla ya usagaji pamoja na utafiti ili kuleta matokeo kamili ya utafiti na kuwashauri wakulima kuhusu jinsi ya kuvuna kahawa ya juu ya natija na kuwaletea faida nzuri ya pesa.
Hapa chini ni orodha ya mafungu mbali mbali na sampuli za ushauri zilichzochambuliwa katika mwaka wa kahawa unaoelezwa ikilinganishwa na mwaka uliotangulia wa 1994/95.

	1995/96	1994/95
Mafungu ya moja kwa moja kutoka kwa wasagaji	5,848	5,495
Mapakizo ya mafungu	6,768	7,715
Mapakizo ya mbuni	2,277	2,466
Mapakizo madogo	984	1,864
Mapakizo ya PB	216	143
Mapakizo ya E	33	68
Mapakizo ya T	228	180
Mapakizo ya Vijifuko	75	61
Kahawa iliyokaushwa ya makampuni	303	179
Kahawa Mseto - LDS,KHS, KCA	60	45
Wasagaji		
Utafiti na Wakulima	295	435
Sampuli za Ushauri		
Jumla	17,087	18,651

Pamoja na mafungu yaliyotajwa hapo juu ni mapakizo ya mafungu madogo na kahawa safi gredi aina za PB, E na T. Hizi zote zilipakizwa katika viwanda vyao vinavyohusika vya kahawa kabla na baada ya mapakizo ya mafungu kukabidhiwa Idara ya Upimzaji Ladha Kahawa ya CBK kufanyiwa uainishaji wa mwisho, kunadiwa na htimaye kuwalipa pesa wakulima binafsi. Utaratibu wa upakizaji ulichunguzwa na idara hii ili kuhakikisha kwamba hakuna ucheleweshaji wo wote uliotokea katika utaratibu huo na kwamba natija ukadumishwa wakati wa upakizaji.

Kati ya jumla ya magungu yaliyochambuliwa katika mwaka huo wa kahawa kimo kikubwa zaidi cha Asilimia 72,78% kilipokewa kutoka KPCU Limited, Asilimia 13.46% ilitoka Thika Coffee Mills, Asilimia 10.56 ilitoka Socfinaf Coffee Mills, Asilimia 0.25% kutoka Gatatha Coffee Mills ilhali kimo kingine cha Asilimia 2.95% kikapokewa kutoka kwa kahawa iliyokaushwa na makampuni.

Mafungu madogo, yaani ya chini ya magunia 30 ya gredi za AA, AB, TT na C na vijifuko ama kahawa safi kutoka vituo vyetu vikuu vya mafungu ya kahawa yalipakizwa na Idara ya Bohari ya CBK kutokana na maagizo kutoka kwa Idara ya Upimaji Ladha Kahawa kutegemea gredi na natija za kahawa safi na hatimaye kuuzwa kupitia kwa minada ya kila wiki ya kahawa.

Jumla ya minada 47 ya kahawa iliandaliwa katika mwaka wa 1995/96 huku kiasi cha kahawa iliyouzwa kikihesabika kutoka magunia 30,730 hadi magunia 45,999 ikilinganishwa na mwaka uliotangulia wa minada 43 ikilinganishwa na kiasi cha magunia kati ya 21,052 hadi magunia 40,978.

Ukadiriaji wa thamani ya kila fungu lililonadiwa ulifanywa kutegemea aina ya kahawa, natija na bei zilizotumika za kahawa masokoni na bei ya kukisiwa iliyotengewa kila fungu kama mwongozo kwa dalali. Idara hii iliendelea kupima aina za kahawa, natija na kiasi cha kahawa iliyopelekwa kuuzwa katika kila orodha ya mnada ili kutosheleza mahitaji ya mabazazi na ugawaji.

Natija ya kahawa kwa mwaka unaoeleza uliridhisha sana katika sekta zote, yaani ushirika na mashamba ya kibinafsi huku wakulima wakionyesha dalili za mwamko mpya kutokana na faida za shughuli zilizofunguliwa huru za kahawa. Kutokana na hali hiyo, ongezeko katika mavuno ya kahawa na natija iliyoimarika zinatazamiwa katika mwaka unaofuatia wa kahawa wa 1996/97.

Kutokana na kuongezeka kwa mahitaji, Idara ya Uuzaji ya Halmashauri hii iliendelea kutengenezea wateja wake kahawa chapa bora ya KCHB pamoja na Kahawa No. 1 ingawaje hii ilikuwa chini sana kwa vile Halmashauri hii ilikuwa ikibadilisha jukumu lake kutoka ukaangaji wa kahawa hadi uuzaji na utangazaji.

