

Mr. Gichohi

5

PARLIAMENT
OF KENYA

Speaker
DISpeaker
CIVIL SERVICE
P.C.A.
Press

KENYA SEED COMPANY LIMITED

ANNUAL REPORT

for the year ended

30th June 1995



KENYA SEED COMPANY LIMITED

Report and Financial Statements

For the year ended 30 June 1995

C O N T E N T S	Pages
Notice of Meeting	2
Board of Directors	3
Chairman's Review	4 - 6
Directors' Report	7
Report of the Auditors	8
Profit and Loss Account	9
Balance Sheet	10
Cashflow statement	11
Notes to the Accounts	12 - 16
Five year Review of Profits	17
Departmental sales turnover ratios	18
Departmental sales ratios	19
Fine year Performance Review	20
Form of Proxy	21

REGISTERED OFFICE: P.O. Box 553, Kitale, Kenya

SECRETARY Z. K. Cheruiyot

AUDITORS: Deloitte & Touche, Nairobi

BANKERS: Barclays Bank of Kenya Limited
Kenya Commercial Bank Limited

ADVOCATES: Daly & Figgis, Nairobi
Kiangoi & Company, Nairobi.

Notice of Meeting

Notice is hereby given that the thirty-ninth Annual General Meeting of Shareholders will be held at the registered office of the Company on Monday 18th December, 1995 at 10.00 a.m. to conduct the following business;-

ORDINARY BUSINESS

1. To approve the minutes of the 38th Annual General Meeting held on 16th December, 1994.
2. Chairman's Review.
3. To receive and consider the financial statements as at 30th June, 1995 and the directors' and auditors' report thereon.
4. To approve the remuneration of the directors.
5. To authorise the directors to fix the auditors' remuneration.
6. To elect directors in accordance with the Company's Articles of Association.
In accordance with Article 90, Hon. Dr. T. Toweett and Mr. E. Bartien vacate their seats on the board by rotation and, being eligible, offer themselves for re-election.
Maj. General R.Y. Chelagatt was appointed to the Board on 30th May, 1995. In accordance with Article 96, he retires but, being eligible, he offers himself for re-election.
7. To transact any other ordinary business of the Company for which at least 14 days' clear notice must have been given to the Company.

A shareholder entitled to attend and vote may appoint a proxy to attend and vote for him on his behalf. A proxy need not be a member of the Company.

BY ORDER OF THE BOARD

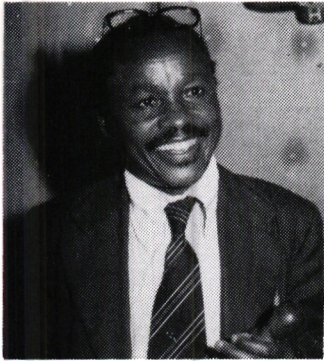
Z.K. CHERUIYOT

Company Secretary,
P.O. Box 553, Kitale

20th November, 1995

A form of proxy is on page 21 which shareholders who do not propose to be at the meeting are requested to complete and return to the Registered Office of the Company so as to arrive not later than 10.00 a.m. on Friday 15th December, 1995, failing which it will be invalid.

Board of Directors



DR. T. TOWEETT
Chairman



N. K. ARAP TUM
Managing Director



E. J. GOES
Finance Director



J. C. BURCH



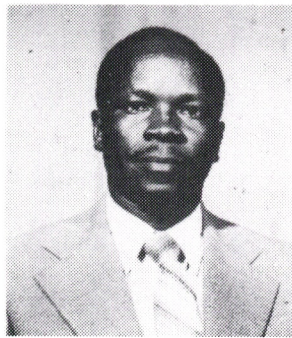
E. BARTIEN



DR. W.K. KILELE



J.D. OTIENO



MAJ. GEN. R.Y. CHELAGATT

Chairman's Review



TRADING RESULTS

The Company went through perhaps one of the most difficult trading years since inception due to a combination of several factors explained hereunder. As a result, the Company recorded a reduced turnover which amounted to Shs. 1.170 billion representing a drop of 16% from last year's turnover of KShs. 1.392 billion. The lower turnover is attributed to the very low carryover stocks and the low production levels recorded over the last two seasons due to drought conditions which prevailed then.

The low level of seed production during the 1994 season was attributed to:-

- (a) Erratic rainfall pattern at time of planting and pollination, and very heavy rainfall during harvesting which caused some of the crops to rot;
- (b) Lack of adequate finances and high prices of inputs which made the seed growers use lower application rates of chemicals and fertilizers thus lowering their yields; and
- (c) There were fewer growers who were willing to grow seed in view of the favourable commercial maize prices in the 1993/94 season.

As a result of the above the actual seed sales registered a drop of 14% from 23,087 tonnes to 20,224 tonnes sold this year.

The Company also recorded a very low pre-tax profit of Shs. 6 million against Shs. 103 million recorded last year which is a drop of 94%. One of the main reasons for the drop is that the selling price of seed maize was far below the cost of production. This was so when the Company was compelled to reduce the price of seed maize for the last two years by the Government. Thus, over these two-year period, our profit has been gradually eroded in the light of the upward rise in the cost of operations.

