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PARLIAMENT OF KENYA



agro-chemical and food company limited

ANNUAL REPORT & ACCOUNTS 1994/95

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REPORT AND ACCOUNTS FOR THE YEAR ENDED 30TH JUNE, 1995

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CHAIRMAN'S REPORT FOR THE YEAR ENDED 30TH JUNE 1995



I am pleased to submit my report for the financial year ended 30th June 1995. The beginning of 1994/95 financial year witnessed the Government's devoted efforts towards mitigating the downturn in the economy caused by depreciation of the Kenya Shilling, the weather vagaries of 1993, and the after effects of the economic liberalisation measures introduced by the Government.

OPERATING RESULTS

Overall operating results of ACFC depicted in the annual accounts reflect the proliferating subsequent effects of the unfavourable economic conditions of 1993/94 which, of course, adversely influenced the performance of the Company in 1994/95. I give below the salient features of the performance of the Company during the year under review:-

	1994/95			1993/94	
	Budget	Actual	% of Budget	Actual	% of Budget
Production:					
Alcohol (000 Lts)	16,000	11,312	71	14,158	88
Yeast (Tonnes)	1,100	1,109	101	1,040	94
Sales: Alcohol (000 Lts)	16,000	10,653	66	15,059	94
Yeast (Tonnes)	1,100	1,102	100	1,061	96
Gross Revenue Operating Surplus/(loss)	210101 0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		Kshs. 444. Kshs. 58.5		

However, our continued post mission analysis combined with the country's commitment and emphasis on export promotion gives ACFC impetus in the export market business. Out of 10 million litres of alcohol sold, approximately 7 million litres were exported to Europe and earned KShs. 124 million in foreign exchange during 1994/95, bringing the cummulative export earnings to over Shs. 700 million. Capacity utilisation in the alcohol plant was approximately 63% and 92% in the yeast section. The low capacity utilisation was aggravated by inadequate supply of molasses from sugar companies.

Nonetheless, we have recently embarked on a serious mission for molasses to our factory and the results are quite encouraging. We received 34,916 metric tonnes of molasses during the first six months of the financial year 1995/96 against 25,067 metric tonnes for the corresponding period of the last financial year, 1994/95.

FINANCIAL RESULTS

The Company contined to suffer heavy operating losses due partly to the rapid escalation of input costs, especially after the multiple currency devaluation eperienced in the recent years and also due to the heavy interest costs on its outstanding loans resulting from the devaluation of the Kenya Shilling against the hard

trading currencies. As a result, the operating loss was Shs. 36.5 million compared to an operating profit of Shs. 58.5 million in the previous year, before charging loan interest of Shs. 230 million (1993/94: 337 million) and an exchange loss of Shs. 13.5 million, (1993/94: 132.5).

PRODUCTION EFFICIENCY & MARKETING STRATEGY

In its concerted efforts to arrest the adverse financial out-turn, ACFC's production systems continued to be updated and its silent capacities explored through sustained Research & Development. Energy efficiency and quality control also continued to be boosted.

ACFC has ambitious marketing strategies to penetrate beyond COMESA region with high-performance products. In this endeavour, quality assurance programmes have been further developed in production process, product handling and storage. All these steps are meant to make ACFC a "low cost producer" in the long term and will enable the Company to increase its competitiveness in the new generation free market economy.

SOCIAL IMPACTS & ACHIEVEMENTS

ACFC management believe, and rightly too, that training is central to human resources development. Consequently, in liaison with various training institutions, a total of 18 employees were sponsored for various courses between 1.7.94 to 30.6.95. During the year under review ACFC undertook training sponsorship of 13 apprentices in the factory, 9 of whom graduated in technical courses during the year. The Board of Directors approved two more classrooms worth KShs. 1.1 million for the Company's Muhoroni Furaha Academy. On several occasions in the year the Company contributed towards maintenance of Muhoroni Township water system. In addition, ACFC has developed several local "jua kali" contractors in both Muhoroni and Kisumu areas to work for, or supply material to the Company.

