Coffee Board of Kenya

ANNUAL REPORT

Balance Sheet & Accounts for the Year ended 30th September, 1995

1 Statement from the Chairman

Introduction

My statement for the year under review, 1994/95, highlights only the general issues. A detailed account of the Boards operations and other activities will be in the main body of the Report and Accounts compiled by various Heads of Department.

Major Highlights

The year under review was an active one in most areas of the industry. It was a year in which the farmers started responding to liberalisation; hence an observable improvement in crop husbandry practices, and a greater demand for coffee seedlings. This resulted in a notable 30.3% increase in production and a 41.9% increase in yields per hectare compared to the previous year. However, despite the good weather during the year, there was unfortunately a higher pest and disease infestation.

Auction

The production of clean coffee stood at 95,806 metric tonnes. This gave a realisation from the auction of US$281,505,268.94 with an overall highest average price of US$211.11 per 50 kg bag of clean coffee. This performance reflected a 16.9% improvement in auction value. Out of this, 1,324,703 bags were exported to all destinations which realised KShs.14,411,208,240 FOB Mombasa which represented a 5.2% increase in export value. In the domestic market, there was a 34% improvement in the sales performance at the domestic roasting plant. On the global scene, my Board continued monitoring the developments taking place in the industry with a view to making the necessary plans for change. There was the entering into force of the 1994 International Coffee Agreement (ICA '94), which is an administrative pact without any market influence. There was also the strengthening of the activities of the Association of Coffee Producing Countries (ACPC) and the related Coffee Retention Plan (CRP). Kenya is a member of the ICO, ACPC and IACO. Due to increased promotion of Kenya Coffee in both the traditional and the non-traditional markets, good performance was noted from the non-traditional markets such as UK, Norway and Canada.

Future Outlook

Though many changes continued taking place in the coffee industry both nationally and internationally, Kenya coffee continued doing well in the world market. This resulted in better and more stable prices for the farmers; who have reciprocated with a higher production. For another year running, the Federal Republic of Germany topped the list of the coffee importers.

My Board continues to make relentless efforts to broaden our market share in the emerging markets of Eastern Europe and elsewhere, especially in the non-member sector like the USA. It is our commitment to continue offering our consumers the best of our world known quality Kenya coffee, which will translate into even better prices and higher production from the farmers.

Share

My Board has encountered several problems in the course of steering the coffee industry forward. However, I am glad to say that with the support we received from the various agencies and organisations with a stake in the industry, we managed to resolve them. The support accorded us by the government and the growers in our endeavour is invaluable.

The contribution of the Coffee Research Foundation as the leading player in the coffee research scene is immeasurable. My gratitude also goes to the Kenya Planters Cooperative Union (K.P.C.U.) and the Mild Coffee Trade Association (MCTA) both of whom contributed greatly to our success. The Board members boldly moved forward in both policy formulation and implementation. This wouldn't have been possible without the co-operation of our mother ministry of Agriculture Livestock Development and Marketing and other relevant government departments who helped us realise our noble goals.

Though there were many changes taking place during the year especially with the wave of economic reforms, the Board members were able to embrace these changes without compromising the quality of our commitment to farmers, dealers and consumers. Intensive training has enabled the members of staff manage the changes and equip them for greater challenges in future.

I am happy to say that the implementation of our liberalisation programme went on smoothly without interruption of our day-to-day operations. Farmers have continued receiving their payments regularly while consumers continued receiving their beloved brand of Kenya coffee throughout the year.

This gives me great pleasure to confidently assure everybody on behalf of the entire coffee industry that their interest is in good hands.

The members of staff under the able leadership of the General Manager gave their personal commitment to the successful fulfilment of the Board's objectives. This was made possible by the team spirit portrayed by all which made them offer their selfless contribution to the Board's operations. To all of them I extend my thanks and gratitude.

It is my hope and conviction that with the same spirit prevailing, we shall confidently move together into the new year.

PITHON MWANGI
CHAIRMAN

Committees of the Board

Marketing Committee

1. Pithon Mwangi - Chaiman C.B.K (Committee Chairman)
2. John Ngari Zachariah
3. Washington Nderitu
4. Julius Mimano
5. Marclus Njiru
6. Titus Musyimi
7. Samuel Kibathi
8. Jacob Apuoyo Odoyo
9. Abraham Mwangi
10. Aineah Makokha
11. John Mwiti
12. Mike Harries
13. PS - Ministry of Agriculture
14. PS - Treasury
15. Director of Agriculture
16. Commissioner for Co-operatives
17. Director of Research - CRF

Tender Committee

1. Pithon Mwangi
2. John Ngari Zachariah
3. Jacob Apuoyo Odoyo
4. Washington Nderitu (Committee Chairman)
5. Peter Amdany Cheptoo
6. Abraham Mwangi
7. Herman King'ori Maingi
8. Titus Musyimi
9. PS - Ministry of Agriculture
10. PS - Treasury
11. Director of Agriculture
12. Commissioner for Co-operatives
13. Director of Research - CRF

Executive Committee

1. Pithon Mwangi
2. John Ngari Zachariah
3. Samuel Kibathi (Committee Chairman)
4. Marclus Njiru
5. Abraham Mwangi
6. Julius Mimano
7. Simon Maringa
8. Titus Musyimi
9. PS - Ministry of Agriculture
10. PS - Treasury
11. Director of Agriculture
12. Commissioner for Co-operatives
13. Director of Research - CRF
14. Washington Nderitu

Staff Committee

1. Pithon Mwangi
2. John Ngari Zachariah (Committee Chairman)
3. Abraham Mwangi
4. Marclus Njiru
5. James Ongera
6. Ezekiel Barngetuny
7. Samuel Kibathi
8. PS - Ministry of Agriculture
9. PS - Treasury
10. Director of Agriculture
11. Commissioner for Co-operatives
12. Director of Research - CRF

Licensing Advisory Committee

1. Pithon Mwangi
2. John Ngari Zachariah
3. Abraham Mwangi (Committee Chairman)
4. 3 persons from MCTA
5. PS - Ministry of Agriculture

Standing Joint Committee

1. John Ngari Zachariah
2. Titus Musyimi
3. Marclus Njiru

Coffee Board Committee Meetings 1994/95

i. **MARKETING COMMITTEE**

20/4/94
5/5/94
5/8/94
4/9/94
26/10/95
3/5/95
4/7/95
15/9/95
27/10/95

ii **STAFF COMMITTEE**

25/2/94
5/7/94
26/7/94
13/5/94

iii. **SPECIAL STAFF COMMITTEE**

25/10/95

iv. **TENDER COMMITTEE**

16/2/94
4/3/94
8/7/94
13/7/94
4/11/94
17/11/94
21/4/94
10/2/95
19/9/95

v. **SPECIAL TENDER COMMITTEE**

17/2/95

vi. **TENDER SUB-COMMITTEE**

30/5/95
10/6/95
25/7/95
9/8/95

vii. **EXECUTIVE COMMITTEE**

11/3/94
1/9/94

viii. **SPECIAL EXECUTIVE**

21/10/94
29/9/95

ix. **LICENSING ADVISORY COMMITTEE**

15/6/94
20/12/94
14/6/94
20/12/95

x. **COFFEE PAYMENTS MARKETING SUB-COMMITTEE**

26/4/94
24/5/94
3/6/94
4/8/94
13/9/94
25/10/94
12/1/95
23/2/95
26/10/95

xi. **COFFEE LIBERALIZATION SUB-COMMITTEE**

24/5/95
13/9/95

xiii. **ILLEGAL DEALINGS SUB-COMMITTEE**

1/11/95

xiii. **BOARD OF TRUSTEES MEETING**

14/11/95

MEMBERS OF THE BOARD

Mr. P. Mwangi
Chairman

Mr. J. N Zachariah
Vice-Chairman

Mr. A. M. Mwangi

Mr. M. Njiru

Mr. T. Musyimi

Mr. W. Nderitu

Mr. P. C. Amdany

Mr. H. Kingori

Eng. J. Mimano

Mr. S. M. Kibathi

Hon. E. Barngetuny

Mr. J. Mwiti

Mr. A. Makokha

Mr. J. M. Ongera

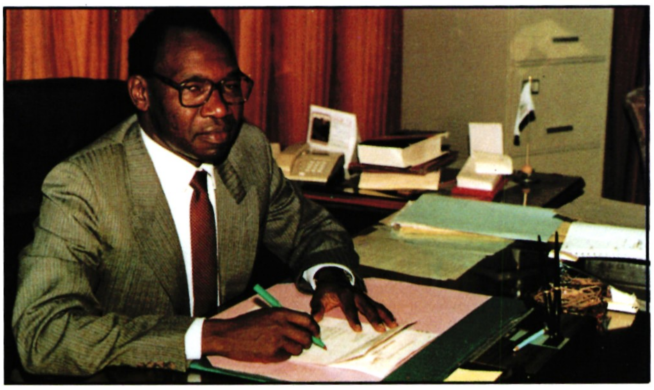
Mr. S. M. Maringa

Mr. J. A. Odoyo

Mr. M. Harries

Dr. W. O. Opile

2 Statement by the General Manager



General

The year 1994/95 saw the entering into force of 1994 International Coffee Agreement. The ICA 1994 shall remain in force as an administrative pack until 30th September, 1994 and shall not have any market influencing factors.

The year under review also saw the strengthening of activities of the Association of coffee producing countries (ACPC) and the related Coffee Retention Plan (CRP).

Kenya's exports to all destinations totalled 1,321,576, sixty kg bags, with the Northern parts of the European Union (EU) especially Germany, Sweden, Finland and Benelux Countries taking the "Lions Share" as in the past. The UK, Norway and Canada showed good performance too compared to the past.

The year under review also witnessed other activities namely:-

(i) Increased efforts in the promotion and publicity of Kenya Coffee in new and existing markets using various methods and approaches.

(ii) A Kenyan delegate Mr. Simon Onchere was elected the Chairman of ICO's Finance Committee.

Coffee Deliveries

The total deliveries for 1994/95 was 95,806 metric tonnes of clean coffee.

This reflected an increase of 30.3% over 1993/94 year which produced 73,516 metric tonnes.

The Cooperative Sector produced 62,567 metric tonnes while Plantations Sector accounted for 32,795 metric tons. The balance of 444 metric tonnes were from sweepings and miscellaneous coffee.

The Cooperative Sector registered an increase of 57.4% over 1993/94 year.

The Plantations Sector registered a slight decrease of 0.73% from 1993/94 year.

The increase in production could be altributed to good crop husbandry as a result of good coffee payments to growers in the previous years.

Milling, Handling and Storage

As a result of liberalisation, competion was introduced in milling with new players such as Thika Coffee Mills, Socifinaf Mills and Gatatha Mills with K.P.C.U. handling majority of the crop.

At the Boards Warehouse, there was a total gross stock movement of 3.39 million bags of 60 kgs each. This was made up of receipts of 1,807,026 bags and despatches of 1,589,571 bags. The 1994/95 crop movement was 3.86% more than the previous year.

The storage periods were in the months of June, July and August 1995 when 600,105 bags and 67,336 bags were in stock respectively.

Kahawa House as usual recorded the highest storage followed by Ghala One Yarrow Road Stores with 42.70%, 25.70% and 18.11% per mode respectively.

Dandora stores recorded 11.35%.

Classification

The year under review saw an increase in coffee quality. In 1994/95 year 13.9% of its coffee fell within class one to three (1-3) compared with 10.14% in 1993/94 of the same class category.

Classes four to six (4-6) dropped from 67.01% in 1993/94 year to 62.49% in 1994/95 year. Buni volume increased from 11.03% in 1993/94 to 29.87% in 1994/95 year.

The Cooperative Sector maintained its traditional lead in quality with 20.5% of its coffee falling within classes (1-3) while the Plantation Sector realised 7.3% of the coffee falling within the same class category.

A total of 15,261 outturns were classified during the year under review.

Sales and Marketing of Coffee

A total of 43 auctions were held during the 1994/95 year with 1,405,076 bags auctioned. The total realisation from theauctions was U.S.$281,505,268.94 with an overall auction average price of U.S.$166.97 per 50 kg bag.

This compares with 1,405,482 bags auctioned the previous year which realised U.S.$240,659, 434.74 with an overall auction average price of U.S.$142.68 per 50 kg bag.

There was an improvement in the prices at the national auction as indicated by teh overall average auction price during the year under review.

Exports

A total of 1,283,703 bags were exported to all destinations in the 1994/95 coffee year which realised KShs.14,017,225,940 F.O.B. Mombasa.

The member sector of the coffee buying community absorbed 1,132,242 bags while the non-member community bought 151,461 bags. This compares with the previous years figure of 1,454,749 bags exported with F.O.B. value of KShs.13,704,664,460.

The member sector of the marketing absorbed 1,281,118 bags while the non-member sector bought 173,624 bags.

The Federal Republic of Germany remained the Chief destination of our coffee with a total of 506,548 bags compared to 583,545 bags the previous year.

Management of stocks

The stocks held at the beginning of the year amounted to 28,856 tonnes valued at US$ 59,264,482.80. Production during the year was higher than that of the previous year.

Consequently by the end of the year, stock holding was higher than that of the previous year and stood at 17,340 tonnes value at US$60,996,316.80.

Management and Senior Staff

Mr. A. Ole Murunga
General manager

Mr. M. H. Ngutu
Deputy General Manager

Mr. I. N. Kiragu
Financial Controller

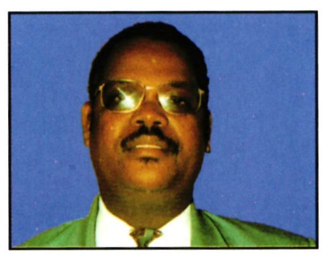
Mr. G. K. Musoga
Pers. & Adm. Manager

Mr. S. R. Onchere
Overseas Representative

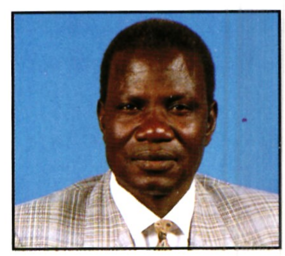
Mr. J. K. Kinoti
Field Service Manager

Mr. W. Karanja
Warehousing Manager

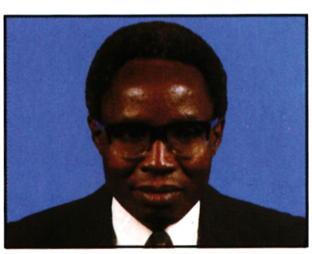
Mr. Paul Kivila
Public Relations Manager



Mr. L.P. Mugambi
Senoir Marketing Officer

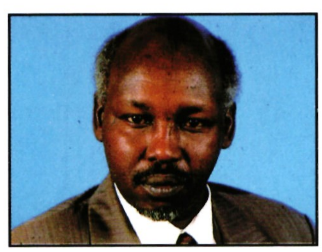


Mr. G. Otieno
Computer Manager

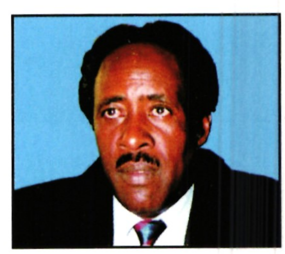


Mr. C. Gatere
Ag. Chief Liquorer

Mr. J.C. Irungu
Deputy PR Manager

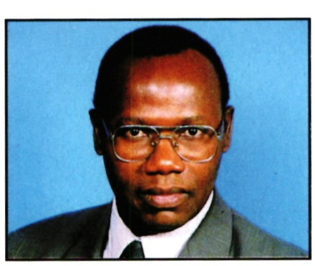


Mr. John Magu
Chief Accountant



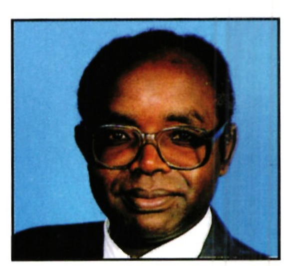
Mr. Peter Kimani
Senior Admin. Officer

Mr. S. K. Karumba
Asst. Field Service Manager



Mr. Peter Kalutu
Senior Accountant

Mr. J. M. Muteti
Internal Auditor



Mr. J. J. Kahenya
Snr. Executive Officer (L)

3 Coffee Production

3.1 *General Review*

In the year 1994/95, a total of 95,806 metric tonnes of clean coffee was realised. This was higher by 30.3% when compared to 73,516 metric tonnes achieved in 1993/94 year.

The cooperative sector registered an increase while the plantation sector registered a decrease compared to the previous year.

The national average yield per hectare increased from 417 kgs to 592 kgs of clean coffee.

Coffee quality at the national level, classes 1-3 improved from 10.14% in 1993/94 to 13.9% in 1994/95.

3.2 Weather and its effect

The amount of rainfall received in the year 1994/95 was almost the same as the amount of rainfall received in 1993/94. The rainfall was again evenly distributed throughout the year.

During the year, coffee berry disease, leaf rust and pests infestations was high due to low spray cover. This was due to high spraying chemical prices which most farmers could not afford.

3.3 Quantities Delivered

A total of 95,806 metric tonnes was realised during the year 1994/95 (Table 2). The Co-operative Sector produced 62,567 metric tonnes while the plantation sector produced 32,795 metric tonnes.

The balance of 444 metric tonnes were sweepings and miscellaneous coffee.

Generally, the year 1994/95 registered an increase in coffee production of 22,290 metric tonnes which was 30.3% higher than 1993/94 year.

The cooperative sector recorded an increase in production of 22,820 metric tonnes which translates to 57.4% increase over 1993/94 crop.

The Estate sector registered a decline in production of 0.73% over the 1993/94 year crop.

The annual coffee production per district in the last four years is as shown in tables 3A and 3B for both Estates and Co-operative Sectors respectively.

For Co-operative sector, the four leading districts in terms of quantity produced are as shown below:-

1. Muranga - 10,834M. Tonnes (an increase of 70% over 1993/94 year)
2. Kirinyaga - 10,027M. Tonnes (an increase of 65% over 1993/94 year)
3. Nyeri - 6,949M. Tonnes (an increase of 79% from 1993/94 year)
4. Kiambu - 6,813M. Tonnes (an increase of 36% over 1993/94 year)

Within the Plantation sector, the four leading Coffee Districts recorded the following figures:

1. Ruiru - 7,520M. Tonnes (an increase of 2% over 1993/94 year)
2. Lower Kiambu- 7,080M. Tonnes (a decrease of 2% from 1993/94 year)
3. Thika - 7,060M. Tonnes (an increase of 0.9% over 1993/94 year)
4. Mitubiri- 2,444M. Tonnes (a decrease of 2.5% from 1993/94 year)

3.3.1 Cooperative Sector

The districts which recorded a substantial increase over 1993/94 crop are as shown below:-

1. Machakos - 2,965M. Tonnes (an increase of 102%)
2. Embu - 2,947M. Tonnes (an increase of 96%)
3. Nyeri - 3,071M. Tonnes (an increase of 79%)
4. Muranga - 4,476M. Tonnes (an increase of 70%)
5. Kisii - 1,239M. Tonnes (an increase of 69%)
6. Kirinyaga - 3,879M. Tonnes (an increase of 63%)
7. Meru South - 1,240M. Tonnes (an increase of 52%)
8. Kiambu - 1,792M. Tonnes (an increase of 36%)
9. Meru Central - 1,679M. Tonnes (an increase of 33%)

3.3.2 Estate Sector

In the Estate Sector, the four districts which recorded a reasonable increase in production over 1993/94 crop are as shown below:-

1. Meru South - 27M. Tonnes (an increase of 123%)
2. Embu - 141M. Tonnes (an increase of 114%)
3. Meru North - 443M.Tonnes (an increase of 99%)
4. Meru Central - 63M. Tonnes(an increase of 69%)
5. Koru - 34M. Tonnes (an increase of 56%)
6. Limuru - 21M. Tonnes (an increase of 34%)
7. Kirinyaga - 55M. Tonnes (an increase of 33%)
8. Songoh - 14M. Tonnes (an increase of 33%)
9. Thika - 61M. Tonnes (an increase of 8.87)
10. Ruiru - 151M. Tonnes (an increase of 2%)

3.4 Coffee Yield per Hectare

The National Average yield increased from 417 kgs/Ha in 1993/94 to 592 kgs/Ha. This was an increase of 41.9% over the previous year.

The Plantation Sector continued to maintain the traditional lead in yield hectare. In 1994/95, an average of 854 kgs of clean coffee per hectare was realised in Plantation sector compared to 510 kgs of clean coffee per hectare realised in the Co-operative Sector.

Tables 4A, 4B and 4C show the details of average yields level for National production, Co-operative and Estates respectively.

In the Co-operative Sector, the first four leading coffee districts in terms of yield per hectare are as shown below:-

1. Kirinyaga - 812 kgs/hec
2. Embu - 700 kgs/hec
3. Muranga - 693 kgs/hec
4. Machakos - 619 kgs/hec

Within the Estates Sector the first four leading coffee districts in terms of yield per hectare are as shown below:-

1. Ruiru - 1232Kgs/Hec
2. Mitubiri - 1155Kgs/Hec
3. Thika - 1123 Kgs/Hec
4. Donyo Sabul - 985 Kgs/Hec

3.5 *Coffee Quality Performance*

The analysis of coffee quality is shown under tables 5,6,7A and 7B. At the National Level, classes 1-3 recorded an increase from 10.14% in 1993/94 to 13.9% in 1994/95. Classes 4-6 recorded a notable decrease from 67.01% in 1993/94 to 62.49% in 1994/95.

The volume of mbuni increased notably from 11.03% in 1993/94 to 29.87% in 1994/95.

Generally, coffee quality for the year 1994/95 was almost the same as for the previous year in classes 1-6 while the volume of mbuni production increased compared to the previous year.

The Cooperative sector maintained the lead in coffee quality with 20.5% of its coffee falling under classes 1-3 while the Estate sector realised 7.3% of the coffee falling under the same class category.

The coffee quality as depicted by coffee grades indicates that 45.88% of the coffee realised fell under grade AB which was almost about half of the total crop realised.

Within the Co-operative sector, the first four districts in terms of performance were:-

1. Kisii - 22.87%
2. Nyeri - 42.72%
3. Machakos - 29.80%
4. Kiambu - 28.33%

Nyeri Cooperative took the lead in coffee quality followed by Machakos Cooperatives.

In Plantation sector, the first four leading coffee districts in terms of quality in classes 1-3 were as shown below:-

1. Nyeri - 19.60%
2. Kirinyaga - 17.96%
3. Nakuru - 15.27%
4. Machakos - 12.04%

Nyeri plantations took over the lead from Meru Central Plantations which led during 1993/94 season.

3.6. *Programmes and Services*

3.6.1 *Coffee Research Services*

The Coffee Research Foundation (CRF) continued to undertake coffee research.

The Research Extension linkage was enhanced by the Research Liasion and Advisory Department of C.R.F.

Research recommendations were passed on to farmers by the extension agents of the Ministry of Agriculture and Coffee Board of Kenya (CBK) field staff.

This was supplimented by technical circulars, coffee bulletins and Kahawa Wiki Hii Radio Programmes.

Farmers Field Days organised by the Research Liasion Department, Liberalisation Seminars organised by CBK reinforced the efforts of extension agents in transmitting the research findings and liberalisation of coffee industry issues to the coffee farmers.

Leaf and soil samples from farmers in various coffee growing districts were analysed and recommendations were given accordingly.

New chemicals from different manufacturing companies were also screened in order to enable the farmers to get the best results.

3.6.2 *Hightlights in Coffee Farming*

During the year 1994/95, coffee production increased by 22,336 metric tonnes over 1993/94 season.

This was due to improvement in coffee management standards as a result of good coffee prices and prompt payments.

The demand for Ruiru 11 seed was very high while the supply was low. A total of 490 kgs Ruiru 11 seed was sold to the farmers during the year.

3.6.3 Field Services

The Field Advisory Services were provided by our Field Services Staff, the Advisory Services Section of the Coffee Research Foundation and the Ministry of Agriculture Extension Staff.

There were also field days, shows, Liberalisation of Coffee Industry Seminars that were used as means of transmitting the vital farming issues relevant to our coffee farmers all over the country.

In addition to advisory services, the Boards field staff continued to issue movement permits and no objection letters to farmers.

The field staff also spent considerable time monitoring seed/seedling movement inspecting coffee nurseries with a view to determining the actual demand for Ruiru 11 coffee.

They inspected farms and factories with a view to enforce the coffee cultivation and processing rules.

They also compiled field reports on all applications for planters licences, special cases and other categories or licences required by the farmers and data for crop estimates.

The coffee working groups continued to be the main centre for co-ordinating all the coffee activities at the district level. The coffee working group also acted as the advisory Committee to the Coffee Board of Kenya in matters pertaining to all categories of licences.

3.6.4 Coffee Processing

The total operational pulping stations in the Co-operative Sector were 834. In the Estate Sector, the total operational pulping stations were 1051 as opposed to 1070 in the year 1993/94.

In the Co-operative Sector, the two leading districts in pulping stations distribution were as below:-

1.	Muranga	139
2.	Nyeri	101

In the Estate Sector, the two leading districts in pulping stations were as shown below:-

1.	Kiambu	545
2.	Muranga	273

3.6.5 Other Issues

Table 9 shows seed distribution by district. There was a drop in Ruiru 11 seed procurement and an increase in conventional varieties seed procurement.

The conventional varieties seed procurement increased from 130 kgs in 1993/94 to 593 in 1994/95 year.

Ruiru 11 seed procurement decreased from 1119 kgs in 1993/94 to 490 kgs in 1994/95 year. This may be to low Ruiru 11 seed production during the year as a result of low Ruiru 11 seed demand the previous year.

Table 10 shows the distribution of coffee plantations based on hectarage.

Out of 1143 estates, 373 estates 32.6% had over 50 hectares of coffee.

Some 192 estates had coffee hectarage ranging between 21 to 50 hectares 16.8%.

While a further 578 estates had less than 20 hectares of coffee 50.6%.

Cases of applications seeking authority to uproot coffee in favour of other enterprises were approved during the year.

Some farmers uprooted conventional variety coffee and planted Ruiru 11 variety instead.
(Table 1-10).