RESEARCH

Research and maintenance of inbred lines of all varieties is an on-going exercise. The objective has been to develop varieties that are resistant to diseases such as the maize streak virus, and to produce better and high yielding seed crops so as to improve or replace the existing seed varieties. Currently the maize programme has a total of five new hybrids for the late, medium, dryland and coastal ecological zones due to be released in the forthcoming season. In addition, the company has released this year indigenous vegetable seed like Spider plant (saka), Black Night shade (sucha), amaranthus (dodo), Sunhemp (miro) and catalasie (murere).

The Research Division has just concluded an exercise of preparation of technical data to enable the Company register all the seed varieties under the Gazetted Plant Breeders' Rights.

PRODUCTION

The weather in general had an erratic rainfall pattern at the time of planting and pollination which greatly affected the yield of the crop of seed maize. At the time of harvesting there was quite a considerable amount of moisture which led to very high loss of seed maize due to the rotting of the crops in the field.

The above factors contributed to the low yield of seed maize. The total land acreage was 32,499 acres which yielded 22,812 tonnes of seed. Out of this 22,866 acres was under seed maize and yielded 19,537 tonnes compared to last year's acreage of 21,111 acres which yielded 15,983 tonnes. The above yield was far below the targetted yield of 26,003 tonnes of seed maize. Due to lack of

adequate land for seed maize production, the Company had to contract seed growers in Nakuru, Kilifi and Taveta District. Though this proved to be a costly exercise, the project nevertheless went a long way in reducing the shortfall in production of the popular varieties of seed maize.

MARKETING

Sales of all crops was 20,224 tonnes as compared to 23,087 tonnes sold in 1993/94. The reason for the drop in sales was due to the shortage of the popular varieties due to drop in production of seed maize as explained in my earlier remarks. However seed maize continued to dominate the trading activities of the Company thus making up 64.6% of the total turnover compared to 64.8% recorded in the previous year.

EXPORT SALES

The Company lost export sales through some middlemen who purchased seed maize at local market price and sold at a higher price in the neighbouring countries. The main export crops were therefore limited to commercial sunflower and seed grass.

MANAGEMENT SERVICES

Due to the inadequate availability of land for seed maize production, a total of 3,558 acres were leased from individual farmers under the Management Service Project. The total project cost for 1994/95 was Shs. 53 million which made up 17% of the total debtors of Shs. 309 million. The entire amount incurred under this project will however be fully recovered from the seed proceeds upon delivery of the seed crop.

LIBERALISATION OF AGRICULTURAL SECTOR

As I did highlight last year, the effects of the liberalisation of the economy continues to hurt the Agricultural Sector. The flooding of subsidised grains from abroad has continued to hurt the cereals growers in the country because their import prices are low due to subsidies of the Agricultural sector in the countries of their origin.

This may have a long term negative effect on the food production in the country and the seed industry will not be spared.

There is thus, quite an urgent need for the relevant authorities to address the issue positively in order to give more incentives to the local cereals sector for them to increase production for the local market and for the export market.

DIVIDEND POLICY

The Company did not realise a good pretax profit due to reasons mentioned earlier. This year the net profit after tax was just under Shs. 1 million as compared to Shs. 62 million recorded in 1993/94.

Despite this poor performance the Directors have nevertheless recommended a 5% dividend payment on the paid up share capital which amounts to Shs. 1.00 per share, compared to the 10% rate, or Shs. 2.00 per share recommended in 1993/94.

BONUS ISSUE OF SHARES

Following the Extra-ordinary General Meeting of shareholders of Kenya Seed Company Limited held on 16th December, 1994 the share capital of the Company was increased from KShs. 200 million to KShs. 220 million. The increase in share capital has been utilised in allocating 3,593,755 shares in the one-for-two bonus issue to shareholders, which was effected during the year.

NEW ASSET ACQUISITIONS

During the year under review, the Company acquired a new plot measuring approximately 2.5 acres along Mombasa Road within the City of Nairobi for a

consideration of Shs. 2 million and 100 acres of land which is adjacent to Elgon Downs Farm at a cost of KShs. 5 million. I must commend the Management and the Board for their foresight in making the above decisions as the former site provides ample space for transfer of the Horticulture plant from Ruaraka to the new site while the latter will provide ample isolation for the Basic Seed crops at Elgon Downs Farm.

FUTURE PROSPECTS

The Company realises its central role in meeting the demand for seed requirements in the country. The corporate prime objective will continue to be production of top quality seed at economical and affordable prices.

With the increase in population, the demand for maize will still continue, which will mean an increase in demand of seed maize by the commercial maize growers. We in the seed industry, being among the implementors of the National Food Policy, have a heavy task to ensure we plan for sufficient seed requirements in the short and long term.