Hivyo, idara hii ilitimiza wajibu wake wote iliopanga pamoja na shabaha zake kwa mwaka wa 1995/96 kwa kutumikia shughuli za kahawa katika kiwango cha kulima, kiwango cha biashara, kitaifa na ulimwengu kwa jumla na kusisitiza uthabiti wake katika ufanisi wa shughuli za kahawa nchini Kenya.

6 Idara ya Maghala na Shughuli

Utangulizi
Idara hii ilishughulikia jumla ya magunia 3.98 milioni ya kilo 60 kila moja ya kahawa. Hii ilikuwa ni pamoja na magunia 1,890,360 iliyopokea na 2,091,881 iliyotoa. Mavuno ya 1995/96 yaliyoshughulikiwa yalikuwa Asilimia 17.24% kuzidi kiasi hicho kwa mwaka uliotangulia.

6.2. Kahawa Iliyopokewa
Idara hii ilipokea jumla ya magunia 1,890,360 yenye uzani wa kilo 60 kila moja ya kahawa. Kahawa iliyopokewa mnamo 1995/96 ilikuwa Asilimia 4.61% kuzidi kiasi hicho katika mwaka uliotangulia. Kiasi kikubwa zaidi kilichonakilishwa cha kahawa iliyopokewa kilikuwa ni kati ya Januari, Februari na Machi, 1996, wakati jumla ya magunia 219,993, 265,791 na 315,543 yalipokewa katika mpangilio huo. Kiasi cha chini zaidi kilichonakilishwa cha kahawa iliyopokewa kilikuwa mnamo Novemba na Desemba ambapo jumla ya magunia 79,741 na 46,959 yalipokewa katika mpangilio huo. Kama kawaida, kiasi cha juu zaidi cha kahawa iliyopokea kilinakilishwa katika Kahawa House.

6.3. Kahawa iliyotolewa
Kiasi cha jumla ya kahawa iliyotolewa kusafirishwa hadi sehemu zote zinazohusika kilikuwa magunia 2,091,881 ya kilo 60 kila moja. Kahawa iliyotolewa ilikuwa Asilimia 31.60% zaidi ya kiasi kama hicho katika mwaka uliotangulia. Viwango vya juu zaidi vya kahawa kutolewa vilinakilishwa mnamo Aprili, Mei, Juni na Julai, 1996, wakati magunia 206,315, 191,791 na 213,748 yalitolewa katika mpangilio huo. Viwango vya chini zaidi kutolewa vilinakilishwa mnamo Desemba, 1995 na Septemba, 1996, wakati magunia 117,977 na 143,455 yalitolewa katika mpangilio huo. Kahawa ya kupelekwa hadi Mombasa iliwakilisha Asilimia 63.61% kati ya jumla ya kahawa iliyotolewa ilhali Inland Container Depot (Embakasi) na mabazazi mjini Nairobi waliwakilisha Asilimia 16.56% na Asilimia 19.83% katika mpangilio huo.

6.4. Mapakizo ya Kahawa
Idadi ya jumla ya kahawa iliyopakizwa yalikuwa magunia 539,154 ikilinganishwa na magunia 484,221 katika msimu uliopita na kuonyesha kwamba kulikuwa na ongezeko la Asilimia 11.34%. Shughuli nyingi za upakizaji zilikuwa Julai na Septemba, 1996, wakati magunia 59,702 na magunia 57,074 yalipakizwa katika mpangilio huo ikilinganishwa na magunia 72,446 na magunia 63,352 mnamo Julai na Agosti, 1995, katika mpangilio huo katika msimu uliotangulia.

6.5. Uhifadhi
Shughuli nyingi za uhifadhi zilikuwa Machi na Aprili, 1996, wakati magunia 685,279 na magunia 659,872 yalihifadhika katika mpangilio huo. Kahawa House, kama kawaida, iliwakilisha hifadhi ya juu zaidi kufuatiwa na Ghala One na Yarrow Road zikiwa na Asilimia 40.95%, 18.42% na 18.26% kila mfumo katika mpangilio huo. Bohari za Dandora, Runyejes Road na Lusengeti Road zilinakilisha Asilimia 11.40%, 5.63% na 5.34% kila mfumo katika mpangilio huo.