TABLE 1: RAINFALL INTENSITIES IN COFFEE AREAS 1994/95

District	Oct	Nov	Dec	Jan	Feb	March	April	May	June	July	Aug	Sept	Mon. Av.	1993/4	1992/3
Kisii	169.5	198.1	129.1	111.2	132.3	201.5	313.3	263.4	187.8	136.8	175.3	153.1	181.0	147.2	135.8
Kakamega	93.8	75.8	26.1	25.7	54.1	89.1	153.2	181.8	129.4	160.2	167.6	104.8	97.5	158.7	77.1
Bungoma	133.3	109.4	67.9	46.8	74.8	116.6	198.2	206.2	128.7	119.4	142.7	130.7	122.9	79.2	105.4
Kericho	148.4	147.2	75.7	102.2	111.9	231.0	247.4	274.7	187.3	118.2	226.0	196.9	148.4	153.6	138.5
Kitale	104.8	74.5	40.3	24.3	48.4	84.8	153.4	169.3	112.5	136.4	159.0	101.2	100.7	86.5	141.8
Nakuru	70.9	64.6	32.6	28.2	34.1	66.7	140.9	127.8	75.7	91.6	112.4	89.1	72.8	65.4	56.6
Kiambu	63.7	141.5	81.4	47.3	46.6	90.9	220.1	154.1	43.3	19.8	23.1	28.3	74.8	75.9	74.9
Murang'a	123.4	110.0	77.7	33.1	39.8	103.8	117.2	200.8	44.0	21.1	22.7	25.3	89.2	99.3	104.8
Nyeri	101.2	189.6	72.2	46.9	40.9	73.6	75.7	175.1	45.7	34.4	29.4	37.6	101.2	89.9	68.3
Embu	132.4	199.4	55.4	23.7	24.6	97.4	282.5	165.6	30.5	26.4	31.1	25.5	80.2	107.6	84.4
South Nyanza	142.6	182.3	40.2	85.3	90.8	183.8	265.7	175.6	80.5	79.5	101.1	114.1	116.6	221.8	NR
West Pokot	140.6	299.0	76.8	54.8	100.4	90.5	316.3	221.2	100.5	127.9	143.8	86.5	134.9	100.8	125.5
Kisumu	80.8	120.9	95.8	63.2	85.9	157.1	212.9	165.4	91.0	67.6	88.2	84.0	102.8	161.7	NR
Taita	27.4	106.1	122.4	33.0	27.7	77.0	91.3	29.7	6.3	3.3	7.7	14.9	54.8	46.5	53.5
Machakos	40.5	152.2	89.4	46.3	42.1	79.3	146.2	60.5	9.8	4.8	4.3	6.7	53.6	23.6	78.1
Nandi	132.9	96.5	49.4	68.8	86.4	121.4	216.3	211.7	164.5	170.4	224.0	174.7	138.0	138.8	158.2
Busia	143.1	141.4	70.1	44.9	52.0	129.0	208.5	180.0	79.3	76.2	110.0	134.5	102.2	116.4	NR
Siaya	142.0	133.4	99.0	59.0	71.2	136.5	271.7	254.1	117.9	112.9	147.0	148.4	152.3	94.7	NR
Garissa	24.7	80.9	57.6	11.0	5.4	37.5	72.4	16.4	3.3	2.5	6.3	6.5	18.8	25.2	NR
Kirinyaga	177.0	189.0	x	33.0	29.0	97.0	352.0	293.0	64.0	53.0	66.0	57.0	108.3	123.1	96.6
Makueni	58.3	188.9	105.1	37.9	33.3	80.4	145.8	43.0	11.3	2.4	5.1	5.6	55.0	64.0	NR
Kwale	104.2	99.1	82.1	33.4	17.1	60.4	154.7	228.5	100.8	79.1	64.0	67.3	74.0	NR	NR
Nyamira	132.1	156.4	117.3	83.2	98.1	165.7	258.7	83.8	140.8	126.3	169.1	153.6	137.8	174.1	114.8
Baringo	98.0	109.8	75.7	43.9	56.7	82.0	194.6	82.2	110.7	196.9	192.4	83.1	110.8	113.5	94.4
Elgeyo Marakwet	57.5	54.6	23.7	14.5	36.5	53.5	137.8	78.1	60.0	76.5	78.3	37.2	54.4	102.5	NR

TABLE 2 PRODUCTION SECTOR
1990/91 TO 1994/95
(IN METRIC TONNES)

Sector	1994/5	1993/4	1992/3	1991/2	1990/1
Cooperative	62,567	39,747	42,426	51,977	51,411
Estates	32,795	33,037	32,781	37,584	35,160
Sweepings/ Misc	444	732	698	761	720
National Total	95,806	73,516	75,905	90,322	87,291

TABLE 3A: ESTATE QUANTITIES PRODUCTION BY INDIVIDUAL DISTRICT 1994/95 COMPARED TO THREE PREVIOUS YEARS (IN METRIC TONNES)

CBK Ref	Estates	1994/95	1993/94	1992/93	1991/92
AA	Lower Kiambu	7,080	7,220	6,486	7,147
AB	Thika	7,060	6,999	7,518	7,789
AC	Ruiru	7,520	7,369	7,732	8,455
AD	Mitubiri	2,444	2,506	2,187	3,275
AE	Makuyu	1,285	1,452	1,260	1,643
AF	Donyo Sabuk	2,017	1,764	1,699	2,722
AG	Nyeri	759	808	1,627	1,509
AH	Limuru	83	62	57	64
AI	Upper Kiambu	1,409	1,651	1,214	1,887
AJ	Kirinyaga	221	166	156	211
BA	Meru North	892	449	540	315
BB	Meru Central	154	91	135	116
BC	Meru South	49	22	63	33
BD	Embu	265	124	137	125
BF	Machakos	253	186	300	195
CA	Nakuru	699	1,365	940	1,184
CB	TransNzoia	17	245	198	308
CC	Songhor	56	42	58	30
CD	Sotik	7	1	5	1
CE	Turbo/Kipkaren	13	8	20	11
CF	Nandi	6	6	15	10
CG	Koru	95	61	94	85
CH	Fort Ternan	46	142	70	100
CI	Kipkelion	71	68	55	66
CJ	Kajiado	2	1	2	4
CK	Narok	0	-	0.1	0
CL	Laikipia	3	0	4	7
CM	Baringo	-	20	26	27
DA	Kakamega	2	2	5	3
DB	Bungoma	6	20	26	27
DC	Busia	0.7	6	2	0
EA	Kisumu	8	10	8	2
EB	Kisii	17	5	15	13
EC	South Nyanza	2	3	4	10
ED	Siaya	-	0.06	-	-
FA	Kabete	157	174	149	238
Total		32,795	33,037	32,781	37,584

TABLE 3B: COOPERATIVE QUANTITIES PRODUCED BY INDIVIDUAL DISTRICTS 1994/95 COMPARED TO THREE PREVIOUS YEARS (IN METRIC TONNES)

CBK Ref	Cooperative	1994/95	1993/94	1992/93	1991/92
XAA	Kiambu	6,813	5,021	3,437	4,593
XAB	Murang'a	10,834	6,358	8,092	9,361
XAC	Nyeri	6,949	3,878	5,013	6,118
XAD	Kirinyaga	10,027	6,148	5,559	8,282
XBA	Meru North	671	500	537	855
XBB	Meru Central	6,691	5,012	4,843	6,560
XBC	Meru South	3,643	2,403	2,709	3,761
XBD	Embu	6,032	3,081	3,737	4,074
XBE	Machakos	5,881	2,916	4,003	3,752
XBF	Kitui	0.9	2	0.8	4
XCA	Nakuru	0	3	1	25
XCB	West Pokot	5	8	8	15
XCC	Kajiado	6	8	6	6
XCD	Baringo	60	78	73	122
XCE	Kericho	177	226	193	262
XCF	Nandi	64	61	62	82
XCH	Laikipia	3	25	8	20
XCI	Trans-Nzoia	28	34	12	0
XCJ	Uasin Gishu	0	1	0	0
XCK	Keiyo/Marakwet	-	9	0	0
XDA	Bungoma	1,261	1,908	1,454	1,568
XDB	Kakamega	225	141	297	229
XDC	Busia	0	4	12	0
XEA	Kisii	3,025	1,786	2,168	2,136
XEB	South Nyanza	141	107	164	105
XEC	Siaya	0	13	10	2
XED	Kisumu	8	8	12	6
XGA	Taita	16	10	14	39
	Sub-total	62,567	39,747	42,426	51,977
ADD	Estates	32,795	33,037	32,781	37,581
	Grand Total	95,362	72,784	75,207	86,571

TABLE 4A: ESTIMATED YIELD PER HECTARE (HA) IN KILOGRAMMES (KG)

Sector	Mature Coffee Area (Ha)	Production (Metric Tonnes) 1994/95	Yield per Hectare (in Kgs)			
			1994/95	1993/94	1992/93	1991/92
Cooperative	122,660	62,567	510	288	352	432
Estates	38,372	32,775	854	861	859	987
National	161,032	95,342	592	417	474	565

TABLE 4B: COOPERATIVE ESTIMATED YIELD PER HECTARE BY DISTRICT

District	Mature Coffee Area (Ha)	Total Yield Tonnes 1994/95	Average Yield per Hectare (in Kgs)			
			1994/95	1993/94	1992/93	1991/92
KIAMBU	13,158	6,813	518	382	261	349
MURANGA	15,640	10,834	693	407	507	587
NYERI	11,616	6,949	598	324	470	574
EMBU	8,612	6,032	700	358	434	473
KIRINYAGA	12,344	10,027	812	442	585	872
KISII	5,550	3,025	545	223	391	385
BUNGOMA	5,516	1,261	229	238	305	309
KAKAMEGA	2,429	225	93	58	198	153
TAITA	280	16	57	36	53	139
MACHAKOS	9,496	5,881	619	307	329	308
SOUTH NYANZA	1,811	141	78	82	105	67
KITUI	29	0.90	31	68	53	250
KERICHO	1,721	177	103	131	304	493
KAJIADO	45	6	133	178	126	136
BARINGO	675	60	89	115	146	241
KISUMU	199	8	40	40	84	42
NANDI	798	64	80	76	74	155
WEST POKOT	66	5	56	121	124	375
MERU	16,733	6,691	400	287	349	392
THARAKA NITHI	6,873	3,643	530	350	399	404
NYAMBENE	7,352	671	91	29	73	116
SIAYA	50	-	-	54	100	13
BUSIA	431	-	-	11	43	-
LAIKIPIA	8	3	375	500	112	174
NAKURU	331	-	-	7	2	49
TRANS NZOIA	331	28	85	100	-	-
UASIN GISHU	22	-	-	56	-	-
ELGEYO MARAKWET	161	-	-	23	-	-
TOTAL	122,660	62,567	510	289	352	432

TABLE 4C: ESTATE ESTIMATED YIELD PER HECTARE BY DISTRICT

District	Area under mature coffee	Total Yield Tonnes 1994/95	Average Yield Per Hectare (in Kgs)			
			1994/95	1993/94	1992/93	1991/92
Upper Kiambu	1,793	1,409	786	921	441	686
Lower Kiambu	8,455	7,080	837	851	958	889
Thika	6,284	7,080	1,123	1,114	1,249	1,294
Ruiru	6,103	7,520	1,232	1,207	1,521	1,663
Mitubiri	2,116	2,444	1,155	1,184	1,192	1,777
Makuyu	1,674	1,285	768	867	665	869
Donyo Sabuk	2,048	2,017	985	862	786	259
Nyeri	1,840	759	413	439	928	861
Kabete	334	157	470	520	323	517
Limuru	244	83	340	255	287	320
Machakos	685	253	369	272	500	327
Songhor	261	56	215	0	223	115
Nakuru	2,569	698	272	531	361	454
Turbo/ Kipkaren	146	13	89	55	157	85
Koru	100	95	950	610	946	850
Fort-Ternan	875	46	53	1,164	80	114
Kipkelion	226	71	314	500	244	0
Nandi	186	6	32	118	177	128
Meru	340	154	453	168	1,045	899
Tharaka Nithi	93	9	527	237	653	344
Nyambene	1,250	892	714	359	1,059	627
Kirinyaga	315	221	702	527	494	681
Embu	319	265	831	389	443	424
Bungoma	40	6	150	500	512	520
Kisii	25	17	680	299	572	520
Kajiado	9	2	222	111	278	444
South Nyanza	20	2	100	152	266	667
Sotik	7	7	100	154	332	71
Trans-Nzoia	1,169	117	100	210	1,240	212
Kakamega	50	2	40	40	231	143
Kisumu	15	8	533	667	934	222
Laikipia	7	3	429	0	608	1,000
Busia	28	0.7	25	213	85	0
Narok	4	0	0	0	24	0
Baringo	59	0	0	102	0	0
Siaya	62	0	0	0	0	
Total	38,372	32,775	854	862	859	987

TABLE 5: SUMMARY OF QUALITY PERFORMANCE BY SECTOR 1990/91 - 1994/95 CLASS PERCENTAGE COMPOSITION

Sector	Class	1994/95	1993/94	1992/93	1991/92	1990/91
Cooperative	1-3	20.5	18.86	17.76	15.60	16.51
	4-6	55.9	56.33	57.31	53.76	58.13
	7-10	5.45	10.74	8.26	12.37	7.61
	Mbuni	38.0	14.07	16.67	18.27	17.76
Estates	1-3	7.3	1.42	4.92	4.29	3.53
	4-6	69.08	77.67	78.17	74.49	80.45
	7-10	6.94	12.92	10.17	14.47	8.53
	Mbuni	21.75	7.99	6.74	6.66	7.49
National	1-3	13.9	10.14	12.05	10.77	11.14
	4-6	62.49	67.01	66.20	62.12	67.13
	7-10	6.19	11.83	9.45	13.63	8.17
	Mbuni	29.87	11.03	12.30	13.41	13.56

TABLE 6: QUALITY DEPICTED BY COFFEE GRADES

Coffee Grade	1994/95	1993/94	1992/93	1991/92	1990/91
PB	1.7	1.05	1.48	1.33	1.80
AA	13.12	9.75	15.79	11.97	18.48
AB	45.88	40.38	43.49	40.30	40.83
C	9.96	14.05	9.40	10.13	7.45
E	0.45	0.33	0.18	0.21	0.36
TT	4.80	3.24	3.45	3.41	3.60
T	2.11	2.73	1.80	2.13	1.58
UG	0.5	16.76	12.08	17.07	12.24
F	0	-	-	-	-
Mbuni	6.47	11.02	12.27	13.66	17.96
Robusta	8	0.08	0.06	0	0
Total	100	100	100	100	100

TABLE 7A: COOPERATIVES: COFFEE PERFORMANCE BY DISTRICT 1993/94 - 1994/95

District	Class Performance %							
	1994/95				1993/94			
	1-3	4-7	7-10	Mbuni	1-3	4-6	7-10	Mbuni
Kiambu	28.33	48.01	5.03	18.57	13.69	54.00	16.46	15.85
Murang'a	26.31	52.59	7.78	13.30	19.39	57.21	11.42	11.98
Nyeri	42.72	37.67	3.10	16.49	43.85	40.33	3.74	12.08
Kirinyaga	25.71	46.65	7.87	20.75	29.03	48.83	5.53	16.61
Meru North	8.26	76.01	8.83	6.88	5.46	61.66	28.05	4.83
Meru Central	16.75	67.22	4.66	11.35	7.53	69.62	14.99	7.86
Meru South	8.99	74.67	7.15	9.17	2.89	62.44	25.70	8.97
Embu	18.87	58.28	7.85	14.99	13.95	59.56	12.38	14.11
Machakos	29.80	49.38	1.64	19.17	42.45	39.71	2.36	15.48
Kitui	0	0	0	100	0	0	0	0
Nakuru	0	0	0	0	0	20.03	3.57	76.40
West Pokot	0	57.72	4.69	41.58	0	29.54	5.43	64.03
Kajiado	0	36.88	2.45	60.65	0	34.07	23.40	42.53
Baringo	0	48.58	1.84	49.56	0.93	53.04	5.03	41.00
Kericho	1.26	65.53	4.36	28.83	0	71.97	4.26	23.77
Nandi	19.60	38.33	8.19	33.86	0	58.82	1.74	39.44
Laikipia	0	0	0	100	0	0	0	100
Bungoma	13.09	69.46	6.41	11.02	0	80.16	6.94	12.90
Kakamega	0	55.27	7.02	37.69	0	36.65	6.15	57.20
Busia	0	0	0	0	0	0	0	100
South Nyanza	0	73.67	5.42	20.90	0	61.18	4.8	34.02
Siaya	0	0	0	-	0	0	0	100
Kisumu	0	32.22	0.64	67.12	0	0.96	0	99.04
Taita	0	81.52	4.92	13.55	0	91.31	5.02	3.67
Trans-Nzoia	2.15	50.08	2.30	41.45	0	43.02	4.24	52.74
Uasin Gishu	0	0	0	0	0	29.92	15.18	55.90

TABLE 7B: ESTATE COFFEE PERFORMANCE BY DISTRICT 1993/94 - 1994/95

District	Class Performance %							
	1994/95				1993/94			
	1-3	4-6	7-10	Mbuni	1-3	4-6	7-10	Mbuni
Upper Kiambu	7.67	76.26	8.36	7.70	2.76	76.99	17.98	2.27
Lower Kiambu	7.94	77.32	12.56	2.16	1.51	76.09	16.55	5.85
Thika	2.43	83.24	7.97	6.34	1.81	78.57	13.60	6.02
Ruiru	3.05	85.05	7.68	4.19	0.84	82.80	10.46	5.9
Mitubiri	0	80.93	7.10	8.80	0	75.4	9.96	11.64
Makuyu	0.15	80.79	11.92	7.28	0	79.79	11.2	9.01
Donyo Sabuk	0.72	82.96	7.89	8.40	1.14	81.12	11.89	5.85
Nyeri	19.60	59.25	10.74	10.39	11.05	77.1	6.86	4.99
Limuru	8.48	75.20	3.93	12.56	0	68.23	15.82	15.95
Kabete	0	75.57	15.71	8.70	0	83.91	13.6	2.49
Machakos	12.04	61.14	7.24	9.57	0	43.67	4.89	51.94
Trans-Nzoia	0	73.17	10.65	0	0	63.7	19.63	16.67
Songhor	0.25	81.69	3.17	14.88	0	72.19	3.79	24.02
Nakuru	15.27	63.24	8.53	12.94	4.16	80.38	10.16	5.3
Turbo/Kipkaren	0	82.86	2.43	14.69	0	0	0	100
Nandi	0	29.99	16.10	53.90	0	56.28	20.86	22.86
Koru	1.04	84.43	5.83	8.51	0	80.87	8.17	10.96
Fort Ternan	0	84.19	4.57	11.22	0	87.68	3.52	8.8
Kericho	-	-	-	-	0	0	0	0
South Nyanza	0	36.62	3.74	58.31	0	0	0	100
Laikipia	0	86.73	0.76	12.5	0	62.13	32.27	5.6
Kirinyaga	17.96	54.66	5.36	22.01	3.73	61.67	7.36	27.24
Embu	0.44	71.06	5.68	22.79	2.25	50.92	17.41	29.42
Bungoma	8.80	37.28	6.48	47.42	0	39.23	5.29	55.48
Sotik	0	52.16	0.80	47.03	0	92.6	0	7.4
Meru South	2.84	68.71	7.03	21.40	0	43.12	23.05	33.83
Meru Central	5.79	56.13	3.14	34.92	0	60.87	8.07	31.15
Meru North	1.56	52.38	23.65	22.39	0	47.54	14.48	37.98
Kajiado	0	41.72	14.55	43.71	0	0	0	100
Kakamega	0	94.39	2.39	3.20	0	0	0	100
Kisii	22.87	65.23	2.94	7.94	0	0	0	100
Busia	0	0	0	100	0	0	0	100
Kisumu	0	81.52	2.11	16.35	0	71.71	2.02	26.27
Lumbwa/ Kipkelion	0	71.84	4.16	23.99	0	83.85	0.28	15.87
Narok	0	0	0	0	0	0	0	100

TABLE 8: FACTORY DISTRIBUTION

DISTRICT	OPERATING PULPING STATIONS		APPROVED/UNDER CONSTRUCTION		
	COOPERATIVES	ESTATES	PRIVATE	COOPERATIVE	TOTAL
KIAMBU	69	545	0	0	0
MURANGA	139	273	0	0	0
NYERI	101	49	18	0	18
NYAMBENE	28	2	1	0	1
MERU	92	8	0	1	1
THARAKA NITHI	50	6	0	2	2
EMBU	51	13	3	0	3
KISII	59	1	0	0	0
NYAMIRA	18	1	0	0	0
BUNGOMA	19	3	0	0	0
TAITA	6	0	0	0	0
KAKAMEGA	5	2	0	1	1
MACHAKOS	51	38	0	0	0
HOMABAY	4	0	0	0	0
MIGORI/KURIA	4	0	0	0	0
SIAYA	2	0	0	0	0
KISUMU	1	2	0	0	0
KIRINYAGA	71	35	-	2	2
KITUI	0	0	0	0	0
NANDI	6	1	0	0	0
BARINGO	7	0	2	0	2
KERICHO	15	0	1	0	1
WEST POKOT	1	0	0	0	0
KAJIADO	1	0	0	0	0
LAIKIPIA	0	0	0	0	0
UASIN GISHU	0	1	1	0	1
TRANS NZOIA	3	34	0	0	0
NAKURU	4	30	0	0	0
BUSIA	0	0	0	0	0
MT ELGON	6	0	0	0	0
MAKWENI	10	0	1	0	0
ELGEYO MARAKWET	0	0	0	0	0
VIHIGA	10	0	0	0	0
TOTAL	834	1051	28	2	30

TABLE 9: SEED MOVEMENT (KGS) BY DISTRICT 1994/95

District	Ruiru II	KL SL34 SL28 Robusta	Licensed Coffee Nurseries
Kiambu	10	78	45
Murang'a	-	-	65
Nyeri	11	34	38
Limuru	-	-	UNDER KIAMBU
Thika	41	37	DO
Ruiru	-	-	DO
Makuyu	-	-	UNDER MURANG'A
Mitubiri	-	-	DO
Machakos	-	20	3
Donyo Sabuk	-	-	UNDER MACHAKOS
Kitui	-	-	-
Embu	23	49	20
Kirinyaga	12	94	17
Nakuru	10	-	15
Trans-Nzoia	50	6	17
Kisii	95	-	24
Homabay	-	-	7
Migori	-	-	3
Kuria	-	-	4
Kakamega	7	2	8
Vihiga	10	-	5
Bungoma	6	35	19
Mt Elgon	-	12	1
Elgeyo Marakwet	4	-	6
Kisumu	17	-	4
Taita	-	-	-
Nandi	42	55	8
Laikipia	-	-	2
Narok	-	-	-
Baringo	5	-	8
West Pokot	8	-	3
Kwale	-	20	1
Kericho	43	-	6
Kajiado	-	-	-
Koru	-	-	-
Siaya/Busia	-	-	8
Uasin Gishu	-	-	-
Nairobi	2	-	UNDER KIAMBU
Nyamira	2	-	9
Nyambene}	94	151	37
Meru}			
Tharaka Nithi}			
Makweni	-	-	3
Total	**490**	**593**	**399**

TABLE 10: ESTATES DISTRIBUTION BY SIZE (ACRES) BY DISTRICT.

Ref No.	District	Over 50	20-50	Less than 20	Total
AI	Upper Kiambu	16	3	9	28
AA	Lower Kiambu	75	53	223	351
AB	Thika	64	24	99	187
AC	Ruiru	49	2	18	69
AD	Mitubiri	22	4	2	28
AE	Makuyu	26	1	5	32
AF	Donyo Sabuk	10	3	1	14
AG	Nyeri	22	19	21	62
FA	Kabete	6	3	10	19
AH	Limuru	4	4	2	10
BF	Machakos	5	6	5	16
CB	Trans-Nzoia	11	18	43	72
CC	Songhor	1	5	3	9
CD	Sotik	0	1	1	2
CA	Nakuru	40	11	29	80
CE	Turbo/Kipkaren	1	3	5	9
CF	Nandi	0	1	5	6
CG	Koru	1	1	5	7
CH	Fort Ternan	5	1	5	11
CI	Lumbwa/Kipkelion	3	4	1	8
DA	Kaimosi	0	1	2	3
CL	Laikipia	0	1	2	3
BA, BB	Meru, Nyambene	5	6	16	27
BC	Tharaka Nithi				
AJ	Kirinyaga	4	5	35	44
BD	Embu	1	8	10	19
DB	Bungoma	0	2	9	11
CJ	Kajiado	0	0	3	3
EC	South Nyanza	0	0	3	3
CK	Narok	0	0	1	1
EB	Kisii/Nyamira	0	1	1	1
CM	Baringo	1	0	2	3
ED	Siaya	1	0	1	2
DC	Busia	0	1	3	4
	Total	**373**	**192**	**578**	**1,143**

4 Coffee Market Report 1994/95

4.1 Nairobi Auctions

A total of 43 auctions were held during the year under review with 1,405,067 bags sold. The total realization from these auction sales amounted to US$281,505,268.94. This compares with a total of 1,405,482 bags sold in the previous year realising US$240,659,434.74 showing a drop in quantity sold of 0.03% and an increase in value of 16.9% respectively.

The higher value realised from a slightly lower quantity could be attributed to improved favourable and stable coffee prices during the year. The highest average auction price of US$211.11 was realised from sale No.1 of 4th October, 1994 while the lowest average price was US$108.76 which was registered during sale No.43 of 26th September, 1995.

4.2 Exports

During the year 1994/95, a total of 1,324,703 bags were exported to all destinations which realised KShs.14,411,208,240 F.O.B. Mombasa. The Member Sector of the market absorbed 1,163,469 bags while the Non-member sector took 161,234 bags. In the previous year 1993/94, a total of 1,454,742 bags were exported and realised KShs.13,704,664,460.00. This trend indicates a drop of 8.9% in quantity exported and 5.2% rise in value of exports compared to the previous year.

The drop in quantity exported could be attributed mainly to a general fall in consumption worldwide as a result of high retail prices which have prevailed for the last two years while a rise in export value is as a result of favourable coffee prices.

As seen from the export statistics below, Germany continued to be the main destination of our coffee with a total of 519,163 bags exported during the year under review compared with 583,545 bags exported in the previous year (1993/94).

In the non-member sector, U.S.A. was the leading importer and took 52,907 bags compared to 60,407 during the previous year when she was leading in the non-member sector. The average F.O.B. price for both sectors stood at KShs.181,314 per tonne. (See export tables below).