Environmental protection is an important factor which has to be balanced with the industrial growth. ACFC has, therefore, incorporated in its system a sophisticated state-of-the-art. Effluent Treatment Plant (Biomethane Digester) in addition to the existing biological treatment of the conventional aerated lagoons. The new plant is expected to reduce river water pollution further in order to conserve environmental resources as well as produce biogas, a renewable energy source which will replace the use of boiler fuel by almost 60% in steam generation.

FUTURE OUTLOOK

Our firm intention to increase our efforts in the long term, an industrial approach par excellence, will lead ACFC to invest more in replacement/revamping of equipment and machinery, due to ageing, obsolescence or need for more energy saving machines.

As we look to the new year and beyond, one thing is certain, that we shall see more intense and agressive competition in the local and international markets now that we operate in a vastly changed environment of more or less fully liberalised economy and expanded markets.

With the Kenyan economy showing definite signs of recovery, our management team must now, after a period of dramatic change, meet the challenges of the day to day business. We are all the more determined because we are all certain that great things lie ahead.

ACKNOWLEDGEMENT

On behalf of the Board of Directors and Shareholders, I wish to pay special tribute to His Excellency the President of the Republic of Kenya, Hon. Daniel T. Arap Moi and his Government particularly our parent Vinistry of Energy and Minstry of Agriculture, Kenya Sugar Authority and sugar companies for their good counsel and unflinching co-operation. I am also grateful to my colleagues on the Board, suppliers and the mmediate community for their continued support and also thank all management staff and workers once again for their untiring efforts, hard work, dedication, loyalty and support to the company.

DR. WALTER K. KILELE, E.B.S. <u>CHAIRMAN</u>

JIRECTORS' REPORT

he Directors present their report and the accounts for the year ended 30th June 1995.

RINCIPAL ACTIVITIES

The Company produces power alcohol, baker's yeast, rectified and methylated spirit and other related products from sugar cane molasses for both local and export market.

ESULTS

During the year the Company produced 11.3 million litres of alcohol and spirits and 1109 tons of yeast and ealized a turnover of Kshs. 307 million (1993/94: 412 million). The operating loss before exchange losses vas Kshs. 267,090,312 which includes interest on foreign loans of Kshs.230 million (1993/94: 337 million). The loss for the year carried forward is Kshs.280,564,228. This loss is after considering an exchange loss mounting to Kshs. 13,473,916 arising from the translation of the foreign currency loans at the exchange rate uling at the balance sheet date.

IVIDENDS

The Directors do not recommend the payment of a dividend in view of the continued loss position.

IRECTORS

The Directors as at 30th June, 1995 were:

)r. W.K. Kilele

- Chairman

/Ir. M.N. Mehta

- (Alternate: Mr. Jay Mehta)

/Ir. Mag. Franz Gritisch

- (Alternate: Mr. J.A. Emukule) - (Alternate: Mr. G.K. Kimweli)

/Ir. M. Kaittany

- (Alternate: Mrs. J. Okanga)

Dr. B. Muruli

/Ir. S.C. Sharma

ndustrial and Commercial

- (Alternate: Mr. S.K. Maina)

Development Corporation.

NUDITORS:

The Auditor General Corporations will continue in office in accordance with section 29(2) of the exchequer & Audit Act (Cap. 412)

Зу order of the Board.

J.Z. Abuta

COMPANY SECRETARY

REPORT OF THE AUDITOR - GENERAL (CORPORATIONS) ON THE ACCOUNTS OF THE AGRO-CHEMICALS AND FOOD COMPANY LIMITED FOR THE YEAR ENDED 30 JUNE 1995

I have examined the accounts of Agro-Chemical and Food Company Limited for the year ended 30 june 1995 in accordance with Section 29 (2) of the Exchequer and Audit Act (Cap 412). I have obtained all the information and explanations that I have required for the purpose of the audit.

Proper books of account have been kept by the Company and the accounts are in agreement therewith and comply with the Companies Act, (Cap 486). Subject to the reservations set out herebelow, in my opinion, the accounts when read together with the notes thereon, present a true and fair view of the Company's state of affairs as at 30 June 1995 and of its loss and source and application of funds for the year then ended.