In the years to come the Company will:-

- (a) Ensure top quality seed of sufficient quantities are produced to meet the everincreasing demand for both local and export markets.
- (b) Diversify its operations by going into flower production mainly for the export market since the Company has the land and the facilities for such a venture.
- (c) With the increased demand for the Company's seeds in the neighbouring countries, the Company will try to maximize export sales by opening up outlets or by appointing agents in those countries. This will also minimize the sale of seed by local traders through "panya" routes across the border.
- (d) As a result of increased demand of electric power supply in the country, there has been some frequent power interruptions at our Seed Driers plant which greatly affected the drying process of Seed Maize.

It is foreseen that this situation could continue in the near future. The Company therefore, is exploring the possibilities of setting up a steam driven power unit to cater for the power requirements at Seed Driers. The power unit will utilize cobs and other related by-products as source of power. A pre-feasibility study on this project is currently being undertaken by the relevant divisions of the Company.

APPRECIATION

The success of the Company, during the year would not have been possible without continued, ready and helpful assistance from the Government through the Office of the President, Ministry of Agriculture, the Kenya Agricultural Research Institute and the National Seed Quality Control Services. A special mention must also be made of our Bankers and of course the seed growers, especially the Agricultural Development Corporation, to whom the Company is very grateful.

My appreciation goes to our staff at all levels and to my colleagues on the Board for the co-operation and support that they have given me throughout the year. Our major investment in this respect is our staff. Without their devotion, hard work and commitment to duty, the Company would not have achieved the commendable success despite the difficult economic environment and climatic conditions the Company went through during the year under review.

Dr. Taaita Arap-Toweett
Chairman

24th November, 1995

Directors' Report

The directors present their report and the financial statements for the year ended 30th June 1995.

ACTIVITIES

The company carries on the business of seed growers and seed merchants, operating a seed maize shelling and drying plant and a cereals drying plant. It also imports, produces and distributes vegetable seed.

RESULTS

	Sh'000
Profit for the year after taxation	638
Less: Proposed dividend	<u>(10,781)</u>
Deficit transferred to reserves	<u><u>(10,143)</u></u>

DIRECTORS

Directors since 1 July 1994 have been:

Dr. T. Toweett	(Chairman)
N.K. Arap Tum	(Managing Director)
J.C. Burch	
Dr. W.K. Kilele	
L.M.K. Kiptui	
E. Bartien	
E.J. Goes	
J.D. Otieno	(alternate to W.K. Kilele)
Major General R.Y. Chelagatt, CBS	(appointed 30 May 1995, representing Office of the President)

BY ORDER OF THE BOARD

Z.K. Cheruiyot
Secretary
P.O. Box 553
Kitale

26th October, 1995

Report of the Auditors To the members of Kenya Seed Company Limited

**Deloitte &
Touche**



We have audited the financial statements on pages 9 to 16 and have obtained all the information and explanations considered necessary for our audit.

The financial statements are the responsibility of the directors. Our responsibility is to express an opinion on the financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. These standards require that we plan and perform the audit to obtain reasonable assurance as to whether the financial statements are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by the directors, and evaluating the overall financial statement presentation.

In our opinion, proper books of account have been kept by the company and the financial statements, which are in agreement therewith, comply with the Companies Act and give a true and fair view of the Company's state of affairs at 30 June 1995 and of its profit and cash flows for the year ended on that date.

A handwritten signature in black ink that reads "Deloitte & Touche". The signature is written in a cursive, flowing style.

Deloitte & Touche

26 October, 1995

Profit and Loss Account

For the year ended 30 June 1995

	Notes	1995 Sh' 000	1994 Sh' 000
TURNOVER		<u>1,170,882</u>	<u>1,392,234</u>
OPERATING PROFIT	2	69,754	158,677
INTEREST	3	<u>(63,871)</u>	<u>(55,943)</u>
PROFIT BEFORE TAXATION		5,883	102,734
TAXATION	4	<u>5,245</u>	<u>40,768</u>
PROFIT AFTER TAXATION		638	61,966
PROPOSED DIVIDEND	5	<u>(10,781)</u>	<u>(14,375)</u>
(DEFICIT)/ RETAINED PROFIT FOR THE YEAR	12	<u>(10,143)</u>	<u>47,591</u>
EARNINGS PER SHARE	6	<u>Sh 0.06</u>	<u>5.75</u>

Balance Sheet

30 June 1995

	Notes	1995 Sh' 000	1994 Sh' 000
FIXED ASSETS	7	410,449	368,771
CURRENT ASSETS			
Stocks	8	344,527	194,245
Debtors	9	345,309	292,602
Taxation recoverable		5,179	-
Short term deposit		-	10,000
Bank and cash balances		2,320	2,353
		697,335	499,200
CURRENT LIABILITIES			
Creditors	10	84,344	78,458
Taxation payable		-	30,231
Bank overdrafts - secured		442,030	175,736
Dividends - payable		15,340	1,839
- proposed		10,781	14,375
		552,495	300,639
NET CURRENT ASSETS		144,840	198,561
		555,289	567,332
Financed by:			
SHARE CAPITAL	11	215,625	143,750
RESERVES	12	339,664	421,682
SHAREHOLDERS' FUNDS		555,289	565,432
LOAN - secured	13	-	1,900
		555,289	567,332