4.3 Top Importers

Table 4.3.1 The Top Five Importers of Kenya Coffee in the Member Sector During 1994/95

COUNTRY	60 KGS BAG	FOB VALUE (K.POUNDS)
GERMANY	519,163	277,027,412
SWEDEN	128,197	75,002,507
U.K.	96,889	58,444,971
NETHERLANDS	91,274	47,751,759
BELGIUM	86,440	44,336,125

Table 4.3.2 The Top Five Importers of Kenya Coffee in the Non-Member Sector (1994/95)

COUNTRY	60 KGS BAG	FOB VALUE (K.POUNDS)
U.SA.	52,907	32,428,057
SAUDI ARABIA	37,083	17,095,144
CANADA	17,562	9,936,941
JORDAN	10,060	5,076,953
POLAND	9,530	5,543,395

Table 4.3.3 Coffee Exports and their F.O.B. Values Mombasa in 1994/95Compared to 1993/94

	1994/95			1993/94		
DESTINATION	**QUANTITY TONNES**	**VALUE K. POUNDS**	**% VALUE OF TOTAL**	**QUANTITY TONNES**	**VALUE K. POUNDS**	**% VALUE OF TOTAL**
GERMANY	31,150	277,027,412	38 45	35,013	285,468,154	41 66
SWEDEN	7,692	75,002,507	10.41	6,900	64,851,688	9 47
U K	5,813	58,444,971	8 11	7,043	61,274,554	8 94
NETHERLANDS	5,477	47,751,759	6.63	5,894	44,961,511	6 56
BELGIUM	5,187	44,336,125	6 15	5,567	34,637,762	5 06
FINLAND	4,023	37,191,961	5 16	4,271	35,385,934	5 17
SWITZERLAND	2,627	25,474,143	3 53	1,522	14,548,038	2 12
FRANCE	2,264	19,065,701	2 65	3,716	18,480,985	2 70
SPAIN	1,539	11,743,434	1 63	2,504	12,403,679	1 81
ITALY	1,294	12,263,892	1 70	1,845	16,525,008	2 40
SUB-TOTAL	67,066	608,301,905	84 42	74,275	588,537,313	85 89
OTHERS	2,742	24,959,793	3 46	2,592	20,073,093	2 93
TOTALS	69,808	633,261,698	87 88	76,867	608,610,406	88 82
NON-MEMBERS	9,674	87,298,714	12 12	10,417	76,622,817	11 18
GRAND TOTAL	79,482	720,560,412	100 00	87,284	685,233,223	100 00

4.4 Domestic Market

4.4.1 Roasting Plant

During the year 1994/95 under review, the Roasting Plant recorded an improved sales performance over the previous year. Total sales of both Kenya Coffee House blend and Kahawa No.1 amounted to KShs.4,521,569.95 which was 33% over the previous year's sales value of KShs.3,397,626.95. Kenya Coffee House Blend sales rose by 26% from KShs.3,092,409.95 to KShs.3,886,007.95 while Kahawa No.1 sales rose by 108% from KShs.305,217 to KShs.635,562 in the year under review.

The total sales performance of the Roasting Plant improved. This was due to lower coffee prices at the Auction than before. The lower action prices led to a downward revision of coffee prices for coffee roasted at the Board's Roasting Plant, thus, making it more affordable to consumers. Also Kahawa No.1 which was earlier not available due to the unexpectedly high prices was available under the revised prices.

Table 4.3.4 Coffee Disposal to the Domestic Market form the Roasting (KShs.)

Blend %	**1993/94**	**1994/95**	**Change**
K.C.H.B.	3,092,409.95	3,886,007.95	+ 26
K. No.1	305,217.00	635,562.00	+108
TOTALS	3,397,626.95	4,521,569.95	+ 33

NAIROBI COFFEE AUCTIONS 1994/95

S.NO.	DATE	S.AVERAGE	KILOS	BAGS	VALUE
1	04.10.94	US$211.11	1,720,080	17,933	US$7,206,766.80
2	12.10.94	US$186.92	1,730,340	28,839	US$6,468,765.60
3	18.10.94	US$198.63	1,734,960	28,916	US$6,892,537.20
4	25.10.94	US$190.86	1,715,580	28,593	US$6,548,475.60
5	01.11.94	US$185.12	1,711,260	28,521	US$6,303,487.20
6	08.11.94	US$176.79	1,743,060	29,051	US$6,163,267.20
7	14.11.94	US$173.68	1,715,040	28,584	US$5,957,265.60
8	22.11.94	US$153.34	1,724,880	28,748	US$5,289,787.20
9	29.11.94	US$148.47	1,586,940	26,499	US$4,715,322.00
10	06.12.94	US$143.94	1,621,980	27,033	US$4,669,346.40
11	31.01.95	US$182.46	1,263,120	21,052	US$4,609,514.40
12	07.02.95	US$180.36	1,423,560	23,726	US$5,135,157.60
13	14.02.95	US$190.89	1,561,740	26,029	US$5,962,317.60
14	21.02.95	US$190.63	1,592,700	26,545	US$6,072,364.80
15	28.02.95	US$209.48	1,587,540	26,459	US$6,650,944.80
16	07.03.95	US$206.45	1,586,100	26,435	US$6,548,952.00
17	14.03.95	US$209.20	1,592,400	26,540	US$6,662,442.00
18	21.03.95	US$191.24	1,713,010	28,588	US$6,551,823.60
19	28.03.95	US$186.32	1,770,060	29,501	US$6,595,867.20
20	04.04.95	US$184.29	1,805,340	30,089	US$6,653,910.00
21	11.04.95	US$186.46	1,847,940	30,799	US$6,891,214.80
22	19.04.95	US$181.49	2,116,980	35,283	US$7,684,093.20
23	25.04.95	US$199.14	2,115,420	35,257	US$8,425,083.60
24	02.05.95	US$183.80	2,124,900	35,415	US$7,810,799.20
25	09.05.95	US$185.36	2,093,100	34,885	US$7,759,362.00
26	16.05.95	US$182.62	2,109,000	35,150	US$7,702,604.40
27	23.05.95	US$176.31	2,128,552	35,476	US$7,505,426.54
28	30.05.95	US$160.52	2,061,660	34,361	US$6,618,679.20
29	06.06.95	US$167.67	2,139,120	35,657	US$7,173,235.20
30	13.06.95	US$156.43	2,033,400	33,890	US$6,483,351.60
31	20.06.95	US$156.60	2,110,500	35,175	US$6,610,101.60
32	27.06.95	US$143.73	2,129,220	35,487	US$6,120,504.00
33	04.07.95	US$134.49	2,413,980	40,233	US$6,492,874.00
34	11.07.95	US$142.70	2,441,400	40,690	US$6,957,154.80
35	18.07.95	US$144.35	2,409,900	40,165	US$6,957,154.80
36	25.07.95	US$144.85	2,417,820	40,297	US$7,004,140.80
37	01.08.95	US$138.69	2,435,700	40,595	US$6,755,851.20
38	08.08.95	US$147.89	2,402,580	40,043	US$7,106,244.00
39	29.08.95	US$156.98	2,437,740	40,629	US$7,653,433.20
40	05.09.95	US$144.32	2,392,560	39,876	US$6,905,646.00
41	12.09.95	US$146.53	2,146,560	35,776	US$5,818,158.00
42	19.09.95	US$121.72	2,361,660	39,361	US$5,749,136.40
43	26.09.95	US$108.76	2,365,380	39,423	US$5,145,104.40
OVERALL AVERAGE		US$166.97	84,301,742	1,405,067	US$281,505,268.94

MONTHLY AVERAGE INDICATOR PRICES FOR 1993/94/95 (US CTS/LB)

1993/94	15-DAY AVERAGE	COLOMBIA MILDS	OTHER MILDS	BRAZILIAN ARABICAS	ROBUSTAS
OCTOBER	68.12	83.02	75.05	71.65	60.05
NOVEMBER	69.82	85.56	77.07	74.20	62.53
DECEMBER	71.87	87.33	80.00	74.51	62.95
JANUARY	69.24	85.85	77.21	71.42	60.91
FEBRUARY	72.73	93.04	82.69	80.14	62.25
MARCH	77.35	93.23	85.57	84.72	66.43
APRIL	81.54	97.53	89.23	87.14	72.64
MAY	112.38	133.90	121.97	118.37	96.05
JUNE	134.02	151.85	142.57	136.43	113.31
JULY	197.64	222.75	217.67	211.81	164.65
AUGUST	175.99	210.61	198.07	192.38	182.68
SEPTEMBER	204.23	231.52	220.10	212.73	182.95
1994/95					
OCTOBER	183.29	206.07	199.06	191.21	170.09
NOVEMBER	170.28	186.96	180.76	172.83	154.19
DECEMBER	148.11	173.94	167.47	159.73	130.48
JANUARY	153.28	177.23	171.74	162.81	132.26
FEBRUARY	150.38	175.07	168.71	161.07	135.22
MARCH	160.90	185.75	178.22	171.48	146.83
APRIL	159.98	180.30	172.81	166.54	145.47
MAY	156.58	177.18	168.83	161.72	141.89
JUNE	140.34	170.89	151.56	145.22	129.53
JULY	133.69	157.22	143.83	139.68	120.89
AUGUST	142.56	163.21	151.41	149.54	131.28
SEPTEMBER	121.31	141.49	131.87	130.26	116.41

5 Liquoring Department Services

Liquoring Deparment being the Board's quality control centre harmonized its operations viz-a-viz other departments in the coffee liberalization era by providing technical services required by planters and traders for the year under review.

The year under review saw three commercial coffee millers licensed by the Board to handle the milling of the farmers' coffee. These were Thika Coffee Mills, Socfinaf Coffee Mills and Gatatha Farmers, not forgetting K.P.C.U. Coffee Mills which has been in existence since early thirties.

There was good co-operation between the department and farmers including their commission agents and the millers hence creating a more transparent situation for the smooth running and growth of the coffee industry in Kenya.

During the 1994/95 season, a total of 18,651 outturns were classified compared to 17,602 of 1993/94 coffee year. This reflects a 5.96% increment in the volume of work handled by the department. Also coffee production went up from 73,516 tonnes the previous year to 95,806 tonnes for 1994/95.

The coffee classification report for each outturn was prepared and sent to the planters through their agents. Other copies of the same were sent to the Ministry of Agriculture, Coffee Research Foundation (CRF), Coffee Board of Kenya (CBK) Field Services Manager, for information dissemination and action if required.

The department continued giving services to the farmers and Coffee Research Foundation by doing organoleptic analysis on the pre-milling and research samples respectively for effective research results and advice to farmers.

The following is the breakdown of the various Outturns and Advisory samples analyzed in the year under review as compared with the previous year 1993/94.

	1994/95	1993/94
Straight outturns from millers	5,495	4,559
Parchment Bulks	7,715	7,546
Mbuni Bulks	2,466	3,122
PB Bulks	143	84
E Bulks	68	24
T Bulks	180	206
Pocket/Bulks	(61)	1,261
Small Bulks	(1,864)	
Sweepings - LDS, KHS, KCA, Millers	45	37
Researchers and Planters Advisory Samples	435	604
Estate Cured	179	161
TOTAL	18,651	17,602

Out of the total Outturns analyzed in the coffee year, the biggest proportion comprising of 82% was received from KPCU Ltd, 9% was from Thika Coffee Mills (ICL), 5% was from Socfinaf Coffee Mills. The rest (4%) was received from the Estate Cured Coffee.

Included in the Outturns given above were bulks of all parchment. Small lots (ie less than 200 bags or 10,000 kgs) and the clean coffee types of PB, E and T. All these were bulked at the various coffee mills as before and the resultant bulks delivered to CBK, Liquoring Department for final classification, auction and eventual payment to individual farmers. The bulking process was monitored by the department to ensure that there was no delay in the whole process of bulking, milling and classification, and that quality was maintained during the bulking process.

Small lots of AA, AB, TT and C and pockets of clean coffee from the main Outturns were bulked by the CBK Warehouse Department with the instructions from the Liquoring Department depending on the grades and qualities of the coffee and eventually offered for sale through the weekly auctions.

A total of forty three (43) auctions were held in the coffee year with the quantities offered in each sale ranged from 21,052 to 40,978 bags compared to the previous year's 45 auctions with quantities ranging from 21,043 to 38,911 bags.

An evaluation for each lot offered in the auction was done on the coffee type, quality and prevailing world market prices and an estimated price (or reserved price) allocated to each lot as a guide for the auctioneer.

As the need arises from the Marketing Department, the Liquoring Department would make the premium blend of K.C.H.B. as well as Kahawa No.1 for the clients of the Board although this has been substantially low as the Board is moving from the commercial roasting of coffee to promotional aspects.

The coffee quality for 1994/95 was quite satisfactory in both sectors i.e co-operative and plantation, and farmers showed signs of awareness on the benefits of liberalization. As a result, increase of coffee production and improved qualities are anticipated in the following year.

The department continued to balance the quantities of coffee in each sale's catalogue in order to meet the dealers' demand and requirements.

Hence, the department met its set obligations and objectives for the year 1994/95 by serving the coffee industry at farming level, trade level, nationally and the whole world, thereby asserting its impact to the growth of the coffee industry in Kenya.

6 Warehousing and Operations Department

6.1 Introduction

The department realised a total gross stock movement of 3.39 million bags of 60 kgs each. This was made up of receipts of 1,807,026 bags and despatches of 1,589,571 bags. The 1994/95 crop movement was 3.86% more than the same for the previous year.

6.2 Receipts

The department received a total of 1,807,026 bags each weighing 60 kgs. The 1994/95 receipts were 13.62% more than the same for the previous year. The highest registered receipts occured in the months of March, May and June 1995, when the bags received totalled 224215, 224654, and 222248 bags respectively. The lowest recorded receipts occured in the months of November and December, 1994 when the bags received totalled 47,254 bags and 21,095 bags respectively. As usual, the highest mode of receipts was registered at Kahawa House.

6.3 Dispatches

The total number of bags despatched to all destinations was 1,589,571 bags at 60 kgs net each. The dispatches were 5.39% less than the same for the previous year. The highest levels of dispatches were recorded in the months of July and August 1995,when 192,007 bags and 187,437 bags were dispatched respectively. The lowest levels were recorded in the months of January and February, 1995 when 82,069 and 75,716 bags were dispatched respectively.

Dispatches to Mombasa accounted for 59.65% of the total despatches while the Inland Container Depot (Embakasi) and the local dealers in Nairobi accounted for 20.43% and 18.73% respectively.

6.4 Coffee Bulks

The total number of bags bulked were 484,221 bags as compared to 498,766 bags for the last season which shows that there was a decrease of 2.92%. Peak bulking periods were in July and August, 1995, when 72,446 bags and 63,352 bags were bulked respectively as compared to 56,783 bags and 62,499 bags for December, 1993 and May 1994 respectively in the previous season.

6.5 Storage

The peak storage periods were in the months of June, July and August 1995 when 600,105 bags, 610,242 bags and 617,336 bags were in stock respectively. Kahawa House as usual recorded the highest storage followed by Ghala One and Yarrow Road with 42.70, 25.70 and 18.11 percentage per mode respectively. Dandora stores recorded 11.35%.

6.6 Cost of Hired Godowns

There were only five hired godowns which operated for the full season namely:-

(i) Ghala One

(ii) R and K

(iii) Dandora

The above three stores are owned by KPCU Ltd. Then there were Yarrow Road Stores (Plot No.209/8727) and Lusengeti Road Stores (Plot No.209/9360) both situated in Industrial Area, Nairobi.

The first four godowns were for the storage of coffee while Lusengeti stores were entirely for empty sisal gunny bags upto and until July, 1995 when we started storing coffee.

6.7 Training of Staff

The department trained about 123 employees in various courses, such as Company Standardization, Warehouse Personnel Supervisory Skills Development, Intermediate Warehousing Procedures and Techniques.

COST OF HIRING GODOWNS

NAME OF THE STORE	PERIOD	QUARTERLY RATE (KSHS)	AMOUNT PAID (KSHS)
Lusengeti Road Stores Plot No.209/9360	1st October, 1994 to 30th September, 1995	772,980.00	3,091,920.00
Yarrow Road Stores Plot No.209/8227	1st October, 1994 to 30th September, 1995	2,616,900.00	10,467,600.00
Ghala One	1st October, 1994 to 30th September, 1995	1,429,197.00	5,716,788.00
KPCU Ltd, R and K Stores	1st October, 1994 to 30th September, 1995	208,428.00	833,712.00
Dandora Stores	1st October, 1994 to 30th September, 1995	1,369,368.00	5,477,472.00
TOTAL PAYMENTS		**6,396,873.00**	**25,587,492.00**

SCHEDULE NO. I
COFFEE RECEIVED FROM 1ST OCTOBER 1994 TO 30TH SEPTEMBER 1995
(IN 60 KG BAGS)

DATE	12TH FLOOR	GHALA I	DANDORA	ESTATE	MISC. TRADERS	THIKA COFFEE MILLS (ICL)	SOCFINAF COFFEE MILLS	TOTAL BAGS	METRIC TONNES	% PER MONTH	TOTAL BAGS	METRIC TONNES	% PER MONTH
Oct 1994	28002	62803	16428	1289	26924	-	-	135446	8126 76	7 50	158059	9483 54	9.94
Nov 1994	603	10010	13543	185	22913	-	-	47254	2835 24	2 62	106523	6391 38	6.70
Dec 1994	2318	-	-	71	18706	-	-	21095	1265 70	1 17	25873	1552 38	1 63
Jan 1995	78034	12901	249	1526	17027	-	-	109737	6584 22	6.07	101572	6094 32	6 39
Feb 1995	89530	25016	6010	18507	12561	-	-	151624	9097 44	8 39	156441	9386 46	9 84
Mar 1995	117000	39535	21988	21977	16564	999	6152	224215	13452 90	12 41	189319	11359 14	11 90
Apr 1995	85085	33285	22515	6842	18839	5892	8875	181333	10879 98	10 03	185972	11155 62	11 69
May 1995	95574	59884	29301	5604	23863	826	9602	224654	13479 24	12 43	160619	9637 14	10 10
June 1995	81837	62181	40812	5248	17781	8353	6036	222248	13334 88	12 30	132588	7955 28	8 34
July 1995	64043	18153	43982	2109	16461	32711	9248	186707	11202 42	10 33	102934	6176 04	6 47
Aug 1995	62750	34307	30145	1329	22656	33332	12315	196834	11810 04	10 89	144589	8675 34	9 09
Sept 1995	28644	24752	8894	4842	19182	14401	5164	105879	6352 74	5 86	125957 00	7557 42	7 91
Total	733420	382827	233867	69529	233477	96514	57392	1807026	108421 56	100 00	1590401	95424 06	
% Per Mode	40 59	21 18	12 94	3 85	12 92	5 34	3 18	100					

SCHEDULE II

ANALYSIS OF COFFEE BULKS FROM 1ST OCTOBER, 1994 TO 30TH SEPTEMBER, 1995

(IN 60 KGS BAGS)

DATE	TRADERS BULKS	S. LOTS BULKS	T. BULKS	K/NO.1	KCHB	ESTATE BULKS	TOTAL BAGS	METRIC TONNES	% PER MONTH	1993/94 TOTAL BAGS	1993/94 METRIC TONNES	1993/94 % PER MONTH
Oct. 1994	16836	13950	-	-	-	2605	33391	2003.46	6.90	31157	1869.42	6.25
Nov. 1994	26985	15918	-	-	-	-	42903	2574.18	8.86	48321	2899.26	9.69
Dec. 1994	18120	1434	-	-	-	12	19566	1173.96	4.04	56783	3406.98	11.39
Jan. 1995	6385	2161	-	-	-	-	8546	512.76	1.77	36526	2191.56	7.32
Feb. 1995	13704	10833	-	-	-	1255	25792	1547.52	5.33	30457	1827.42	6.11
Mar. 1995	17998	3871	-	-	-	5555	27424	1645.44	5.66	45607	2736.42	9.14
Apr. 1995	18121	12519	-	-	-	5106	35746	2144.76	7.38	20657	1239.42	4.14
May. 1995	29730	15507	-	-	-	9801	55038	3302.28	11.37	62499	3749.94	12.53
June. 1995	19627	26742	-	-	-	3430	49799	2987.94	10.28	39411	2364.66	7.90
July. 1995	36502	34338	-	-	-	1606	72446	4346.76	14.96	42798	2567.88	8.58
Aug. 1995	34232	27242	-	-	-	1878	63352	3801.12	13.08	44596	2675.76	8.94
	17368	27390	-	-	-	5460	50218	3013.08	10.37	39954	2397.24	8.01
TOTAL	255608	191905	-		-	36708	484221	29053.26	100.00	498766	29925.96	100.00
% PER MODE	52.79	39.63	-	-	-	7.58	100.00					
1992/93 PER MODE	57.03	35.24	-	-	-	7.73	100.00					

SCHEDULE III
MONTHLY STORAGE ANALYSIS FROM 1ST OCTOBER, 1994 TO 30TH SEPTEMBER, 1995
(IN 60 KG BAGS)

DATE	KAHAWA HOUSE	GHALA ONE	DANDORA STORES	YARROW RD STORE	LUSENGETI RD STORE	TOTAL BAGS	METRIC TONNES	% PER MONTH	1992/93 TOTAL BAGS	METRIC TONNES	% PER MONTH
Oct. 1994	131213	133703	45585	40762	-	351263	21075.78	6.76	562628	33757.68	11.23
Nov. 1994	88052	103076	46486	37056	-	274670	16480.20	5.29	522968	31378.08	10.44
Dec. 1994	73925	73410	31748	23046	-	202129	12127.74	3.89	462315	27738.90	9.23
Jan. 1995	129041	64320	9656	22802	-	225819	13549.14	4.35	421175	25270.50	8.41
Feb. 1995	194684	74829	8903	26624	-	305040	18302.40	5.87	348276	20896.56	6.96
Mar. 1995	237425	101509	28935	54794	-	422663	25359.78	8.13	303513	18210.78	6.06
Apr. 1995	215624	113069	39284	111584	-	479561	28773.66	9.23	354270	21256.20	7.07
May. 1995	231295	135245	49330	111314	-	527184	31631.04	10.14	409759	24585.54	8.18
June. 1995	244143	165199	72100	118663	-	600105	36006.30	11.55	439398	26363.88	8.77
July. 1995	229154	132237	91915	129209	27727	610242	36614.52	11.74	396101	23766.06	7.91
Aug. 1995	225660	122869	91768	131538	45501	617336	37040.16	11.88	362920	21775.20	7.25
Sept. 1995	218583	116047	73948	133865	37823	580266	34815.96	11.17	425133	25507.98	8.49
TOTAL	2218799	1335513	589658	941257	111051	5196278	311776.68	100	5008456	300507.36	100
% PER MODE	42.70	25.70	11.35	18.11	2.14	100					

SCHEDULE IV

COFFEE DESPATCHED FROM 1ST OCTOBER 1994 TO 30TH SEPTEMBER 1995

(IN 60 KG BAGS)

									1993/94	
DATE	KILINDINI PORT (MSA)	I.C.D. EMBAKASI	DEALERS GODOWNS (NBI)	DEALERS SIDING (MSA)	TOTAL BAGS	METRIC TONNES	% PER MONTH	TOTAL BAGS	METRIC TONNES	% PER MONTH
Oct. 1994	685	28913	32487	56271	118356	7101.36	7.45	144443	8666.58	8.60
Nov. 1994	1185	33606	20212	68003	123006	7380.36	7.74	157306	9438.36	9.36
Dec. 1994	2314	27713	14882	49498	94407	5664.42	5.94	142992	8579.52	8.51
Jan. 1995	1775	13113	22717	44464	82069	4924.40	5.16	93502	5610.12	5.57
Feb. 1995	1417	13580	20081	40638	75716	4542.96	4.76	128197	7691.82	7.63
Mar. 1995	691	25745	12530	62986	101952	6117.12	6.42	112586	6755.16	6.70
Apr. 1995	300	30610	21076	86673	138659	8319.54	8.72	111566	6693.96	6.64
May. 1995	640	37327	26188	110581	174736	10484.16	10.99	161053	9663.18	9.59
June. 1995	3641	27292	21367	93956	146256	8775.36	9.20	171118	10267.08	10.19
July. 1995	1700	33253	43986	113068	192007	11520.42	12.08	187827	11269.62	11.13
Aug. 1995	2359	33284	34310	117484	187437	11246.22	11.79	156160	9369.60	9.29
Sept. 1995	2220	20241	27960	104549	154970	9298.2	9.75	113312	6798.72	6.74
TOTAL	18927	324677	297796	948171	1589571	95374.26	100.00	1680062	100803.72	100.00
% PER MODE	1.19	20.43	18.73	59.65	100.00					

7 London Office

7.1 The year under review saw the entering into force of the 1994 International Coffee Agreement. The ICA'94 shall remain in force as an administrative pact until 30th September, 1999 and shall not have any "market influencing" factors.

7.2 The year under reference also saw the strengthening of activities of the Association of Coffee Producing Countries (ACPC) and the related Coffee Retention Plan (CRP).

7.3 Kenya is a member of the ICO, the ACPC, the CRP and IACO. Because of the "complexity" of the CRP, African coffee exporting countries left much of the co-ordination of the producers (ACPC) activities in the hands of the Secretariat of IACO based in Abidjan. Other technical support for ACPC and CRP in relation to all of Africa was left in the hands of Uganda and Cote d'Ivoire.

7.4 Kenya's exports to all destinations totalled 1,321,516 sixty-kg bags, with the Northern parts of the European Union (EU), especially Germany, Sweden, Finland and Benelux countries taking the "lion's share" as in the past. The U.K., Norway, Finland and Canada showed good performance too, compared to the past.

7.5 The support of APROMA continued in the field of coffee promotion. In particular, coffee safaris were planned for 1996, 1998 and 2000. Further, APROMA supported Kenya and other East African Arabica coffee prouducing countries in major exhibitions and Trade Fairs in U.S.A. and Western Europe (Venice).

7.6 The London Office also made increased efforts in the promotion and publicity of Kenya Coffee in new and existing markets, using various methods and approaches.

7.7 During the year under review, a Kenyan delegate Mr. Simeon Onchere was elected the Chairman of ICO's Finance Committee that saw a major restructuring of the ICO and a significant reduction of its annual budgets and member contributions.

KENYA COFFEE EXPORTS (1994/95)

(60 Kg bags)

1]	**To the EU (Total)**		**1,091,322**
	Germany	518,710	
	Sweden	128,187	
	U.K.	96,404	
	Netherlands	92,074	
	Bel/Lux	85,740	
	Finland	65,820	
	France	37,736	
	Spain	25,650	
	Italy	21,267	
	Denmark	13,665	
	Ireland	3,000	
	Portugal	2,769	
	Greece	300	
2]	**To Others**		**230,194**
	USA	2,607	
	Switzerland	43,089	
	Saudi Arabia	37,647	
	Canada	16,962	
	Japan	16,428	
	Poland	10,955	
	Jordan	10,060	
	Tunisia	8,457	
	Norway	7,290	
	Australia	5,916	
	U.A.E.	4,911	
	Israel	4,545	
	Singapore	2,250	
	New Zealand	2,150	
	South Africa	1,500	
	Korea (South)	1,140	
	Former Yugoslavia	900	
	Eritrea	795	
	Sudan	600	
	Rumania	600	
	Hong Kong	300	
	Lebanon	300	
	Oman	300	
	Qatar	292	
	Yemen	200	
3]	**GRAND TOTAL**		**1,321,516**
	EU	1,091,322	
	Others	230,194	

8 Administration

8.1 ADMINISTRATION DEPARTMENT

The Department continuously endeavoured to meet the needs of other Departments and staff as a whole.

Resourcing for staff, advertisements were placed in the media in an endeavour to replace those who left and to fill new positions. Interviews having been done by the Staff Committee, placement took place as required. Goods and services were solicited for and procured by the Tender and Executive Committees.