6.6. Gharama za Bohari Zilizokodiwa
Kulikuwa na bohari tano zilizokodiwa ingawaje ni tatu pekee zilitumika kamili katika msimu huo na ni pamoja na:

(i) Dandora Stores

(ii) Yarrow Road Stores (Ploti No 209/8727)

(iii) Lusengeti Road Stores (Ploti No 209/9360)

Ghala One na R & K Stores zilitumika hadi pamoja na ikiwemo Agosti, 1996, ilhali Runyejes Road Stores zilikodiwa mnamo Aprili, 1996. Lusengeti Road Stores zilitumika kuhifadhi kahawa na magunia matupu ya kahawa ilhali bohari nyingine tano zilitumiwa kuhifadhi kahawa pekee.

6.8. Mafunzo ya Wafanya Kazi
Idara hii iliwafunza wafanya kazi 33 katika mafunzo mbali mbali. Haya ni pamoja na:

(i) Uthabiti na natija katika bohari.

(ii) Wepevu na kaulikama mbinu za kupambana na hatari katika kilimo na kiwanda.

(iii) Mafunzo ya msingi kompiyuta.

(iv) Semina za masekretaria.

SCHEDULE 1
KAHAWA ILIYOPOKELEWA KUTOKA OCTOBA MOSI 1994 MPAKA SEPTEMBA 1995
(MAGUNIA YA KILO 60)

													1994/1995		
Tarehe	Gorofa 12	Ghala 1	Gorofa 3	Dandora	Mashamba Makubwa	Wauza Mseto	Thika Coffee Mills (ICL)	Socfinaf Coffee Mills	Gatatha Coffee Mills	Magunia Kwa Jumla	Tani	% kwa Mwezi	% KWA Mwezi	Tani	% Kwa Mwezi
OCT 1995	25,318	22,968	-	28,010	1,007	17,047	8,758	7,318	-	110426	6625 56	5 84	135,446	8,126.76	7.50
NOV 1995	15,088	13,227	-	17,548	436	13,411	5,945	14,086	-	79741	4784 46	4.22	47,254	2,835.24	2.62
DEC 1995	14,087	3,277	-	1,438	599	11,242	2,128	14,188	-	46,959	2817 54	2.48	21,095	1,265.70	1.17
JAN 1996	130,886	26,906	-	3,218	1,906	9,295	18,873	28,909	-	219,993	13199 58	11.64	109,737	6,584.22	6.07
FEB 1996	115,214	45,353	-	22,962	2,722	20,743	39,032	19,765	-	265,791	15947 46	14.06	151,624	9,097.44	8.39
MAR 1996	110.917	55,425	-	28,859	5,078	14,421	67,306	33,537	-	315,543	18932 58	16.69	224,215	13,452..90	12.41
APR 1996	47.437	45,211	-	33,372	5,403	21,358	11,722	9,175	215	173,893	10433.58	9 20	181,333	10,879..98	10.03
MAY 1996	26,326	32,801	-	43,480	4,005	22,970	11,662	2,856	-	144,100	8646 00	7 62	224,654	13,479.24	12.43
JUN 1996	28,811	31,995	-	18,784	4,596	22,854	9,842	6,990s	-	123,872	7432 32	6.55	222,248	13,334.88	12.30
JUL 1996	40,236	29,826	-	20,317	3,062	32,181	13,637	9,885	128	149,272	8956 32	7.90	186,707	11,202.42	10.33
AUG 1996	42,872	18,777	-	11,952	4,573	28,580	12,316	11,159	162	130,391	7823.46	6.90	196,834	11,810.04	10.89
SEP 1996	20,494	-	27,456	8,367	6,239	23,420	23,491	20,912	-	130,379	7822 74	6.90	105.879	6,352.74	5.86
JUMLA	**617,686**	**325,766**	**27,456**	**238,307**	**39,626**	**237,522**	**224,712**	**178,780**	**505**	**1,890,360**	**113421.60**	**100.00**	**1,807,026**	**108,421.56**	**100.00**
% Kwa Namna	32 67	17.23	1 45	12.61	2 10	12 56	11 89	9 46	0 03	100.00					

SCHEDULE II
UCHAMBUZI WA MAFUNGU KUTOKA OCTOBA 1994 MPAKA SEPTEMBA, 1996
(MAGUNIA YA KILO 60)