The financial statements on pages 9 to 16 were approved by the board of directors on 26th October, 1995 and were signed on its behalf by:

Dr. T. Toweett
N.K. arap Tum

} DIRECTORS

Cash Flow Statement

For the year ended 30 June 1995

	Notes	1995 Sh' 000	1994 Sh' 000
NET CASH (OUTFLOW)/INFLOW FROM OPERATING ACTIVITIES	14(a)	(103,263)	96,685
RETURNS ON INVESTMENTS AND SERVICING OF FINANCE			
Dividends paid		(906)	(13,649)
Interest paid		(63,871)	(55,943)
NET CASH OUTFLOW FROM RETURNS ON INVESTMENTS AND SERVICING OF FINANCE		(64,777)	(69,592)
TAXATION PAID		(40,655)	(22,908)
INVESTING ACTIVITIES			
Payments to acquire fixed assets		(72,528)	(28,210)
Receipts from disposal of Fixed assets		6,796	666
NET CASH OUTFLOW FROM INVESTING ACTIVITIES		(65,732)	(27,544)
NET CASH OUTFLOW BEFORE FINANCING		(274,427)	(23,539)
REPAYMENT OF LOAN		(1,900)	(12,000)
NET CASH OUTFLOW FROM FINANCING		(1,900)	(12,000)
DECREASE IN CASH AND CASH EQUIVALENTS	14(b)	(276,327)	(35,359)

Notes to the Financial Statements

For the year ended 30 June 1995

1. ACCOUNTING POLICIES

(a) BASIS OF ACCOUNTING

The company prepares its financial statements on the historical cost basis of accounting modified to include the revaluation of certain fixed assets.

(b) TURNOVER

Turnover represents the value of goods invoiced to customers during the year less sales returns.

(c) DEPRECIATION

Depreciation is calculated to write off the cost or valuation of fixed assets in equal annual instalments over their estimated useful lives.

On revaluation of assets, the valuers estimate the remaining useful lives of the assets and the revalued amounts are written off over those estimated useful lives. Subsequent additions are depreciated at the following rates:

Long leasehold land	Nil
Short leasehold land	Over the period of lease
Industrial and residential buildings	2%
Farm Works	4%
Plant, machinery and other equipment	10% - 20%
Furniture and fittings	20%
Motor vehicles	25%

(d) STOCKS

The valuation of seed stocks and stores is at the lower of cost and net realisable value. Cost comprises expenditure directly incurred in purchasing and processing the stock, together with an appropriate allocation of processing overheads.

Livestock is stated at estimated realisable value.

(e) FOREIGN CURRENCIES

All assets and liabilities in foreign currencies are translated at the rates of exchange ruling at the balance sheet date. Transactions during the year are translated at the rates ruling at the date of the transactions. Exchange differences are dealt with in the profit and loss account.

(f) TAXATION

Current taxation is provided on the basis of the results for the year as shown in the financial statements, adjusted in accordance with the tax legislation.

Deferred taxation is accounted for to the extent that it is probable that timing differences will reverse in the foreseeable future.

Notes to the Financial Statements (Continued)

2. OPERATING PROFIT	1995 Sh' 000	1994 Sh' 000
The operating profit is arrived at		
After charging:		
Depreciation	25,847	24,683
Directors' emoluments		
Fees	325	270
Other	2,610	1,790
Auditors' remuneration	1,725	1,495
Provision for bad debts	51,750	131,743
And after crediting:		
Profit on disposal of fixed assets	1,793	646
Bad debts recovery	53,381	8,344
	<u>63,871</u>	<u>8,344</u>
3. INTEREST EXPENSE		
Bank overdrafts	61,707	49,985
Loan	2,164	5,958
	<u>63,871</u>	<u>55,943</u>
4. TAXATION		
Income tax		
Income tax at 35% on the chargeable profit for the year	4,666	40,368
Drought levy at 2.5%	333	-
Adjustment in respect of prior years	246	400
	<u>5,245</u>	<u>40,768</u>

The chargeable profit for the year is significantly higher than the profit before taxation mainly due to excess depreciation over capital allowances.

Deferred Tax

There is a potential deferred tax debit amounting to Sh 33,284,412 (1994 - debit Sh 32,005,481).

5. PROPOSED DIVIDEND	1995 Sh'000	1994 Sh'000
The dividend is shown gross and comprises:		
Final proposed 5% (1994-10%)	10,781	14,375
6. EARNINGS PER SHARE		

Earnings per share is arrived at by dividing the profit after taxation of Sh 637,842 (1994-Sh 61,965,402) by 10,781,265 ordinary shares. The comparative figure has been amended to reflect the bonus issue made during the year.