1.GOING CONCERN

During the year ended 30 June 1995, the Company made a loss of KShs. 280,564,228 - (1994 - KShs. 145,989,720). This brought the adjusted accummulated losses of the company to KShs.2,665,166,166(1994 - KShs. 2,452,393,429) as at 30 June 1995 which has wiped out shareholders funds into a negative balance of KShs. 1,064,287,408 as at the same date. Evidently the company was facing serious financial problems and was unable to meet its loan obligations when they fell due. These accounts have therefore been drawn on a going concern basis which is dependent upon a satisfactory outcome of negotiations between the Government and the company concerning the conversion of loans totalling KShs. 2,644,800,630 or part thereof into equity and the continued support by the creditors.

2.GOK LOAN RESTRUCTURING

In an effort to assist the company overcome its current financial problems mentioned in Paragraph 1 above, the Government agreed to restructure its loans to the company subject to conditions which included the company issuing a bank standing order for repayment of loan interest and the company stopping payments of ex-gratia and honoraria to directors. The company was required to honour the agreement during 1994/95 financial year. The company however did not comply with these conditions and as mentioned elsewhere the company was unable to pay the loan interest. Further the company continued to pay ex-gratia and honoraria to directors which totalled KShs. 900,000 for the year under review. The company was therefore in breach of its own commitment to the Government.

W.K. KEMEI AUDITOR - GENERAL (CORPORATIONS)

13th March 1996

ROFIT AND LOSS ACCOUNT OR THE YEAR ENDED 30TH JUNE 1995

	1995 SHS.	1994 SHS.
URNOVER	307,028,417	415,646,801*
OSS BEFORE TAXATION	(280,564,228)	(145,989,720)
AXATION**	<u>. </u>	
OSS FOR THE YEAR	(280,564,228)	(145,989,720)

ncludes Export Compensation of Kshs. 4,047,235 but reflected under miscellaneous income in the Trading rofit and loss account. No such compensation was received in 1994/95.

'See Note 3

ANCE SHEET 30TH JUNE, 1995

	NOTES		
		1995 SHS.	1994 SHS.
ED ASSETS	4	1,595,561,045	1,613,741,366
ESTMENTS	5	6,000	6,000
ERRED EXPENDITURE	6	51,607,475	400,888,997
RENT ASSETS k and work in progress tors rt-term deposits k and Cash Balances	7 8 9	90,323,390 68,955,681 145,730,995 44,620 305,054,686	72,516,871 158,430,574 134,911,668 110,087 365,969,200
RENT LIABILITIES ditors k overdraft (secured)	10	349,090,454 22,725,530 371,815,984	1,411,654,021 28,826,382 1,440,480,403
CURRENT ASSETS/(LIA	BILITIES)	(66,761,298) 1,580,413,222	(1,074,511,203) 940,125,160
nced By:			
^r e Capital	12	60,000,000	60,000,000
erves	13	(1,124,387,408)	(911,278,681)
eholders' fund		(1,064,287,408)	(851,278,681)
ıs	11	2,644,800,630	1,791,403,841
		1,580,413,222	940,125,160

Accounts on pages 6 to 14 were approved by the Board of Directors on 28th November 1995 and signed on its behalf by:

V. K. Kilele 3 K. Kimwele]	Directors
]	

STATEMENT OF SOURCE AND APPLICATION OF FUNDS FOR THE YEAR ENDED 30TH JUNE 1995

	1995 SHS.	1994 SHS.
Loss before taxation	(280,564,228)	(145,989,720)
Adjustment for items not involving the movement of funds:		
Depreciation Prior year adjusment to reserve Restructuring of loans Exchange loss/gain on foreign	64,558,289 (67,791,491) (853,396,789)	63,856,738 (62,500)
currency loan Profit on sale of fixed assets	82,898,335 (404,990)	(10,139,002)
Funds (absorbed)/ generated by operation Proceeds on sale of fixed assets	(1,054,700,874) 321,000	(92,334,484)
	(1,054,379,874)	(92,334,484)
APPLICATION OF FUNDS		
Additions to fixed assets Loans repaid	46,629,969	73,032,290 –
	46,629,969	73,032,290
MOVEMENT IN WORKING CAPITAL		
Increase/(decrease) in stock and work in progress (Decrease)/increase in debtors Decrease/(increase) in creditors	17,806,519 (89,474,893) 1,062,563,567 990,895,193	6,452,017 103,141,745 (175,686,298) (66,092,536)
(DECREASE)/INCREASE IN NET LIQUID FUNDS	16,854,712	(99,274,238)
Represented by (Decrease)/increase in bank, cash and deposits balances Decrease/(increase) in bank O/D	10,753,860 6,100,852 16,854,712	(110,009,713) 10,735,475 99,274,238