Tarehe	Mafungu Makumbwa	Mafungu Madogo	T/Makubwa	K.NO. 1	K C.H.B	Mashamba Makubwa	Jumal	Jumla ya Magunia	Tani	% Kwa Mwezi	1994/95 Jumla ya Magunia	1994/95 Tani	1994/95 % Kwa Mwezi
OCT 1995	24,337	14,511	-	-	-	107	2,631	41,586	2,495.16	7.71	33,391	2,003.46	6.90
NOV.1995	17,675	22,402	809	-	-	-	468	41,354	2,481.24	7.67	42,903	2,574.18	8.86
DEC.1995	13,606	5,770	-	-	-	333	602	20,311	1,218.66	3.77	19,566	1,173.96	4.04
JAN 1996	31,990	3,587	-	-	-	-	519	36,096	2,165.76	6.69	8,546	512.76	1.77
FEB.1996	21,339	17,426	-	-	-	126	2,687	41,578	2,494 68	7.71	25,792	1,547.52	5.33
MAR 1996	22,222	10,390	588	-	-	-	1,084	34,284	2,057 04	6 36	27,424	1,645.44	5.66
APR.1996	28,676	13,431	589	-	-	-	8,620	51,316	3,078 96	9.52	35,746	2,144.76	7.38
MAY.1996	27,921	18,031	743	-	-	-	3,316	50,011	3,000 66	9.28	55,038	3,302.28	11.37
JUNE 1996	36,209	13,235	340	-	-	-	3,377	53,161	3,189.66	9.86	49,799	2,987.94	10.28
JULY.1996	42,729	12,607	474	-	-	-	3,892	59,702	3,582.12	11.07	72,446	4,346.76	14.96
AUG. 1996	35,782	13,493	980	-	-	-	2,426	52,681	3,160.86	9 77	63,352	3,801.12	13.08
SEP 1996	34,567	16,516	576	-	-	-	5,415	57,074	3,424.44	10.59	50,218	3,013.08	10.37
JUMLA	**337,053**	**161,399**	**5,099**	**-**	**-**	**566**	**35,037**	**539,154**	**32,349.24**	**100.00**	**484,221**	**29,053.26**	**100.00**
% Kwa M Namna	62.51	29.94	0.95	-	-	0 10	6.50	100.00					
1994/95 Kwa Namna	52.79	39.63	-	-	-	-	7.58	100.00					

SCHEDULE III
UCHAMBUZI WA HIFADHI KUTOKA OCTOBA MOSI 1994 MPAKA SEPTEMBA 1995
(MAGUNIA YA KILO 60)

										1994/1995		
TAREHE	KAHAWA HOUSE	GHALA 1	DANDORA STORES	YARROW RD STORES	LUSENGETI RD STORES	RUNYENJES RD STORES	JUMLA YA MAGUNIA	TANI	% KWA MWAZI	JUMLA YA MAGUNIA	TANI	% KWA MWEZI
OCT.1995	192,921	113,582	75,437	121,801	34,328	-	538,069	32,284.14	9.07	351,263	21,075.78	6.76
NOV.1995	154,277	96,217	64,001	129,476	32,754	-	476,725	28,603.50	8.04	274,670	16,480.20	5.29
DEC.1995	141,571	78,164	52,524	105,111	30,729	-	408,099	24,485.94	6.88	202,129	12,127.74	3.89
JAN. 1996	262,558	76,666	32,310	78,176	28,303	-	478,013	28,680.78	8.06	225,819	13,549.14	4.35
FEB.1996	311,696	104,949	32,739	109,816	26,801	-	586,001	35,160.06	9.88	305,040	18,302.40	5.87
MAR.1996	312,017	133,523	53,660	145,360	40,719	-	685,279	41,116.74	11 55	422,663	25,359.78	8.13
APR.1996	264,924	136,244	69,759	114,146	33,534	41,265	659,872	39,592.32	11.13	479,561	28,773.66	9.23
MAY.1996	219,396	131,760	88,366	69,975	24,923	60,175	594,595	35,675.70	10.02	527,184	31,631.04	10.14
JUN.1996	158,502	110,946	79,684	26,246	11,921	65,703	453,002	27,180.12	7.64	600,105	36,003.30	11.55
JUL.1996	152,414	84,332	56,689	20,977	5,910	66,006	386,328	23,179.68	6.51	610,242	36,614.52	11.74
AUG.1996	153,356	26,099	39,827	71,637	23,753	55,481	370,153	22,209.18	6.24	617,336	37,040.16	11.88
SEP.1996	105,431	-	31,150	90,700	22,866	45,427	295,574	17,734.44	4.98	580,266	34,815.96	11.17
JUMLA	**2,429,063**	**1,092,482**	**676,146**	**1,083,421**	**316,541**	**334,057**	**5,931,710**	**355,902.60**	**100.00**	**5,196,278**	**311,776.68**	**100.00**
% KWA NAMNA	40.95	18.42	11.40	18.26	5.34	5.63	100.00					