In this technological age, appropriate training was sought and offered to staff with particular emphasis on Computer Exposure.

2.2 LABOUR FORCE

The Board had 846 employees by the end of September 1995, 58 being in Management and the rest were Unionisable. During the same period, four (4) new staff came on as did sixty seven (67) unionisable employees. The following left the Board during the year:-

RETIREMENT

NAME	DEPARTMENT	RETIREMENT
Thungu Ndongi (PN/537)	Warehouse	31/12/94
Musa Ojwang (PN/ 688)	"	"
Raphael Ayiro (PN/547)	"	"
Muruka Kamwaka (PN/642)	"	"
Muturi Karanya (PN/542)	"	"
David Oduor (PN/614)	"	"
Waithaka Mwangi (PN/772)	"	"
Kamau Thuo	"	31/12/94
Daniel Muriuki (PN/127)	Warehouse	29/11/94
George Gichangi (PN/659)	"	31/12/94
Onibo Anyim (PN/652)	"	"
Mrs B Mutune (PN/224)	Marketing	"
Boaz Shilaho (PN/120)	Agriculture	"

RESIGNATIONS:

Paul Muchoya (PN/137)	Agriculture	24/11/94
M Mung'ora (PN/730)	Warehouse	29/11/94
Phillis Ng'ang'a (PN/1126)	Liquoring	14/12/94
H Mumiukha (PN/1209)	Publicity	31/12/94
Peter Maingi (PN/938)	Agriculture	22/02/95
Mukwu Kuluka (PN/963)	-	15/06/95
James Kimani (PN/1100)	Warehouse	01/08/95
Samuel Mwangi (PN/1336)	Finance	29/09/95
Benson Olukhale (PN1472)	I/Audit	20/09/95

DISMISSALS

Alice Kuria (PN/1337)	Computer	10/12/94
Gladys Mogaka (PN/897)	Admin	27/02/95
Peterson Gichatha (PN/1093)	Admin	27/02/95
Norman Muya (PN/1106)	Admin	27/02/95
Maya Mbola (PN/1106)	Warehouse	27/02/95
Patrick Njagi (PN/1280)	Admin	28/02/95
Bainto Buhasio (PN/1459)	Admin	30/03/95
Peter Kabege (PN/1279)	Warehouse	20/04/95

Lucy Munene (PN/880)	Marketing	25/04/95
Samuel Ndirangu (PN/373)	Admin	22/05/95
Fredrick Muoka (PN/970)	Warehouse	12/08/95
George Gitamo (PN/1288)	Computer	21/08/95
David Thiga (PN/1356)	Finance	21/08/95
George Omwoyo (PN/1222)	Finance	21/08/95
Peter Mwangi (PN/1564)	Finance	30/08/95
Samuel Mwangi (PN/1383)	"	31/08/95
Gladys Mogaka	Admin	27/02/95
Samuel Kihanya (PN/1107)	Admin	27/02/95
Gilbert Orono (PN/1343)	Finance	29/09/95
Philip Wasike	"	"

DEATHS:

M Nyangweso (PN/717)	Warehouse	06/12/94
Ritah Gitau (PN/177)	Warehouse	16/09/94
Jane Kiarie (PN/237)	Marketing	16/12/94
Albert Arum (PN/1219)	Publicity	19/12/94
Alice Kiptalum (PN/133)	Admin	03/04/95
Mary Khojalla (PN/463)	Finance	16/05/95
Nicholas Musyoki (PN/1059)	Publicity	18/06/95

APPOINTMENTS

Evanson Machoka (PN/1470)	Publicity	01/10/94
Michael Mawere (PN/1471)	Finance	24/10/94
Otipan Olukhale (PN/1472)	Finance	24/10/94
Geofrey O Osiya (PN/1476)	Computer	22/12/94
Pauline Chepkemboi (PN/1473)	Computer	23/12/94
Gaylord Gitau (PN/1474)	Computer	23/12/94
Paul Ogengo (PN/1477)	Admin	03/01/95
Boniface O Oboo (PN/1478)	"	"
Fredrick M Mugambi (PN/1479)	"	"
Samson Kyalo (PN/1480)	"	"
Philip Mbindyo (PN/1481)	"	"
Frank Akombo (PN/1482)	"	"
Philip Mwangi (PN/1483)	"	"
Lucas M Njuguna (PN/1484)	"	"
Moses Ndegwa (PN/1485)	"	"
Joseph Kimwatek (PN/1487)	"	"
John Cheserek (PN/1489)	"	"
Zipporah Wambui (PN/1491)	"	"
George Wanjala (PN/1493)	"	"
Nicholas Mutua (PN/1495)	"	"
Douglas Barasa (PN/1497)	"	"
Philpson Kuyan (PN/1499)	"	"
Joyce Ngoi (PN/1501)	"	"
Paul Moki (PN/1503)	"	"
Jackson Minamichira (PN/1505)	"	"
Charles Omunabi (PN/1507)	"	"
David Andove (PN/1509)	"	"
John O Harun (PN/1486)	"	"
Joseph Makhokha (PN/1488)	"	"
Japheth Arithi (PN/1490)	Admin	03/01/95

Bernard Muloli (PN/1492)	"	"
Boniface Kioko (PN/1494)	"	03/01/95
James Kilonzo (PN/1496)	"	"
Tom Wasidia (PN/1498)	"	"
George Shiundu (PN/1500)	"	"
George Oliech (PN/1502)	"	"
Apollo Soit (PN/1504)	"	"
Stephen Makhokha (PN/1506)	"	"
Samuel Kungu (PN/1508)	"	"
James Amara (PN/1510)	"	"
Gladys Oyaro (PN/1511)	"	"
Ontobo Obuya (PN/1513	"	"
Franklin Riungu (PN/1515	"	"
Albert Simiyu (PN1517)	Admin	03/01/95
Francis N Muiruri (PN/1519)	"	"
Simon Mulandi (PN/1521)	"	"
Samuel Mwania (PN/1523)	"	"
Patrick Ngui (PN/1525)	"	"
Andrew Barasa (PN/1527)	"	"
Simon Kimani (PN/1529)	Finance	02/01/95
John Oputo (PN/1531)	"	20/06/95
James Omukaga (PN/1533)	Admin	28/06/95
Daniel Kamau (PN/1535)	Finance	04/06/95
Daniel Nyamu (PN/1512)	Admin	03/01/95
Leonard Gitonga (PN/1514)	"	-
Syongombe Mutinda (PN/1516)	"	"
Peter Emuria (PN/1518)	"	"
James Mwendah (PN/1520)	"	"
Mbithi Ngumba (PN/1522)	"	"
Titus Omutya (PN/1524)	"	"
John G Mwihoti (PN/1526)	"	"
Paul Nyongesa (PN/1528)	Finance	"
Richard W Mwangi (PN/1530)	"	22/03/95
Amon N Nduati (PN/1532)	"	20/06/95
Jane W Mwicigi (PN/1534)	Agriculture	02/06/95
Pharice Idewa (PN/1536)	Finance	04/06/95
Pancrasio Mucee (PN/1540)	Warehouse	27/06/95
Ann M Buyela (PN/1537)	Admin	10/07/95
Esther Opile (PN/1538)	Admin	01/08/95
Samson Njau (PN/1539)	Warehouse	"

3.3 TRAINING

This has become an integral requirement in the working process in the Industry All areas were focused for training during the year Computer training received particular attention in this regard

3.4 TRANSPORT

The Board acquired an Isuzu bus for Welfare of the employees and a Volvo Model 940S by the authority of the Executive Committee

3.5 PROJECTIONS

The Department aims at improving its services to other departments and the entire staff

9 Computer Department

The year 1994/1995 saw the implementation of two systems, namely:

a. The General Ledger Systems - which is an accounting system.

b. The Payroll and Personnel System - which is a personnel management system.

A. The General Ledger System

The system consists of two sub-systems namely:

i. Kenya shillings general ledger

ii. US dollars general ledger

The following reports are produced from the system:

a. Validation Report - for input accuracy.

b. Month and Year-to-Date Reports - shows activities for each account for a given period.

c. Trial Balance -working trial balance and final trial balance for a speficic period.

With the production of the final trial balance, the system automatically closes any further entry for that specified period.

B. Payroll and Personnel Management System

This system is designed to give details for individual employees as follows

Personal Data:

Employees name
Employees number
Nationality
Sex
Date of birth
Date of employment
Position
Grade
Department
Annual leave computation

Payroll Data:

Basic pay
House allowance
Bank code
Bank account number
Monthly tax relief
National Social Security Fund
National Hospital Insurance fund
Pension

Monthly Variables:

Arrears payments
Allowance payments
Overtime payments
Advances deductions

Allotments:

Hire Purchase deductions
Save As You Earn
Insurance deductions

Recurrent Allowances:

Low interest benefits
Court attachments
Mid-month advances

Family Details:

Spouses' names
Names of children and their birth dates
Next of kin
Pension fund beneficiary

Academic Qualifications:

Colleges attended and period
Previous employments and dates

10 Public Relations

10.1 The Department was largely instrumental in educating farmers about the on-going liberalisation programme. A number of field days were held in the coffee growing zones and with help of the administration we were able to create awareness among growers regarding the merits of the economic reforms. The Department gathered and compiled views on liberalisation and presented them to the appropriate forum for discussion. More often than not, the Board's intentions were misunderstood but through the Department's efforts, the truth eventually prevailed.

10.2 Local Publicity

During the year under review, more and more farmers expressed interest in visiting the Board's facilities to witness how coffee was auctioned at the weekly Central Auction. As usual, the Department was involved. Our library had to be re-organised to accommodate the increased number of farmers who utilised the area for question and answer sessions. Here, they were briefed on the new developments in Industry.

As usual, the Kenya Coffee Bulletin was published regularly. The magazine carries quite informative articles especially on the correct coffee husbandry practices. Other regular articles include research findings from the Coffee Research Foundation which are very popular with our subscribers from Research Stations throughout the coffee growing world.

The Department proposed the establishment of a farmers Coffee Information Centre, an idea that was well received. When it takes off, it will serve as a data information bank. This will assist researchers, farmers and any other interested parties to obtain useful information, with a minimum delay.

The "KAHAWA WIKI HII" a weekly radio programme has become an essential tool for disseminating and exchanging information on coffee. Many topics touch on farmers daily operations in their farms which has endeared them to the programme since it helps the planters cope with their farming problems. Indeed, the planters are now requesting for a repeat of some of the weekly programmes.

10.3 Exhibitions & Shows

As our tradition is, the Board continued to participate in national exhibitions particularly the Agricultural Shows organized by the Agricultural Society of Kenya. This year's theme was "FEED THE NATION AND EXPORT". The Board's staff and the Coffee Research Foundation personnel worked hard and as a result won over eight first prize trophies among others during the shows. The success registered what can be achieved through team work. It is hoped that the new year will bring better tidings.

The Board also participated in other local national exhibitions especially those organised by the Kenya National Commerce and industry for the Export Market. During the year under review, we worked very closely with the Ministry of Agriculture, Livestock Development and Marketing and assisted them in staging local exhibitions. It is through such outlets that we reach many Kenyans and interest them in coffee matters.

10.4 Local visits and Tours

The Department coordinated the Bi-annual Coffee Safari and other local tours by overseas coffee dealers on their visits to Kenya. This year's Coffee Safari was extended to Eastern Africa to enable participants to visit Ethiopia, Tanzania and Uganda. Despite the visitors' busy schedule, the Safari was hailed as one of the best tools for consumers as well as dealers to enable them observe how coffee is processed at the primary level.

The just ended year's itinerary for the visitors included a tour of the Coffee Research Foundation, Coffee Board of Kenya facilities, and trade talks

with members of the Mild Coffee Trade Association. We also facilitated tours for the overseas roasters to visit local roasters at their plants and see for themselves what Kenyans are offered by their home coffee dealers. The overseas dealers were impressed by the local brew.
We also assisted the visitors to tour world famous National Parks such as Masai Mara and the Tsavo National Parks.

During the year under review, a growing number of Kenyans, both growers and non-coffee planters, have been touring the Board's facilities regularly. We have used such opportunities to enlighten farmers on how best to take care of the crop. We also get to know the problems they encounter at the farm level and offer solutions.

10.5 Welfare

During the 1994/95 Coffee year, the Board's choir which has consistently maintained a high standard won many awards during music festivals held across the country. Their success was crowned with an invitation to entertain His Excellency the President at State House, Nakuru. The other co-curricular activities also recorded a significant improvement and were able to maintain their status within their respective leagues.

Every effort is being made to interest various cadres of employees to participate in the co-curricular activities. The response, so far, has been encouraging and we look forward to recruiting new members to join various disciplines in the New Year.

New avenues are being explored in order to provide a recreation facility to cater for a larger percentage of the Board's employees.

11 Financial Report

1994/95 Season

The following is a summary of the initial rates and subsequent interim payment for washed coffee, hulled mbuni and unhulled robusta during the year:

	Per Tonne US$
Initial rate of payment at the beginning	1,620.00
1st interim payment on classification up to 24.4.95	390.00
	2,010.00
2nd interim payment on classification up to 3.7.95	540.00
	2,550.00
3rd interim payment on classification up to 11.9.95	280.00
	2,830.00
Final payment for the year	6.00
	2,836.00
Sweepings for the year	12.50
Total payment for washed coffee, hulled mbuni & hulled robusta	3,184.00

Payments to Planters 1994/95

The following rates of payment were applied at the beginning of the year:

Parchment Advance	Rates per Bag US$	Clean Equivalent per tonne US$
Heavy parchment only:	12.00	300.00
Part Payments		
Firsts only	30.00	750.00
Seconds only	15.00	375.00
Thirds & Lights	8.50	255.00
Cherry Mbuni	5.00	250.00
Unhulled Robusta	5.00	250.00

During the year, the above rates were revised for the first time effective 1.5.95 as follows:

Parchment Advances:		
Heavy parchment only	15.00	375.00
Part Payments:		
Firsts only	35.00	875.00
Seconds only	18.00	450.00
Thirds & lights	10.00	300.00
Cherry Mbuni	6.00	300.00
Unhulled Robusta	6.00	300 00

During the year, the rates were revised again for the second time effective 3.7.95 as follows:
Parchment Advances:

Heavy parchment only	18.00	450.00

Part Payments

Firsts only	42.00	1,050.00
Seconds only	22.00	550.00
Thirds & lights	12.00	360.00
Cherry Mbuni	7.00	350.00
Unhulled Robusta	7.00	350.00

12 Statistics 1994/95

Sales Value Ex-Store Nairobi

	1994/95		1993/94	
	Tonnes	K.Pounds	Tonnes	K. Pounds
Auction sales as at 30.0.95	84,315	610,931,150.00	84,331	589,905,150.00
Valuation of stocks unsold as at 30.9.95	28,856	164,192,250.00	17,340	187,783,300.00
	113,171	775,123,400.00	101,671	777,688,450.00
Average realisation per tonne		6,849		7,649

Production by Sector
(In Numeric Tonnes)

SECTOR	POOL TONNES	OUTSIDE POOL TONNES	TOTAL TONNES
SOCIETIES	10,903	51,665	62,568
ESTATES	3,867	28,769	32,636
MISC. COFFEE	13	-	13
SWEEPINGS	431	-	431
NATIONAL TOTAL	15,214	80,434	95,648

COFFEE PRODUCTION BY TONNES AND PERCENTAGE IN EACH GRADE

GRADE	TONNES	%
PB	1,637	1.72
AA	12,574	13.18
AB	43,962	46.06
C	9,443	9.89
E	438	0.46
TT	4,606	4.83
T	2,044	2.14
UG	8,062	8.44
MBUNI	12,660	13.27
ROBUSTA	9	0.01
TOTAL	95,435	100.00

STATISTICS OF KENYA COFFEE CROP FOR 1994/95 SEASON

STATEMENT SHOWING STANDARD PERCENTAGE IN EACH STANDARD

Standard Grade	1	2	3	4	5	6	7	8	9	10	Mbuni I	Mbuni II	Mbuni III	Robusta I	Robusta II
PB		2 02	2 52	2 67	1 37	0 96	0 26	0 09							
AA	56 24	38 31	28 28	18 00	7 99	4 12	1 10	0 21							
AB		59 35	68 55	70 88	38 01	23 65	7 31	2 12							
C				4 56	33 08	15 63	11 87	2 66	2 51			0 18			
E		0 32	0 47	0 54	0 52	0 96	0 22	0 03							
T T			0 18	3 31	13 82	7 28	7 40	1 34	1 85						
T				0 01	3 41	11 83	6 63	7 19	11 44	3 65					
F															
UG	43 76			0 03	1 80	35 57	65 21	86 36	84 20	96 35	1 31	2 85	13 01		
MBUNI											98 39	2 29	5 10		
ROBUSTA											0 30	94 68	81 89	100	100
TOTAL	**100**	**100**	**100**	**100**	**100**	**100**	**100**	**100**	**100**	**100**	**100**	**100**	**100**	**100**	**100**

STATISTICS OF KENYA COFFEE CROP 1994/95

STATEMENT SHOWING TONNES AND PERCENTAGE OF CROP IN EACH GRADE AND STANDARD

Standard Grade	1 Ton	2 Ton	3 Ton	4 Ton	5 Ton	6 Ton	7 Ton	8 Ton	9 Ton	10 Ton	11 Ton	12 Ton	13 Ton	14 Ton	15 Ton	Total Tonnes	% of Crop
PB		22	384	889	254	76	10	2								1,637	1 72
AA	4	409	4,305	5,995	1,486	327	43	5								12,574	13 18
AB		633	10,438	23,613	7,066	1,877	288	47								43,962	46 06
C				1,518	6,149	1,240	467	59	10							9,443	9 89
E		3	71	181	97	76	9	1								438	0 46
T T			28	1,104	2,568	578	291	30	7							4,606	4 83
T				3	635	939	261	158	44	4						2,044	2 14
F																	
UG				9	336	2,821	2,566	1,898	321	107						8,058	8 44
MBUNI											7,998	4,528	138			12,664	13 27
ROBUSTA														4	5	9	0 01
TOTAL TONNES	4	1,067	15,226	33,312	18,591	7,934	3,935	2,200	382	111	7998	4,528	138	4	5	95,435	100 00
% OF CROP	0 01	1 12	15 95	34 91	19 48	8 31	4 12	2 31	0 40	0 12	8 38	4 74	0 14	0 00	0 01	100 00	

STATISTICS OF KENYA COFFEE CROP 1994/95

STATEMENT SHOWING STANDARD PERCENTAGE IN EACH GRADE.

Standard	1 %	2 %	3 %	4 %	5 %	6 %	7 %	8 %	9 %	10 %	Mbuni %	Mbuni %	Mbuni %	Total %
PB		1.34	23.46	54.31	15.52	4.64	0.61	0.12						100
AA	0.03	3.25	34.24	47.68	11.82	2 60	0.34	0.04						100
AB		1.44	23.74	53.71	16.07	4.27	0.66	0.11						100
C				16.08	65.11	13.13	4.95	0.62	0.11					100
E		0.68	16.21	41.32	22.16	17.35	2.05	0.23						100
TT			0.61	23.97	55.75	12.55	6.32	0 65	0.15					100
T				0.15	31.07	45.93	12.77	7.73	2 15	0.20				100
UG				0.12	4.17	35.01	31.84	23.55	3.98	1.33				100
MBUNI											63.16	35.75	1.09	100
ROBUSTA	44.44	55.56											100	

COFFEE PROUCTION BY DISTRICTS - 1994/95 SEASON ESTATES - OUTSIDE POOL

Dist Ref	District Name	Clean Coffee	Clean Mbuni	Clean Robusta	Total Production	Value Clean Coffee US$	Value Clean Mbuni US$	Value Clean Robusta US$	Total Value US$
AA	Lower Kiambu	5,446,613	354,152		5,800,765	17,131,626 94	731,996 82		17,863,623 76
AB	Thika	5,882,647	389,669		6,272,316	18,303,330 42	739,387 62		19,042,718 04
AC	Ruiru	6,740,972	301,593		7,042,565	22,078,532 58	604,681 58		22,683,214 16
AD	Mitubiri	2,040,781	221,782		2,262,563	5,897,065 46	415,397 92		6,312,463 38
AE	Makuyu	1,128,056	80,929		1,208,985	3,146,936 70	133,792 44		3,280,729 14
AF	Donyo Sabuk	1,718,378	111,647		1,830,025	4,894,959 72	176,737 10		5,071,696 82
AG	Nyeri	593,913	62,522		656,435	1,915,702 20	160,009 10		2,075,711 30
AH	Limuru	58,616	7,745		66,361	167,209 08	13,974 38		181,183 46
AI	Upper Kiambu	1,311,010	21,886		1,332,896	3,996,586 84	43,112 50		4,039,699 34
AJ	Kirinyaga	127,993	32,682		160,675	445,396 66	80,959 34		526,356 00
BA	Meru North	638,619	210,061		848,680	1,535,967 06	348,448 04		1,884,415 10
BB	Meru Central	68,213	44,155		112,368	170,597 04	68,453 70		239,050 74
BC	Meru South	32,092	8,685		40,777	87,645 26	14,439 78		102,085 04
BD	Embu	150,877	51,310		202,187	480,119 14	97,595 76		577,714 90
BF	Machakos	69,855	30,010		99,865	181,309 42	60,527 36		241,836 78
CA	Nakuru	485,117	86,369		571,486	1,781,903 34	187,362 62		1,969,265 96
CB	Trans-Nzoia	34,752	682		35,434	100,504 82	1,083 78		101,588 60
CC	Songhor	9,416	1,009		10,425	23,488 36	1,455 16		24,943 54
CD	Sotik	2,531	3,034		5,565	8,500 86	7,122 56		15,623 42
CE	Turbo/ Kipkarren	4,503	1,440		5,943	9,840 32	2,966 40		12,806 72
CF	Nandi	2,474	3,105		5,579	6,865 04	7,507 68		14,372 72
CG	Koru	41,050	1,197		42,247	126,164 20	3,426 12		129,590 32
CH	Fort Ternan	14,195	1,770		15,965	55,525 12	5,269 00		60,794 12
CI	Lumbwa/ Kipkarren	8,350	2,237		10,587	27,529 60	5,923 70		33,453 30
CJ	Kajiado								
CK	Narok								
CL	Laikipia	2,127	407		2,534	6,381 00	845 74		7,226 74
DA	Kakamega								
DB	Bungoma	788	1,442		2,230	2,691 04	2,768 64		5,459 68
DC	Busia			379	379			970 24	970 24
EA	Kisumu	5,360	1,331		6,691	11,780 44	2,853 38		14,633 82
EB	Kisii	13,707	614		14,321	51,116 02	1,492 26		52,608 28
EC.	South Nyanza								
FA	Kabete	101,039	1,398		102,437	288,738 44	2,343 12		291,081 56
ESTATE TOTALS		**26,734,044**	**2,034,863**	**379**	**28,769,286**	**82,934,013.12**	**3,921,933.60**	**970.24**	**86,856,916.98**

ANALYSIS OF MARKETING EXPENSES AND DISBURSEMENTS TOGETHER WITH PERCENTAGE REALIZATION FOR THE YEAR 1994/1995 COMPARED WITH 1993/1994 SEASON

Marketing Expenses	Amount	Percentage of Realisation		1994/95 Per Tonne on 95,833 Tonnes	1993/94 Per Tonne on 72,743 Tonnes
		1994/95	1993/94		
	K. Pound	%	%	KSh	KSh
Warehousing and Bulking	3,877,619	0.48	0.47	1,066.11	1.031.16
Brokerage and Sales Expenses	728,939	0.09	0.07	200.41	162.86
Overheads	5,321,368	0.66	0.69	1,463.06	1,489.45
Interest on Overdraft	0	0.00	0.00	0.00	0.00
Interest on Loan	826,315	0.10	0.00	227.19	0.00
Computer Expenses	1,307,698	0.16	0.14	359.54	310.63
Compensation for Coffee Losses	258,355	0.03	0.02	71.03	33.15
Miscellaneous	343,024	0.04	0.13	94.31	281.37
Total Marketing	**12,663,318**	**1.56**	**1.52**	**3,481.65**	**3,308.62**
Deduct interest Accrued	0	0.00	0.00	0.00	0.00
Insurance of Coffee Crop	856,746	0.11	0.03	235.55	58.20
Pool Bagging	10,296,834	1.28	0.47	2,831.02	1,021.32
Total Expenses	**23,816,898**	**2.95**	**2.02**	**6,548.22**	**4,388.14**
Disbursements					
3% levy to planters less recoveries from outpool	1,987,024	0.25	0.04	546.31	95.78
Contribution to ICO promotion fund	187,569	0.02	0.03	51.57	55.07
Contribution to ICO Administrative Budget	0	0.00	0.00	0.00	0.00
Expenses of membership to ICO	0	0.00	0.00	0.00	0.00
Contribution to ICO special fund	0	0.00	0.00	0.00	0.00
IACO expenses of membership	269.739	0.03	0.05	74.16	112.96
TOTAL DISBURSEMENTS	**2,444,332**	**0.30**	**0.12**	**6,72.05**	**263.81**
Total deductions from gross proceeds	26.261.230	3.25	2.14	7,220.26	4,651.95
		Realisation in pounds		**777,595,292**	**536,524,709**
		Deliveries to the pool (in tonnes)		**95,833**	**72,743**

COFFFEE PRODUCTION BY DISTRICTS - 1994/1995 SEASON (ESTATES POOL)

Dist Ref	District Name	Clean Coffee (Kgs)	Clean Mbuni(Kgs)	Clean Robusta(Kgs)	Total Prod.(Kgs)	Value Clean Coffee US$	Value Clean Mbuni US$	Value Clean Robusta US$	Total Value US$
A A	Lower Kiambu	1,119,303.50	184,397		1,303,700.50	3,295,834	412,859		3,708,693
A B	Thika	555,408	57,263		612,671	1,600,010	126,894		1,726,904
A C	Ruiru	358,283	11,359		369,642	1,049,240	25,065		1,074,305
A D	Mitubiri	152,108	9,499		161,607	443,385	21,600		464,985
A E	Makuyu	174,414.50	21,994		196,408.50	508,335	49,726		558,061
A F	Donyo Sabuk	131,879	54,747		186,626	381,448	120,691		502,139
A G	Nyeri	87,112	16,338		103,450	252,042	37,935		289,977
A H	Limuru	15,017	1,183		16,200	42,703	2,119		44,822
A I	Upper Kiambu	60,715	12,050		72,765	177,978	26,869		204,847
A J	Kirinyaga	46,782	13,169		59,951	133,500	28,600		162,100
BA	Nyambene	42,579.50	1,130		43,709.50	109,984	2,175		112,159
B B	Meru	32,496	8,820		41,316	93,682	20,189		113,871
B C	Tharaka-Nithi	6,770	1,899		8,669	19,197	4,368		23,565
B D	Embu	58,569	4,610		63,179	169,403	10,083		179,486
B F	Machakos	131,503	20,832		152,335	387,302	46,629		433,931
C A	Nakuru	110,399	15,994		126,393	323,492	34,996		358,488
C B	Trans Nzoia	64,376	17,407		81,783	185,806	39,148		224,954
C C	Songhor	37,821	7,250		45,071	115,809	16,501		132,310
C D	Sotik	909	21		930	2,584	46		2,630
C E	Turbo Kipkarren	6,330	380		6,710	18,372	901		19,273
C F	Nandi	197	19		216	519	39		558
C G	Koru	46,006	6,917	162	53,085	140,308	15,519	322	156,149
C H	Fort Ternan	26,459	3,369		29,828	77,563	7,578		85,141
C I	Kericho-Kipkarren	45,244	14,679		59,923	136,591	32,462		169,053
CJ	Kajiado	1,214	943		2,157	3,377	2,066		5,443
C K	Narok								
C L	Laikipia	743	3		746	2,078	7		2,085
DA	Kakamega	2,142	71		2,213	6,514	165		6,679
Sub-Total		**3,314,779.50**	**486,343**	**162**	**3,801,284.5**	**9,677,056**	**1,085,230**	**322**	**10,762,608**