NOTE TO THE ACCOUNTS

1. ACCOUNTING POLICIES

(a) BASIS OF ACCOUNTING

The Company prepares its accounts on the historical cost basis of accounting, modified to include the revaluation of certain fixed assets.

(b) TURNOVER

Turnover represents the value of alcohol and yeast invoiced to customers.

(c) DEPRECIATION

Depreciation is calculated to write off the cost or valuation of fixed assets in equal annual instalments at the following rates:-

Long leasehold land1.05%Building2.5%Plant and Machinery4.0%Motor Vehicles25%

Furniture and fixtures 15% for revalued assets and

10% for additions thereafter.

(d) FOREIGN CURRENCIES

Assets and liabilities in foreign currencies are translated at the rates of exchange at balance sheet date. Transactions during the year are translated at the rate of transaction. Gains or losses on exchange arising from accrued interest and portion of foreign loan due are included in the profit and loss account.

NOTES TO ACCOUNTS (CONTD.)

(e) Stocks and work in progress are valued at the lower of the cost and net realisable value. Cost comprises purchase cost together with labour, transport and relevant production overheads, where applicable.

2. LOSS BEFORE TAXATION

	1995 SHS.	1994 SHS.
Loss before taxation is arrived at after charging:		
Depreciation Auditors' remuneration & Exp. Directors' "	64,558,289 200,000 1,194,250	63,856,738 200,000 1,272,375
Interest payable/(receivable) on:		
Loans	230,498,271	336,984,336
Bank Overdraft	6,697,789	10,340,226
Deposits	(22,814,294)	(24,088,829)
Others	12,408	(172,758)
Gains(loss) on exchange	(13,473,916) =======	132,529,402 ======

3. TAXATION

There is no liability for taxation. At 30th June 1995, there were losses available for carry forward of approximately Shs 1,009 million (1994 - 778 million).

4. FIXED ASSETS

	ong Leasehold nd & Buildings	Plant and Machinery	Capital Work in Progress	Vehicle Furniture and Fixtures	Total
	KHS	KSHS	KSHS	KSHS	KSHS
COST OR VALUATION	ON				
At 30th June 1994 Additions	239,898,500	1,348,171,619 2,297,130	71,057,499 42,271,758	24,446,696 2,061,081	1,683,574,314 46,629,969
Disposals Transfers	11,377,990	410,429	(11,788,419)	(336,000)	(336,000)
At 30th June 1995	251,276,490	1,350,879,178	101,540,838	26,171,777	1,729,868,283
DEPRECIATION					
At 30th June 1994 Eliminated in respect	5,931,474	53,926,865	-	9,974,610	69,832,949
of disposals Charge for the year	-	-	-	(84,000)	(84,000)
July 1994 - June 1999 At 30th June 1995	5 6,209,749 12,141,223	54,024,177 107,961,042	-	4,324,363	64,558,289 134,307,238
NET BOOK VALUE					
At 30th June 1995	239,135,267	1,242,928,136	101,540,838	11,956,804	1,595,561,045
At 30th June 1994	233,967,026	1,294,244,754	71,057,499	14,472,086	1,613,741,365

NOTES TO THE ACCOUNTS (CONTD.)