Schedule IV
KAHAWA ILIYOTOLEWA KUTOKA OCTOBA MOSI 1994 MPAKA SEPTEMBA 1995
(MAGUNIA YA KILO 60)

								1994/1995		
TAREHE	KILINDINI PORT (MSA)	MAGALA YA EMBAKASI	WAUZAJI (NAIROBI)	WAUZAJI MOMBA	JUMLA YA MAGUNIA	TANI	% KWA MWEZI	JUMLA YA MAGUNIA	TANI	% KWA MWEZI
OCT 1995	858	22,162	34,083	89,244	146,347	8,780 82	6 99	118,356	7,101.36	7.45
NOV 1995	2,812	16,932	24.841	105,640	150,225	9,013 50	7 18	123,006	7,380.36	7 74
DEC 1995	1,240	12,740	17,155	86,842	117,977	7,078 62	5 64	94,407	5,664.42	5.94
JAN 1995	1,751	16,450	30,494	110,028	158,723	9,523 38	7 59	82,069	4,924.14	5.16
FEB. 1996	550	23,002	33,194	89,618	146,364	8,781 84	7.00	75,716	4,542.96	4.76
MAR 1996	3,093	21,569	41,312	106,209	172,183	10,330 98	8 23	101,952	6,117.12	6 42
APR 1996	5,835	38,951	31,941	129,588	206,315	12,378 90	9 86	138,659	8,319.54	8.72
MAY 1996	4,684	34,942	39,245	112,920	191,791	11,507 46	9 17	174,736	10,484.16	10.99
JUNE. 1996	9,439	29,295	42,838	177,543	259,115	15,546 90	12 39	146,256	8,775 36	9 20
JULY 1996	4,776	49,107	40,770	119,095	213,748	12,824 88	10 22	192,007	11,520.42	12.08
AUG 1996	7,742	42,355	37,281	98,260	185,638	11,138 28	8 87	187,437	11,246.22	11.79
SEP 1996	3,292	38,893	41,679	59,591	143,455	8,607.30	6 86	154,970	9,298.20	9.75
JUMLA	**46,072**	**346,398**	**414,833**	**1,284,578**	**2,091,881**	**12,512,.86**	**100.00**	**1,589,571**	**95,374.26**	**100.00**
% KWA NAMNA	2 20	16 56	19 83	61 41	100 00					

11 Taarifa ya Kifedha

Msimu wa 1995/96

Ufuatao ni muhtasari wa viwango vya mwanzo na malipo yaliyofuata kuhusu kahawa iliyosafishwa, kahawa mbuni na ama ya robusta iliyotayarishwa katika kipindi hiki.	Tani moja Dola za Marekani
Malipo ya mwanzo	1,280.00
Malipo ya kwanza ya muda kuhusu viwango hadi kufikia 11.3.96	180.00
	1,460.00
Malipo ya pili ya muda kuhusu viwango hadi kufikia 27.5.96	190.00
	650.00
Malipo ya tatu ya muda kuhusu viwango hadi kufikia 13.8.96	200.00
	1,850.00
Malipo ya mwisho kuhusu mwaka	440.00
	2,290.00
Masalia ya kahawa mwakani	14.00
Jumla ya malipo kuhusu kahawa iliyosafishwa, mbuni na robusta	2,304.00

Malipo kwa wakulima mnamo 1995/96

Viwango vifuatavyo vya malipo vilitumiwa mwanzoni mwa mwaka:

Advansi ya zao (parchment)	Viwango kwa gunia dola za Marekani	Kahawa safi kwa tani dola za Marekani
Kahawa ya uzani wa juu (heavy parchment)	12.00	300.00
Sehemu ya malipo		
Za Kwanza pekee	20.00	500.00
Za Pili pekee	12.00	300.00
Za Tatu na nyepesi	8.50	255.00
Cherry mbuni	5.00	250.00
Robusta isiyotolewa maganda	5.00	250.00

Mnamo mwaka huo, viwango vilivyotajwa hapo juu viliongezwa kwa mara ya kwanza kuanzia 15.8.96 kama ifuatavyo:

Advansi ya zao (parchment advance):		
Zao la uzani wa juu (heavy parchment)	13.00	325.00
Sehemu ya Malipo:		
Za kwanza pekee	25.00	625.00
Za Pili pekee	15.00	375.00
Za Tatu na Nyepesi	10.00	300.00
Cherry Mbuni	6.00	300.00
Robusta isiyotolewa maganda	6.00	300.00