Dist Ref	District Name	Clean Coffee (Kgs)	Clean Mbuni (Kgs)	Clean Robusta (Kgs)	Total Prod (Kgs)	Value Clean Coffee US$	Value Clean Mbuni US$	Value Clean Robusta US$	Total Value US$
DB	Bungoma	2,586	1,602		4,188	7,226	3,406		10,632
DC	Busia			279	792			357	357
EA	Kisumu	1,512	13		1,525	4,530	29		4,559
EB	Kisii	2,141	753		2,894	6,399	1,620		8,019
EC	South Nyanza	614	907		1,521	1,755	2,068		3,823
ED	Nyamira								
FA	Kabete	42,763	11,903		54,666	123,198	22,314		145,512
	Estate Totals	**3,364,395.50**	**501,521**	**441**	**3,866,357.50**	**9,820,164**	**1,114,667**	**679**	**10,935,510**
ZAS	Misc Coffee	2,758	8,123	1,480	12,361	8,226	18,416	2,553	29,195
ZC001	KPCU Mills Sweepings								
ZC002	Kahawa House Sweepings	404,801	26,414		431,215	1,096,757	56,282		1,153,039
ZC003	Liq.dept. samples								
ZC004	Hulled Ears & Pods								
	Total	**407,559**	**34,537**	**1,480**	**443,576**	**1,104,983**	**74,698**	**2,553**	**1,182,234**
	Estate Total	3,364,395.50	501,521	441	3,866,357.50	9,820,164	1,114,667	679	10,935,510
	Societies Total	9,437,431	1,459,089	6,327	10,902,847	25,667,525	3,311,225	11,847	28,990,597
	Misc Coffee	2,758	8,123	1,480	12,361	8,226	18,416	2,553	29,195
	Sweepings	404,801	26,414	-	431,215	1,096,757	56,282	-	1,153,039
	Grand Total	**13,209,385.50**	**1,995,147**	**8,248**	**15,212,780.50**	**36,592,672**	**4,500,590**	**15,079**	**41,108,341**

COFFEE PRODUCTION BY DISTRICTS 1994/95 SEASON (SOCIETIES POOL)

Dist Ref	District Name	Clean Coffee (Kgs)	Clean Mbuni (Kgs)	Clean Robusta (Kgs)	Total Prod Kgs	Value Clean Coffee US$	Value Clean Mbuni US$	Value Clean Robusta US$	Total Value US$
XAA	Kiambu	1,747,981	345,571		2,093,552	5,304,862	788,900		6,093,762
XAB	Murang'a	675,847	18,693		694,540	1,922,746	38,737		1,961,483
XAC	Nyeri	477,129	9,863		486,992	1,409,383	20,427		1,429,810
XAD	Kirinyaga	549,632	17,324		566,956	1,589,309	37,875		1,627,184
XBA	Nyambene	66,968	3,369		70,337	182,117	6,127		188,244
XBB	Meru	925,909	64,059		989,968	2,705,125	146,017		2,851,142
XBC	Tharaka-Nithi	311,372	12,862		324,234	876,382	23,434		899,816
XBD	Embu	370,149	10,597		380,746	1,038,145	21,658		1,059,803
XBE	Machakos	760,574	148,028		908,602	2,345,276	343,871		2,689,147
XBF	Kitui		860		860		1,953		1,953
XCA	Nakuru								
XCB	West Pokot	4,835	3,403		8,238	13,694	7,650		21,344
XCC	Kajiado	2,546	1,659		4,205	6,782	3,937		10,719
XCD	Baringo	30,341	29,823		60,164	87,480	67,314		154,794
XCE	Kericho	56,776	35,156		91,932	165,060	80,249		245,309
XCF	Nandi	28,600	16,523		45,123	89,458	37,932		127,390
XCH	Laikipia		3,468		3,468		7,778		7,778
XDA	Bungoma	865,012	100,929	3,748	969,689	2,591,358	228,146	7,452	2,826,956
XDB	Kakamega	140,162	82,232	2,579	224,973	405,877	185,678	4,395	595,950
XDC	Busia								
XEA	Kisii	2,293,894	513,476		2,807,370	4,544,484	1,170,064		5,714,548
XEB	South Nyanza	111,602	29,502		141,104	334,921	67,039		401,960
XEC	Central Nyanza								
XED	Kisumu	618	65		683	1,731	149		1,880
XGA	Taita	2,266	10		2,276	6,746	21		6,767
XCJ	Uasin Gishu								
XCI	Trans-Nzoia	15,218	11,617		26,835	46,589	26,269		72,858
	SUB-TOTAL	**9,437,431**	**1,459,089**	**6,327**	**10,902,847**	**25,667,525**	**3,311,225**	**11,847**	**28,990,597**

AVERAGE PAYMENTS IN US DOLLARS ($), 1992/93-1994/95 AND IN KSHS. 1989/90-1991/92 FOR THE LAST 5 YEARS (1989/90-1994/95)

	1994/95		1993/94		1992/93		1991/92		1990/91		1989/90	
	US$	%	US$	%	KSHS.CTS.	%	KSHS.CTS	%	KSHS.CTS	%	KSHS.CTS	%
INITIAL PAYMENT	1,62	56,87	0,900	28,27	0,978	24,68	18,65	39,45	19,30	38,69	15,82	41,07
1ST INTERIM	0,39	13,69	0,300	9,42	0,195	4,92	5,77	12,21	7,21	14,46	4,75	12,33
2ND INTERIM	0,54	18,96	0,410	12,88	0,235	5,93	7,18	15,19	6,20	12,43	3,31	8,59
3RD INTERIM	0,28	9,83	0,650	20,41	0	0	6,58	13,92	6,23	12,49	4,88	12,67
4TH INTERIM	0	0	0,450	14,13	0,564	14,23	6,82	14,43	0	0	0	0
5TH INTERIM	0	0	0,300	9,42	0,38	7,77	0	0	0	0	0	0
FINAL PAYMENT	0,006	0,21	0,160	5,03	1,666	42,04	2,27	4,80	10,94	21,93	9,76	25,34
SWEEPINGS	0,0125	0,44	0,014	0,44	0,17	0,43	0	0	0	0	0	0
TOTAL	2,8485	100,00	3,184	100,00	4,188	100	47,27	100	49,88	100,00	38,52	100

ANALYSIS OF INITIAL AND FINAL PAYMENTS TO PLANTERS FOR 1994/95 (POOL) SEASON							
COFFEE	RATES AFTER		SWEEPINGS		OVERALL		
	FINAL PAYMENT		PAYMENT		PAYMENTS		
STANDARD	PER KG	PER 50 KGS	PER KG	PER 50 KGS	PER KG	PER 50 KGS	
1	4,308	215,40	0,0132	0,660	4,32	216,00	
2	3,458	172,90	0,0132	0,660	3,47	173,50	
3	3,258	162,90	0,0132	0,660	3,27	183,50	
4	3,158	157,90	0,0132	0,660	3,17	158,50	
5	2,908	145,40	0,0132	0,660	2,92	146,00	
1---5	3,088	154,40	0,0132	0,660	3,10	155,00	
6	2,704	135,20	0,0125	0,625	2,72	136,00	
7	2,404	120,20	0,0125	0,625	2,42	121,00	
8	1,904	95,20	0,0125	0,625	1,92	96,00	
9	1,704	85,20	0,0125	0,625	1,72	86,00	
10	1,254	62,70	0,0125	0,625	1,27	63,50	
6---10	2,518	125,90	0,0125	0,625	2,53	126,50	
1---10	2,930	146,50	0,013	0,650	2,94	147,00	
1	2,603	130,15	0,0095	0,475	2,61	130,50	
11	1,753	87,65	0,0095	0,475	1,76	88,00	
111	1,403	70,15	0,0095	0,475	1,41	70,50	
1---111	2,247	112,35	0,0095	0,475	2,25	112,50	
TOTAL/ARABICA	2,839	141,95	0,0125	0,627	2,85	142,50	
R1	2,502	125,10	0,009	0,450	2,51	125,50	
R11	1,252	82,80	0,009	0,450	1,26	63,00	
R111	9,702	35,10	0,009	0,450	0,71	35,50	
R1---111	1,819	90,95	0,009	0,450	1,83	91,50	
OVERALL							
TOTAL	2,839	141,95	0,0125	0,627	2,8485	142,50	

ANALYSIS OF INITIAL AND FINAL PAYMENTS TO PLANTERS FOR 1994/95 (POOL) SEASON

	INITIAL PAYMENT AFTER 3RD INTERIM PAYMENT FROM		'FOURTH INTERIM ON CLASSIFICATION TO		INITIAL PAYMENT AFTER 4TH INTERIM PAYMENT FROM		FIFTH INTERIM PAYMENT ON CLASSIFICATION TO		INITIAL PAYMENT AFTER 5TH INTERIM PAYMENT FROM	
	PER KG	PER 50 KGS	PER KG	PER 50 KGS	PER KG	PER 50 KGS	PER KGS	PER 50 KGS	PER KGS	PER 50 KGS
	US$ CTS	US$ CTS	US$ CTS	US$ CTS	US$ CTS	US$ CTS	US$ CTS	US$ CTS	US$ CTS	US$ CTS
1	3,75	187,50	0,05	2,50	3,80	190,00	0,40	20,00	4,20	210,00
2	3,40	170,00	0,05	2,50	3,45	172,50	0,35	17,50	3,80	190,00
3	3,00	150,00	0,30	15,00	3,30	165,00	0,35	17,50	3,65	182,00
4	2,80	140,00	0,20	10,00	3,00	150,00	0,35	17,50	3,35	167,00
5	2,55	127,50	0,25	12,50	2,80	140,00	0,30	15,00	3,10	155,00
1---5	2,71	135,73	0,24	11,83	2,95	147,56	0,33	16,36	3,28	163,92
6	2,00	100,00	0,60	30,00	2,60	130,00	0,30	15,00	2,90	145,00
7	1,60	80,00	0,80	40,00	2,40	120,00	0,25	12,50	2,65	132,50
8	1,20	60,00	0,75	37,50	1,95	97,50	0,20	10,00	2,15	107,50
9	0,80	40,00	1,00	50,00	1,80	90,00	0,20	10,00	2,00	100,00
10	0,65	32,50	0,65	32,50	1,30	65,00	0,15	7,50	1,45	72,50
6---10	1,82	91,19	0,67	33,57	2,49	124,76	0,28	13,91	2,77	138,67
1---10	2,38	118,97	0,40	20,01	2,78	138,98	0,31	15,44	3,09	154,42
1	2,00	100,00	0,80	40,00	2,80	140,00	0,30	15,00	3,10	155,00
11	1,10	55,00	0,70	35,00	1,80	90,00	0,20	10,00	2,00	100,00
111	0,65	32,00	0,30	15,00	0,95	47,50	0,10	5,00	1,05	52,00
1---111	1,59	79,54	0,75	36,61	2,34	117,15	0,26	12,71	2,60	129,86
R1	2,00	100,00	0,10	5,00	2,10	105,00	0,25	12,50	2,35	117,50
R11	0,95	47,50	0,35	17,50	1,30	65,00	0,15	7,50	1,45	72,50
R111	0,60	30,00	0,25	12,50	0,85	42,50	0,10	5,00	0,95	47,50
R1---111	1,44	72,32	0,23	11,59	1,67	83,91	0,20	9,86	1,87	93,77
OVERALL										
TOTAL	2,26	113,03	0,45	22,55	2,71	135,58	0,30	15,01	3,01	150,59

ANALYSIS OF INITIAL AND FINAL PAYMENTS TO PLANTERS FOR 1994/95 (POOL) SEASON

COFFEE STANDARD	INITIAL PAYMENT ON CLASSIFICATION FROM		FIRST INTERIM PAYMENT ON CLASSIFICATION TO 24 4 95		INITIAL PAYMENT AFTER FIRST INTERIM PAYMENT FROM 25 4 95		SECOND INTERIM PAYMENT ON CLASSIFICATION TO 3.7 95		INITIAL PAYMENT AFTER 2ND INTERIM PAYMENT FROM 4 7 95		THIRD INTERIM PAYMENT ON CLASSIFICATION TO 11 9 95		INITIAL PAYMENT AFTER 3RD INTERIM PAYMENT FROM 12 9 95		FINAL PAYMENT	
	PER KG	PER 50KGS	PER KG	PER 50KGS	PER KG	PER 50KGS	PER KG	PER 50KGS	PER KG	PER 50KGS	PER KG	PER 50KGS	PER KG	PER 50KGS	PER KGS	PER 50KGS
1	2,50	125,00	0,50	25,00	3,00	150,00	0,80	40,00	3,80	190,00	0,50	25,00	4,30	215,00	0,08	0,40
2	2,05	102,50	0,45	22,50	2,50	125,00	0,65	32,50	3,15	157,50	0,30	15,00	3,45	172,50	0,08	0,40
3	1,95	97,50	0,45	22,50	2,40	120,00	0,65	32,50	3,05	152,50	0,20	10,00	3,25	162,50	0,08	0,40
4	1,75	87,50	0,45	22,50	2,20	110,00	0,80	30,00	2,80	140,00	0,35	17,50	3,15	157,50	0,08	0,40
5	1,60	80,00	0,40	20,00	2,00	100,00	0,55	27,50	2,55	127,50	0,35	17,50	2,90	145,00	0,08	0,40
1—5	1,73	86,53	0,43	21,58	2,16	108,11	0,50	29,52	2,75	137,63	0,33	16,19	3,08	153,82	0,08	0,40
6	1,55	77,50	0,30	15,00	1,85	92,50	0,50	25,00	2,35	117,50	0,35	17,50	2,70	135,00	0,04	0,20
7	1,40	70,00	0,30	15,00	1,70	85,00	0,45	22,50	2,15	107,50	0,25	12,50	2,40	120,00	0,04	0,20
8	1,15	57,50	0,30	15,00	1,45	72,50	0,40	20,00	1,85	92,50	0,05	2,50	1,90	95,00	0,04	0,20
9	1,05	52,50	0,25	12,50	1,30	65,00	0,35	17,50	1,65	82,50	0,05	2,50	1,70	85,00	0,04	0,20
10	0,75	37,50	0,20	10,00	0,95	47,50	0,25	12,50	1,20	60,00	0,05	2,50	1,25	62,50	0,04	0,20
6—10	1,46	72,84	0,30	14,94	1,76	87.77	0,47	23,65	2,23	111,42	0,28	14,27	2,51	125,69	0,04	0,20
1—10	1,66	82,81	0,40	19,77	2,05	102,58	0,56	27,92	2,61	130,50	0,31	15,67	2,92	146,17	0,07	0,35
1	1,65	82,50	0,35	17,50	2,00	100,00	0,55	27,50	2,55	127,50	0,05	2,50	2,60	130,00	0,03	0,15
11	1,05	52,50	0,30	15,00	1,35	67,50	0,35	17,50	1,70	85,00	0,05	2,50	1,75	87,50	0,03	0,15
111	0,55	27,50	0,25	12,50	0,80	40,00	0,20	10,00	1,00	50,00	0,40	20,00	1,40	70,00	0,03	0,15
1—111	1,40	69,83	0,33	16,44	1,73	88,27	0,48	23,29	2,19	109,56	0,05	2,66	2,24	112,22	0,03	0,15
T/ARABICA	1,62	81,08	0,39	19,43	2,01	100,40	0,54	27,31	2,55	127,71	0,28	13,94	2,83	141,65	0,06	0,30
R1	1,25	62,50	0,30	15,00	1,55	77,50	0,40	20,00	1,95	97,50	0,55	27,50	2,50	125,00	0,02	0,10
R11	0,75	37,50	0,20	10,00	0,95	47,50	0,25	12,50	1,20	60,00	0,05	2,50	1,25	62,50	0,02	0,10
R111	0,45	22,50	0,10	5,00	0,55	27,50	0,15	7,50	0,70	35,00	0,00	0,00	0,70	35,00	0,02	0,10
R1—111	0,98	48,84	0,25	12,27	1,22	61,11	0,32	15,90	1,54	77,01	0,28	13,84	1,82	90,85	0,02	0,10
OVERALL																
TOTAL	1,62	81,06	0,39	19,32	2,01	100,38	0,54	27,30	2,55	127,68	0,28	13,94	2,83	141,62	0,06	0,30

POOL

	1994/95		1993/94	
Washed Coffee STANDARD	Deliveries TONNES	%	Deliveries TONNES	%
1 2 3 4 5	0.000 46 1,610 4,225 3,440	00.00 0.31 10.89 28.58 23.27	0.000 11 1,035 2,965 3,377	00.00 0.08 7.42 21.28 24.23
1-5	9,321	63.05	7,388	53.02
6 7 8 9 10	2,182 829 395 67 11	14.76 5.61 2.67 0.45 0.07	2,813 1,343 280 20 0	20.19 9.64 2.01 0.14 0.00
6 - 10	3,484	23.56	4,456	31.98
1 - 10	12,805	86.61	11,844	85.00
Hulled Mbuni I II III	 1,153 797 19	 7.80 5.39 0.13	 1,117 906 13	 8.02 6.50 0.09
I - III	1,969	13.32	2,036	14.61
Overall Arabica	14,774	99.95	13,880	99.60
Robusta RI RII RIII	 4 4 0	 0.03 0.03 0.00	 26 29 0	 0.19 0.20 0.00
RI - RIII	8	0.06	55	0.39
OVERALL	14,782	100.00	13,935	100.00

Council Cess		1994/95
		Dollar
1	Kiambu cc	493,004.00
2	Murang'a cc	438,520.00
3	Nyeri cc	219,195.00
4	Meru cc	127,487.00
5	Embu cc	143,350.00
6	Gusii cc	7,225.00
7	Bungoma cc	5,293.00
8	Taita /Taveta	359.00
9	Machakos cc	102,855.00
10	Kirinyaga cc	284,543.00
11	Nakuru cc	15,898.00
12	Nzoia cc	903.00
13	Kisumu cc	180.00
14	South Nyanza cc	-
15	Nandi cc	750.00
16	Kakamega cc	-
17	Tharaka/Nithi cc	29,505.00
18	Makueni cc	6,011.00
19	Nyambene cc	15,557.00
20	Kipsigis cc	2,661.00
21	Nyamira cc	11,673.00
22	Mt Elgon cc	3,621.00
		1,908,590.00

THE ANNUAL STOCKHOLDINGS FOR THE LAST 10 YEARS 1994/95			
	Coffee Year	Stocks (Tonnes)	Value (K Pounds)
1	1994/95	28,856	164,192,250
2	1993/94	17,340	187,783,300
3	1992/93	28,238	170,568,950
4	1991/92	37,022	87,753,213
5	1990/91	33,124	74,322,021
6	1989/90	45,980	86,748,395
7	1988/89	72,564	109,015,624
8	1987/88	65,017	147,578,518
9	1986/87	26,813	50,469,881
10	1985/86	35,105	81,525,786

PRODUCTION AND REALIZATION

Coffee Year	Production (Tonnes)	Amount Realise (Kshs)
1994/95	95,648	12,218,623,000.00
1993/94	72,743	11,798,103,000.00
1992/93	75,946	7,517,712,174.50
1991/92	89,694	2,861,106,000.00
1990/91	87,291	3,124,317,000.00

QUANTITIES PRODUCED BY INDIVIDUAL DISTRICTS 1994/95 SEASON ESTATES

CBK Ref	District Name	Pool Tonnes	Outpool Tonnes	Total Tonnes
AA	Lower Kiambu	1,304	5,801	7,105
AB	Thika	613	6,272	6,885
AC	Ruiru	370	7,043	7,413
AD	Mitubiri	161	2,263	2,424
AE	Makuyu	196	1,209	1,405
AF	Donyo Sabuk	187	1,830	2,017
AG	Nyeri	103	656	759
AH	Limuru	16	66	82
AI	Upper Kiambu	73	1,333	1,406
AJ	Kirinyaga	60	161	221
BA	Meru North	44	849	893
BB	Meru Central	41	112	153
BC	Meru South	9	41	50
BD	Embu	63	202	265
BF	Machakos	152	100	252
CA	Nakuru	126	571	697
CB	TransNzoia	82	35	117
CC	Songor	45	10	55
CD	Sotik	1	6	7
CE	Turbo/Kipkaren	8	6	14
CF	Nandi	0	6	6
CG	Koru	53	42	95
CH	Fort Ternan	30	16	46
CI	Lumbwa/Kipkelion	60	11	71
CJ	Kajiado	2	0	2
CK	Narok	0	0	0
CL	Laikipia	1	3	4
DA	Kakamega	2	0	2
DB	Bungoma	4	2	6
DC	Busia	0	0	0
EA	Kisumu	1	7	8
EB	Kisii	3	14	17
EC	South Nyanza	2	0	2
FA	Kabete	55	102	157
	Total	3,867	28,769	32,636

QUANTITIES PRODUCED BY INDIVIDUAL DISTRICTS
1994/95 SEASON: COOPERATIVES

Ref	District Name	Pool Tonnes	Outpool Tonnes	Total Tonnes
XAA	Kiambu	2,094	4,668	6,762
XAB	Murang'a	695	10,199	10,894
XAC	Nyeri	487	6,459	6,946
XAD	Kirinyaga	567	9,460	10,027
XBA	Meru North	70	601	671
XBB	Meru Central	990	5,705	6,695
XBC	Meru South	324	3,313	3,637
XBD	Embu	381	5,652	6,033
XBE	Machakos	909	4,971	5,880
XBF	Kitui	1	0	1
XCA	Nakuru	0	0	0
XCB	West Pokot	8	0	8
XCC	Kajiado	4	2	6
XCD	Baringo	60	0	60
XCE	Kericho	92	85	177
XCF	Nandi	45	19	64
XCH	Laikipia	3	0	3
XCI	Trans-Nzoia	27	2	29
XDA	Bungoma	970	291	1,261
XDB	Kakamega	225	0	225
XDC	Busia	0	0	0
XEA	Kisii	2,807	218	3,025
XEB	South Nyanza	141	0	141
XEC	Central Nyanza	0	0	0
XED	Kisumu	1	7	8
XGA	Taita	2	13	15
XCJ	Uasin Gishu	0	0	0
	Total	**10,903**	**51,665**	**62,568**
	Society Total	**10,903**	**51,665**	**62,568**
	Estate Total	**3,867**	**28,769**	**32,636**
	Misc Coffee	**13**	**0**	**13**
	Sweepings	**431**	**0**	**431**
	Grand Total	**15,214**	**80,434**	**95,648**

Auditor's Report

REPORT OF THE AUDITOR-GENERAL (CORPORATIONS) ON THE ACCOUNTS OF COFFEE BOARD OF KENYA FOR THE YEAR ENDED 30TH SEPTEMBER 1995.

I have examined the accounts of Coffee Board of Kenya for the year ended 30th September 1995 in accordance with the provisions of Section 29 (2) of the Exchequer and Audit Act, (Cap 412). I have obtained all the information and explanations that I have required for the purpose of the audit. Proper books of account have been kept by the Board and the accounts which have been prepared under the historical cost convention are in agreement therewith and comply with the Coffee Act (Cap 333).

Except for the reservations set out herebelow, in my opinion, the accounts, when read together with the notes thereon, show a true and fair view of the financial state of affairs of the Board as at 30th September 1995, and of its loss and source and application of funds for the year then ended.

1. Financial Performance

During the year under review, the Board realised an operating loss of Kshs. 10,686,000 (1993/94 surplus Kshs. 2,963,000). The adverse result is brought about by the Board's transfer to marketing commission account (under Marketing Revenue and Expenditure Account) of Kshs. 174,000,000 (1993/94 Kshs. 164,000,000 transferred to creditors) being 37.37% of Ad Valorem Levy of Kshs. 465,705,212 earned during the year. Had this adjustment not been made, the Board's reported deficit of Kshs. 10,686,000 disclosed under non-marketing Revenue and Expenditure Account would have been a surplus of Kshs. 163,314,00, while the surplus of Kshs. 5,473,000 reported under Marketing Revenue and Expenditure Account would have been a deficit of Kshs. 168,527,000. Consequently, the Balance Sheet non-marketing (deficit) figure of Kshs. 121,459,000 and the marketing surplus figure of Kshs. 7,552,000 have been misrepresented. No proper explanation has been given for the Board's decision to transfer Kshs. 174,000,000 to the planters account.

2. Bagging Costs - Kshs. 205,937,000

During the year ended 30th September 1995, the Board's coffee sales volume was 113,172,704 kilograms (1993/94 101,720,605 kg), an increase of 11.25% while bagging costs went up by Kshs. 131,643,000 (177%) from Kshs. 74,294,000 in 1993/94 to Kshs. 205,937,000 in 1994/95. Further, information available indicates that during 1993/94, the Board acquired empty bags at Kshs. 103.65 each while during 1994/95 the unit cost went down to Kshs.95.85. However, the Board has not satisfactorily explained the circumstances under which an increase in coffee sales of 11.25% and reduction in the bags' unit cost from Kshs. 103.65 to Kshs. 95.85 during the year should lead to an increase of Kshs. 131,643,000(177%) in bagging costs. Moreover, the Board has not reconciled the quantity of bags used against the respective figures shown in the statements of Marketing Revenue and Expenditure as at 30th September 1995 and 30th September 1994. In the absence of satisfactory explanation and reconciliations, I am unable to confirm the properiety of Kshs. 205,937,000 incurred on bagging costs.