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INVESTMENT	1995 SHS.	1994 SHS.
Cost of 300 shares 20/= each in K.G.G.C.U. Limited	6,000	6,000
DEFERRED EXPENDITURE		
Loss on translation of foreign currency loans outstanding TOTAL	51,607,475 51,607,475	400,888,997 400,888,997
STOCK AND WORK IN PROGRE	ss	
Goods in transit Raw materials & spares Work in progress Finished products	1,358,495 52,596,217 3,660,500 32,832,687	2,110,810 46,731,411 1,353,563 22,321,087
less provision for stock losses	(124,509) 90,323,390	72,516,871
DEBTORS		
Trade Less prov. for doubtful debts Pre-payments Creditors debit balances Others	44,563,433 (16,712,295) 5,978,380 2,832,621 32,293,542 68,955,681	96,570,075 4,788,983 6,841,521 50,229,995 158,430,574
SHORTTERM DEPOSITS		
National Bank of Kenya Fixed Deposit	80,000,000	70,000,000
Barclays Bank of Kenya Fixed Deposit I C D C FD Interest receivable	55,000,500 9,551,712 1,178,783 145,730,995	36,553,425 25,000,000 3,358,243 134,911,668

NOTES TO ACCOUNTS (CONTD.)

			1995 KSHS.	1994 KSHS.
10.	CREDITORS Trade Creditors Other Creditors *		15,481,618 <u>333,608,836</u> <u>349,090,454</u>	26,110,061 <u>1,385,543,960</u> <u>1,411,654,021</u>
11.	Loans**			
	- "-	Interest Rates	1995 KSHS	1994 KSHS
••	Credit Bank anteed by GOK	Variable	710,813,430	1,791,403,841
GOK		Variable	1,933,987,200	-
**	Credit Bank loan AUST. 125,374,976, US\$ 34,960,000=	.57 repayable s	at 31st December, 1993 semi-annually upto 1997 a stalments. upyo 2002.	
12.	SHARE CAPITAL		1995 KSHS	1994 KSHS.
	Authorised 3,750,000 ordinary s of Shs. 20/=	shares	75,000,000	75,000,000
	Issued and fully paid 3,000,000 ordinary s of Shs. 20/=		60,000,000	60,000,000

^{*} Includes interest accrued on foreign loan of Kshs. 322,671,276 and 1,370,873,500 for the year 1994/95 and 1993/94 respectively.

NOTES TO THE ACCOUNTS (CONTD)

13 RESERVES

	CAPITAL RESERVE SHS	REVENUE RESERVE SHS.	TOTAL SHS.
At 30th June 1994	1,541,114,748	(2,452,393,429)	(911,278,681)
Prior Year Adjustments (Note 16)	(335,990)	67,791,491	67,455,501
Re-state of balance as at 30.6.94	1,540,778,758	(2,384,601,938)	(843,823,180)
Loss for the year at 30th June, 1995	1,540,778,758	(280,564,228) (2,665,166,166)	(280,564,228) (1,124,387,408)
14. CAPITAL COMMITMENTS			
	1995 SHS	1994 SHS.	
Contracted but not provided for	20,173,632	36,869,000	
Authorised but not contracted for 1994/95 1995/96	56,000,000 40,000,000 96,000,000	56,825,000 56,000,000 112,825,000	
15. CONTIGENT LIABILITY			
There was a contigent liability of K	(shs. 11,464,800 = (19	94 Nil) ın	
respect of bank letters of credit iss June, 1995.	sued and outstanding a	as at 30th	
16. * Prior year adjustment of Kshs. 6	7,455,501 represents t	the following	
(i) Difference in exchange as a result foreign loans made in December		KSHS. 467,093,779	
(II) Reversal of deferred exchange los a result of above restructuring	ss as	(400,888,997)	
(iii) Reversal of expenses accrued in years but so far deemed not paya		1,586,709	
(iv) Loss arising on sale of fixed asset revalued in 1993	ts	(335,990) 67,455,501	

TONS 1,200 1,000 1,100 700 800 900 500 100 200 300 400 PLANT INSTALLED CAPACITY PRODUCTION AND SALES - A.D.Y. PRODUCTION SALES

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18 16 14 9 0 PLANT INSTALLED CAPACITY 1983 (MAR - JUN)-83 - 84 PRODUCTION AND SALES - ALCOHOL 84 - 85 - JULY - JUN -85 - 86 86 - 87 87 - 88 88 - 89 89 - 90 90 - 91 PRODUCTION 91 - 92 92 - 93 93 - 94 SALES 94 - 95