Notes to the Financial Statements (Continued)

7. FIXED ASSETS

	Leasehold land and buildings Sh'000	Plant, Vehicles machinery and tractors Sh'000	Furniture and equipment Sh'000	Capital work in progress Sh'000	Total Sh'000
COST OR VALUATION					
At 1 July 1994	324,709	91,800	43,812	4,356	464,677
Additions	6,420	26,842	25,305	13,961	72,528
Transfers	3,450	(16)	16	(3,450)	-
Disposals	-	(2,095)	(6,579)	-	(8,674)
At 30 June 1995	<u>334,579</u>	<u>116,531</u>	<u>62,554</u>	<u>14,867</u>	<u>528,531</u>
COMPRISING:					
At cost	123,711	73,033	57,711	14,867	269,322
At valuation - 1987	-	5,036	4,843	-	9,879
At valuation - 1990	210,868	38,462	-	-	249,330
	<u>334,579</u>	<u>116,531</u>	<u>62,554</u>	<u>14,867</u>	<u>528,531</u>
DEPRECIATION					
At 1 July 1994	28,050	39,189	28,667	-	95,906
Charge for the year	7,632	14,292	3,923	-	25,847
Eliminated on disposals	-	(641)	(3,030)	-	(3,671)
At 30 June 1995	<u>35,682</u>	<u>52,840</u>	<u>29,560</u>	<u>-</u>	<u>118,082</u>
NET BOOK VALUE					
At 30 June 1995	<u>298,897</u>	<u>63,691</u>	<u>32,994</u>	<u>14,867</u>	<u>410,449</u>
At 30 June 1994	<u>296,659</u>	<u>52,611</u>	<u>15,145</u>	<u>4,356</u>	<u>368,771</u>

Fixed assets with a cost of Sh 19,688,913 (1994-Sh 19,321,154) were fully depreciated at 30 June 1995. The appropriate depreciation charge in respect of these assets for the year would have been Sh 5,650,068 (1994-Sh 3,578,581).

Included in leasehold land and buildings is 3,104 acres of land at Elgon Downs Farm at a valuation of Sh 44,226,000 (in 1987) for which the title deed has not yet been obtained.

Notes to the Financial Statements (Continued)

	1995 Sh'000	1994 Sh'000
8. STOCKS		
Seeds	274,404	94,624
Livestock	5,907	2,659
Fuel, oil and other sundry stocks	64,216	96,962
	<u>344,527</u>	<u>194,245</u>
9. DEBTORS		
KGGCU	23,825	15,430
Trade debtors	282,370	249,498
Sundry debtors	39,114	27,674
	<u>345,309</u>	<u>292,602</u>
10. CREDITORS		
Trade creditors	35,189	18,354
Loan repayable within one year (note 13)	1,900	12,000
Sundry creditors	44,927	45,920
Accruals	2,328	2,184
	<u>84,344</u>	<u>78,458</u>
11. SHARE CAPITAL		
Authorised:		
11,000,000 (1994-10,000,000) ordinary shares of Sh 20 each	<u>220,000</u>	<u>200,000</u>
Issued and fully paid:		
10,781,265 (1994-7,187,510) ordinary shares of Sh 20 each	<u>215,625</u>	<u>143,750</u>

At an extraordinary general meeting held on 16 December 1994, the shareholders approved that the authorised share capital of the company be increased by the creation of additional 1,000,000 ordinary shares of Sh 20 each.

At the same extraordinary general meeting, the shareholders also approved the capitalisation of Sh 71,875,100 to be applied to a bonus issue of one ordinary share for every two shares held.

Notes to the Financial Statements (Continued)

12. RESERVES

	Revenue Sh'000	Shares Premium Sh'000	Capital Sh'000	Total Sh'000
At 1 July 1994	242,251	281	179,150	421,682
Capitalisation of reserves	(71,875)	-	-	(71,875)
Deficit for the year	(10,143)	-	-	(10,143)
At 30 June 1995	<u>160,233</u>	<u>281</u>	<u>179,150</u>	<u>339,664</u>
			1995 Sh'000	1994 Sh'000

13. LOAN (secured)

Total			1,900	13,900
Less: Repayable within one year (note 10)			<u>1,900</u>	<u>12,000</u>
			-	<u>1,900</u>

14. (a) Reconciliation of operating profit to net cash (outflow)/ inflow from operating activities

Operating profit		69,754	158,677
Depreciation		25,847	24,683
Profit on disposal of fixed assets		(1,793)	(646)
Adjustment for prior year dividends		32	-
Increase in stocks		(150,282)	(40,478)
Increase in debtors		(52,707)	(42,271)
Decrease/(increase) in creditors		5,886	(3,280)
Net cash (outflow)/inflow from operating activities		<u>(103,263)</u>	<u>96,685</u>

(b) Analysis of changes in cash and cash equivalents during the year

	1995 Sh'000	1994 Sh'000	Change in the year Sh'000
Bank and cash balances	2,320	2,353	(33)
Short term deposit	-	10,000	(10,000)
Bank overdraft	(442,030)	(175,736)	(266,294)
	<u>(439,710)</u>	<u>(163,383)</u>	<u>(276,327)</u>
		1995 Sh'000	1994 Sh'000