3. Export Duty

As previously reported, the Balance Sheet Debtors and Prepayments figure still includes an amount of Kshs. 175,810,645 from Treasury in respect of overpayment of export duty in prior years. On the other hand an amount of Kshs. 175,000,000 which is a balance from Kshs. 405,000,000 released by Treasury for onward transmission to KPCU and ought to have been returned to Treasury is being held by the Board under the current liabilities short term loan balance of Kshs. 302,268,000 on account of the said export duty. Although in its 5th report the Public Investments Committee recommended that the matter be resolved by the Treasury effecting a waiver of outstanding export duty of an equivalent amount by 30th June 1995. I have not seen any waiver as at the date of this report.

Signed.

W.K. Kemei
AUDITOR-GENERAL (CORPORATIONS)

27th January 1999

13 Balance Sheet as at 30th September 1995

	NOTE	1995 '000' KSHS	1994 '000' KSHS
Assests Employed:			
Fixed Assets	4	403,763	383,524
Investments	5	389	389
		404,152	383,913
Current Assets:			
Stocks	6	3,324,170	3,846,753
Debtors and Prepayments		997,866	1,191,773
Short Term Loans		127,268	172,375
Cash and Bank Balances		88,433	338,604
		4,537,737	5,549,505
Current Liabilities:			
Short Term Loans		302,268	347,375
Provision for Surplus due to Planters		249,929	360,577
Creditors		3,974,408	4,942,741
Bank Overdraft	7	151,969	14,197
Provision of Taxation		2,829	2,829
		4,681,403	5,667,719
Net current Assets/(Liabilities):		(143,666)	(118,214)
Net Assets/(Liabilities):		260,486	265,699
Represented by: Farmers funds as Follows:			
Fixed Assets Reserve	8	88,865	88,865
Coffee Research Reserve		1,400	1,400
Revaluation Reserve		284,128	284,128
Appropriation accounts:			
Marketing	9	7,552	2,079
Non-Marketing - (Deficit)	10	(121,459)	(110,773)
		260,486	265,699

JOHN NGARI ZACHARIA .... Chairman

MZEE HAMISI NGUTU .... Secretary

The Notes on pages 72 to 75 form part of these accounts

STATEMENT OF NON-MARKETING REVENUE AND EXPENDITURE
FOR THE YEAR ENDED 30TH SEPTEMBER 1995

	1995 000 KSHS.	1994 000 KSHS.
Revenue:		
Ad Valorem Levy	291,705	210,474
Dividends Received	4,258	1,690
Agency Fees	1,554	1,248
Rental Income	5,390	4,248
Other Income	1,130	3,276
Surplus/(Deficit) on Roasting Plant	(308)	513
	303,729	221,449
Expenditure:		
Office Expenses	31,796	28,680
Board Expenses	3,907	4,046
Agricultural Expenses	22,126	19,859
Coffee Conference & Delegates Meetings	-	863
Local Publicity	39,853	35,305
International Publicity	2,195	2,756
London Office expenses	15,038	16,977
Research expenses	199,500	110,000
Total Expenses	314,415	218,486
(Deficit)/Surplus for the year	(10,686)	2,963

The notes on pages 72 to 75 form part of these accounts

STATEMENT OF MARKETING REVENUE AND EXPENDITURE
FOR THE YEAR ENDED 30TH SEPTEMBER, 1995.

Revenue	Note	**1995** **000 KSh**	**1994** **000 KSh**
Coffee Sales Proceeds		15 984 123	15 209 482
Less:opening stock of unsold coffee		(3,755,666)	(3,411,379)
		12,228,457	11,798,103
Add: closing stock of unsold coffee		3,283,845	3,755,666
SUB-TOTAL		15,512,302	15,553,769
Interest on Parchment Advances		34 000	19 770
Marketing Commission		530,828	314 775
TOTAL REVENUE		16,077,130	15,888,314
Expenditure:			
Direct Expenses	D	353 384	210 859
Overheads	E	122 954	108 347
International Coffee Organization	F	3 751	4 005
Inter African Coffee Organization	G	5 395	8 217
TOTAL EXPENSES		485,484	331,428
NET REVENUE		15,591,646	15,556,886
Less Ad Valorem Levy on payments to planters		(291,705)	(210,474)
Payments to Planters		(15,294,468)	(15,344,596)
SURPLUS FOR THE YEAR		5,473	1,816

The notes on pages 72 to 75 form part of these accounts.

CASH FLOW STATEMENT
FOR THE YEAR ENDED 30TH SEPTEMBER 1995

	1995 000 KSHS.	1994 000 KSHS.
(Deficit)/Surplus for the year	(5,213)	4, 779
Depreciation	25,713	18,600
Increase in stocks	522,583	(401,459)
(Decrease) increase in debtors	193,907	29,249
Decrease in provision for outstanding surplus to planters	(110,648)	(736,322)
(Decrease)/Increase in creditors	(968,333)	729,613
Net Cash (outflow)/inflow from operating activities	(341,991)	(355,540)
Investing activities		
Purchase of fixed assets	(45,952)	(13,140)
Net (decrease)/increase in cash	(387,943)	(368,680)

Analysis of changes in cash and bank balances

	1995 KShs.000	1994 KShs.000	Change in the year KShs.000
Cash and bank balances	88,433	338,604	(250,171)
Bank overdraft	(151,969)	(14,197)	(137,772)
	(63,536)	324,407	(387,943)

SCHEDULES TO NON-MARKETING REVENUE AND EXPENDITURE STATEMENT FOR THE YEAR ENDED 30TH SEPTEMBER 1995

	1995 000 KSHS.	1994 000 KSHS.
A. Office Expenses:		
Staff	18,232	14,883
Administration	6,934	7,672
Establishment	6,630	6,125
	31,796	28,680
B. Local Publicity:		
Staff and Office Expenses	18,639	16,921
Shows and Stand Expenses	11,262	9,892
Kenya Coffee Bulletin	1,857	1,903
Other Local Expenses	4,037	4,326
Sports and Related Activities	4,058	2,263
	39,853	35,305
C. Research Expenses:		
Coffee Research Foundation	188,563	97,672
C.B.D. Research	6,714	7,877
B.B.D. Research	-	4,451
Training of farmers	4,224	-
	199,501	110,000

SCHEDULE TO MARKETING REVENUE AND EXPENDITURE STATEMENT
FOR THE YEAR ENDED 30TH SEPTEMBER, 1995

	1995 000 KSHS.	1994 000 1992
D. Direct Expenses:		
Computer Expenses	26,154	22,596
Warehousing and Bulking	77,552	75,010
Insurance of Coffee	17,135	4,233
Brokerage and Sales Expenses	14,579	11,847
Pool Bagging Costs	205,937	74,294
Compensation for Loss of Coffee	5,167	2,412
Miscellaneous Marketing Expenses	6,860	20,467
	353,384	210,859
E. Overheads:		
Salaries & Wages	31,437	26,840
Staff Leave & Travelling Expenses	3,012	2,589
Other Staff Expenses	13,005	9,692
Remuneration & Expenses of Board Members	1,769	2,041
Rental, Power & Lighting	1,149	342
Stationery & Printing	4,409	8,069
Postage & Telephone	2,790	2,358
Bank Charges & Interest on Overdraft	44,484	38,432
Audit & Professional Fees	2,118	2,034
Depreciation	6,066	3,640
Sundry Expenses	12,715	12,310
	122,954	108,347
F. International Coffee Organization:		
Contribution to Administration Budget	2,399	2,791
Expenses of Membership	643	642
Executive Meetings	709	572
	3,751	4,005
G. Inter African Coffee Organization:		
Contribution to Administration Budget	-	8,215
Expenses of Membership	5,395	1
	5,395	8,216

NOTES TO THE ACCOUNTS FOR THE YEAR ENDED 30TH SEPTEMBER, 1995

1. *ACCOUNTING POLICIES*:

The following paragraphs describe the main accounting policies adopted by the Board:-

(a) *Accounting Convention:*
The accounts are prepared on a historical cost basis modified to include the revaluation of certain fixed assets.

(b) *Investments*:
Investments are stated at cost.

(c) *Stocks and stores:*
Stocks of clean coffee have been valued at their estimated net realisable value in the normal course of trading. Other stores items are valued at cost.

(d) *Depreciation:*
Depreciation is calculated on a straight line basis at annual rates estimated to write off carrying values of the assets over their expected useful lives. The annual rates used are:-

Land and Buildings	-	Over the unexpired period
Plant and Machinery	-	20%
Furniture, Fixtures, Fittings and Equipment	-	10%-20%
Motor Vehicles and Cycles	-	25%

(e) *Translation of Foreign Currencies:*
Transactions during the year are converted into Kenya Shillings at average rates. Assets and liabilities at the balance sheet date which are expressed in foreign currencies are translated into Kenya Shillings at the average rate. This treatment eliminates any ex change gains or losses which may never be realised as receipts and disbursements to planters effected by the Board are in foreign currency except for a small percentage of the administration expenses of the administration expenses.

(f) *Deferred Taxation:*
Provision for deferred taxation is made only when the directors consider that a tax benefit or charge is likely to crystallise in the foreseeable future. The provision is determined using the liability method.

(g) *Recognition of Costs:*
The accounts reflect the acquisition and disposal of the 1994/95 season crop and the consequent distribution of proceeds to planters. For accounts purposes the cost relating to that portion of the 1994/95 season crop which was not milled until after 30 September 1995 has been accrued and the coffee treated as being part of the stocks held at 30 September 1995.

(*h*) ***Direct Overhead Absorption*:**

Direct expenses have been allocated to Marketing and Non-Marketing accounts and over head have been apportioned as follows:-

Marketing - 70%
Non-Marketing - 30%

2. *NET (DEFICIT)/SURPLUS BEFORE TAXATION*

(Deficit)/Surplus before taxation is arrived at after charging:-

	1995	1994
	KShs.000	KShs.000
Depreciation	25,713	18,600
Directors' emoluments	106	120
Auditors' remuneration (inclusive of VAT)		
Current year	1,150	1,725
Prior year underprovision	360	360
Interest payable	44,224	35,226

3. *TAXATION:*

	1995	1994
	KShs.000	KShs.000
Charge for the year at 35% (1994 - 35%)	-	-

No tax charge during the year due to cumulative tax losses realised. As at 30 September, 1995, unutilised tax losses, subject to agreement by tax authorities amounted to KShs.4,405,973 (1994 - KShs.526,766).

4. *FIXED ASSETS*

	Land and Buildings 000'Shs.	Plant and Machinery 000'Shs.	Furniture Equipment and Fittings 000'Shs.	Motor Vehicles 000'Shs.	Total '000 Shs.
Cost or Valuation:					
As at 1st October, 1994	368,123	8,440	66,926	25,803	469,292
Additions	-	1,078	34,666	10,208	45,952
Adjustments	(15)	-	33	245	263
Disposal	-	-	-	(407)	(407)
At 30th September, 1995	368,108	9,518	101,625	35,849	515,100

***Depreciation*:**					
As at 1st October, 1994	34,260	8,440	30,283	12,785	85,768
Charge for the year	6,333	179	13,292	5,909	25,713
Adjustments	(15)	-	97	181	263
On disposals	-	-	-	(407)	(407)
At 30th September, 1995	40,578	8,619	43,672	18,468	111,337
Net Book Value/Valuation					
At 30th September, 1995	327,530	899	57,953	17,381	403,763
At 30th September, 1994	333,863	-	36,643	13,018	383,524

Land and buildings were professionally revalued by Bageine Karanja Mbuu Limited registered professional valuers on the basis of open market value for existing use purposes at 30 September 1990. The surplus arising from the revaluation has been credited to revaluation reserve.

5. *INVESTMENTS IN SUBSIDIARY*

	1995	**1994**
	KShs.000	**KShs.000**
Unquoted at cost	389	389

The investments comprise the Board's 65% shareholding in Kenya Coffee Auctions Limited.

Group accounts have not been prepared since in the opinion of the Board Members, the expense involved would be out of proportion to the value to the farmers. The gross attributable dividend dealt with, and retained earnings not dealt with, in the Board's accounts are:-

	1995	**1994**
	KShs.000	**KShs.000**
Attributable dividend	3,315	4,258
Attributable retained earnings	221	218

6. *STOCKS*

Stocks consist of:-

	1995	**1994**
	KShs.000	**KShs.000**
Coffee stocks	3,283,845	3,755,666
Bags	8,409	59,473
Miscellaneous	31,916	31,614
	3,324,170	3,846,753

7. *BANK OVERDRAFT*

The Board has negotiated overdraft facilities with a consortium of banks to a maximum amount of KShs.1 billion. The overdraft is secured by a floating charge on the Board's coffee stocks.

8. *FIXED ASSETS RESERVE:*

	1995	1994
	000 KShs.	000 KShs.
Balance brought forward	88,865	88,865

The balance is a transfer from Non-Marketing Appropriation Account - representing the invest ment at cost in fixed assets of the Board.

A balance of KShs.142,107,000 has not been transfered to this account due to lack of reserves and will be transfered from future years' reserves as appropriate.

9. *APPROPRIATION ACCOUNT - Marketing:*

	1995	1994
	KShs.000	KShs.000
At 1 October	2,079	263
Surplus for the year	5,473	1,816
At 30 September	7,552	2,079

10. *APPROPRIATION ACCOUNT - Non-Marketing*

	1995	1994
	KShs.000	KShs.000
At 1 October	(110,773)	(113,736)
(Deficit)/Surplus for the year	(10,686)	2,963
At 30 September	(121,459)	(110,773)

1 Taarifa ya Mwenyekiti

Utangulizi

Taarifa yangu ya mwaka unaoelezwa, 1994/95, itagusia tu maelezo muhimu kwa jumla. Maelezo kamili ya shughuli za Halmashauri hii na maswala mengine yatakuwa katika Ripoti Kuu ya Mwaka ya Hesabu ya Matumizi na Mapato ya Pesa yaliyotayarishwa na Wakuu wa Idara mbali mbali.

Maelezo Muhimu

Mwaka unaoelezwa ulikuwa na pilikapilika nyingi katika baadhi ya sekta za shughuli hizi. Ulikuwa mwaka ambao wakulima walianza kujirekebisha kuambatana na maongozi ya kufunguliwa huru uchumi; na hivyo, maendeleo ya maana kushuhudika katika mbinu za usimamizi wa zao, na ongezeko zaidi katika mahitaji ya miche ya kahawa. Hii ilisababisha ongezeko la kutambulika la Asilimia 30.3 katika uzalishi na ongezeko la Asilimia 41.9 katika mavuno kwa kila ekta moja ikilinganishwa na mwaka uliotangulia. Hata hivyo, licha ya majira mazuri katika mwaka unaoelezwa, mavuno yaliathirika na wadugu wengi na magonjwa.

Kahawa safi ya karibu tani 95,806 metriki ilivunwa. Mapato kutokana na mnada huo yalifikia Dola 281,505,268.94 za Kimarekani kwa bei ya juu ya wastani ya Dola 211.11 za Kimarekani kwa kila gunia moja la kilo 50 la kahawa safi. Matokeo haya yalinakilisha ongezeko la Asilimia 16.9 katika thamani ya mnada. Kati ya hii, magunia 1,324,703 yalisafirishwa nje hadi sehemu zote zinazohusika ulimwenguni ambayo yalileta Sh 14,411,208,240 kupitia FOB Mombasa na kuwakilisha ongezeko la Asilimia 5.2 katika thamani ya kahawa iliyosafirishwa nje. Katika masoko ya nchini, kulikuwa na ongezeko la Asilimia 34 katika matokeo ya mauzo katika kiwanda cha nchini cha ukaangaji kahawa.

Katika majukwaa ya ulimwenguni, Halmashauri hii iliendelea kuchunguza mabadiliko ambayo yalikuwa yakifanyika katika shughuli hizi kwa madhumuni ya kutekeleza mipango inayohitajika kwa mabadiliko. Utekelezaji ulianzishwa wa Muafaka wa Kahawa Ulimwenguni 1994 (ICA'94), ambao ni mkataba wa usimamizi usio na ushawishi wo wote katika mwelekeo wa soko lo lote. Kadhalika, kulikuwa na uimarishaji wa shughuli za Chama cha Nchi Wakuzaji Kahawa (ACPC) na Mpango wa uhusikao wa Kuzuia Kahawa Kurundikana Masokoni (CRP). Kenya ni mwanachama wa Shirika la Kahawa Ulimwenguni (ICO), ACPC na Chama cha Kahawa Kati ya Nchi za Kiafrika (IACO). Kutokana na kampeini kabambe za kuuza zaidi kahawa ya Kenya katika masoko ya kawaida ya ICO na masoko yasiyo ya kawaida ya ICO, matokeo mazuri yalinakilishwa kutoka masoko yasiyo ya kawaida kama vile Uingereza, Norway na Canada.

Matarajio ya Siku za Usoni

Ingawaje mabadiliko mengi yaliendelea kufanyika katika shughuli za kahawa nchini na ng'ambo, kahawa ya Kenya iliendelea kufanya vyema. Matokeo yalikuwa bei bora na thabiti kwa wakulima; ambao walionyesha shukrani zao kwa kujishughulisha na ukuzaji zaidi. Kwa mwaka mwingine mfululizo, Jamhuri ya Shirikisho ya Ujerumani iliongeza tena orodha ya wanunuzi wa kahawa ya Kenya. Halmashauri yangu inaendelea kufanya juhudi zisizolegezeka kupanua mgawo wetu wa biashara katika masoko mapya yanayotokea katika Ulaya Mashariki na kwingineko hasa katika nchi zisizo wanachama wa masoko ya kawaida ya kahawa kama vile Marekani. Ni ari yetu kuendelea kuwapa wateja wetu kahawa bora ya Kenya inayojulikana kwa natija yake, ambayoitafasiri hata katika bei bora zaidi na kuwapa wakulima motisha ya ukuzaji zaidi.

Halmashauri yangu imekabiliwa na matatizo kadha katika kutayarisha mwelekeo wa shughuli za kahawa. Nina furaha kusema kwamba kutokana na ushirikiano kutoka kwa makundi na mashirika yanayohusika na shughuli hizi, tulifaulu kuyasuluhisha. Usaidizi tuliopewa na Serikali pamoja na wakuzaji katika juhudi zetu umekuwa wa maana sana.

Wajibu wa Coffee Research Foundation katika kuongoza katika utafiti wa kahawa hauna kifani. Shukrani zangu pia zinaendea Kenya Planters' Co-operative Union (KPCU) na Mild Coffee Trade Association (MCTA) ambazo zote zilichangishia sana mafanikio yetu. Wanachama wa Halmashauri hii walipiga hatua kubwa ya kijasiri katika utayarishaji maongozi na utekelezaji. Hii haingewezekana bila ushirikiano wa Wizara ya Kilimo, ustawi wa Mifugo na Uuzaji pamoja na idara nyingine za Serikali zilizotusaidia kutimiza shabaha zetu.

Ingawaje kulikuwa na mabadiliko mengi yaliyofanyika katika mwaka unaoelezwa hasa kuambatana na mfumo wa Marekebisho ya Kiuchumi, wanachama wa Halmashauri hii waliweza kutekeleza mabadiliko hayo bila kupuuza motisha na imani ya wakulima, wafanya biashara na wateja. Mafunzo maalumu yamesaidia wafanya kazi kutekeleza mabadiliko hayo na kuwapa maarifa zaidi na ustadi katika kutimiza kikamilifu wajibu wao katika siku zijazo.

Nina furaha kusema kwamba utekelezaji wa mpango wetu wa kufunguliwa huru shughuli za kahawa uliendelea shwari bila kutatiza shughuli zetu za kawaida. Wakulima wameendelea kupokea malipo yao mara kwa mara ilhali wateja wetu wakiendelea kupata chapa wanayopenda ya kahawa ya Kenya kote katika mwaka. Hii ina nipa fora kuhakikishia kila mmoja kwa niaba ya shughuli zote za kahawa nchini kwamba maslahi yao yapo katika mikono mizuri.

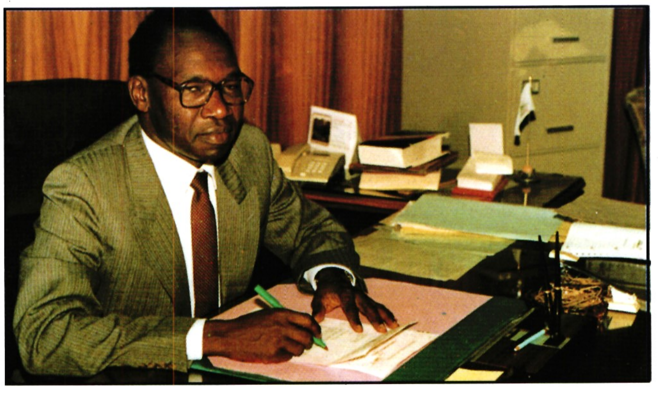
Wafanya kazi chini ya usimamizi thabiti wa Meneja Mkuu walijitolea kwa dhati kuhakikisha kwamba Halmashauri hii imetimiza shabaha zake. Hii ilitokana na moyo wa umoja uliodhihirishwa na wote na kuwafanya watoe mchango wao mhanga katika shughuli za Halmashauri hii. Kwao wote nawapa shukrani nyingi na pongezi.

Ni matumaini yangu na imani kwamba kwa moyo huo uanodumishwa, pamoja tutaendelea kwa imani hiyo katika mwaka mpya.

PITHON MWANGI

MWENYEKITI.

2 Taarifa ya Meneja Mkuu



Maelezo kwa Jumla

Mwaka wa 1994/95 ulishuhudia utekelezaji wa Mkataba wa Kimataifa wa Kahawa (ICA) wa 1994. ICA '94 itaendelea kuzingatiwa kama muafaka wa usimamizi hadi Septemba 30, 1994, na haitakuwa na sababu zo zote za ushawishi katika mwelekeo wa masoko.

Mwaka unaoelezwa pia ulishuhudia uimarishaji wa shughuli za Chama cha Nchi Wakuzaji Kahawa (ACPC) na Mpango uhusikao wa Kuzuia Kahawa Kurundikana Masokoni (CRP). Kahawa iliyosafirishwa na Kenya katika sehemu zote zinazohusika ilifikia jumla ya magunia 1,321,576 ya kilo sitini kila moja huku sehemu za Kaskazini za Jumuia ya Ulaya (EU) hasa Ujerumani, Uswidi, Finland na Jumuia ya Uchumi ya Ubelgiji, Uholanzi na Luxembourg zikichukua "mgawo wa simba" kama ilivyokuwa wakati uliopita. Uingereza, Norway na Canada pia zilifanya vyema ikilinganishwa na wakati uliopita.

Mwaka unaoelezwa pia ulishuhudia shughuli nyingine muhimu kama vile:-

(i) Ongezeko la juhudi katika kampeini za kutangaza na kutafutia masoko zaidi kahawa ya Kenya katika masoko mapya na masoko ya kawaida kwa kutumia mbinu mbali mbali na njia.

(ii) Mjumbe wa Kenya, Bw Simon Onchere, alichaguliwa mwenyekiti wa Kamati ya Fedha ya Shirika la Kahawa Ulimwenguni (ICO).

Kahawa Iliyopokewa

Jumla ya kahawa iliyopokewa kwa mwaka wa 1994/95 ilikuwa tani 95,806metriki za kahawa safi. Hii iliwakilisha ongezeko la Asilimia 30.3 juu ya zao la 1993/93 ambapo tani 73,576 metriki zilivunwa.

Sekta ya ushirika ilivuna tani 62,567 metriki ilhali sekta ya mashamba makubwa ikatoa tani 32,795 metriki. Masalio ya tani 44 metriki yalitokana na kahawa mseto na mavuno mengine ya kahawa.

Sekta ya ushirika ilinakilisha ongezeko la Asilimia 57 juu ya zao la mwaka wa 1993/94. Nayo sekta ya mashamba makubwa iliwakilisha punguzo kidogo la Asilimia 0.73 chini ya zao la 1993/94. Ongezeko hilo katika mavuno linaweza kusemekana lilitokana na usimamizi mzuri wa zao kutokana na malipo mazuri kwa wakulima katika miaka iliyotangulia.

Usagaji, Utoaji, Upokeaji na Uhifadhi wa Kahawa

Kutokana na kufunguliwa huru uchumi, ushindani ulitokea katika usagaji hivi kwamba viwanda vipya kama vile Thika Coffee Mills, Socifinaf Mills na Gatatha Mills pamoja na KPCU vikipokea baadhi ya zao.

Katika Maghala ya Halmashauri hii, jumla ya magunia milioni 3.39 ya kahawa ya kilo 60 kila moja ilinakilishwa. Hii ilikuwa ni pamoja na kahawa magunia 1,807,026 yalkiyopokewa na magunia 1,589,571 yalitotolewa. Maghala yalinakilisha Asilimia 3.86 ya mavuno ya kahawa ya 1994/95 juu ya mwaka uliotangulia.

Shughuli nyingi za uhifadhi zilikuwa katika miezi ya Juni, Julai na Agosti 1995 wakati magunia 600,105, 610,242 na 67,336 yalihifadhika kuambatana na mpangilio huo.

Kahawa House, kama kawaida, ilinakilisha hifadhi ya juu zaidi ikifuatiwa na Ghala la Yarrow Road zikiwa na vimo vya Asilimia vya 42.70, 25.70 na 18.11 kwa kila mfumo kuambatana na mpangilio huo. Ghala la Dandora lilinakilisha Asilimia 11.35.

Uainishaji

Mwaka unaoelezwa ulishuhudia ongezeko katika hali ya kahawa. Katika mwaka wa 1994/95, Asilimia 13.9 ya kahawa yake iliorodheshwa katika ngazi 1-3 ikilinganishwa na Asilimia 10.14 mnamo 1993/94 katika orodha hiyo. Kahawa katika ngazi 4-6 ilipunguka kutoka Asilimia 67.01 mnamo 1993/94 hadi Asilimia 62.49 mnamo 1994/95. Hali ya mbuni iliongezeka kutoka Asilimia 11.03 4 mnamo 1993/94 hadi Asilimia 129.87 mnamo 1994/95.

Mauzo na Uuzaji wa Kahawa

Jumla ya minada 43 iliandaliwa mnamo mwaka wa 1994/95 ambapo magunia 1,405,076 yalinadiwa. Mapato kutokana na minada hiyo yalifikia jumla ya dola 281,505,268 za Kimarekani ambapo bei ya kahawa kwa wastani katika mnada ilikuwa dola 166.97 kwa kila gunia la kilo 50.

Hii inalinganishwa na magunia 1,405,482 yaliyonadiwa mnamo mwaka uliotangulia na kuleta dola 240,659,434.74 za Kimarekani ambapo bei ya kahawa kwa wastani katika mnada ilikuwa dola 142.68 za Kimarekani 10 kwa kila gunia la kilo 50. Bei za kahawa ziliimarika katika minada ya kitaifa kama inavyoonyeshwa na bei ya wastani ya mnada kwa jumla katika mwaka unaoelezwa.

Mauzo ya Nje

Jumla ya magunia 1,283,703 ya kahawa ilisafirishwa nje hadi sehemu zote zinazohusika mnamo mwaka wa kahawa wa 1994/95 na kuleta Sh14,017,225,940 kupitia F.O.B. Mombasa. Wanunuzi wanachama wa sekta ya masoko walipokea magunia 1,132,242 ilhali wanunuzi wasio wanachama wa sekta ya masoko wakanunua magunia 151,461. Hii inalinganishwa na hesabu za mwaka uliotangulia za magunia 1,454,749 yaliyouzwa nje kupitia F.O.B Mombasa yenye thamani ya Sh13,704,664.460. Wanunuzi wanachama wa sekta ya masoko walinunua magunia 1,281,118 ilhali wanunuzi wasio wanachama wa sekta ya masoko wakanunua magunia 173,624. Jamhuri ya Shirikisho ya Ujerumani iliendelea kuwa mnunuzi mkuu wa kahawa ya Kenya ikinunua jumla ya magunia 506,548 ikilinganishwa na magunia 583,545 mnamo mwaka uliotangulia.

Usimamizi wa Hifadhi za Kahawa

Kahawa iliyohifadhiwa mwanzoni mwa mwaka ilifikia tani 28,856 metriki yenye thamani ya dola 59,264,482.80 za Kimarekani. Mavuno katika mwaka huo yalikuwa juu kuzidi mwaka uliotangulia. Hatimaye, kufikia mwishoni mwa mwaka, kahawa iliyohifadhiwa ilikuwa juu kuzidi ile ya mwaka uliotangulia na kuhifadhika katika tani 17,340 metriki zenye thamani ya dola 60,996,316.80 za Kimarekani.

3 Mavuno ya Kahawa

3.1 Maelezo kwa Jumla

Mnamo mwaka wa 1994/95, jumla ya tani 95,806 metriki za kahawa safi ilivunwa. Hii ilikuwaAsilimia 30.3 zaidi ikilinganishwa na tani 73,516 zilizovunwa mnamo 1993/94.

Sekta ya ushirika ilinakilisha ongezeko la mavuno ilhali sekta ya mashamba makubwa ikanakilisha punguzo katika mavuno ikilinganishwa na mwaka uliotangulia.

Mavuno ya kitaifa kwa wastani kwa hekta yaliongezeka kutoka kilo 417 ya kahawa safi hadi kilo 592.

Katika kiwango cha kitaifa, ngazi 1-3 ziliimarika kutoka Asilimia 10.14 mnamo 1993/94 hadi Asilimia 13.9 mnamo 1994/95.

3.2. Majira na Athari Zake

Kiasi cha mvua kilichopokewa mnamo 1994/95 kilikuwa karibu sawa na kile cha 1993/94. Mvua hiyo pia ilinyesha kwa usawa kote katika mwaka huo. Mnamo mwaka huo, ugonjwa wa mbuni, kutu ya majani na magonjwa kutokana na wadudu yaliongezeka kutokana na matumizi ya chini ya madawa ya kunyunyizia kahawa. Bei za madawa hayo pia zilikuwa ghali sana hivi kwamba wakulima wengi walishindwa kuyanunua.

3.3. Kiasi Kilichopokewa

Jumla ya tani 95,806 metriki za kahawa zilivunwa mnamo 1994/95 (Ratiba 2). Sekta ya ushirika ilitoa tani 62,567 metriki ilhali sekta ya mashamba makubwa ikatoa tani 32,795. Tani 444 metriki zilikuwa masalio na mavuno kutoka sekta nyingine mbali mbali.

Kwa jumla mwaka wa 1994/95 ulinakilisha ongezeko katika mavuno ya kahawa ya tani 22,290 metriki ambazo zilikuwaAsilimia 30.3 zaidi kuliko mavuno ya 1993/94. Sekta ya ushirika ilinakilisha ongezeko katika mavuno la tani 22,820 metriki ambazo ni sawa na asilimia 57.4 juu ya zao la 1993/94.

Sekta ya mashamba ya makampuni ilinakilisha punguzo katika mavuno ya Asilimia 0.73 chini ya zao la 1993/ 94. Mavuno ya kahawa kwa mwaka kwa kila wilaya katika miaka minne iliyopita yanaonyeshwa katika ratiba za 3A na 3B kwa mashamba yote pamoja na sekta za mashamba makubwa ya makampuni na mashamba ya ushirika.

Katika sekta ya ushirika, wilaya nne za kwanza zinazoongoza kuambatana na kiasi cha kahawa kilichopokewa ni kama zinavyoonyeshwa hapa chini:

1. Murang'a - Tani 10,834 metriki (ongezeko la Asilimia 70 juu ya za la 1993/ 94).

2. Kirinyaga - Tani 10,027 metriki (ongezeko la Asilimia 65 juu ya zao la 1993/ 94).

3. Nyeri - Tani 6,949 metriki (ongezeko la Asilimia 79 juu ya zao la 1993/94).

4. Kiambu - Tani 6,813 (ongezeko la Asilimia 36 juu ya zao la 1993/94).

Katika sekta ya mashamba makubwa, wilaya nne za kwanza zinazoongoza katika mavuno ya kahawa zilinakilisha hesabu zifuatazo:

1. Ruiru - Tani 7,520 metriki (ongezeko la Asilimia 2 juu ya zao la 1993/94).

2. Kabete Kusini - Tani 7,080 metriki (punguzo la Asilimia 2 chini ya zao la 1993/94).

3. Thika - Tani 7,060 metriki (ongezeko la Asilimia 0.9 juu ya zao la 1993/94).

4. Mitubiri - Tani 2,444 metriki (punguzo la Asilimia 2.5 chini ya zao la 1993/ 94)

RATIBA 10: MAENEO KWA EKA YA MASHAMBA MAKUBWA YA MAKAMPUNI NA WILAYA

3.3.1 Sekta ya Ushirika

Katika sekta ya ushirika, wilaya ambazo zilinakilisha ongezeko zuri katika mavuno zilikuwa ni pamoja na:_

1. Machakos - Tani 2,965 metriki (ongezeko la Asilimia 102)

2. Embu - Tani 2,947 metriki (ongezeko la Asilimia 96)

3. Nyeri - Tani 3,071 metriki (ongezeko la Asilimia 79)

4. Murang'a - Tani 4,476 metriki (ongezeko la Asilimia 70)

5. Kisii - Tani 1,239 metriki (ongezeko la asilimia 69)

6. Kirinyaga - Tani 3,879 metriki (ongezeko la Asilimia 63)

7. Meru Kusini - Tani 1,240 metriki (ongezeko la Asilimia 52).

8. Kiambu - Tani 1,792 metriki (ongezeko la Asilimia 36)

9. Meru Kati - Tani 1,679 metriki (ongezeko la Asilimia 33)

3.3.2 Sekta ya Mashamba Makubwa ya Makampuni

Katika sekta ya mashamba makubwa ya makampuni wilaya nne zilinakilisha ongezeko zuri katika mavuno kupita zao la 1993/94 ni kama zilivyoonyeshwa hapa chini:-

1. Meru Kusini - Tani 27 metriki (ongezeko la Asilimia 123)

2. Embu - Tani 141 metriki (ongezeko la Asilimia 114)

3. Meru Kaskazini -Tani 443 metriki (ongezeko la Asilimia 99)

4. Meru Kati -Tani 63 metriki (ongezeko la Asilimia 69)

5. Koru - Tani 34 metriki (ongezeko la Asilimia 56)

6. Limuru - Tani 21 metriki (ongezeko la Asilimia 34)

7. Kirinyaga - Tani 55 metriki (ongezeko la Asilimia 33)

8. Songoh - Tani 14 metriki (ongezeko la Asilimia 33)

9. Thika - Tani 61 metriki (ongezeko la Asilimia 8.87)

10. Ruiru - Tani 151 metriki (ongezeko la Asilimia 2)

3.4. Mavuno ya Kahawa kila Ekta

Mavuno ya wastani ya kitaifa ya kahawa ya kila ekta yaliongezeka kutoka kilo 417 kila ekta mnamo 1993/94 hadi kilo 592 kila ekta mnamo mwaka unaoelezwa.

Sekta ya mashamba makubwa iliendelea na mtindo wake wa uongozi katika mavuno kila ekta. Mnamo 1994/95 kilo 854 ya wastani ya kahawa safi kila ekta ilivunwa katika sekta ya mashamba makubwa ikilinganishwa na kilo 570 ya kahawa safi kila ekta iliyovunwa katika sekta ya ushirika.

Ratiba 4A, 4B na 4C zinaonyesha viwango kamili vya mavuno ya kitaifa, ushirika na mashamba makubwa ya makampuni katika mpangilio huo.

Katika sekta ya ushirika, wilaya nne za kwanza zilizoongoza katika mavuno kila ekta ni kama zinavyoonyeshwa hapa chini:-

1. Kirinyaga - Kilo 812 kila ekta

2. Embu - Kilo 700 kila ekta

3. Murang'a - Kilo 693 kila ekta

4. Nyeri - Kilo 598 kila ekta

Katika sekta ya mashamba makubwa ya makampuni wilaya nne za kwanza zilizoongoza katika mavuno kila ekta ni kama zinavyoonyeshwa hapa chini:-

1. Ruiru - Kilo 1,232 kila ekta

2. Mitubiri - Kilo 1,155 kila ekta

3. Thika - Kilo 1,123 kila ekta

4. Kiambu Kusini - Kilo 837 kila ekta

3.5 Hali ya Kahawa

Uchambuzi wa hali ya kahawa unaonyeshwa chini ya ratiba 5,6,7A na 7B. Katika kiwango cha kitaifa, ngazi 1-3 zilinakilisha ongezeko kutoka Asilimia 10.14 mnamo 1993/94 hadi Asilimia 13.9 05 mnamo 1994/95. Ngazi 4-6 zilinakilisha punguzo kutoka Asilimia 67.10 mnamo

1993/94 hadi Asilimia 62.49 20 mnamo 1994/95.

Mavuno ya mbuni yaliongezeka sana kidogo kutoka Asilimia 11.03 mnamo 1993/94 hadi Asilimia 29.87 mnamo 1994/95.

Kwa jumla, mwaka wa 1994/95 ulikuwa karibu sawa na mwaka uliotangulia katika ngazi 1-6 ilhali kimo cha mavuno ya mbuni kiliongezeka ikilinganishwa na mwaka uliotangulia.

Sekta ya ushirika pia ilidumisha mtindo wake wa kuongoza katika hali ya kahawa ambapo Asilimia 20.5 ya kahawa yake iliainishwa katika ngazi 1-3 ilhali sekta ya mashamba makubwa ya makampuni pia ilinakilisha Asilimia 7.3 ya kahawa iliyoainishwa katika tabaka hiyo.

Hali ya kahawa kama inavyodhihirishwa na gredi zao inaonyesha kwamba Asilimia 45.88 ya kahawa iliyovunwa ilikuwa katika gredi AB ambayo ilikuwa karibu nusu ya jumla ya mavuno yaliyopatikana.

Katika sekta ya ushirika, wilaya nne za kwanza zilizoongoza katika matokeo ya mavuno ya kahawa ni kama zilivyoonyeshwa hapa chini:-

1. Nyeri - Asilimia 42.72
2. Machakos - Asilimia 29.80
3. Kiambu - Asilimia 28.33
4. Murang'a - Asilimia 26.31.

Sekta ya ushirika wilayani Nyeri iliongoza katika hali ya kahawa ikifuatiwa na Machakos.

Katika sekta ya mashamba makubwa, wilaya nne za kwanza zilizoongoza katika hali ya kahawa katika ngazi 1-3 ni kama zilivyoonyeshwa hapa chini:-

1. Nyeri - Asilimia 19.60
2. Kirinyaga - Asilimia 17.96
3. Nakuru - Asilimia 15.27
4. Machakos - Asilimia 12.04

Sekta ya mashamba makubwa wilayani Nyeri ilichukua nafasi ya kwanza kutoka sekta ya mashamba makubwa ya Meru Kati ambayo iliongoza katika msimu wa 1993/94.

3.6.1. Mipango na Huduma - Huduma za Utafiti za Kahawa

Coffee Research Foundation iliendelea kujishughulisha na utafiti wa kahawa.

Uhusiano wa Upanuzi wa Utafiti uliimarishwa na Idara ya Mawasiliano na Ushauri ya Coffee Research Foundation (CRF).

Mapendekezo ya utafiti yalijulishwa wakulima kupitia kwa maajenti wa Wizara ya Kilimo na maafisa wa nyanjani wa Halmashauri ya Kahawa ya Kenya (CBK).

Hii iliongezewa na taarifa za kiufundi, makala ya habari za kahawa na vipindi vya radioni vya Kahawa Wiki Hii.

Siku za mafunzo ya wakulima zilizotayarishwa na Idara ya Mawasiliano ya Utafiti, Semina kuhusu Maongozi ya Kufunguliwa Huru Uchumi zilizotayarishwa na CBK ziliimarisha juhudi za maajenti wa upanuzi katika kuwafunza wakulima maswala kuhusu matokeo ya utafiti na kufunguliwa huru kwa shughuli za kahawa.

Sampuli za majani na udongo kutoka kwa wakulima katika wilaya mbali mbali za ukuzaji kahawa zilipimwa na kisha mapendekezo kutolewa ipasavyo.

Madawa mapya kutoka kwa makampuni mbali mbali ya kemikali pia yalichunguzwa ili kuhakikisha kwamba yanawapa wakulima matokeo bora.

3.6.2. Maelezo Muhimu Kuhusu Ukuzaji wa Kahawa

Mnamo msimu wa 1994/95 mavuno ya kahawa yaliongezeka kwa tani 22,336 metriki kuliko msimu wa 1993/94. Hii ilitokana na kuimarika kwa usimamizi wa hali ya juu wa kahawa kutokana na bei nzuri ya kahawa na ulipaji wakulima mara moja.

Mahitaji ya mbegu za Ruiru 11 yalikuwa juu sana ilhali ugawaji ulikuwa chini. Jumla ya kilo 490 za mbegu za Ruiru 11 ziliuziwa wakulima katika mwaka huo.

Kulikuwa na upanuzi mdogo katika mashamba ya kahawa ya robusta wala mavuno yao kuongezeka ilhali mavuno katika mwaka huo hayakuwa mazuri kutokana na upungufu wa mbegu za kahawa ya robusta katika Magharibi mwa Kenya.

3.6.3 Hudma za Nyanjani

Huduma za ushauri za nyanjani zilitolewa na maafisa wetu wa huduma wa nyanjani, idara ya huduma ya ushauri ya Coffee Research Fundation na maafisa wa huduma za nyanjani wa Wizara ya Kilimo.

Kulikuwa pia na siku za mafunzo, maonyesho na Semina za Maongozi ya Kufunguliwa Huru uchumi ambazo zilitumiwa kama kielelezo cha kuwapatia wakulima kote nchini mawaidha kuhusu maswala ya kilimo.

Pamoja na huduma za ushauri, maafisa wa nyanjani wa Halmashauri ya Kahawa ya Kenya waliendelea kuwapa wakulima vibali vya kusafirisha kahawa wala hakuna barua za kukataza wakulima kusafirisha kahawa zilitolewa.

Maafisa wa nyanjani pia walitumia wakati wao mwingi wakichunguza usafirishaji wa mbegu na miche na ukaguzi wa nasari za kahawa kwa madhumuni ya kubainisha mahitaji kamili ya Ruiru 11.

Maafisa hao walikagua mashamba na viwanda kwa madhumuni ya kutilia mkazo kanuni za ukuzaji na utayarishaji wa kahawa. Walitayarisha pia ripoti kuhusu maombi yote ya leseni za wakuzaji, kesi maalumu na viwango vingine vya leseni vinavyohitajika na wakulima na takwimu za makisio ya mavuno.

Makundi ya kushughulikia maendeleo ya kahawa yaliendelea kuwa ngome kuu za kuratibisha shughuli zote za kahawa katika kiwango cha wilaya. Makundi hayo pia yaliwakilishwa kupitia kamati katika Halmashauri ya Kahawa ya Kenya katika maswala yanayohusiana na viwango vyote vya leseni.

3.6.4 Utayarishaji wa Kahawa

Jumla ya viwanda vinavyofanya kazi vya upondaji wa kahawa katika sekta ya ushirika ni 834. Katika sekta ya mashambna makubwa ya makampuni, jumla ya viwanda vinavyofanya kazi vya upondaji kahawa ni 1,051 ikilinganishwa na 1,070 mnamo mwaka wa 1993/94.

Katika sekta ya ushirika, wilaya mbili zilizoongoza na idadi kubwa ya viwanda vya upondaji kahawa ni kama zilivyoonyeshwa hapa chini:

1. Muranga - 139.

2. Nyeri - 101.

Katika sekta ya mashamba makubwa ya makampuni, wilaya mbili ziliizoongoza na idadi kubwa ya viwanda vya upondaji wa kahawa ni kama zilivyoonyeshwa hapa chini:-

1. Kiambu - 545

2. Murang'a - 273.

3.6.5 Maswala Mengine

Ratiba 9 inaonyesha ugawaji wa mbegu katika wilaya. Kulikuwa na punguzo katika ununuzi wa mbegu za Ruiru III na ongezeko katika ununuzi katika aina nyingine za mbegu za kawaida.

Ununuzi wa mbegu za kawaida uliongezeko kutoka kilo 130 mnamo 1993/94 hadi kilo 593 mnamo mwaka wa 1994/95.

Ununuzi wa mbegu za Ruiru 11 ulipunguka kutoka kilo 1,119 mnamo 1993/94 hadi kilo 490 mnamo mwaka wa 1994/95. Hii huenda ikawa ilitokana na mavuno ya chini ya mbegu za Ruiru II katika mwaka unaoelezwa kufuatia mahitaji ya chini ya Ruiru II mnamo mwaka uliotangulia.

Ratiba 10 inaoonyesha usambao wa mashamba makubwa ya kahawa kutegemea ekta.

Kati ya mashamba 1,143 makubwa ya kahawa ya makampuni, mashamba 373 yanayowakilishaAsilimia 32.6 yalikuwa ya zaidi ya ekta 50 za kahawa.

Mashamba makubwa ya kahawa ya makampuni yapatao 192 yalikuwa na kahawa kati ya ekta 21 hadi 50 yakiwakilishaAsilimi 16.8.

Wakati huo huo, mashamba mengine makubwa 578 ya kahawa ya makampuni yalikuwa na kahawa chini ya ekta 20 yakiwakilishaAsilimia 50.6.

Kesi za maombi za kutaka idhini ya kung'oa kahawa mashambani ili kubadilisha na shughuli nyingine ziliidhinishwa katika mwaka huo.

Wakulima wengine waling'oa mashambani mwao kahawa ya mbegu za kawaida na badala yake kupanda Ruiru 11. (Ratiba 1-10).

RATIBA 2: MAVUNO KISEKTA
1990/91- 1994/95
(TANI)

Sekta	1994/95	1993/94	1992/93	1991/92	1990/91
Mashirika	62,567	39,747	42,426	51,977	51,411
Mashamba Makubwa	32,795	33,037	32,781	37,584	35,160
Mapakizo/ Mseto	444	732	698	761	720
Jumla Kitaifa	95,806	73,516	75,905	90,322	87,291

RATIBA 3A: MASHAMBA MAKUBWA: KIASI KILICHOTOLEWA KIWILAYA 1994/95 IKILINGANISHWA NA MIAKA MINNE ILIYO PITA (TANI)

CBK Ref	Mashamba Makubwa	1994/95	1993/94	1992/93	1991/92
AA	Lower Kiambu	7,080	7,220	6,486	7,147
AB	Thika	7,060	6,999	7,518	7,789
AC	Ruiru	7,520	7,369	7,732	8,455
AD	Mitubiri	2,444	2,506	2,187	3,275
AE	Makuyu	1,285	1,452	1,260	1,643
AF	Donyo Sabuk	2,017	1,764	1,699	2,722
AG	Nyeri	759	808	1,627	1,509
AH	Limuru	83	62	57	64
AI	Upper Kiambu	1,409	1,651	1,214	1,887
AJ	Kirinyaga	221	166	156	211
BA	Meru North	892	449	540	315
BB	Meru Central	154	91	135	116
BC	Meru South	49	22	63	33
BD	Embu	265	124	137	125
BF	Machakos	253	186	300	195
CA	Nakuru	699	1,365	940	1,184
CB	TransNzoia	17	245	198	308
CC	Songhor	56	42	58	30
CD	Sotik	7	1	5	1
CE	Turbo/Kipkaren	13	8	20	11
CF	Nandi	6	6	15	10
CG	Koru	95	61	94	85
CH	Fort Ternan	46	142	70	100
CI	Kipkelion	71	68	55	66
CJ	Kajiado	2	1	2	4
CK	Narok	0	-	0.1	0
CL	Laikipia	3	0	4	7
CM	Baringo	-	20	26	27
DA	Kakamega	2	2	5	3
DB	Bungoma	6	20	26	27
DC	Busia	0.7	6	2	0
EA	Kisumu	8	10	8	2
EB	Kisii	17	5	15	13
EC	South Nyanza	2	3	4	10
ED	Siaya	-	0.06	-	-
FA	Kabete	157	174	149	238
Jumla Ndogo		**32,795**	**33,037**	**32,781**	**37,584**

RATIBA 3B: SEKTA YA USHIRIKA: KIASI KILICHOTOLEWA 1994/95 IKILINGANISHWA NA MIAKA MINNE ILIYOPITA (TANI)

CBK Ref	Mashirika	1994/95	1993/94	1992/93	1991/92
XAA	Kiambu	6,813	5,021	3,437	4,593
XAB	Murang'a	10,834	6,358	8,092	9,361
XAC	Nyeri	6,949	3,878	5,013	6,118
XAD	Kirinyaga	10,027	6,148	5,559	8,282
XBA	Meru North	671	500	537	855
XBB	Meru Central	6,691	5,012	4,843	6,560
XBC	Meru South	3,643	2,403	2,709	3,761
XBD	Embu	6,032	3,081	3,737	4,074
XBE	Machakos	5,881	2,916	4,003	3,752
XBF	Kitui	0.9	2	0.8	4
XCA	Nakuru	0	3	1	25
XCB	West Pokot	5	8	8	15
XCC	Kajiado	6	8	6	6
XCD	Baringo	60	78	73	122
XCE	Kericho	177	226	193	262
XCF	Nandi	64	61	62	82
XCH	Laikipia	3	25	8	20
XCI	Trans-Nzoia	28	34	12	0
XCJ	Uasin Gishu	0	1	0	0
XCK	Keiyo/Marakwet	-	9	0	0
XDA	Bungoma	1,261	1,908	1,454	1,568
XDB	Kakamega	225	141	297	229
XDC	Busia	0	4	12	0
XEA	Kisii	3,025	1,786	2,168	2,136
XEB	South Nyanza	141	107	164	105
XEC	Siaya	0	13	10	2
XED	Kisumu	8	8	12	6
XGA	Taita	16	10	14	39
	Jumla	**62,567**	**39,747**	**42,426**	**51,977**
ADD	**Jumla Ndogo**	**32,795**	**33,037**	**32,781**	**37,581**
	Jumla Kubwa	**95,362**	**72,784**	**75,207**	**86,571**

RATIBA 4A: KIASI KILICHOKISIWA KIHEKTA (KILO)

Sekta	Mikahawa Iliokomaa Eneo (Hekta)	Mavuno Kihekta (Kilo)				
		1994/95	1994/95	1993/94	1992/93	1991/92
Ushirika	122,660	62,567	510	288	352	432
Mashamba	38,372	32,775	854	861	859	987
Kitaifa	161,032	95,342	592	417	474	565

RATIBA 4B: MASHIRIKA: KIASI KILICHOKISIWA KIHEKTA

Wilaya	Eneo la Mikahawa Iliokomaa (Hekta)	Mavuno Tani 1994/95	Mavuno Wastani Kihekta (Kilo)			
			1994/94	1993/94	1992/93	1991/92
KIAMBU	13,158	6,813	518	382	261	349
MURANGA	15,640	10,834	693	407	507	587
NYERI	11,616	6,949	598	324	470	574
EMBU	8,612	6,032	700	358	434	473
KIRINYAGA	12,344	10,027	812	442	585	872
KISII	5,550	3,025	545	223	391	385
BUNGOMA	5,516	1,261	229	238	305	309
KAKAMEGA	2,429	225	93	58	198	153
TAITA	280	16	57	36	53	139
MACHAKOS	9,496	5,881	619	307	329	308
SOUTH NYANZA	1,811	141	78	82	105	67
KITUI	29	0.90	31	68	53	250
KERICHO	1,721	177	103	131	304	493
KAJIADO	45	6	133	178	126	136
BARINGO	675	60	89	115	146	241
KISUMU	199	8	40	40	84	42
NANDI	798	64	80	76	74	155
WEST POKOT	66	5	56	121	124	375
MERU	16,733	6,691	400	287	349	392
THARAKA NITHI	6,873	3,643	530	350	399	404
NYAMBENE	7,352	671	91	29	73	116
SIAYA	50	-	-	54	100	13
BUSIA	431	-	-	11	43	-
LAIKIPIA	8	3	375	500	112	174
NAKURU	331	-	-	7	2	49
TRANS NZOIA	331	28	85	100	-	-
UASIN GISHU	22	-	-	56	-	-
ELGEYO MARAKWET	161	-	-	23	-	-
JUMLA	**122,660**	**62,567**	**510**	**289**	**352**	**432**

4 Masoko ya Kahawa Ripoti ya 1994/1995

4.1 Minada ya Nairobi

Jumla ya minada 45 iliandaliwa mnamo mwaka wa kahawa wa 1994/95 huku magunia 1,405,067 yakinadiwa. Mapato kwa jumla kutokana na minada hiyo yalifikia dola 281,505,268.94 za Kimarekani ikilinganishwa na magunia 1,405,482 yaliyouzwa mwakauliotanguliana kuletadola240,659,434.74za Kimarekani. Hii inawakilisha punguzo laAsilimia 0.03 katika kimo kilichouuzwa naAsilimia 16.8 katika mauzo kwa jumla kuambatana na msururu huo.

Thamani hii ya juu yaliyotokana na kahawa iliyopunguka kidogo inaweza kuelezwakwamba ilisababishwa ongezekokatika bei nzuri na thabiti za kahawa katika mwaka unaoelezwa. Bei ya juu zaidi kwa wastani mnadani ya dola 211.11 za Kimarekani ilitokana na uuzaji Namba 1 ya Oktoba 4,1994,ilhali bei ya chini zaidi ya wastani ya dola 108.76 za Kimarekani ilinakilishwa uuzaji Namba 43 wa Septemba 26,1995.