15. CAPITAL COMMITMENTS

Authorised by the board of directors and contracted for

1,571

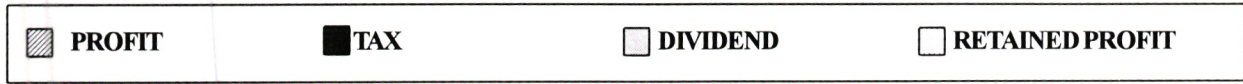
-

Authorised by the board of directors but not contracted for

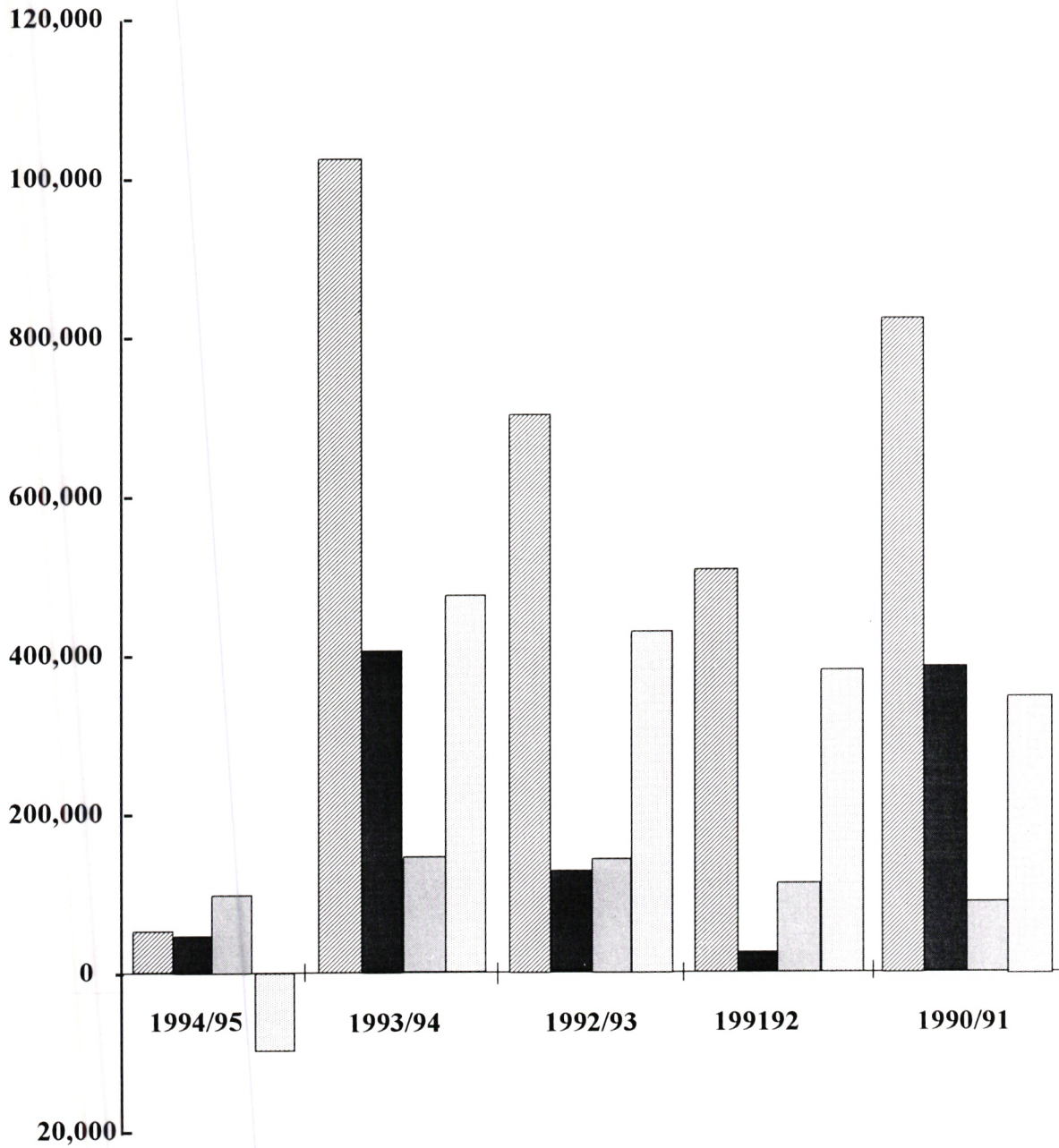
76,595

82,965

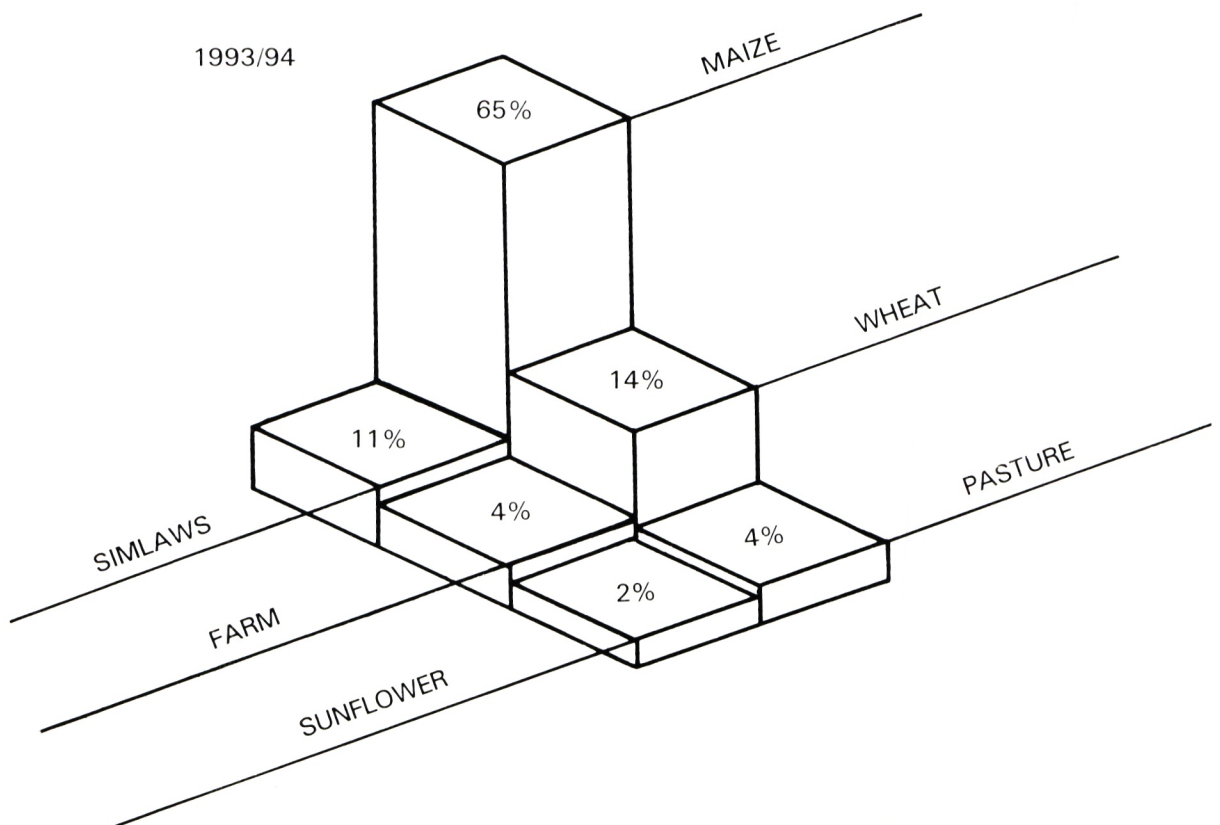
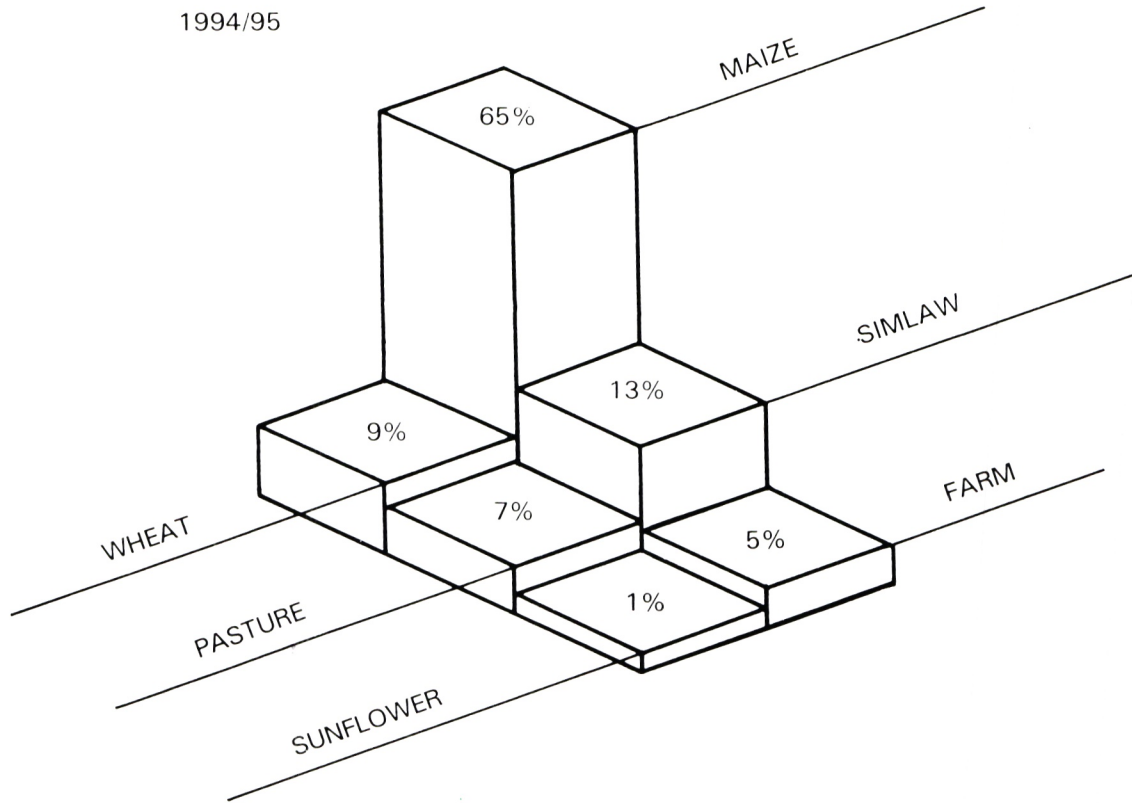
FIVE YEAR REVIEW OF PROFIT AND EARNINGS