4.2 Mauzo ya Nje

Jumla ya magunia 1,324,703 ya kahawa yaliuzwa nje katika sehemu zote zilizohitajika mnamo mwaka wa kahawa wa 1994/95 na kuleta Sh14,411,208,240 F.O.B Mombasa. Wanunuzi wanachama wa sekta ya masoko ya kahawa walinunua magunia 1,163,469 ilhali wanunuzi wasio wanachama wa sekta ya masoko walinunua magunia 161,234. Katika mwaka uliotangulia wa 1993/94,jumla ya magunia 1,454,742 yaliuzwa nje na kuleta Sh13,704,664,460.00. Mwelekeo huu unaonyesha punguzo laAsilimia 8.9 katika kiasi cha kahawa kilichouzwa nje na ongezeko laAsilimia 5.2 katika thamani ya mauzo ya nje ikilinganishwa na mwakauliotangulia.

Punguzo katika kiasi cha kahawa kilichouzwa nje kinaweza kusemekana kwamba lilisababishwa hasa na kupunguka kwa jumla kwa utumiaji kahawa ulimwenguni kutokana na bei ghali za reja reja ambazo zimelipishwa bidhaa hiyo kwa muda wa miaka miwili iliyopita ilhali ongezeko katika thamani ya mauzo ya nje imetokana na bei nzuri za kahawa.

Kama inavyoonyeshwa katika takwimu zilizo hapa chini, Ujerumani iliendelea kuongoza katika kupokea kahawa nyingi ikiwa na jumla ya magunia 519,163 katika mwaka unaoelezwa ikilinganishwa na magunia 583,545 katika mwaka uliotangulia wa (1993/94).

Katika nchi zisizo wanachama wa sekta ya masoko, Marekani iliongoza kwa kununua magunia 52,907 ikilinganishwa na magunia 60,407 katika mwaka uliotangulia ambapo pia iliongoza nchi hizo. Bei ya wastani ya F.O.B. kwa sekta zote ilikuwa Sh181,314 kwa kila tani ya kahawa. (Soma ratiba za mauzo ya kigeni zilizohapa chini).

4.3.1 Wanunuzi Wakuu Watano wa Kahawa ya Kenya katika Sekta ya wanachama wa masoko mnamo 1994/95

Nchi	Magunia ya Kilo 60	Bei ya F.O.B. kwa Pauni za Kenya

Ratiba 4.3.2 Wanunuzi Wakuu Watano wa Kahawa ya Kenya katika Sekta isiyo ya wanachama wa masoko (1994/95)

Nchi	Magunia ya Kilo 60	Bei ya F.O.B. kwa Pauni za Kenya

Ratiba 4.3.3 Mauzo ya Kigeni ya Kahawa na Bei zao za F.O.B.Mombasa mnamo 1994/95 ikilinganishwa na 1993/94

4.4. Masoko ya Nyumbani

4.4.1. Kiwanda cha Kukaanga Kahawa

Mnamo mwaka unaoelezwa 1994/95), Kiwanda cha Kukaanga Kahawa kilinakilisha ongezeko katika matokeo ya mauzo kuliko mwaka uliotangulia. Jumla ya mauzo ya Kenya Coffee House Blend na Kahawa Namba 1 yalifikia Sh4,421,569.95 ambazo niAsilimia 34 kuliko thamani ya mauzo ya mwaka uliotangulia ya Sh3,092,409.95 hadi Sh3,886,007.95 ilhali mauzoya Kahawa Namba 1 yaliongezeka kwa Asilimia 109 kutoka Sh305,217 hadi Sh635,562 katika mwaka unaoelezwa. ilifunguliwa katika miezi mitatu ya kwanza ya mwaka huo. Maduka mengine ya kahawa pamoja na mikahawa yalikodishwa mnamo mwaka uliotangulia (1991/92). Katika miezi hiyo mitatu, Nyeri Coffee House ilipunguza hasara zake kwa Asilimia 24 kutoka

Sh197,325.45 (1991/92) hadi Sh150,454.60 (1992/93).

4.4.2 Kiwanda cha Kukaanga Kahawa

Mwaka wa 1992/93 ulishuhudia punguzo katika kiasi cha Chapa Kenya Coffee House iliyouzwa katika masoko ya nchini kutoka mifuko 31,920 hadi mifuko 14,718 iliyoleta jumla ya Sh1,824,338 ikilinganishwa na Sh2,992,000 mnamo mwaka uliotangulia na kuwakilisha punguzo katika mapato la Asilimia 40. Mauzo kwa jumla ya Kiwanda cha Kukaanga Kahawa yaliimarika. Hii ilitokana na bei zilizoteremka kuliko wakati ulopita za kahawa Mnadani. Bei za chini za mnadani zilifanya pia bei za kahawa kuteremka katika Kiwanda cha Kukaanga Kahawa cha Halmashauri hii, na hivyo, kuvutia wateja zaidi. Kadhalika, Kahawa Namba 1, ambayo awali haikuweza kupatikana kutokana na bei hizo zilizoongezeka ghafula iliweza kupatikana kwa bei hizo mpya.

Ratiba 4.3.4 Kahawa iliyouzwa katika Masoko ya Nyumbani kutoka kwa Kiwanda cha Kukaanga Kahawa (Sh)

5 Huduma za Idara ya Upimaji Ladha

Idara hii kama kituo cha usimamizi wa ubora wa kahawa iliimarisha shughuli zake kulingana na idara nyingine katika enzi jipya la shughuli zilizofunguliwa huru za kahawa kwa kutoa huduma zilizohitajika za kiufundi kwa wakulima na wafanya biashara katika mwaka unaochunguzwa.

Mwaka unaochunguzwa ulishuhudia viwanda vitatu vya kibiashara vya usagaji kahawa vikipewa leseni na Halmashauri hii kupokea kahawa kutoka kwa wakuklima. Viwanda hivyo vilikuwa ni pamoja na Thika CoffeeMills, Socfinaf Coffee Millers na Gatatha Farmers bila kusahau K.P.C.U ambayo imekuwa ikisaga kahawa tangu mapema miaka ya thelathini.

Kulikuwa na ushirikiano mzuri kati ya idara hii na wakulima ikiwemo ni pamoja na maajenti wao na wasagaji na hivyo kutoa mazingira dhahiri zaidi ya uendeshaji na ufanisi wa shughuli za kahawa nchini Kenya.

Kote katika msimu wa 1994/95, huo, jumla ya mafungu 18.651 iliainishwa ikilinganishwa na mafungo 17,602 mnamo mwaka wa kahawa wa 1993/94. Hii inawakilisha Asilimia ongezeko la 5.96 la kiasi cha kahawa iliyopokewa na idara hii. Kadhalika, ukuzaji wa kahawa pia uliongezeka kutoka tani 73,516 mnamo mwaka uliotangulia hadi tani 95,806 mnamo 1994/95. ikilinganishwa na ripoti zote zinazohusika kupelekewa wakulima kupitia kwa maajenti wao. Ripoti hizo pia zilitayarishiwa nakili zilizopelekewa majukwaa mengine yanayohusika ili kuyajulisha na kuchukua hatua palipohitajika.

Kadhalika, idara hii iliendelea kutoa huduma kwa wakulima na kituo cha utafiti cha kahawa kwa kufanya uchambuzi kuhusu hali kabla ya usagaji na sampuli za utafiti kuambatana na mpangilio huo.

Zifuatazo ni takwimu mbali mbali za mafungu na sampuli za ushauri zilizochambuliwa ikiliganishwa na mwaka uliotangulia.

	1993/94	1994/95
Mafungu yaliyopokewa moja kwa moja kutoka KPCU	5.495	7.456
Mafungu ya mapakizo	7.715	7.546
Mapakizo ya Mbuni	2,466	3,122
Mapakizo ya PB	143	84
Mapakizo ya E	68	24
Mapakizo ya T	180	206
Mapakizo madogo/makubwa		(61)
1,261 Mapakizo madogo		(1,864)
Kahawa mseto LDS, KHS, KCA, Wasagaji, Watafiti na Wakuzaji	45	37
Sampuli za ushauri	435	604
Kahawa iliyokaushwa katika mashamba makubwa ya makampuni	179	161
Jumla	18,651	17,602

Kati ya jumla ya mafungu yaliyochambuliwa, kimo kikubwa zaidi cha karibuAsilimia 82 kilipokewa kutoka kwa KPCU Ltd., Asilimia 9 kutoka Thika Coffee Mills (ICL) naAsilimia 5 ilitoka Socfinaf Coffee Mills. Asilimia nyingine (4) ilikuwa kahawa iliyokaushwa ya mashamba makubwa ya makampuni.

Pamoja na mafungu yaliyoelezwa hapo juu ni mapakizo ya mafungu yote ya kahawa. Mafungu madogo (yaani chini ya magunia 200 ama kilo 10,000) yalikuwa ni pamoja na na kahawa safi aina za PB, E na T. Hizi zote zilipakizwa pamoja katika viwanda mbali mbali vya kahawa kama ilivyokuwa wakati uliopita na mapakizo yaliyotokea yakapelekewa Halmashauri ya Kahawa ya Kenya (CBK) kufanyiwa uainishaji wa mwisho, kunadiwa na hatimaye kuwalipa wakulima binafsi. Upakizaji wa aina hizo za kahawa ulichunguzwa kikamilifu na idara hii ili kuhakikisha kwamba hakuna ucheleweshaji wo wote ulitokea katika utaratibu wote wa upakizaji, usagaji na uainishaji.

Mafungu madogo ya AA, TT na C ya kahawa safi kutoka kwa mapakizo makuu yalipakizwa na Idara ya Uhifadhi ya CBK kwa kutumia maagizo kutoka kwa Idara ya Upimaji Ladha Kahawa kwa kutegemea gredi na hali za kahawa na hatimaye kuuzwa kupitia kwa minada ya wiki.

Jumla ya minada 43 iliandaliwa mwaka huo huku kiasi cha kahawa kilichouuzwa katika kila mnada kihesabika kwa kati ya magunia 21.043 hadi magunia 38.911. Ukadiriaji thamani ya kila fungu lililopelekwa minadani ulifanywa kutegemea aina ya kahawa, hali na bei zilizokuwapo za kahawa masokoni na bei iliyokisiwa (bei iliyotengwa) zilitangazwa kama mwongozo kwa dalali. Kutegemea mahitaji kutoka kwa Idara ya Uuzaji, Idara ya Upimaji Ladha Kahawa itatengeneza Chapa Bora za Kahawa za KCHB pamoja na Kahawa Na 1 kwa wateja ingawaje yamekuwa chini sana huku Halmashauri hii ikibadilika kutoka kwa ukaangaji wa kahawa ya kuuza na badala yake kujishughulisha zaidi na kampeini za utangazaji na uuzaji. Hali ya kahawa katika 1994/95 unaoelezwa iliridhisha sana katika sekta zote mbili pamoja yaani ushirika na mashamba makubwa, na wakulima wakaonyesha mwamko mpya kutokana na faida za kufunguliwa huru uchumi. Kwa minajili ya hii, ongezeko katika mavuno ya kahawa na hali iliyoimarika ya zao zinatazamiwa katika mwaka unaofuatia. Idara hii iliendelea kusawazisha hali za kahawa katika kila orodha ili kutosheleza mahitaji ya wanunuzi. Hivyo, idara hii ilitimiza shabaha zake mnamo 1994/95 kwa kutumikia shughuli za kahawa katika kiwango cha kilimo, kiwango cha biashara, kitaifa na ulimwengu kwa jumla hivi kwamba ikasisitiza uthabiti wake katika ufanisi wa shughuli hizo nchini Kenya

6 Idara ya Maghala na Shughuli

6.1. Utangulizi

Idara hii ilitoa na kupokea jumla ya magunia milioni 3.39 ya kilo 60 kila moja ya kahawa. Hii ilikuwa ni pamoja na magunia 1,807,026 yaliyopokewa na magunia 1,589,571 yaliyotolewa. Kahawa iliyonakilishwa katika uhifadhi mnamo 1994/95 ilikuwaAsilimia 3.86 juu kuliko mwaka uliotangulia.

6.2 Kahawa Iliyopokewa

Idara hii ilipokea jumla ya magunia 1,807,026 ya kilo 60 kila moja ya kahawa. Kahawa iliyopokewa mnamo 1994/95 ilikuwaAsilimia 13.62 juu ya zao la mwaka uliotangulia. Kiasi kikubwa zaidi cha kahawa kupokewa kilinakilishwa mnamo Machi, Mei na Juni, 1995, wakati magunia yaliyopokewa yalifikia jumla ya 224,215 na magunia 222,248 kuambatana na mpangilio huo. Kiasi cha chini zaidi cha kahawa kupokewa kilinakilishwa mnamo Novemba na Desemba, 1994, wakati jumla ya magunia 47,254 na magunia 21,095 yalipokewa juu zaidi cha kahawa kupokewa kilinakilishwa katika Kahawa House.

6.3 Kahawa Iliyotolewa

Kiasi cha jumla cha kahawa iliyotolewa kupelekwa hadi sehemu zote zinazohusika kilikuwa magunia 1,589,571 ya kilo 60 kila moja. Kahawa iliyotolewa iliongezeka kwaAsilimia 5.39 juu ya zao la mwaka uliotangulia. Viwango vya juu zaidi vya kahawa kutolewa vilinakilishwa mnamo Julai naAgosti, 1995, wakati magunia 192,007 na magunia 187,437 yalitolewa kuambatana na mpangilio huo. Viwango vya chini zaidi kutolewa vilinakilishwa mnamo Januari na Februari, 1995, wakati magunia 82,069 na magunia 75,716 yalitolewa kuambatana na mpangilio huo.

Kahawa iliyotolewa kupelekwa hadi Mombasa iliwakilisha Asilimia 59.65 ya jumla ya kahawa iliyotolewa ilhali Inland Container Depot (Embakasi) iliwakilishaAsilimia 20.43 ilhali maajenti wengine mjini Nairobi wakawakilishaAsilimia 18.73.

6.4 Mapakizo ya Kahawa

Idadi ya jumla ya magunia yaliyopakizwa ya kahawa ilikuwa magunia 484, 221 ikilinganishwa na magunia 498,766 katika msimu uliopita unaoonyesha kulikuwa na punguzo laAsilimia 2.92. Shughuli nyingi za mapakizo zilitokea Julai naAgosti, 1995, wakati magunia 72,446 na magunia 63,352 yalipakizwa kuambatana na mpangilio huo ikilinganishwa na magunia 56,783 na magunia 62,499 kwa Desemba, 1993, na Mei, 1994, kuambatana na mpangilio huo katika msimu uliotangulia.

6.5 Uhifadhi

Shughuli nyingi za uhifadhi zilikuwa katika miezi ya Juni, Julai naAgosti, 1995, wakati magunia 600,105, magunia 610,242 na magunia 617,336 yalihifadhika kuambatana na mpangilio huo. Kahawa House, kama kawaida, iliwakilisha hifadhi ya juu zaidi ikifuatiwa na Ghala One na Yarrow Road zikiwa na vimo vyaAsilimia vya 42.70; 25.70 na 18.11 kwa kila mfumo kuambatana na mpangilio huo. Dandora iliwakilishaAsilimia 11.35.

6.6. Gharama za Bohari Zilizokodiwa

Kulikuwa na bohari tano pekee za kukodiwa ambazo zilitumiwa wakati wote kwa msimu kamili yaani zikiwa ni pamoja na:-

(i) Ghala One

(ii) R na K

(iii) Dandora.

Maghala hayo yote matatu yanamilikiwa na KPCU Ltd. Kisha kulikuwa na Yarrow Road (Ploti Namba 209/8727) na Lusengeti (Ploti Namba 209/9360 ambayo yote mawili pamoja yapo Viwandani, Nairobi.

Maghala manne ya kwanza yalikuwa ya kuhifadhi kahawa ilhali ya Lusengeti yaliachiwa magunia matupu ya katani hadi Julai, 1995, wakati tulipoanza kuyatumia kuhifadhi kahawa.

6.7 Mafunzo ya Wafanya Kazi

Idara hii iliwafunza wafanya kazi 123 katika mafunzo mbali mbali kama vile Usawazishaji katika Kampuni, Ustadi wa Ukaguzi wa Wafanya Kazi wa Maghala, Usimamizi wa Bohari na Maghala na mbinu mbali mbali za kuhakikisha uthabiti kazini.

SCHEDULE NO. I

KAHAWA ILIYOPOKEWA KUTOKA OCTOBA MOSI 1994 MPAKA SEPTEMBA 1995

(MAGUNIA YA KILO 60)

TAREHE	GOROFA YA 12	GHALA I	DANDORA	MASHAMBA MAKUBWA	WAUZA MSETO	THIKA COFFEE MILLS (ICL)	SOCFINAF COFFEE MILLS	MAGUNIA KWA JUMLA	1994/95 TANI	%KWA MWEZI	MAGUNIA KWA JUMLA	1993/94 TANI	% KWA MWEZI
Oct. 1994	28002	62803	16428	1289	26924	-	-	135446	8126,76	7,50	158059	9483,54	9,94
Nov. 1994	603	10010	13543	185	22913	-	-	47254	2835,24	2,62	106523	6391,38	6,70
Dec. 1994	2318	-	-	71	18706	-	-	21095	1265,70	1,17	25873	1552,38	1,63
Jan. 1995	78034	12901	249	1526	17027	-	-	109737	6584,22	6,07	101572	6094,32	6,39
Feb. 1995	89530	25016	6010	18507	12561	-	-	151624	9097,44	8,39	156441	9386,46	9,84
Mar. 1995	117000	39535	21988	21977	16564	999	6152	224215	13452,90	12,41	189319	11359,14	11,90
Apr. 1995	85085	33285	22515	6842	18839	5892	8875	181333	10879,98	10,03	185972	11155,62	11,69
May. 1995	95574	59884	29301	5604	23863	826	9602	224654	13479,24	12,43	160619	9637,14	10,10
June. 1995	81837	62181	40812	5248	17781	8353	6036	222248	13334,88	12,30	132588	7955,28	8,34
July. 1995	64043	18153	43982	2109	16461	32711	9248	186707	11202,42	10,33	102934	6176,04	6,47
Aug 1995	62750	34307	30145	1329	22656	33332	12315	196834	11810,04	10,89	144589	8675,34	9,09
Sept. 1995	28644	24752	8894	4842	19182	14401	5164	105879	6352,74	5,86	125957,00	7557,42	7,91
Jumla	733420	382827	233867	69529	233477	96514	57392	1807026	108421,56	100,00	1590401	95424,06	
%Kwa Namna	40,59	21,18	12,94	3,85	12,92	5,34	3,18	100					

SCHEDULE II

UCHAMBUZI WA MAFUNGU KUTOKA OCTOBA 1994 MPAKA SEPTEMBA 1995

(MAGUNIA YA KILO 60)

TAREHE	MAFUNGU MAKUBWA	MAFUNGU MADOGO	MAFUNGU T.	K/NO.1	KCHB	MAFUNGU YA MASHAMBA	1995/94 JUMLA	1995/94 TANI	% KWA MWEZI	1993/94 JUMLA	1993/94 TANI C	% KWA MWEZI
Oct. 1994	16836	13950	-	-	-	2605	33391	2003,46	6,90	31157	1869,42	6,25
Nov. 1994	26985	15918	-	-	-	-	42903	2574,18	8,86	48321	2899,26	9,69
Dec. 1994	18120	1434	-	-	-	12	19566	1173,96	4,04	56783	3406,98	11,39
Jan. 1995	6385	2161	-	-	-	-	8546	512,76	1,77	36526	2191,56	7,32
Feb. 1995	13704	10833	-	-	-	1255	25792	1547,52	5,33	30457	1827,42	6,11
Mar. 1995	17998	3871	-	-	-	5555	27424	1645,44	5,66	45607	2736,42	9,14
Apr. 1995	18121	12519	-	-	-	5106	35746	2144,76	7,38	20657	1239,42	4,14
May. 1995	29730	15507	-	-	-	9801	55038	3302,28	11,37	62499	3749,94	12,53
June. 1995	19627	26742	-	-	-	3430	49799	2987,94	10,28	39411	2364,66	7,90
July. 1995	36502	34338	-	-	-	1606	72446	4346,76	14,96	42798	2567,88	8,58
Aug. 1995	34232	27242	-	-	-	1878	63352	3801,12	13,08	44596	2675,76	8,94
Sept. 1995	17368	27390	-	-	-	5460	50218	3013,08	10,37	39954	2397,24	8,01
JUMLA	255608	191905	-		-	36708	484221	29053,26	100,00	498766	29925,96	100,00
% KWA NAMNA	52,79	39,63	-	-	-	7,58	100,00					
1995/94 KWA NAMNA	57,03	35,24	-	-	-	7,73	100,00					

SCHEDULE III

UCHAMBUZI WA HIFADHI KUTOKA OCTOBA MOSI 1994 MPAKA SEPTEMBA 1995

(MAGUNIA YA KILO 60)

							1995/94		1993/94		
TAREHE	KAHAWA HOUSE	GHALA 1	DANDORA STORES	YARROW RD STORE	LUSENGETI RD STORE	JUMLA YA MAGUNIA	TANI	% KWA MWEZI	JUMLA YA MAGUNIA	TANI	% KWA MWEZI
Oct. 1994	131213	133703	45585	40762	-	351263	21075,78	6,76	562628	33757,68	11,23
Nov. 1994	88052	103076	46486	37056	-	274670	16480,20	5,29	522968	31378,08	10,44
Dec. 1994	73925	73410	31748	23046	-	202129	12127,74	3,89	462315	27738,90	9,23
Jan. 1995	129041	64320	9656	22802	-	225819	13549,14	4,35	421175	25270,50	8,41
Feb. 1995	194684	74829	8903	26624	-	305040	18302,40	5,87	348276	20896,56	6,96
Mar. 1995	237425	101509	28935	54794	-	422663	25359,78	8,13	303513	18210,78	6,06
Apr. 1995	215624	113069	39284	111584	-	479561	28773,66	9,23	354270	21256,20	7,07
May. 1995	231295	135245	49330	111314	-	527184	31631,04	10,14	409759	24585,54	8,18
June. 1995	244143	165199	72100	118663	-	600105	36006,30	11,55	439398	26363,88	8,77
July. 1995	229154	132237	91915	129209	27727	610242	36614,52	11,74	396101	23766,06	7,91
Aug. 1995	225660	122869	91768	131538	45501	617336	37040,16	11,88	362920	21775,20	7,25
Sept. 1995	218583	116047	73948	133865	37823	580266	34815,96	11,17	425133	25507,98	8,49
JUMLA	2218799	1335513	589658	941257	111051	5196278	311776,68	100	5008456	300507,36	100
%KWA NAMNA	42,70	25,70	11,35	18,11	2,14	100					

SCHEDULE IV

KAHAWA ILIYOTOLEWA KUTOKA OCTOBA MOSI 1994 MPAKA SEPTEMBA 1995

(MAGUNIA YA KILO 60)

						1994/1995			1993/94	
TAREHE	KILINDINI PORT (MSA)	MAGALA YA EMBAKASI	WAUZAJI (NAIROBI)	WAUZAJI (MOMBA	JUMLA	TANI	% KWA MWEZI	JUMLA	TANI	% KWA MWEZI
Oct. 1994	685	28913	32487	56271	118356	7101,36	7,45	144443	8666,58	8,60
Nov. 1994	1185	33606	20212	68003	123006	7380,36	7,74	157306	9438,36	9,36
Dec. 1994	2314	27713	14882	49498	94407	5664,42	5,94	142992	8579,52	8,51
Jan. 1995	1775	13113	22717	44464	82069	4924,40	5,16	93502	5610,12	5,57
Feb. 1995	1417	13580	20081	40638	75716	4542,96	4,76	128197	7691,82	7,63
Mar. 1995	691	25745	12530	62986	101952	6117,12	6,42	112586	6755,16	6,70
Apr. 1995	300	30610	21076	86673	138659	8319,54	8,72	111566	6693,96	6,64
May. 1995	640	37327	26188	110581	174736	10484,16	10,99	161053	9663,18	9,59
June. 1995	3641	27292	21367	93956	146256	8775,36	9,20	171118	10267,08	10,19
July. 1995	1700	33253	43986	113068	192007	11520,42	12,08	187827	11269,62	11,13
Aug. 1995	2359	33284	34310	117484	187437	11246,22	11,79	156160	9369,60	9,29
Sept. 1995	2220	20241	27960	104549	154970	9298,2	9,75	113312	6798,72	6,74
JUMLA	18927	324677	297796	948171	1589571	95374,26	100,00	1680062	100803,72	100,00
% KWA NAMNA	1,19	20,43	18,73	59,65	100,00					

11 Taarifa ya Kifedha 1994/1995

Huu ni muhtasari wa viwango vya mwanzoni na vifuatavyo vya malipo ya muda kwa kahawa iliyosafishwa, mbuni iliyokombolewa na robusta maganda katika mwaka huo:_

	Dola za Kimarekani Kila Tani
Kiwango cha malipo ya muda mwanzoni	1,620.00
Malipo ya kwanza ya muda ya uainishaji hadi 24.4.95	390.00
	2,010.00
Malipo ya pili ya muda ya uainishaji hadi 3.7.95	540.00
	2,550.00
Malipo ya tatu ya muda ya uainishaji hadi 11.9.95	280.00
Malipo ya nne ya muda ya uanishaji hadi	2,830.00
Malipo ya mwisho ya mwaka huo	6.00
	2,836.00
Malipo ya mseto	12.50
Malipo ya jumla ya kahawa iliyosafishwa, mbuni iliyokombolewa na robusta maganda	3,184.00

Viwango vifuatavyo vya malipo vilitumika mwanzoni mwa mwaka huo:-
Malipo ya mafungo ya mwanzoni

Viwango kila Mfuko Dola za Kimarekani	Kahawa Safi Kila Sawa kwa Tani Dola za Kimarekani
12.00	300.00

Malipo ya mafungu ya mwanzoni:-

Malipo ya Kisehemu

Ya kwanza pekee	30.00	750.00
Ya pili pekee	15.00	375.00
Ya tatu pekee	8.50	255.00
Mbuni mpya	5.00	250.00
Robusta Maganda	5.00	250.00

Katika mwaka huo, viwango hivyo vilirekebishwa mara moja kuanzia 1.5.95 kama ifuatavyo:_

Malipo ya mafungu ya mwanzoni:_

Mafungu mazito pekee	15.00	375.00

Malipo ya Kisehemu:_

Ya kwanza pekee	35.00	875.00
Ya pili pekee	18.00	450.00
Ya tatu na epesi	10.00	300.00
Mbuni Mpya	6.00	300.00
Robusta Maganda	6.00	300.00

Katika, mwaka huo, viwango vilirekebishwa upya tena kwa mara ya pili kuanzia 3.7.95 kama ifuatavyo:-

Mafungu ya kawaida pekee:-

Malipo ya mafungu mazito pekee	18.00	459.00

Malipo ya Kisehemu

Ya kwanza pekee	42.00	1,050.00
Ya pili pekee	22.00	550.00
Ya tatu na epesi	12.00	360.00
Mbuni Mpya	7.00	350.00
Robusta Maganda	7.00	350.00

KAHAWA HIFADHINI KWA MIAKA 10 ILIYOPITA_ 1994/95