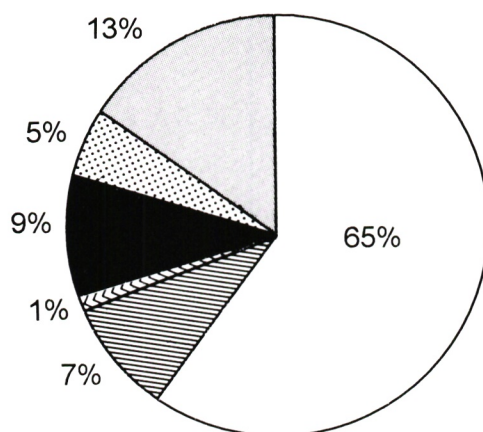
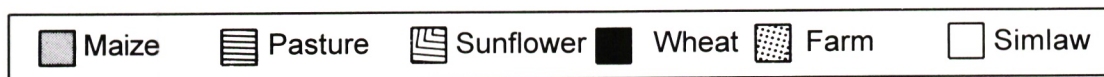
K.Shs.'000



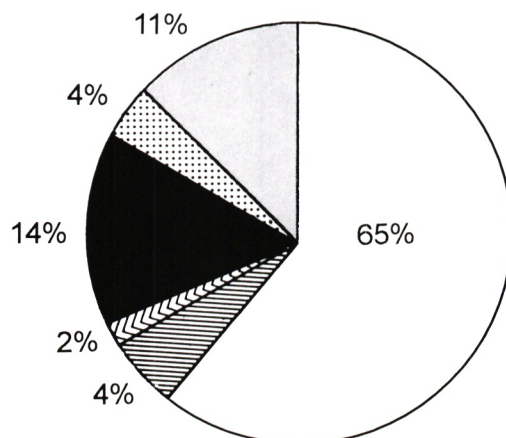
DEPARTMENTAL SALES TURNOVER RATIOS



DEPARTMENTAL SALES RATIOS 1994/95



DEPARTMENTAL SALES RATIOS 1993/94



FIVE YEAR PERFORMANCE REVIEW

	1994/95	1993/94	1992/93	1991/92	1990/91
CROP PRODUCTION (TONNES)					
Maize	19,537	15,983	14,504	18,057	16,477
Wheat	2,793	2,076	5,994	7,085	5,686
Barley	25	1,885	1,115	3,341	3,196
Pasture	158	2,053	1,829	1,076	933
Oil Crops	299	1,696	1,069	1,493	1,048
Total Tonnage	<u>22,812</u>	<u>23,693</u>	<u>24,511</u>	<u>31,055</u>	<u>27,340</u>
GROUP TURNOVER (Shs. '000)	<u>1,170,882</u>	<u>1,352,234</u>	<u>829,163</u>	<u>566,614</u>	<u>524,626</u>
PROFIT (Shs. '000)					
Group Profit before taxation	5,883	102,734	69,591	50,813	82,277
Taxation	5,245	40,768	12,220	2,219	38,632
Group profit after taxation	638	61,966	57,371	48,594	43,645
Dividends	10,781	14,375	14,375	10,775	8,973
Retained profits	<u>(10,143)</u>	<u>47,591</u>	<u>42,996</u>	<u>37,819</u>	<u>34,672</u>
ASSETS EMPLOYED (Shs.'000)					
Fixed Assets	410,449	368,771	365,264	374,066	371,992
Current Assets	697,335	499,200	423,736	305,071	308,101
Current Liabilities	(552,495)	(300,639)	(257,259)	(178,607)	(205,636)
	<u>555,289</u>	<u>567,332</u>	<u>531,741</u>	<u>500,530</u>	<u>474,457</u>
Financed by:					
Share Capital	215,625	143,750	143,750	143,664	143,562
Reserves	339,664	421,682	374,091	330,966	292,995
Bank loans	-	1,900	13,900	25,900	37,900
	<u>555,289</u>	<u>567,332</u>	<u>531,741</u>	<u>500,530</u>	<u>474,457</u>

KENYA SEED COMPANY LIMITED

PROXY

I/We,..... (BLOCK LETTERS)

being a member(s) of the above named Company hereby appoint.....

..... of.....

or failing him, the Chairman of the meeting, as my/our proxy to vote for me/us on my/our behalf at the 39th annual general meeting of the Company to be held on 18th December, 1995 at 10.00 a.m., or at any adjournment thereof.

AS WITNESS MY/OUR HAND/S THIS..... DAY OF.....

..... 1995

.....
Signature of Shareholder/s

NOTES:

1. This proxy is to be delivered to the Company's registered office not later than 10.00 a.m. on 15th December, 1995 failing which it will be invalid.
2. In the case of a corporation the proxy must be under its common seal.



